

FIG. 1A

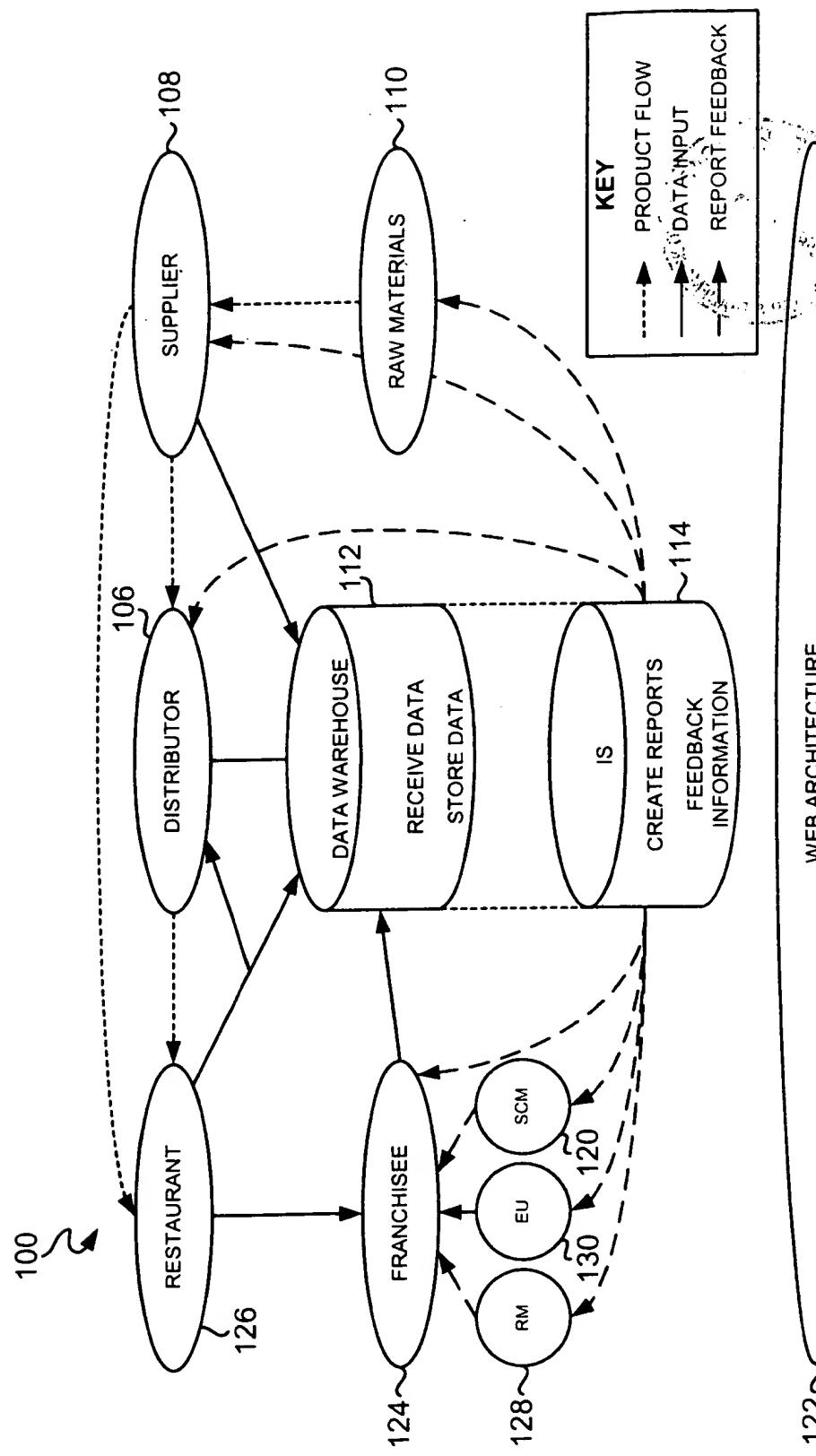
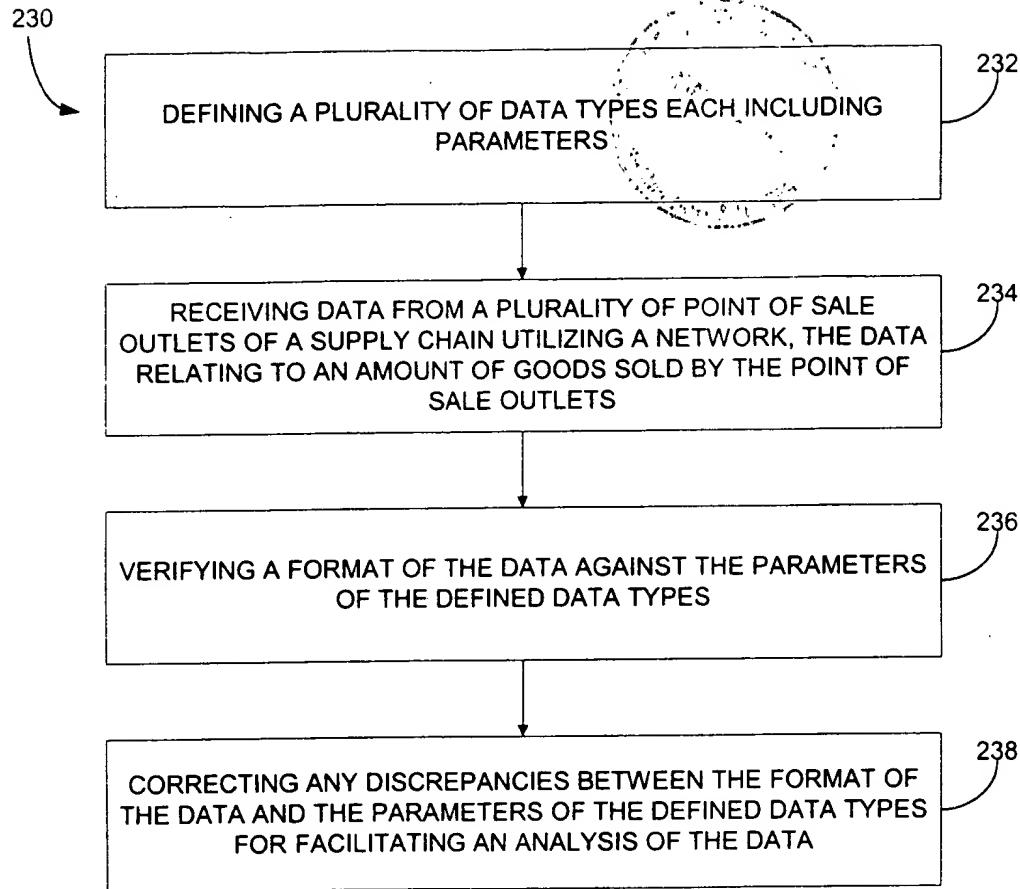


FIG. 1B

**FIG. 2**

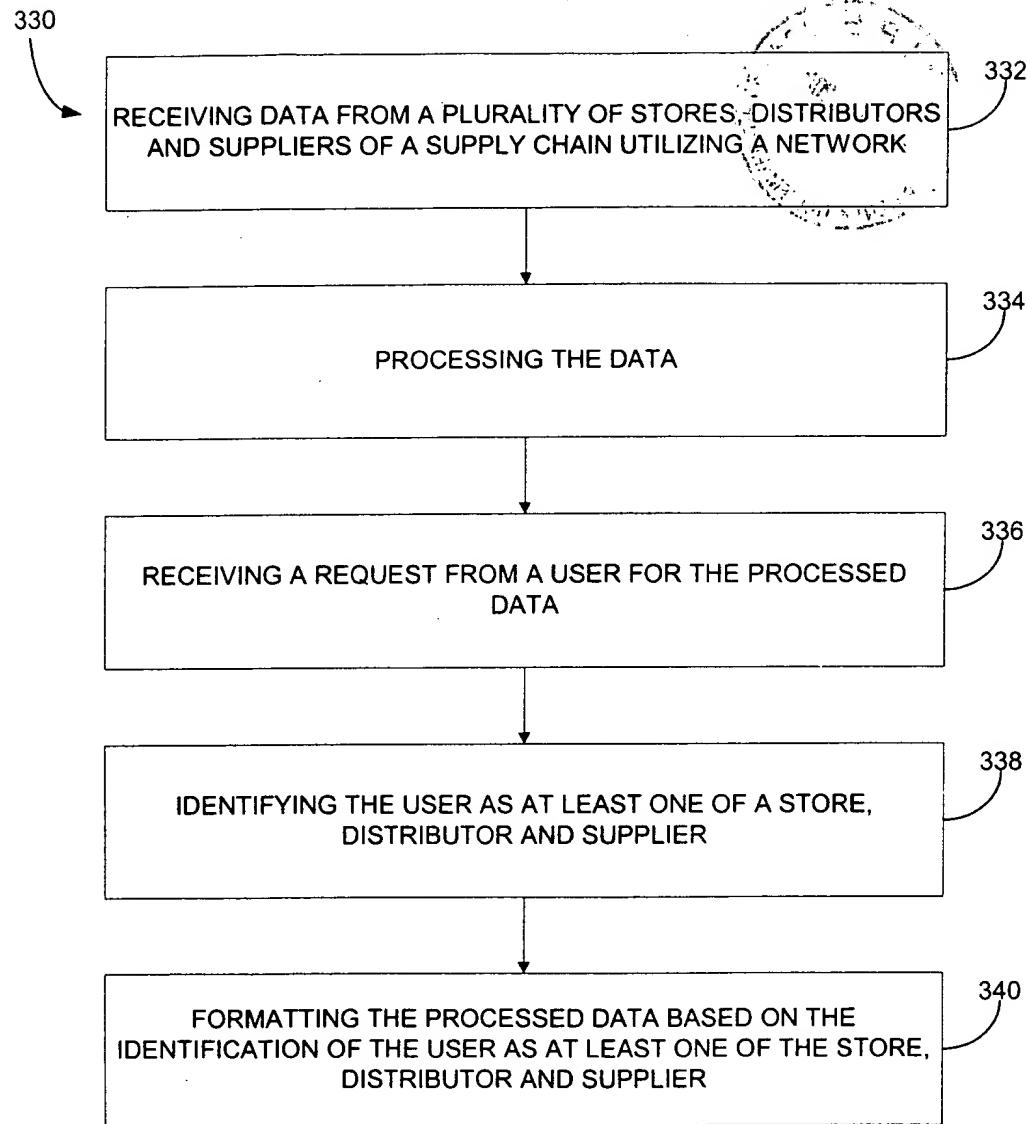


FIG. 3

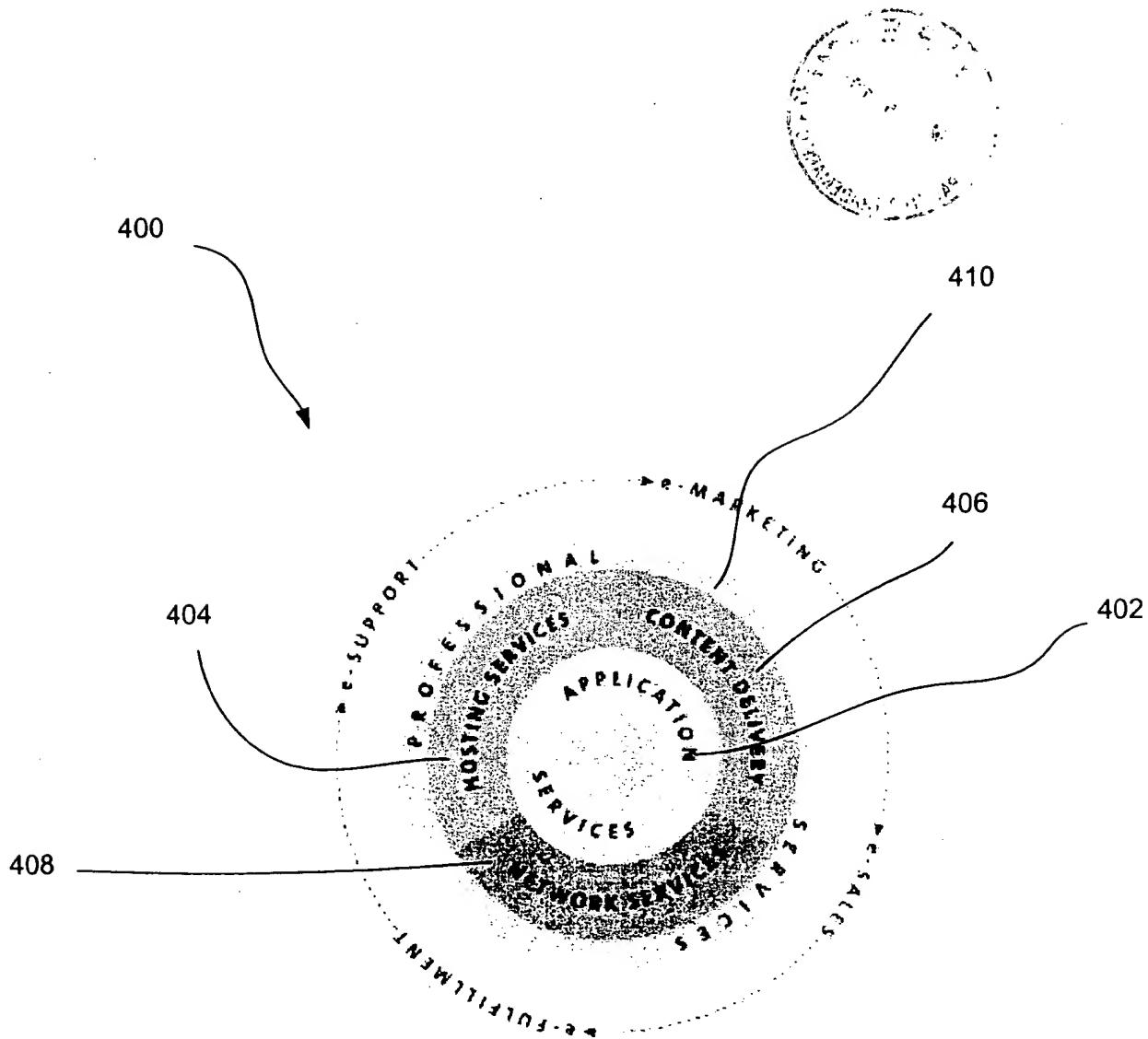


Fig. 4

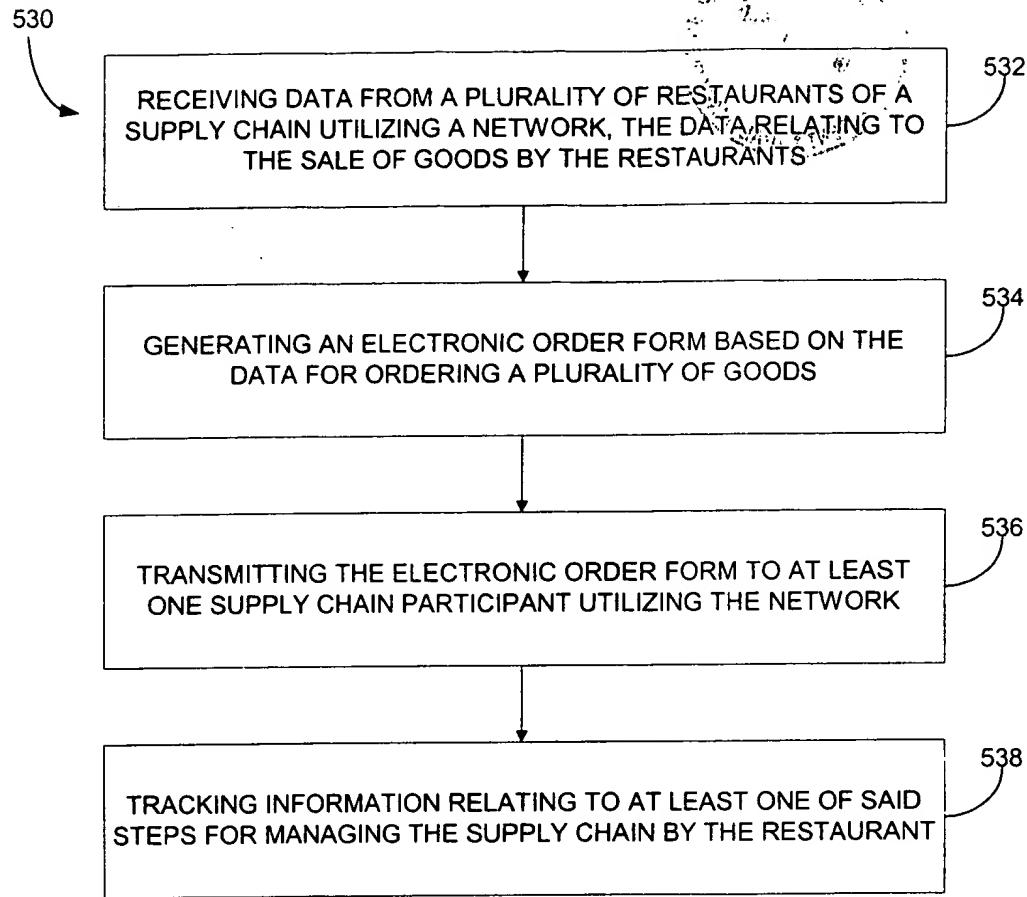


FIG. 5

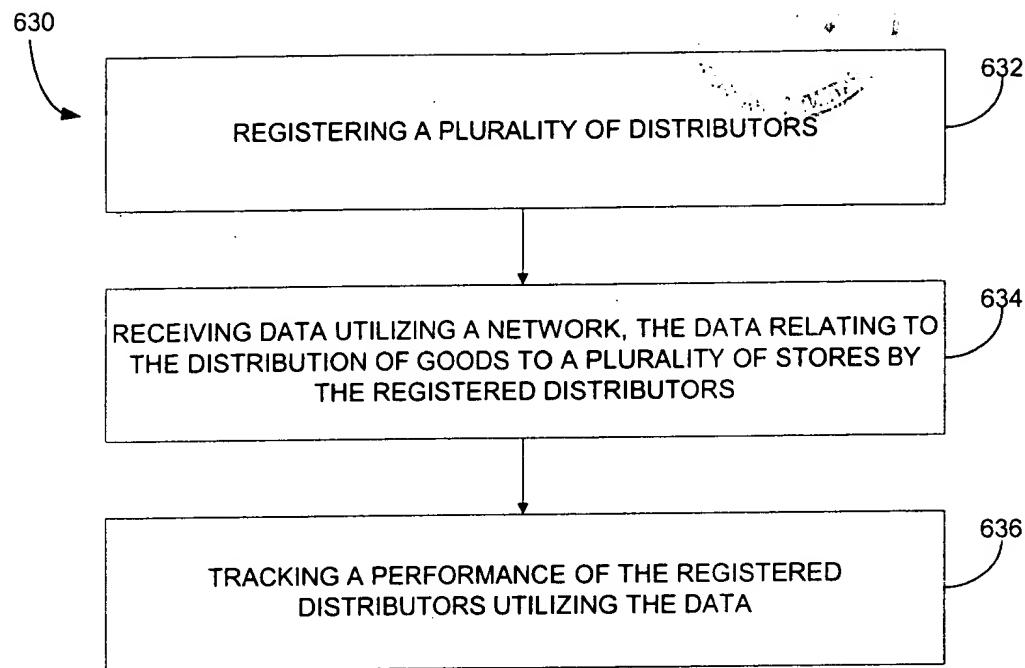


FIG. 6

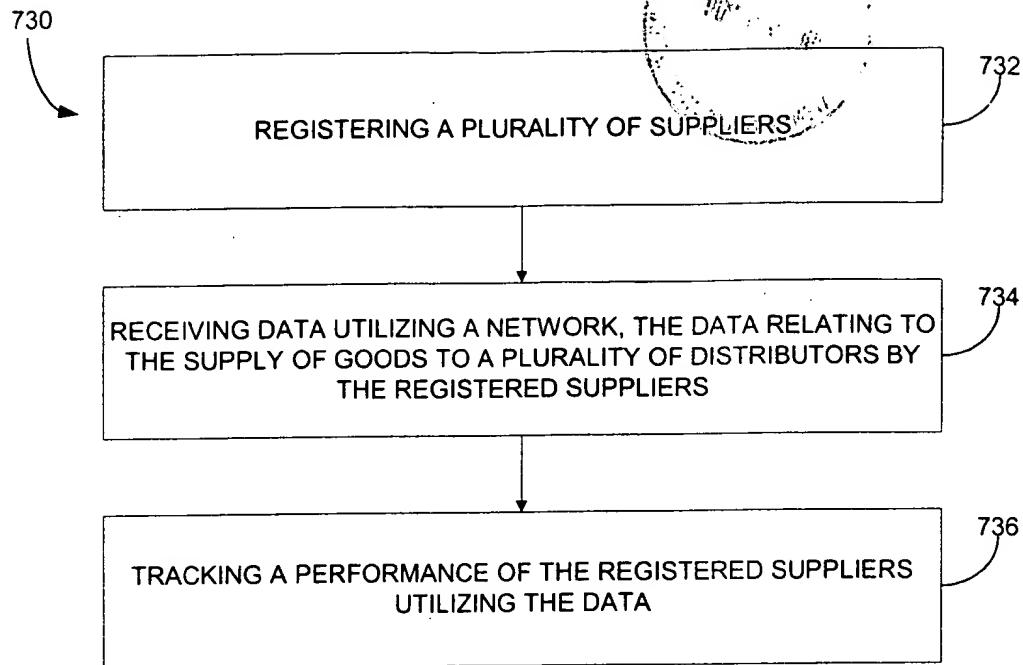
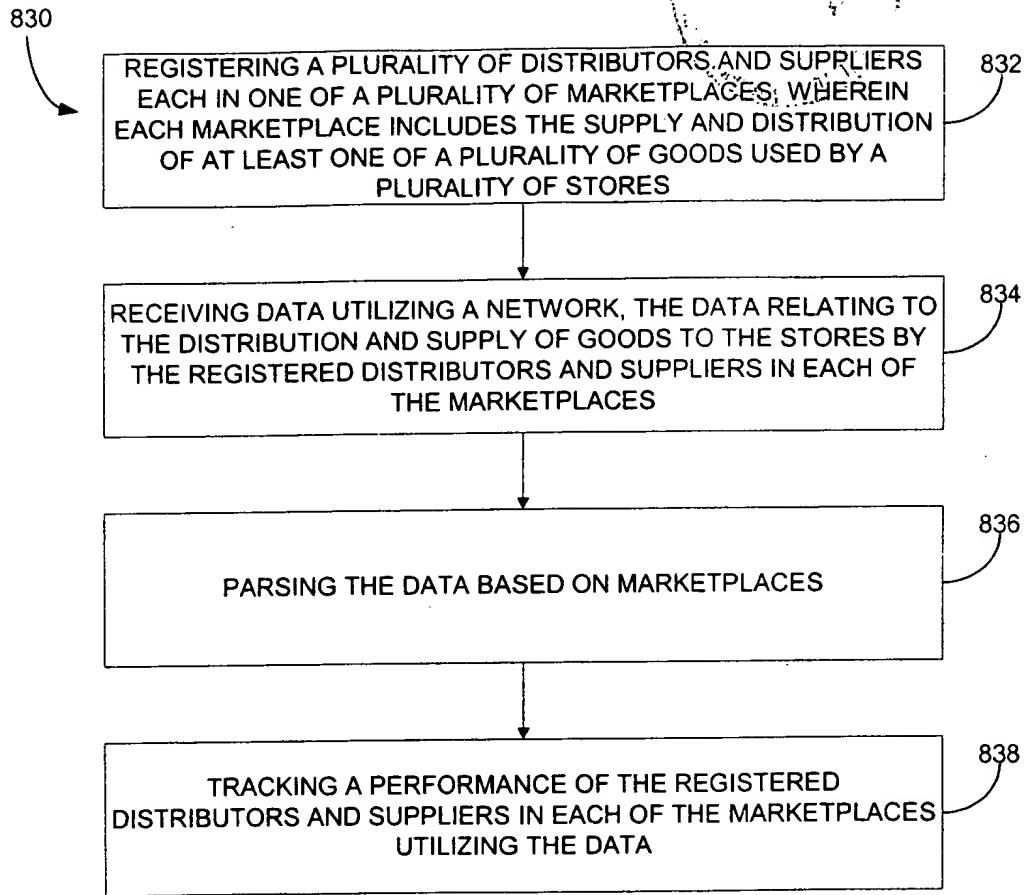


FIG. 7

**FIG. 8**

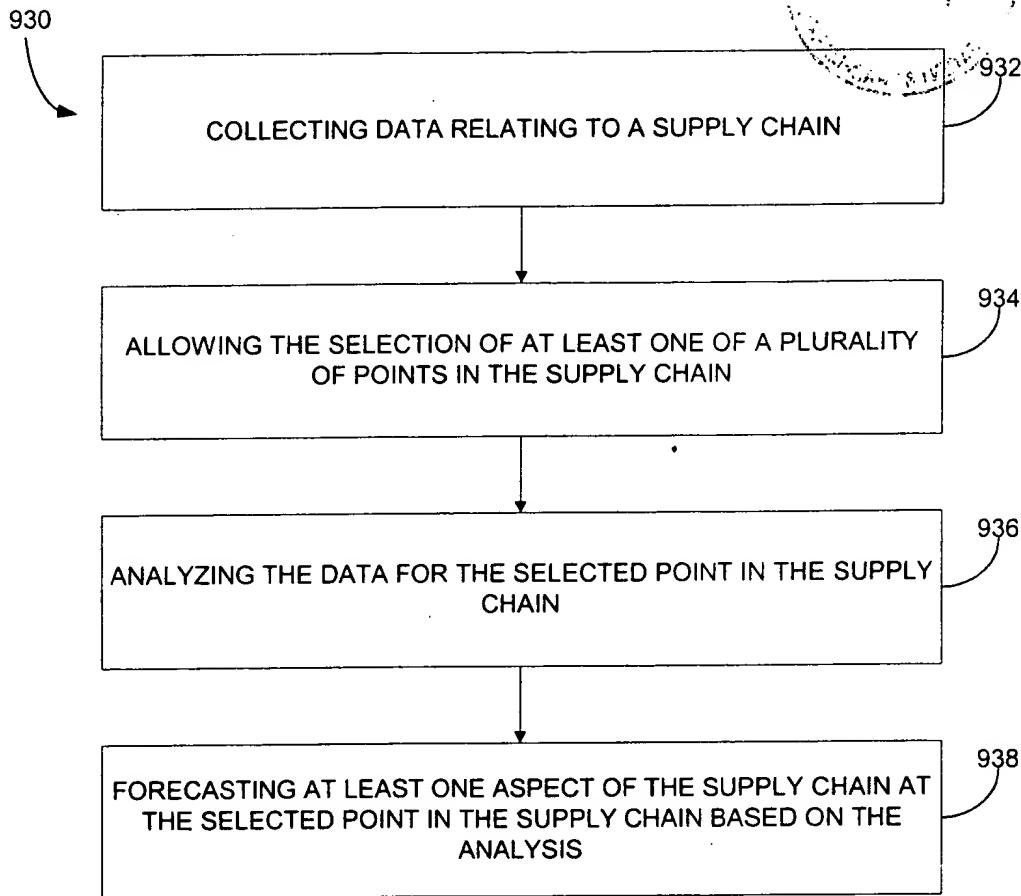


FIG. 9

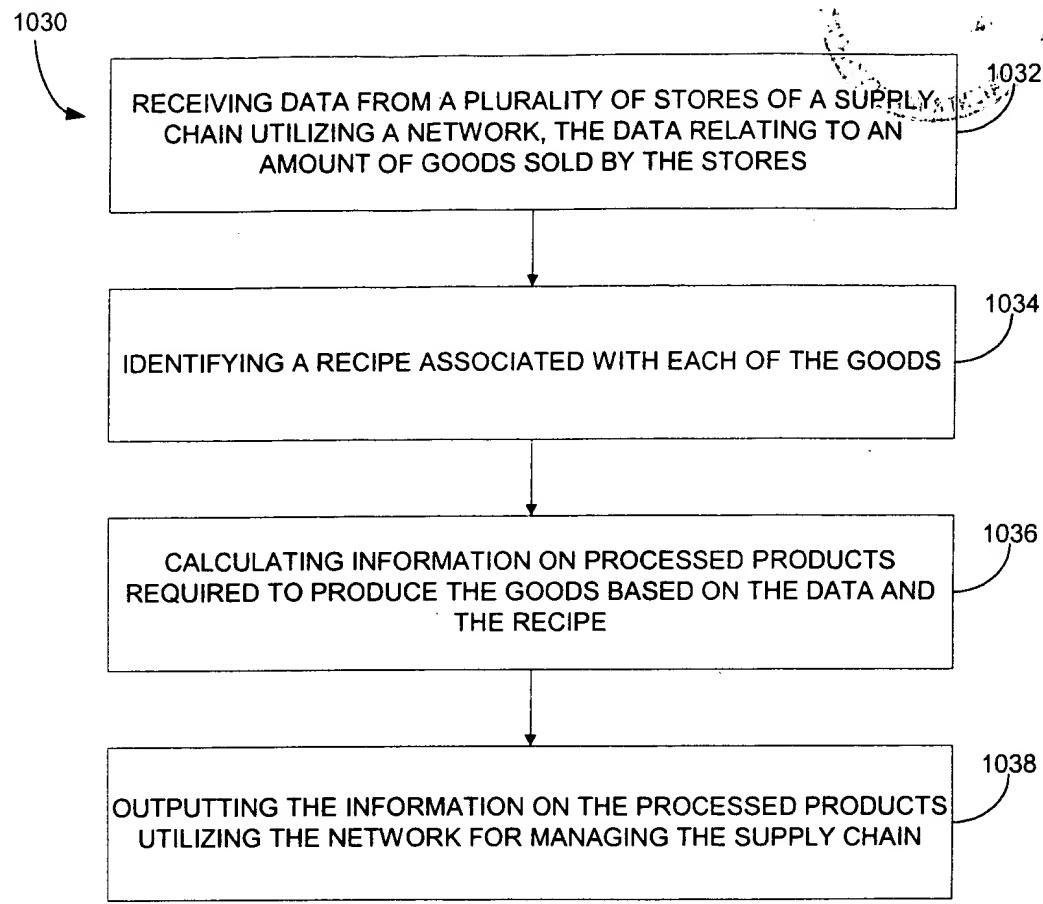


FIG. 10

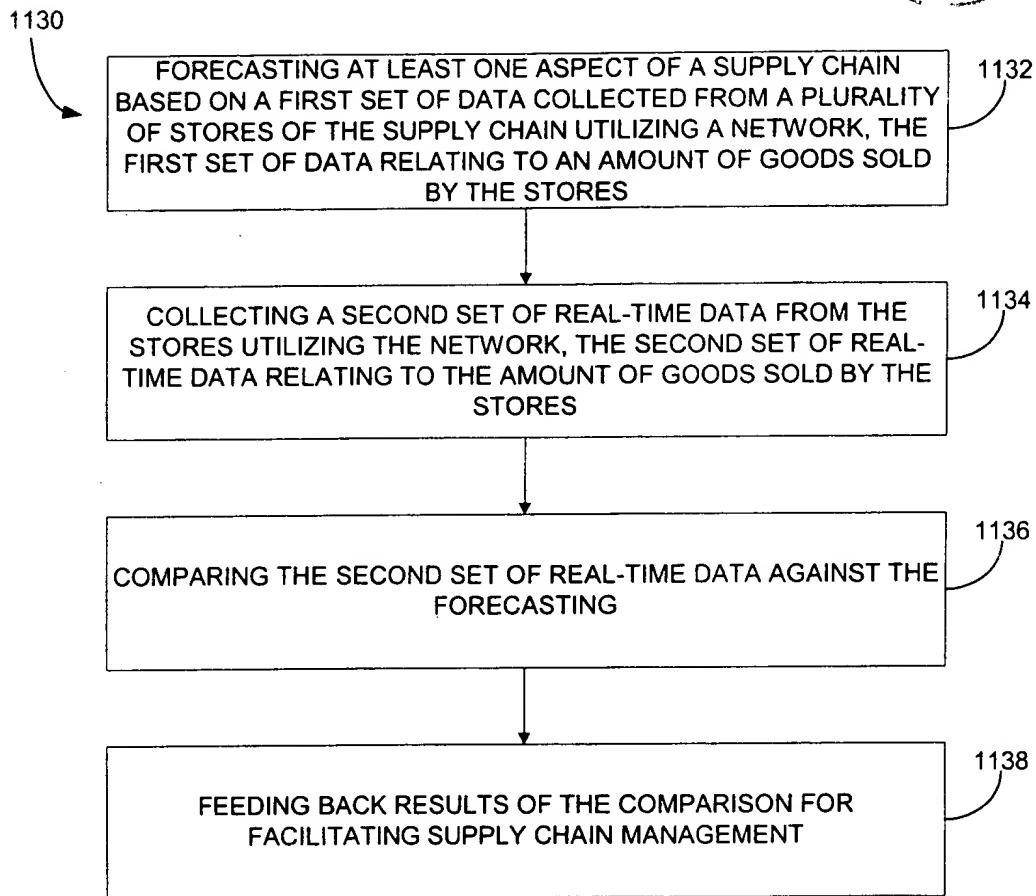


FIG. 11

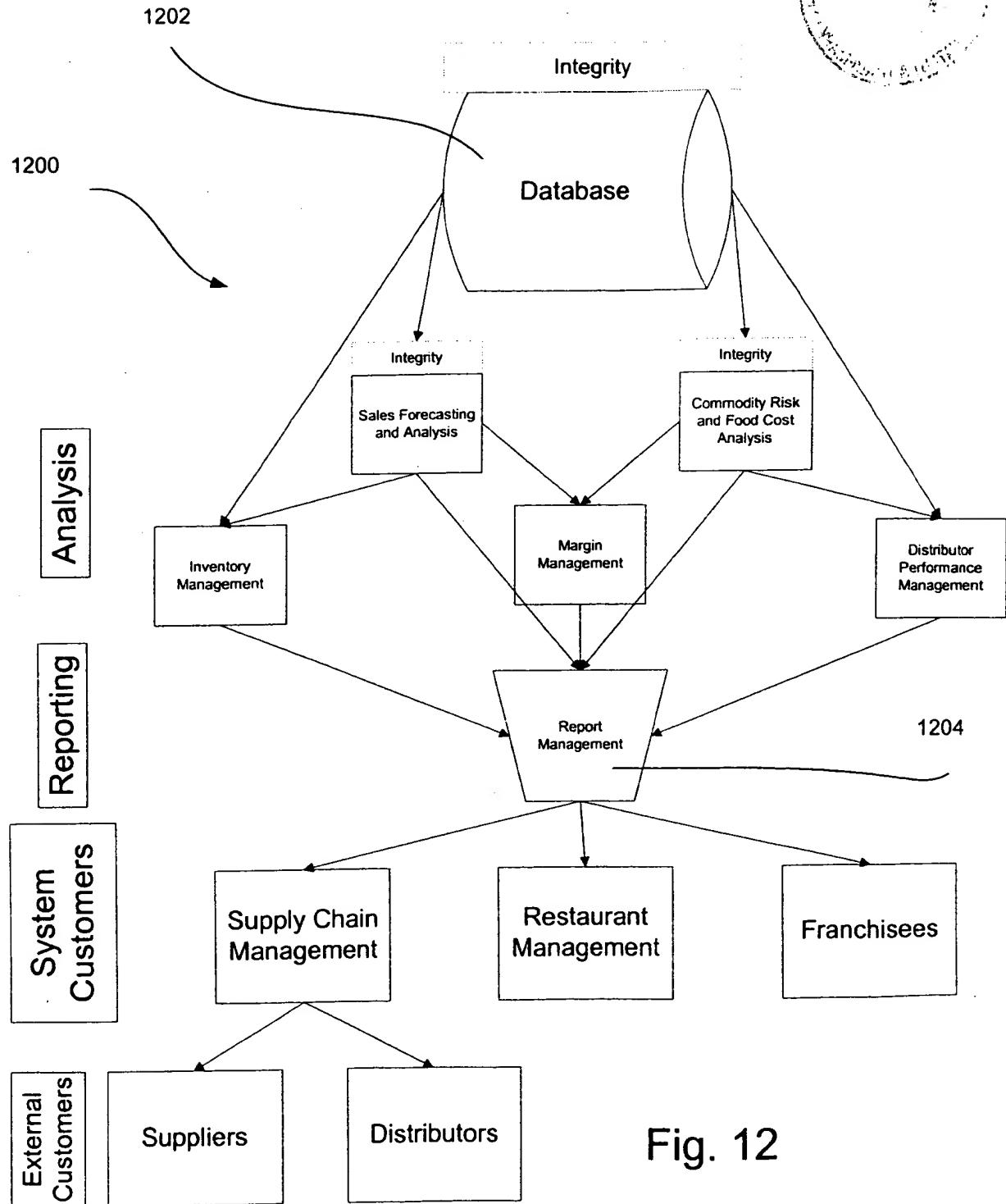


Fig. 12

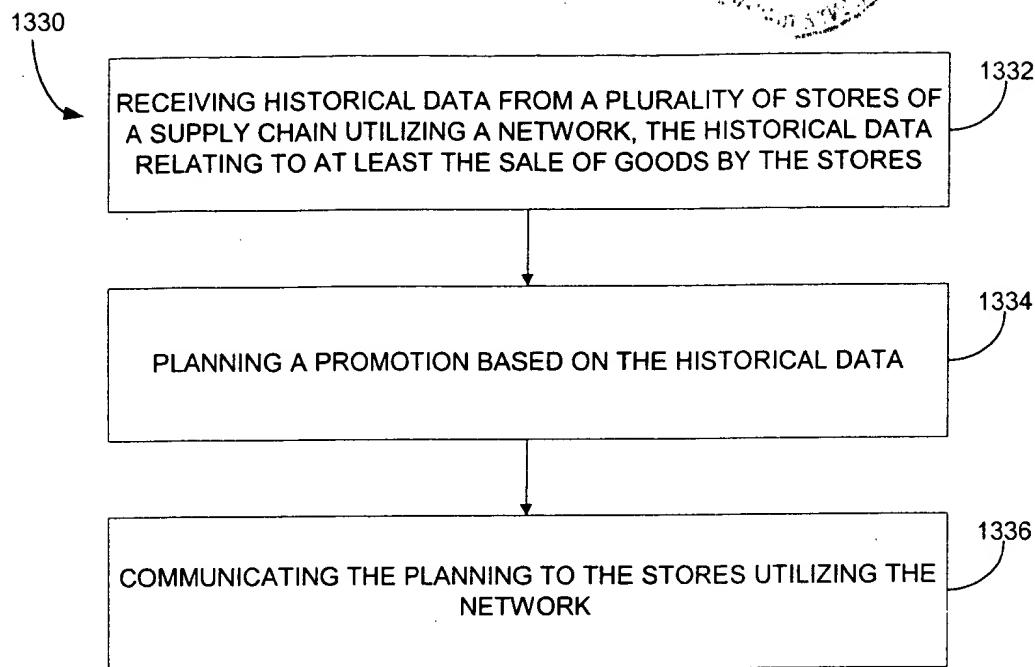


FIG. 13

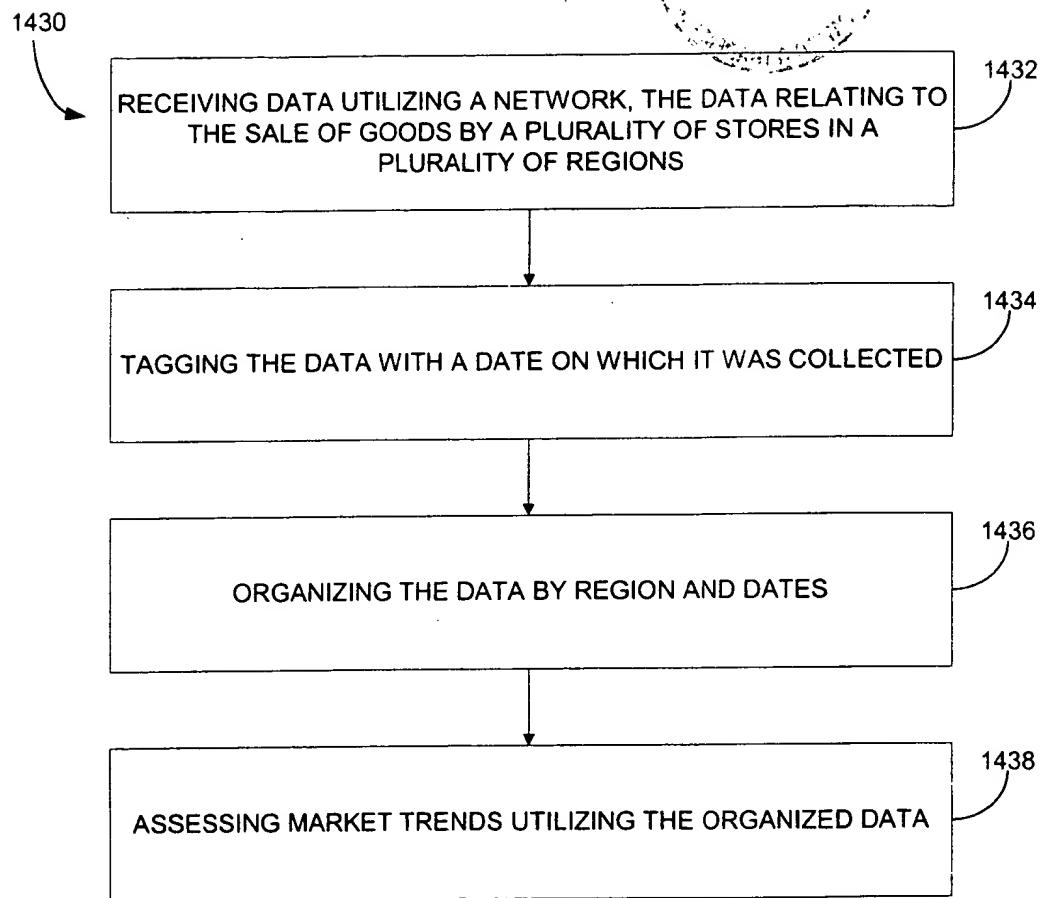


FIG. 14

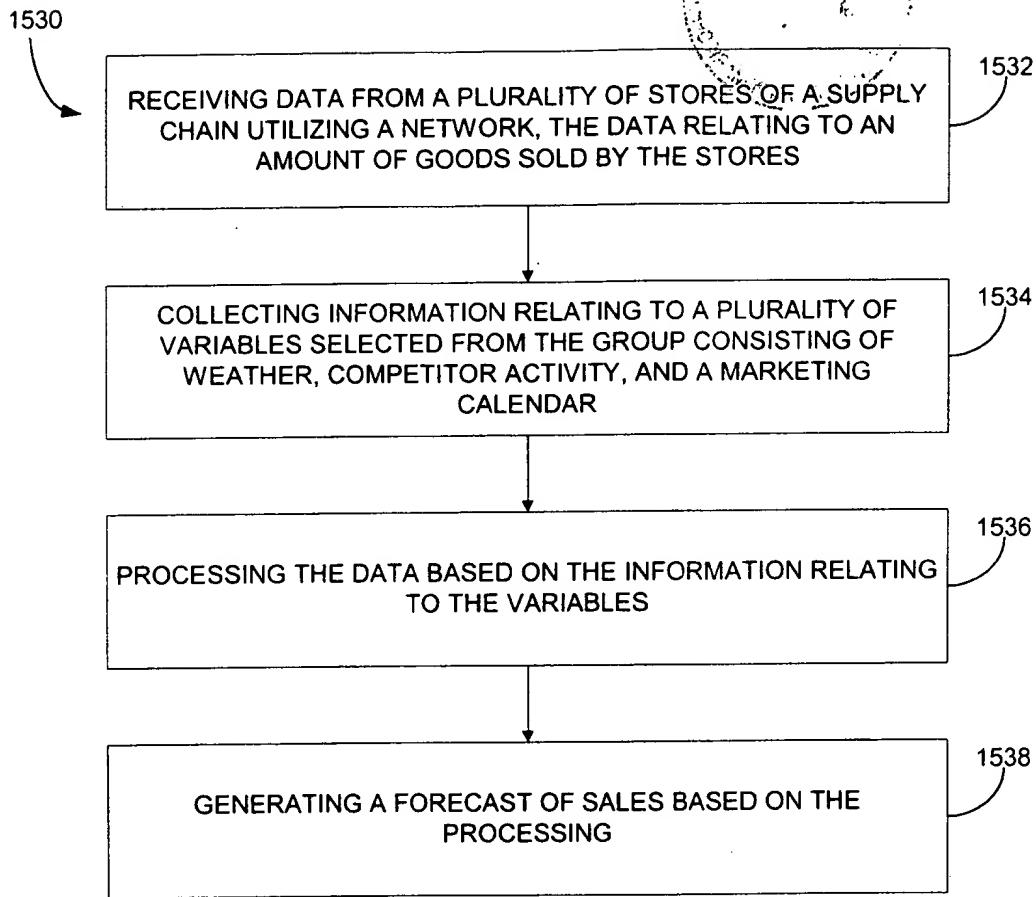


FIG. 15

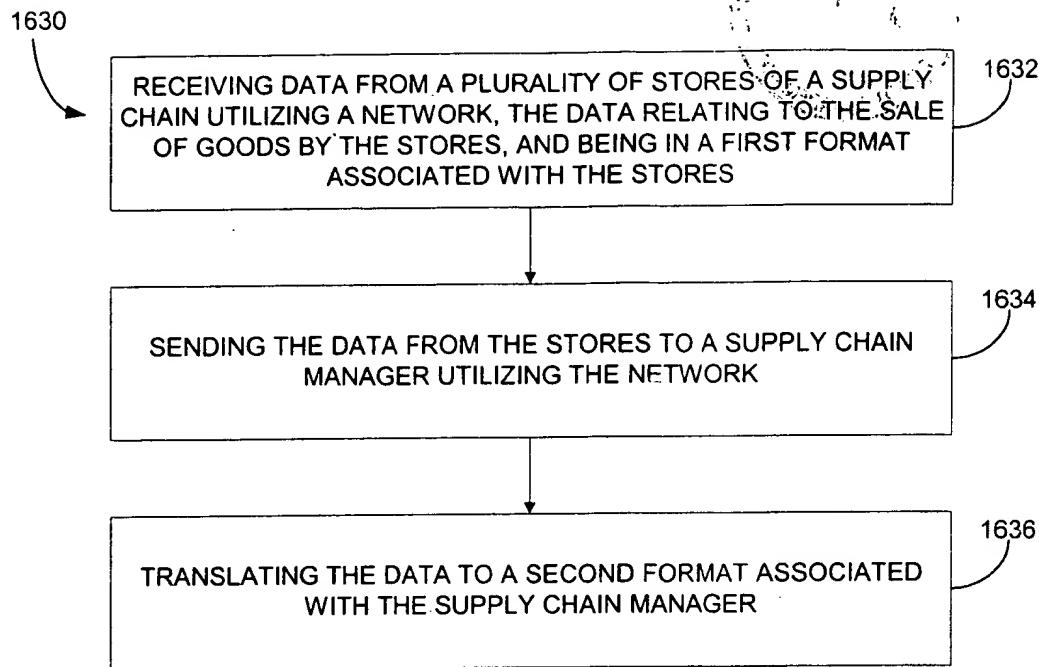


FIG. 16

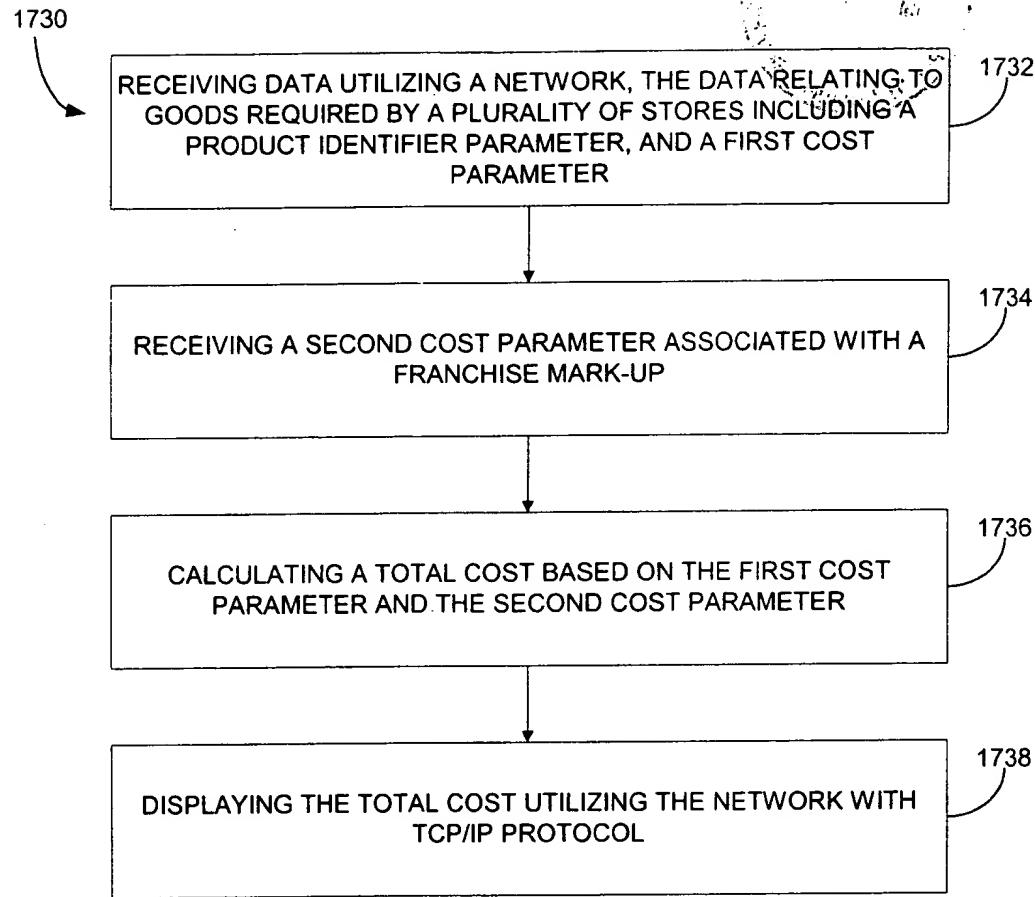


FIG. 17

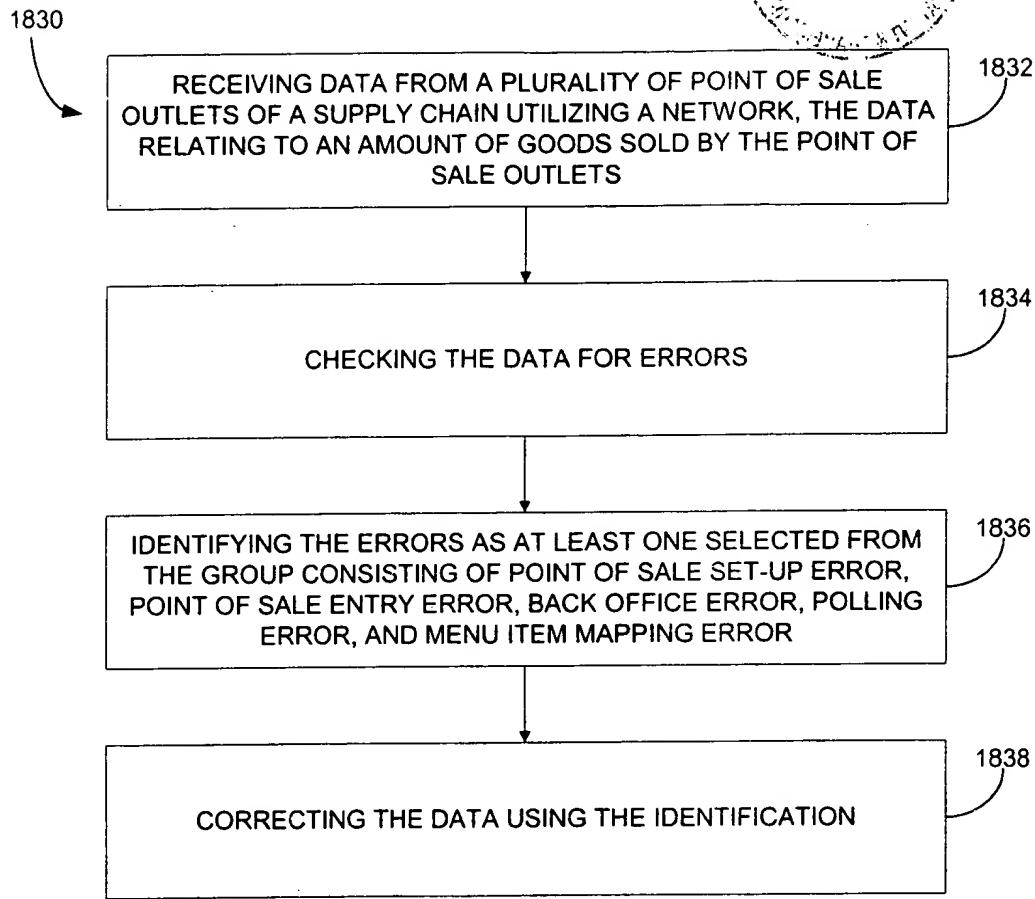


FIG. 18

1930-07-20 0500

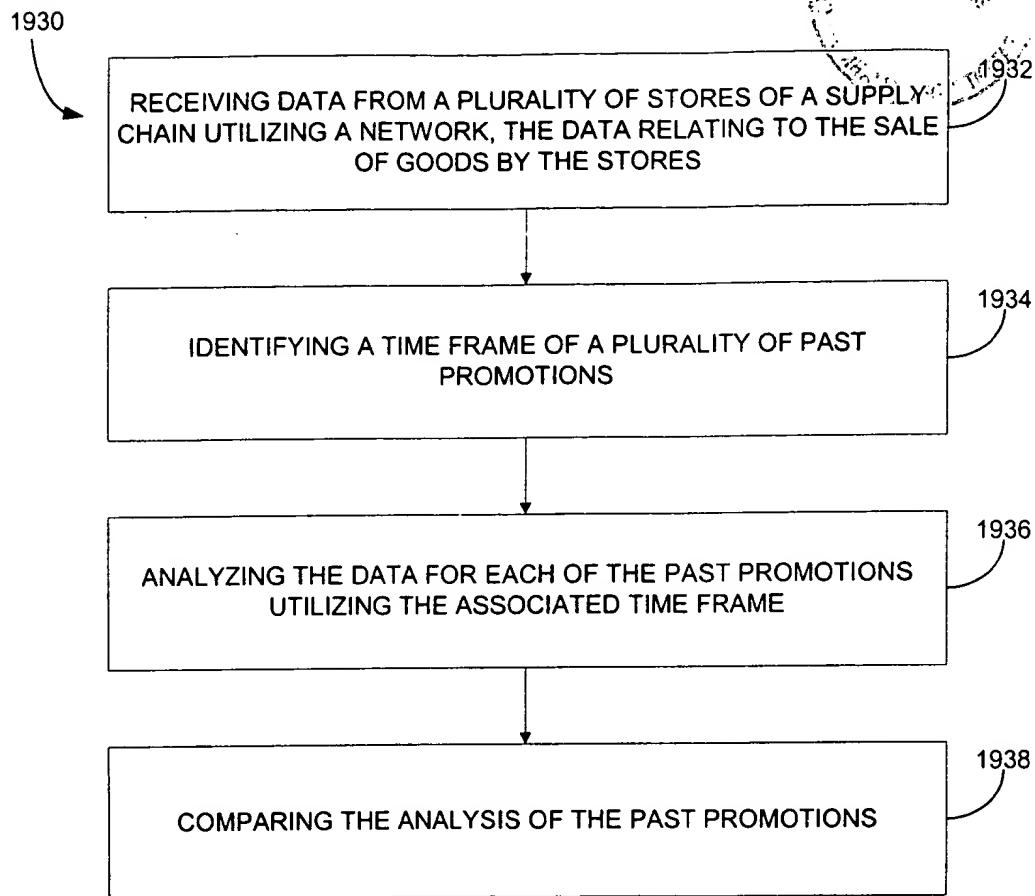


FIG. 19

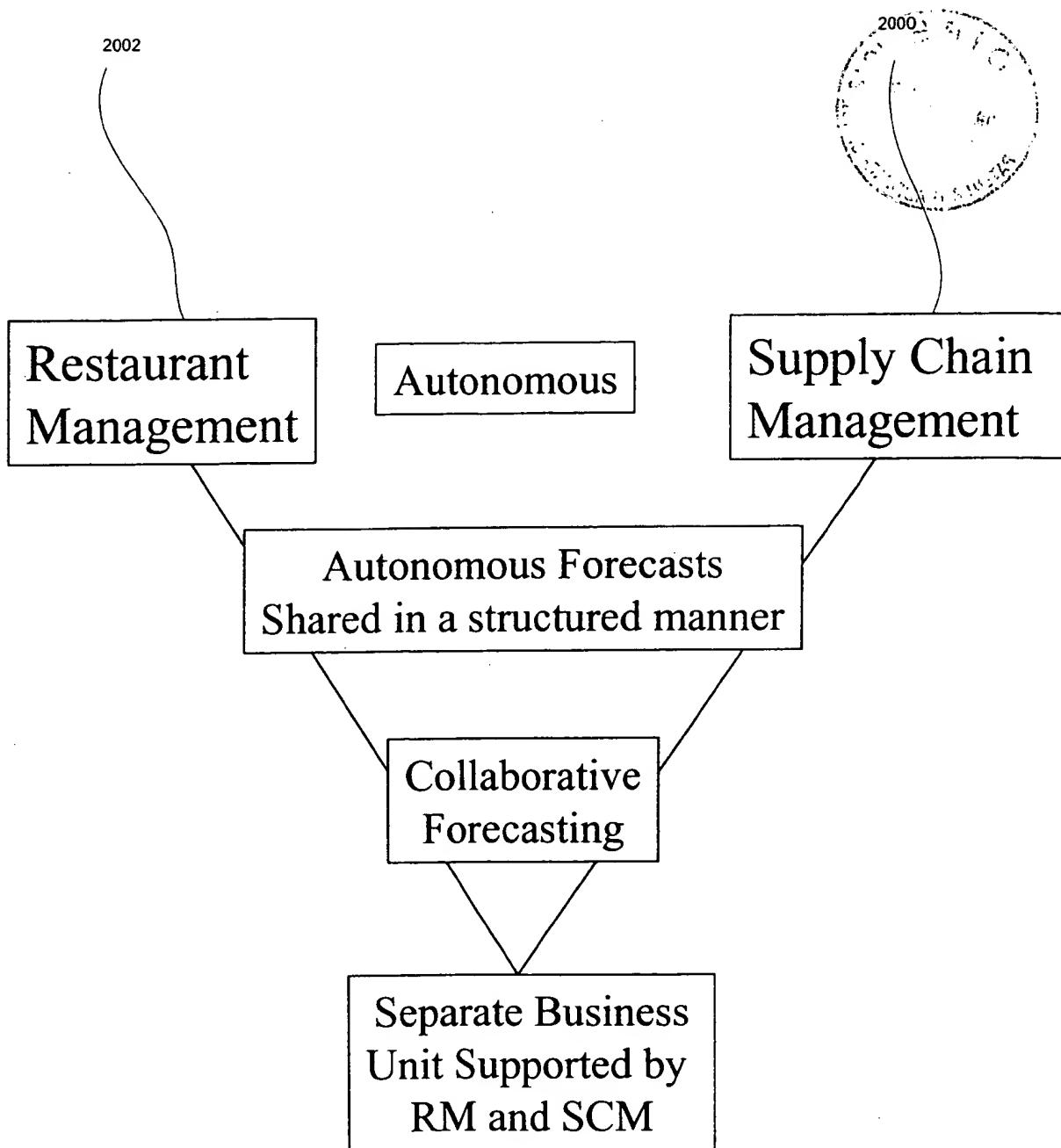


Fig. 20

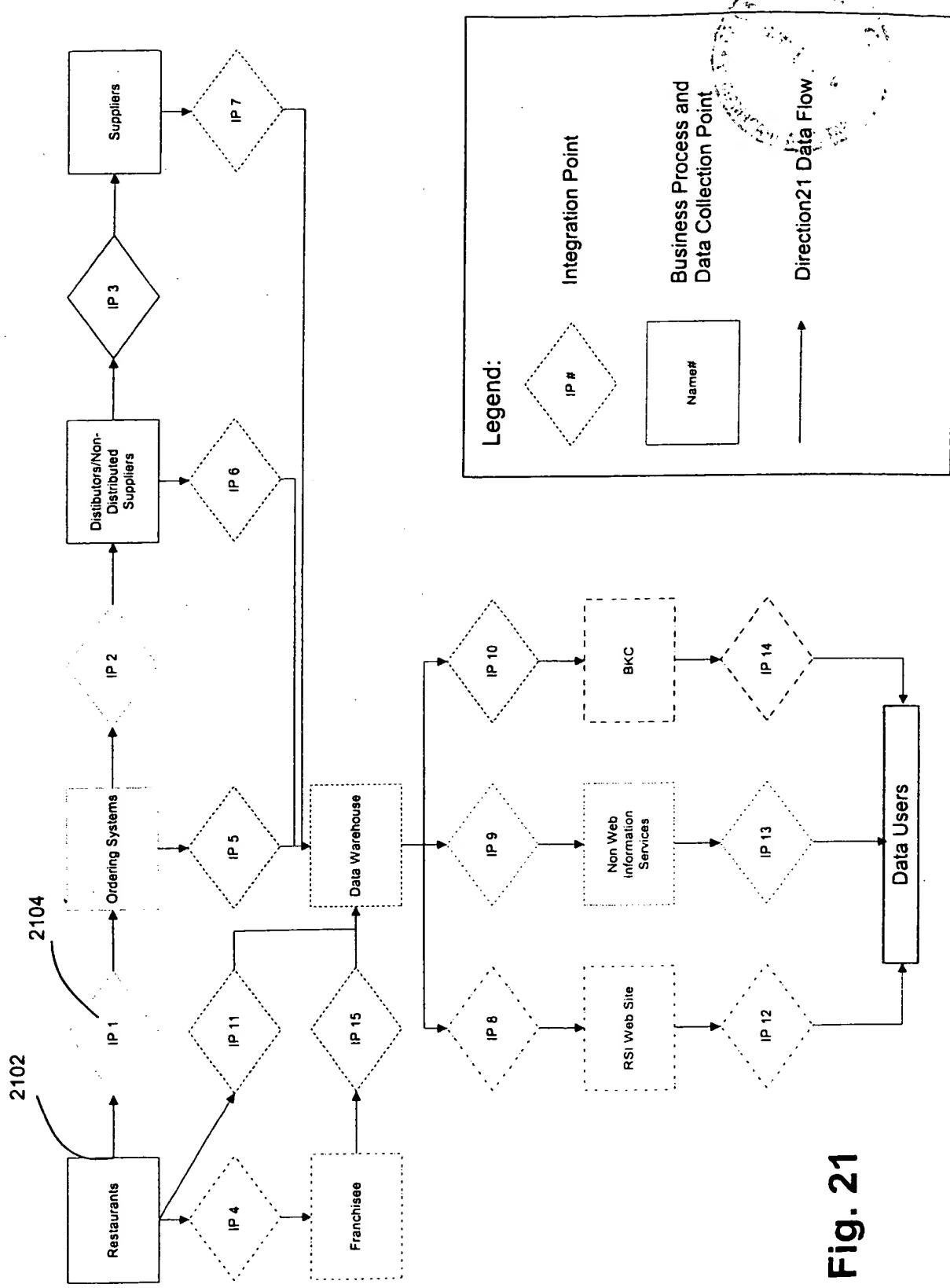


Fig. 21

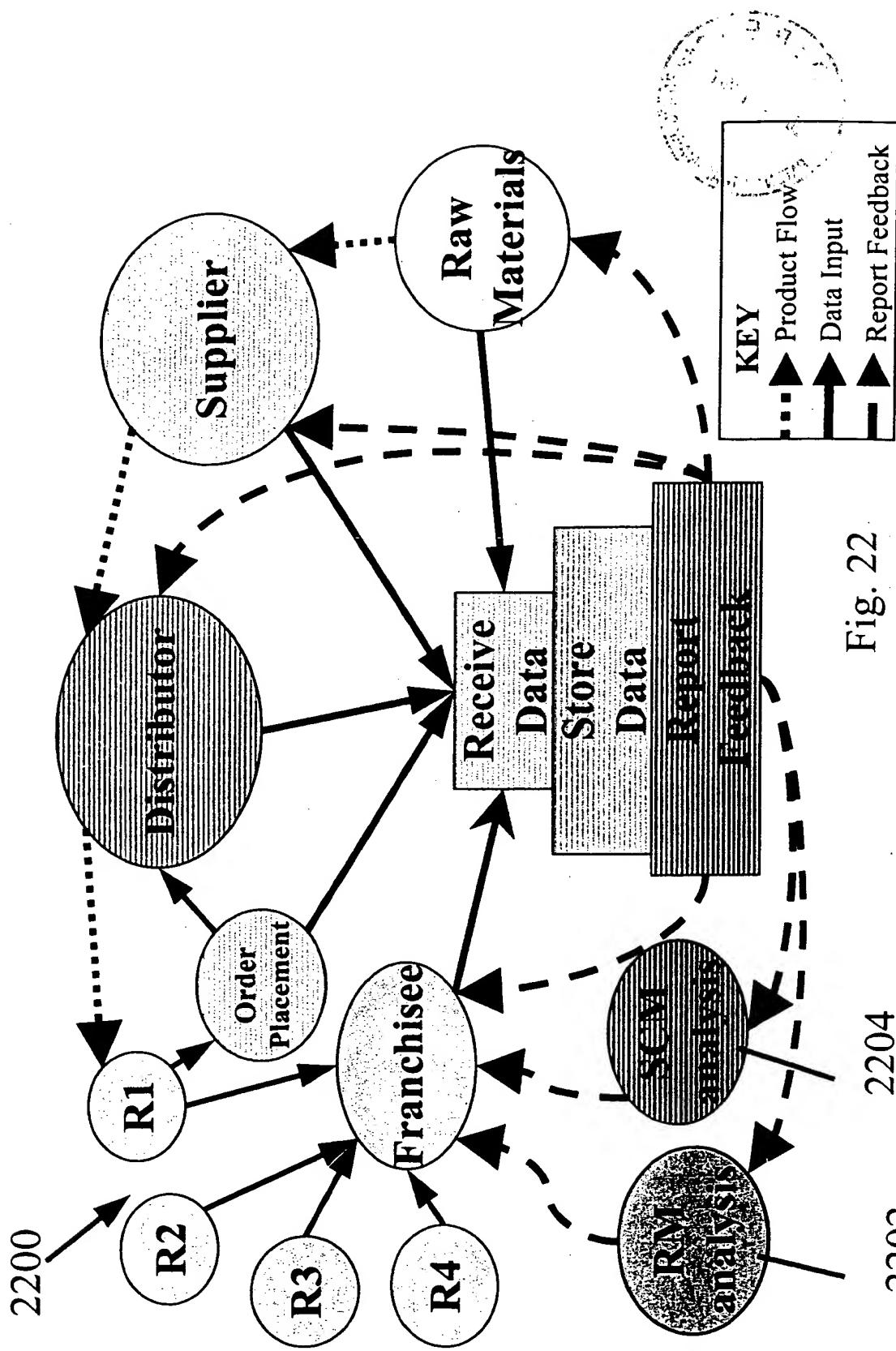


Fig. 22.

2204

2202

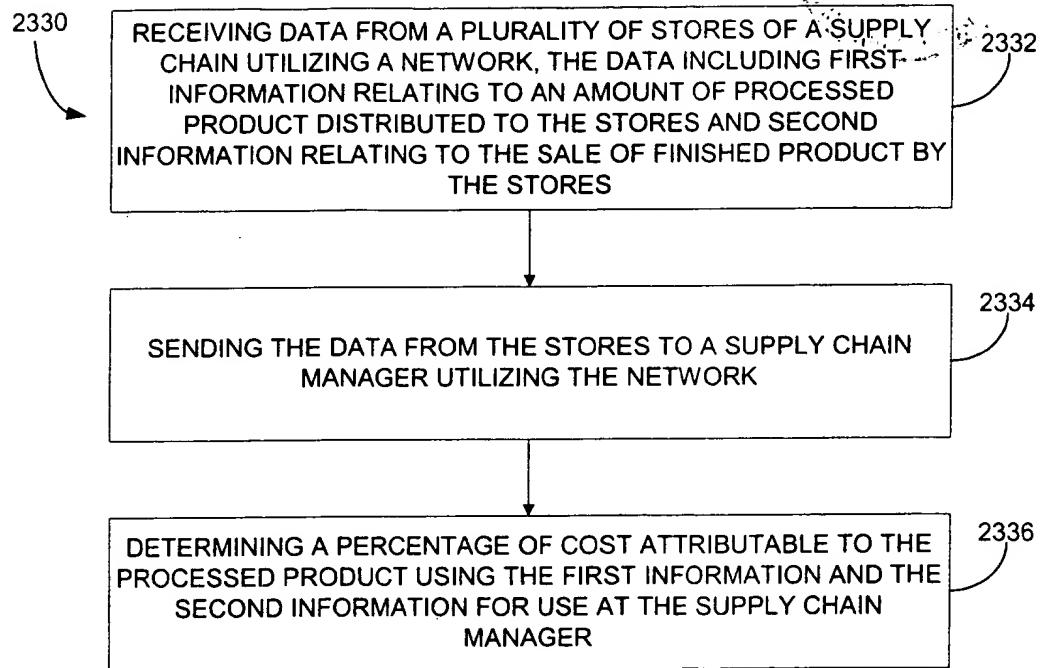


FIG. 23

FIG. 24

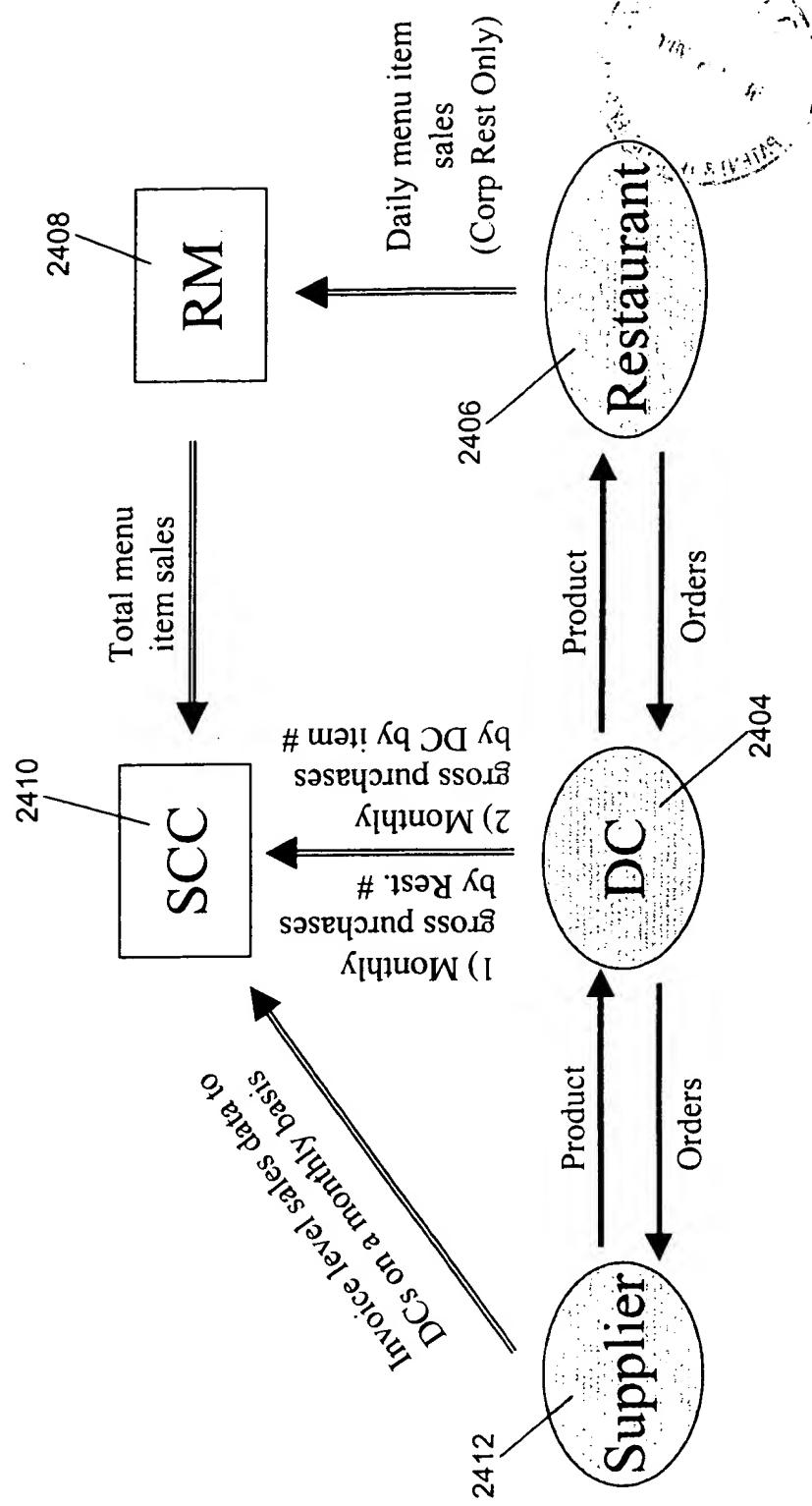


FIG. 25

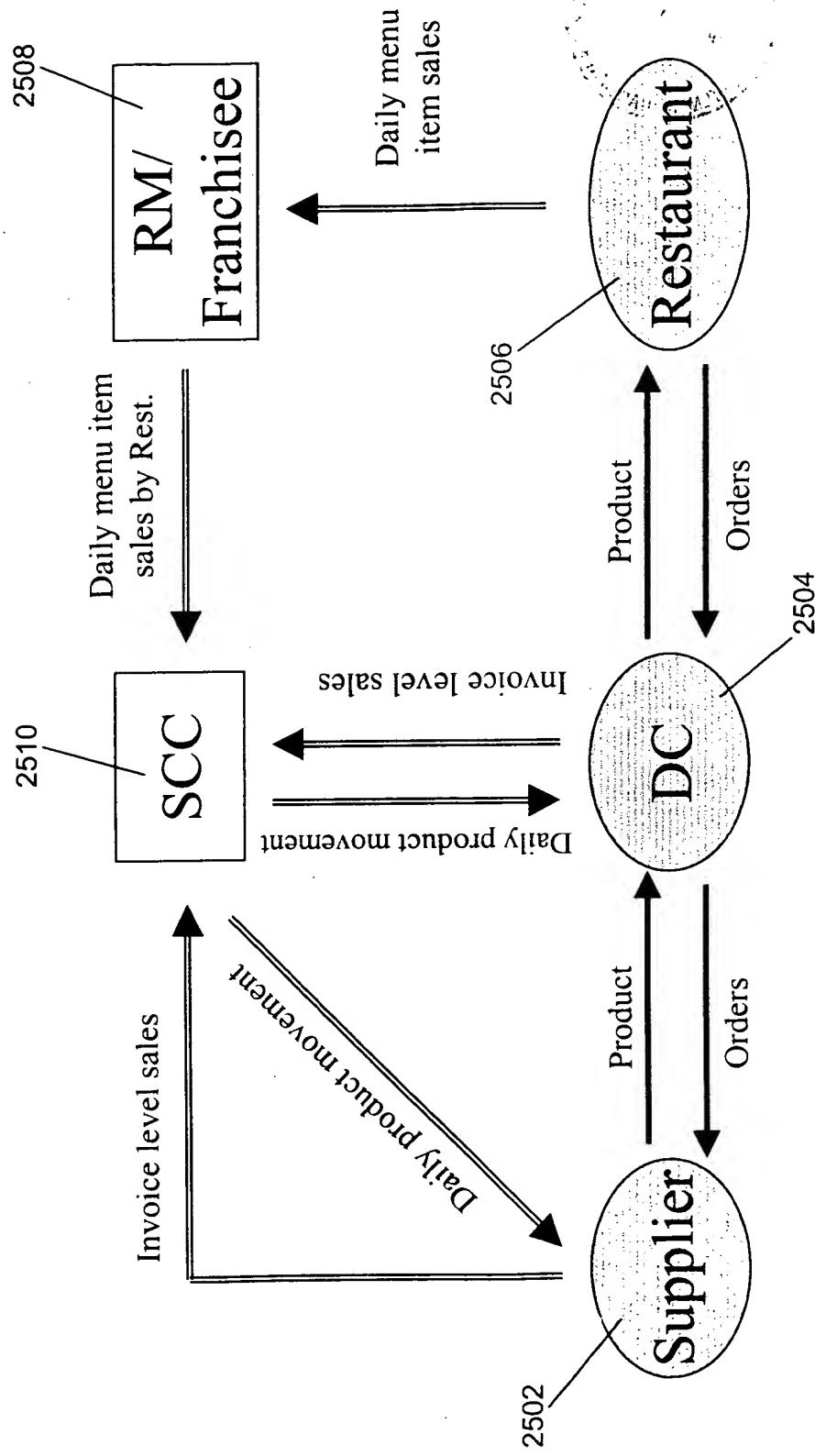


FIG. 26

2602

2604

FIG. 27

Promotional Monitor - System & Regional												
		Historic				Week #1						
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	Total		
Total Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales for Key Products/units/restaurant/week												
Category	Segment											
Whopper	WHOPPERS	215	211	228	269	32	34	37	40	60	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	23	35	26	165
	YWM WHOPPERS	699	679	714	813	94	103	111	111	120	180	137
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209
Variance from Expected (Highlighted Areas are Outside of Expected Range)												
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%
	YWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%

2700

2702

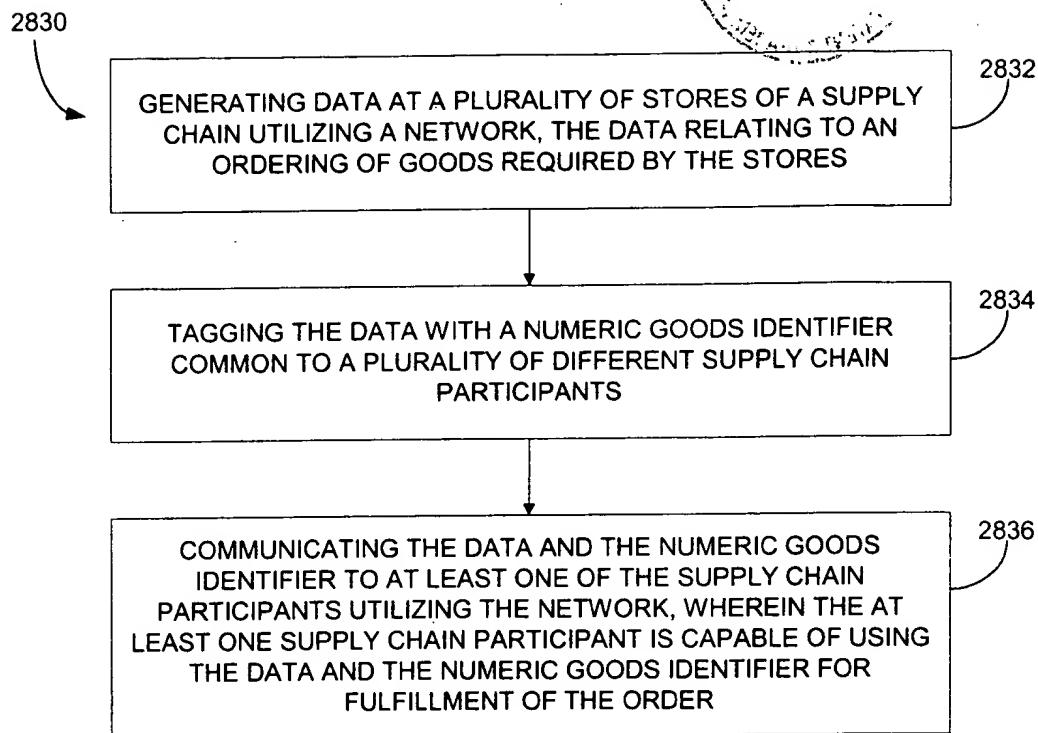


FIG. 28

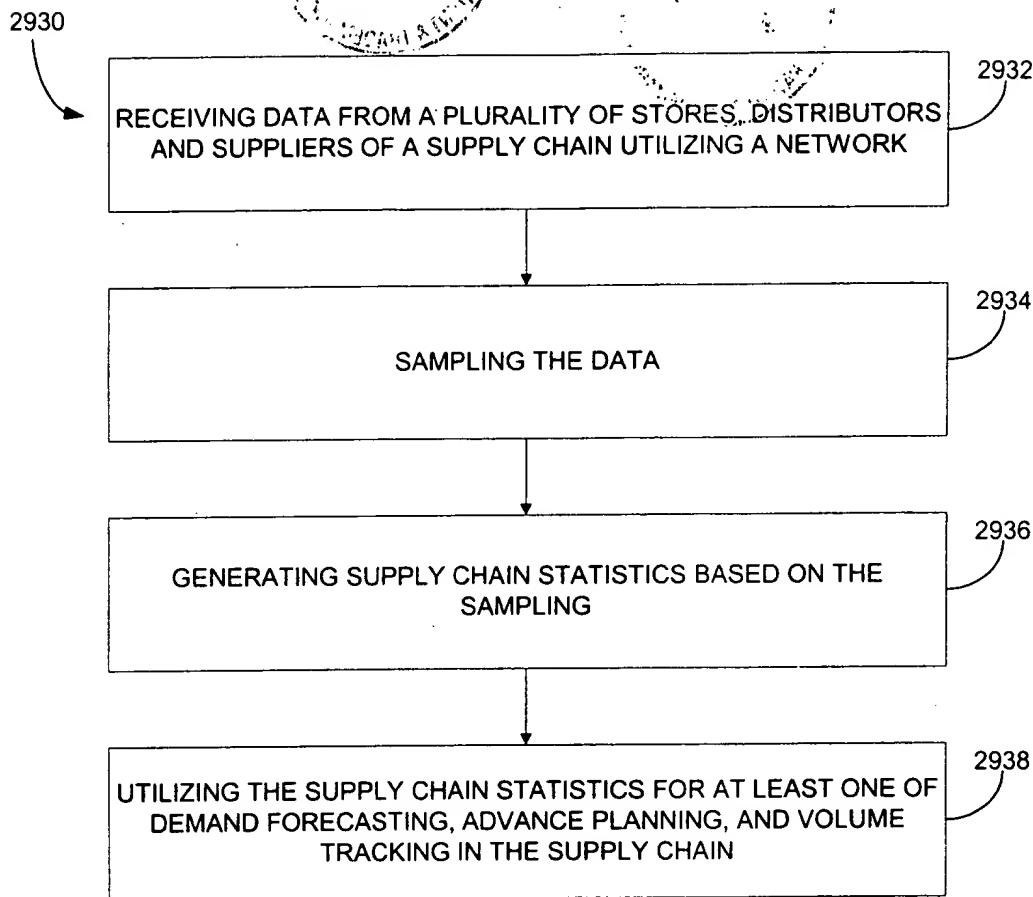


FIG. 29

	Distribution Center: Alliant Topeka
	Time Period (Month/Yr): Jun-00
Delivery Order Fill Rate	
Total Cases Ordered:	65712
Operations:	
Cases:	154
Percent:	0.23%
Warehouse Outs	68
Damages	62
MisPicks	0.10%
Short on Truck	284
Overlooked and Not Returned	0.09%
Total Operations	568
0.43%	0.00%
0.86%	

3002

Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
Cases:	990	70		1060
Percent:	1.51%	0.11%	0.00%	1.61%

3004

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

Delivery Order Fill Rate: 97.52%

On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

FIG. 30

3100
→

Alliant - Monthly DC Data Feed Performance
August 2000
Mock Report

- Alliant
- Average for all DCs

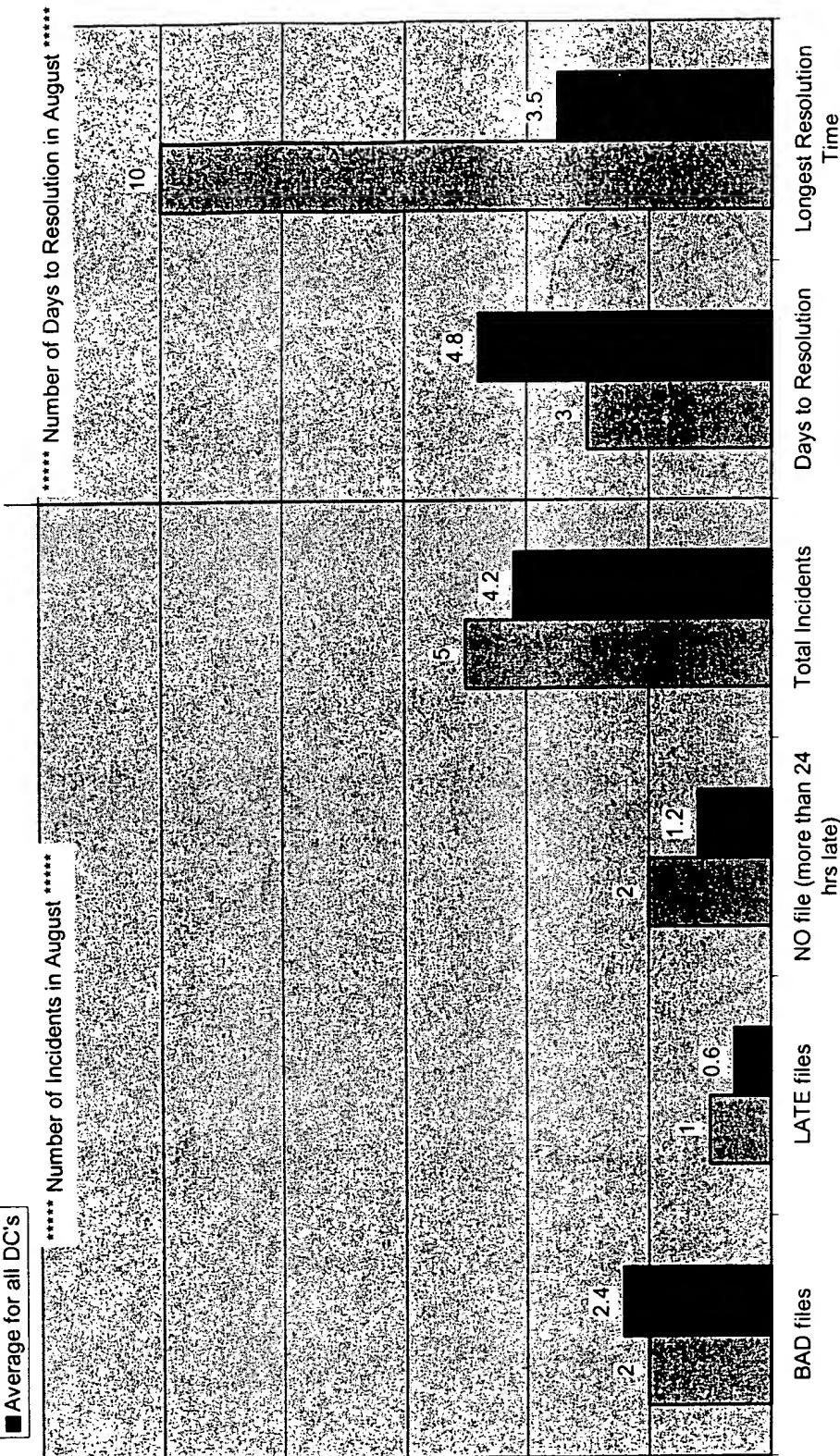


FIG. 31



Service Level Reporting

August

3200

	Fill Rate	On Time	Perfect Order
Alliant-Paducah	98.14%		
Alliant-Topeka	98.05%		78.70%
Alliant Wixom	98.34%		
King-Atlanta			
King-Jacksonville			
King-Louisville	98.41%		79.25%
Maines 29-Conklin			
Maines 30-Cleveland			
Maines Long Island	98.41%		
Maines New England			79.83%
MBM Fullerton	98.13%		#DIV/0!
MBM Lewisville			#DIV/0!
MBM Orlando			#DIV/0!
MBM Rocky Mount	98.13%		#DIV/0!
McCabe's			
McLane Lubbock	#DIV/0!		#DIV/0!
Nicholas & Co.			
PEP Supply	98.18%		
PFG Victoria	98.47%		#DIV/0!
PYA/Monarch	98.20%		
Reinhart-Cedar Rapids	98.05%		
Reinhart-Oak Creek	98.31%		
Reinhart-Rogers			
Restaurants NW	98.03%		80.75%
Shamrock Commerce City			
Shamrock Phoenix	98.81%		85.33%
Sigma Harrisburg			
Sigma Stockton			
Sysco			

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	98.50%	90.00%	80.00%

OK		
	Didn't meet RSI Min.	
	Didn't meet BKC Min.	

FIG. 32

FIG. 33

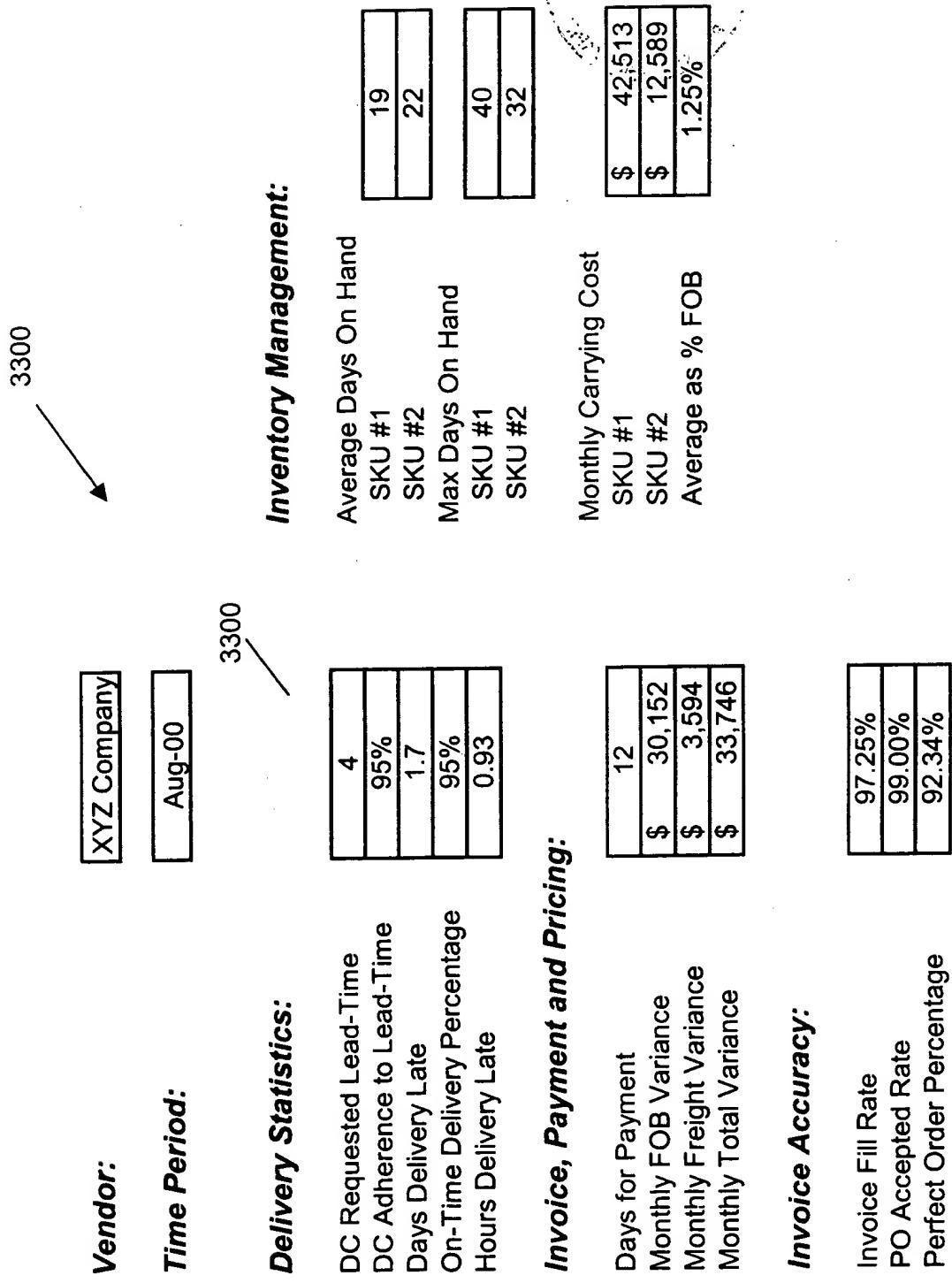


FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400 →

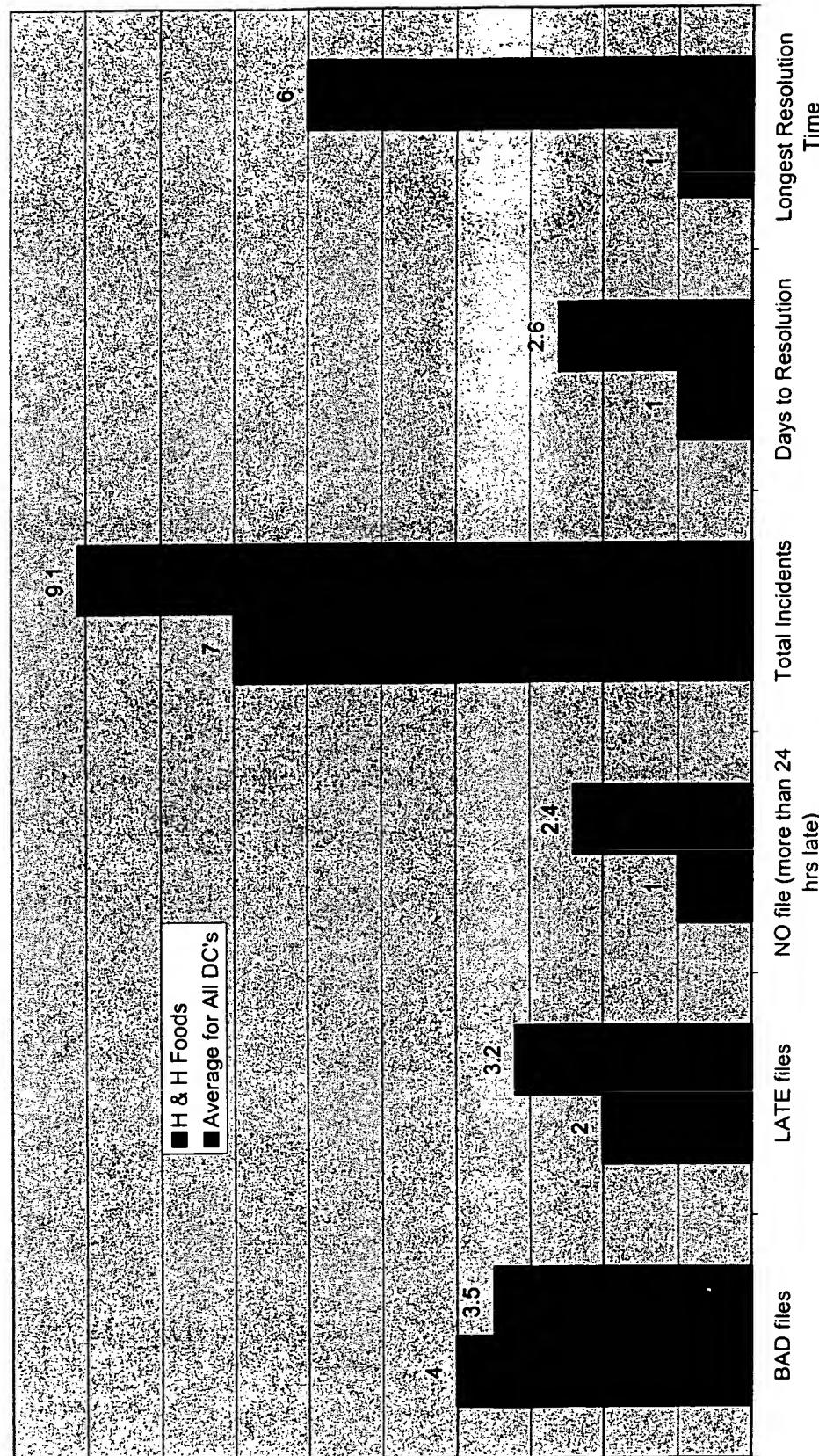


FIG. 35



3500

Service Level Reporting November - Mock Report

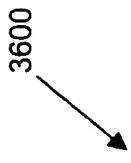
	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS INC.			
WHITEFORD FOODS INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEMEDIA			
SIGNATURE MEATS GROUP			
SCHWEBEL'S BAKING CO.			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-LAKE INC.			
FORT JAMES OPERATING COMPANY			
FRESH ADVANTAGE INC.			
SILVER KING MN CORP			
TYSON FOODS			
READY ACCESS			
GEORGIA/PACIFIC TISSUE			
CLOUGHERTY PACKING			
BEVERAGE AIR			
COMPONENT HARDWARE GROUP INC			
COCA-COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS LLC			
ROSE PACKING COMPANY			

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK	Didn't meet RSI Min.
----	----------------------

Mock Report/1

3600



	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
<i>Food Cost /Index</i>									
Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
<i>Variance</i>									
Good/(Bad)		0.59	0.30						
<i>Total Dollar Purchases (In Millions) /2</i>									
Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
<i>Variance</i>									
Good/(Bad)		\$1.14	\$0.65						

¹¹ Includes on food cost index items.

¹² Based on FY 99 Sales Volumes



FIG. 36

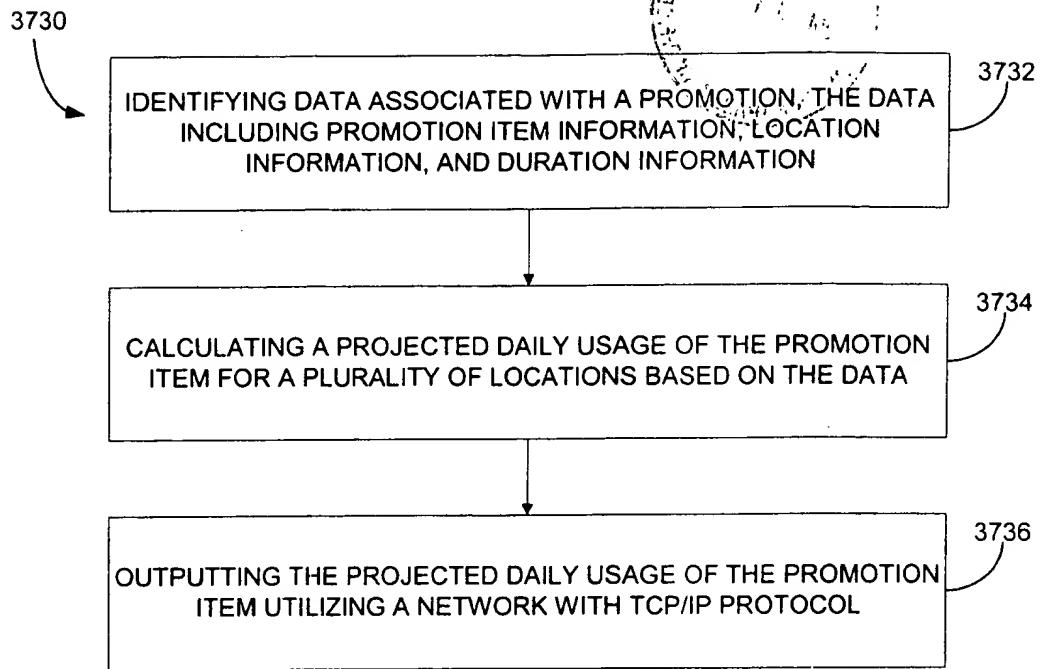


FIG. 37

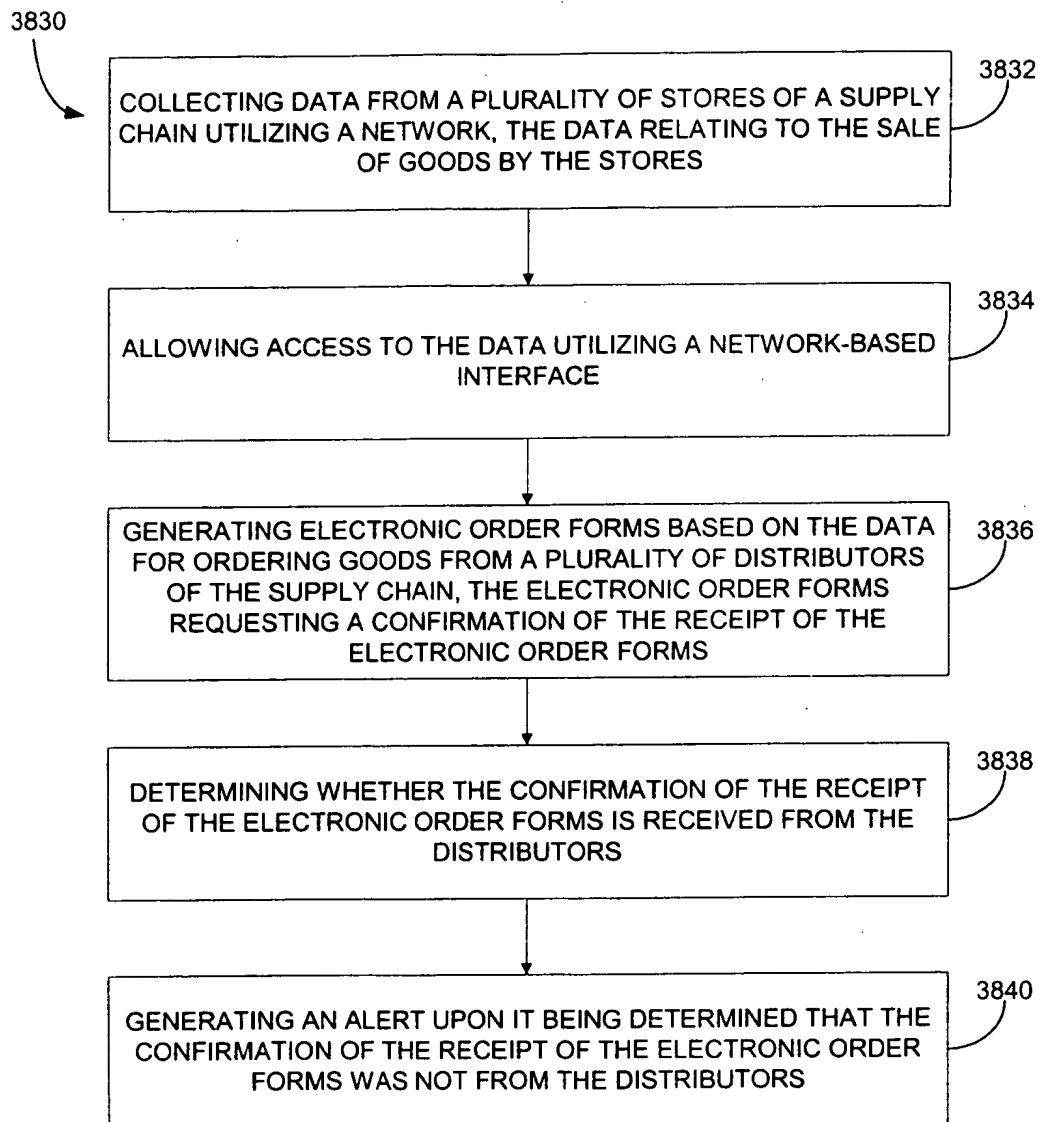


FIG. 38

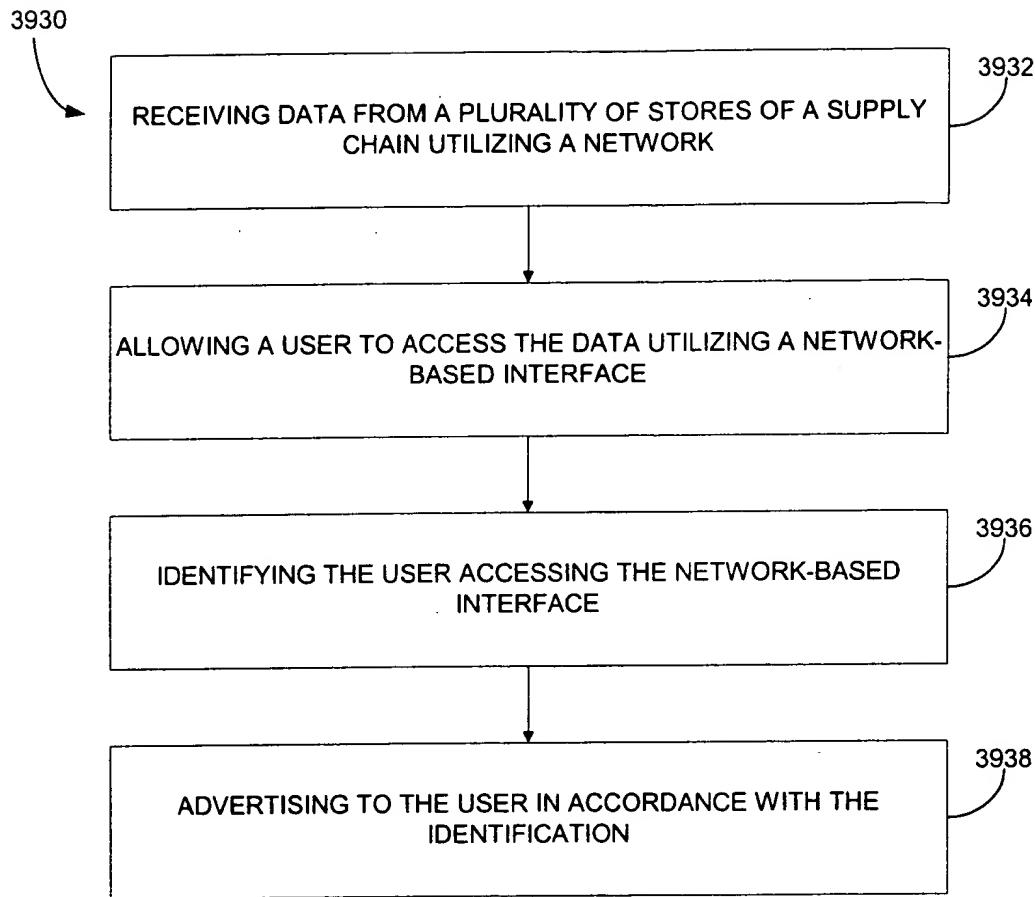


FIG. 39

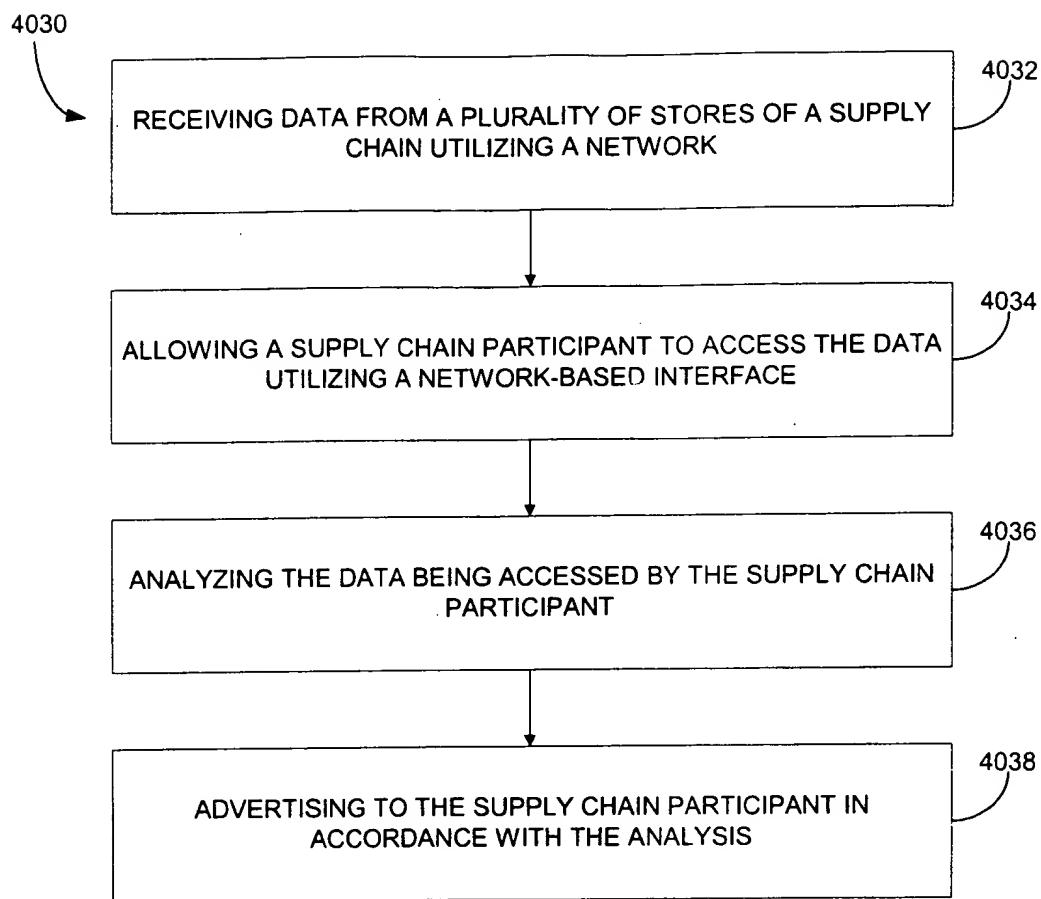


FIG. 40

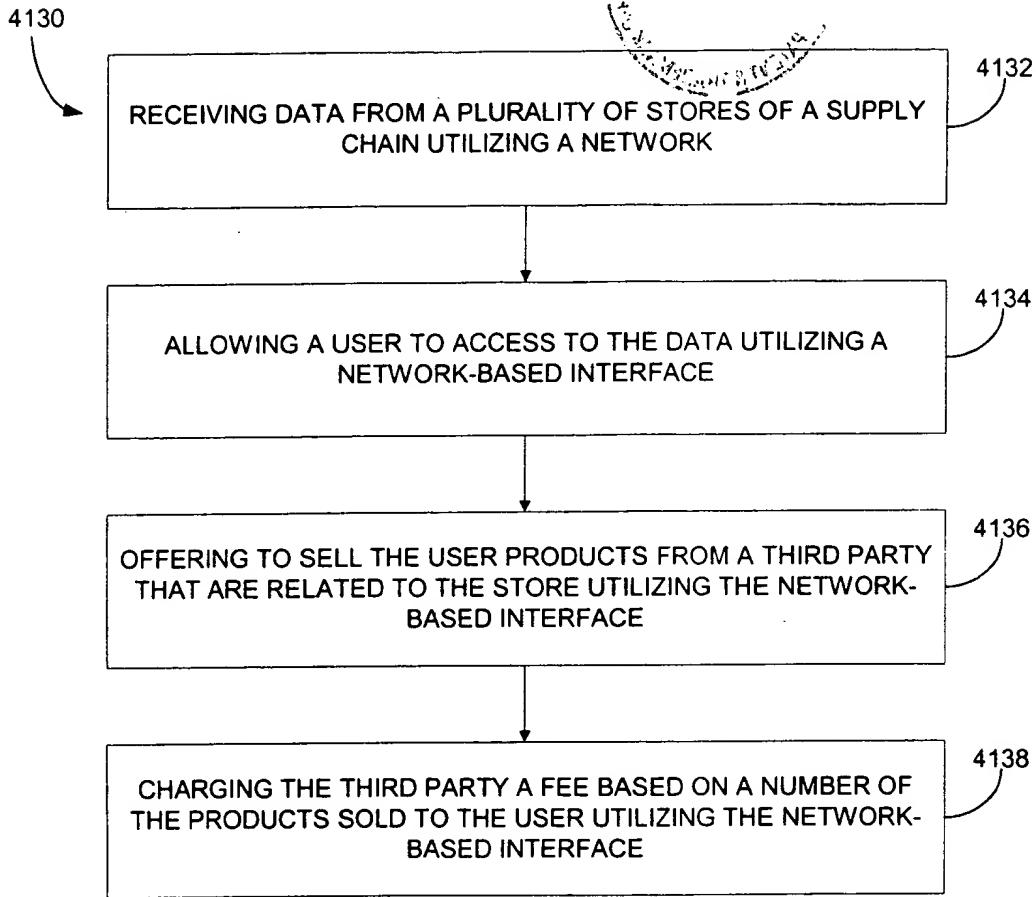


FIG. 41

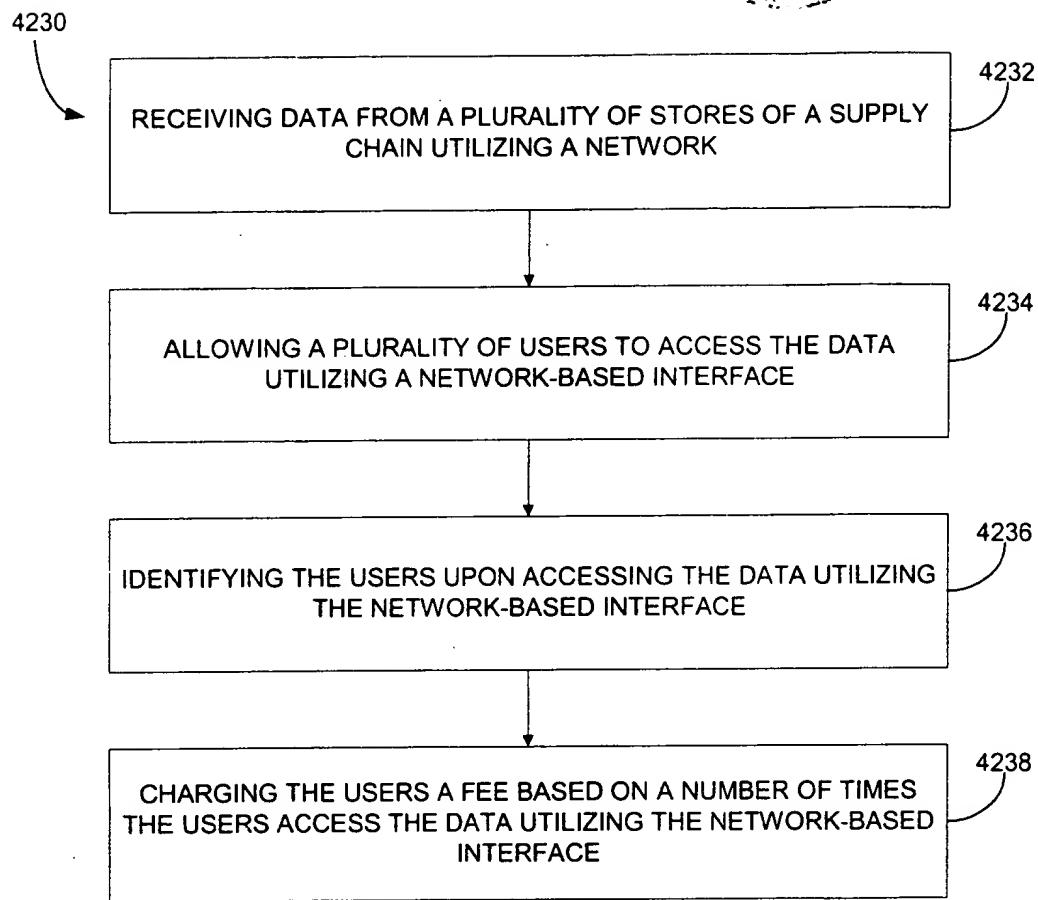


FIG. 42

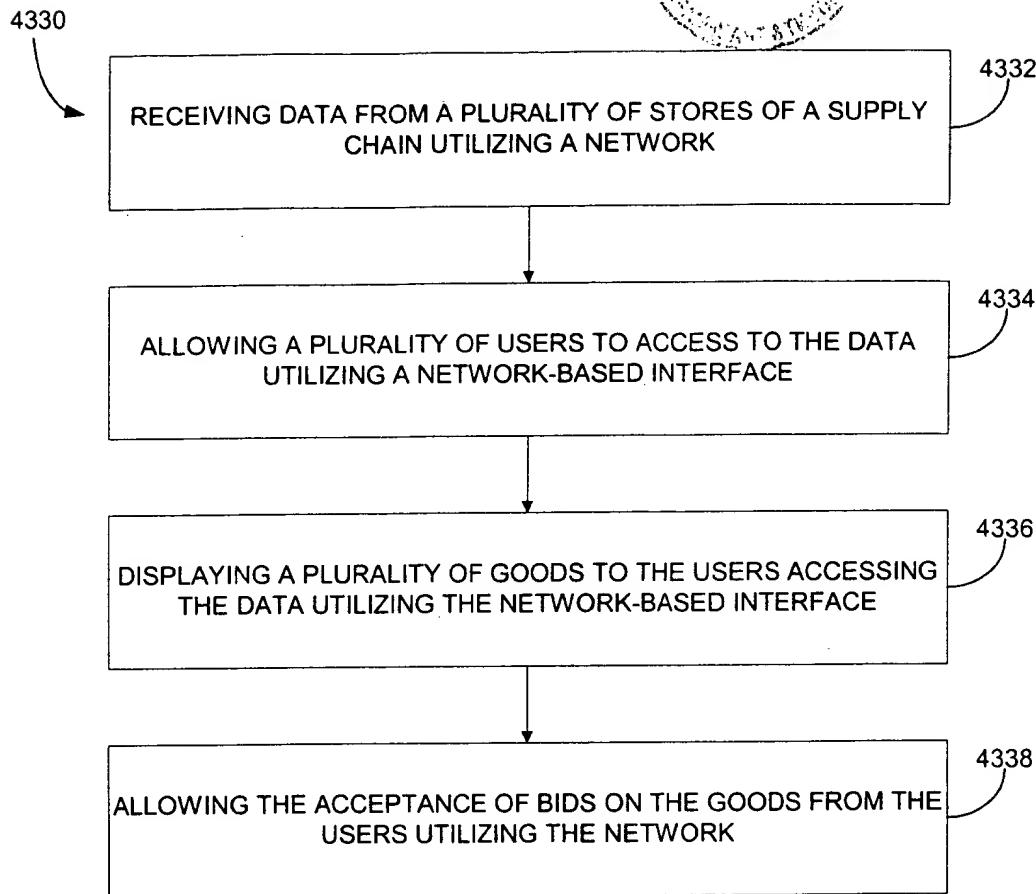


FIG. 43A

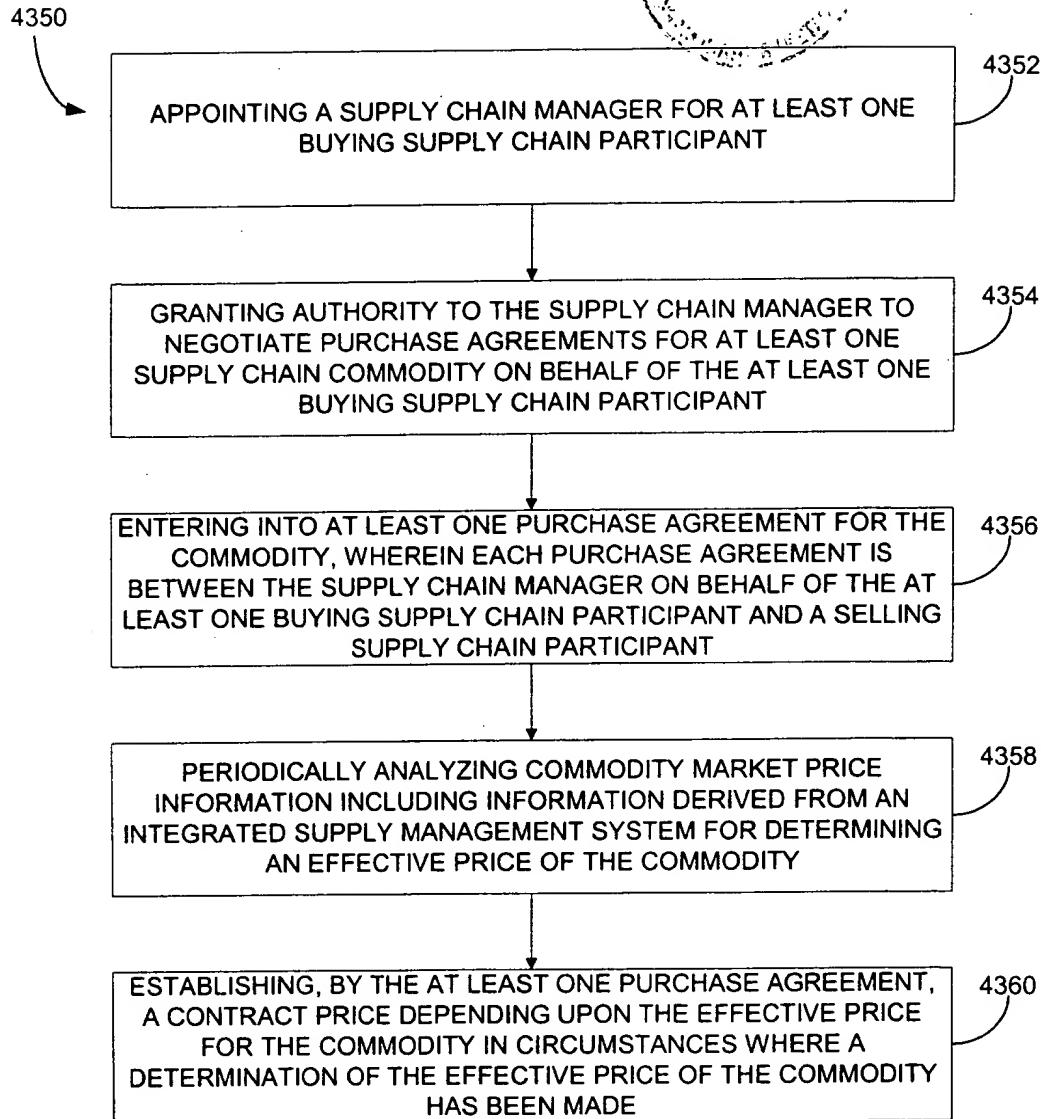


FIG. 43B

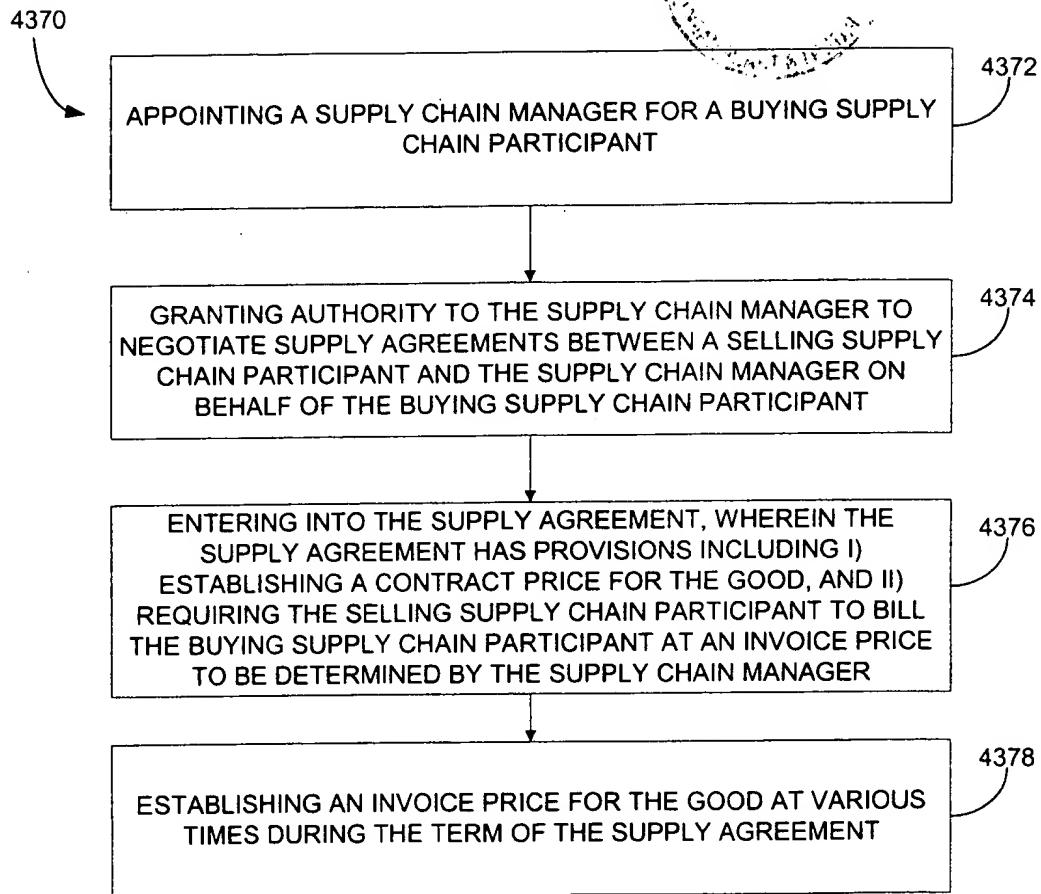


FIG. 43C

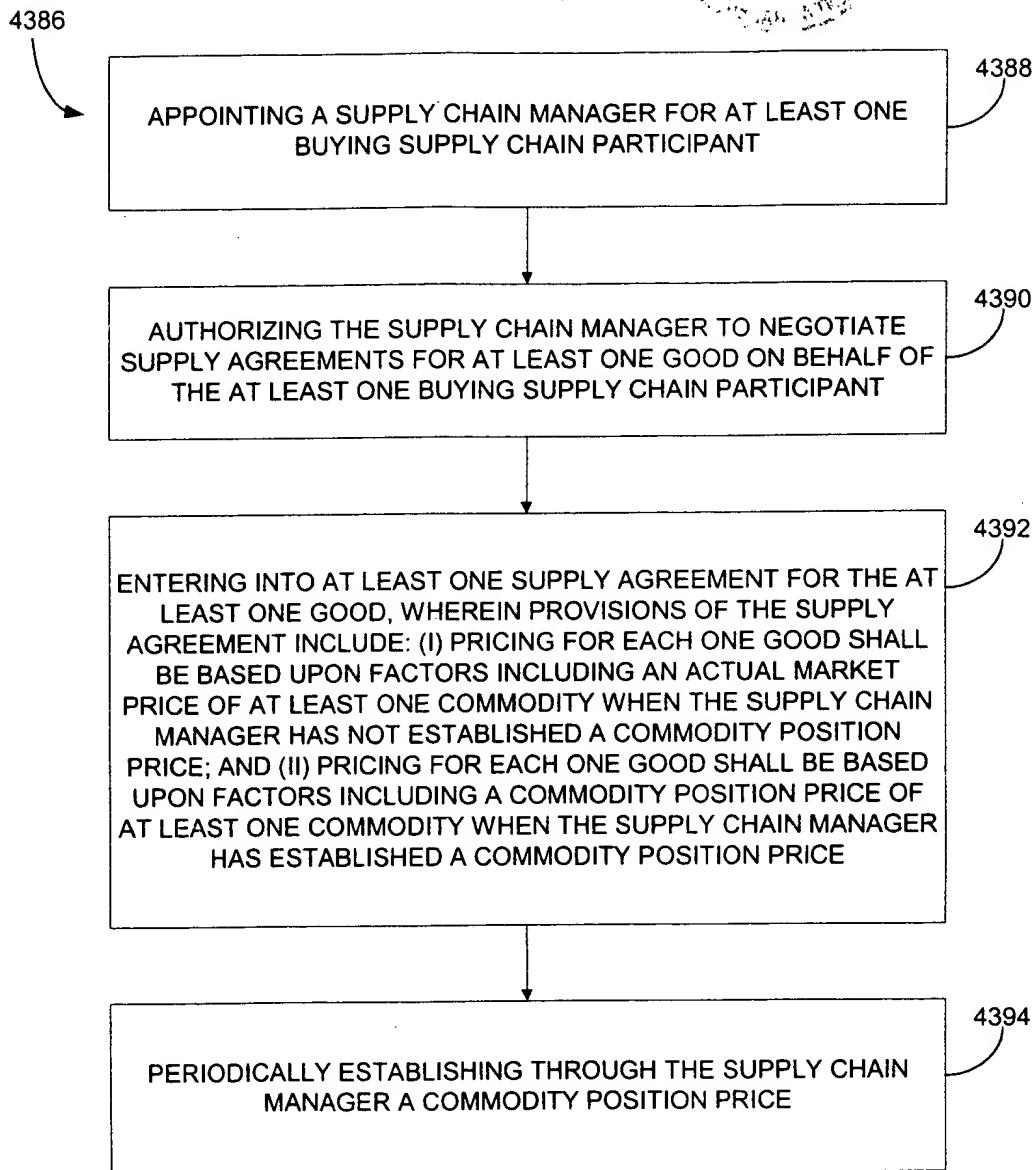


FIG. 43D

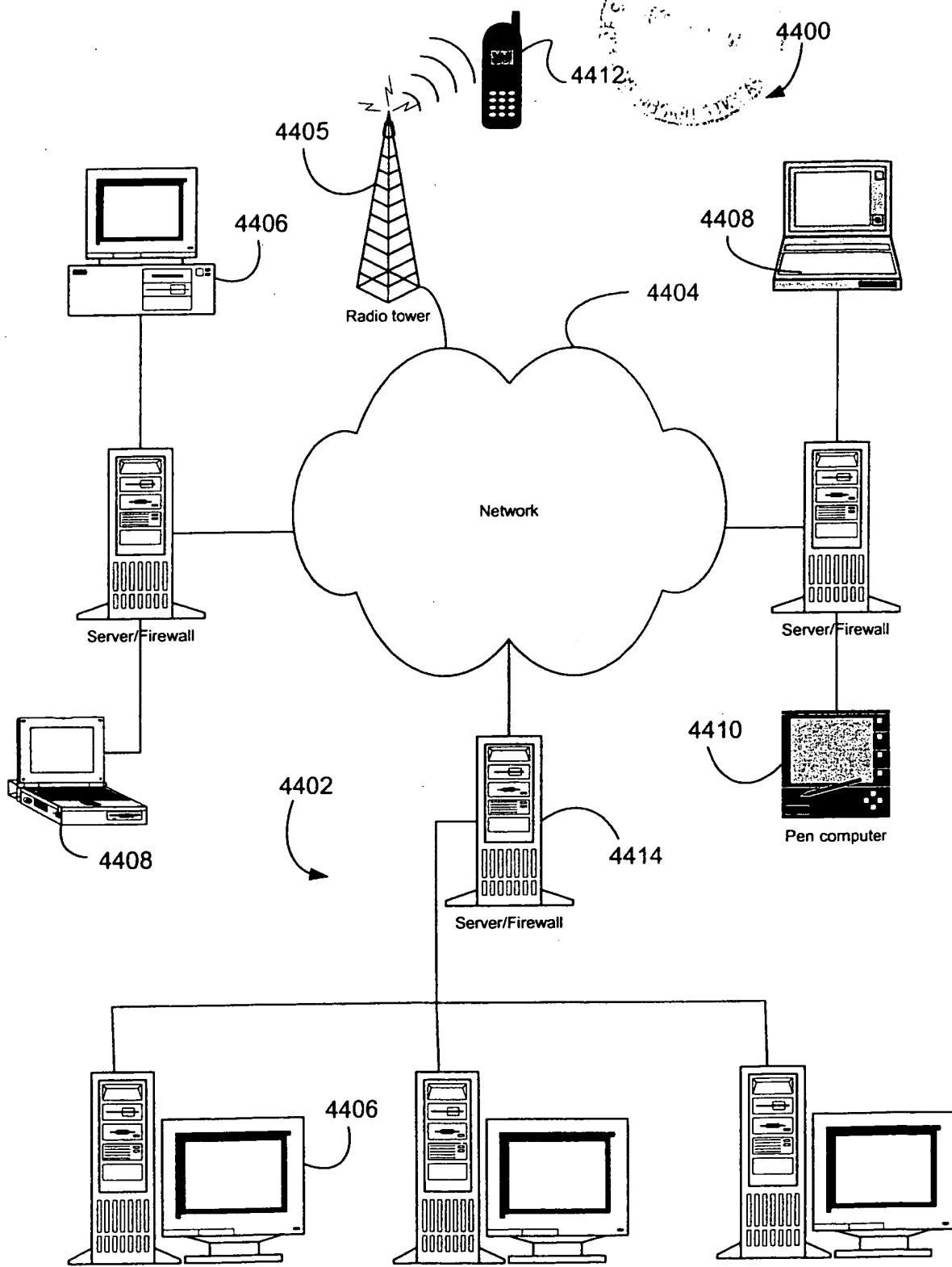


FIG. 44

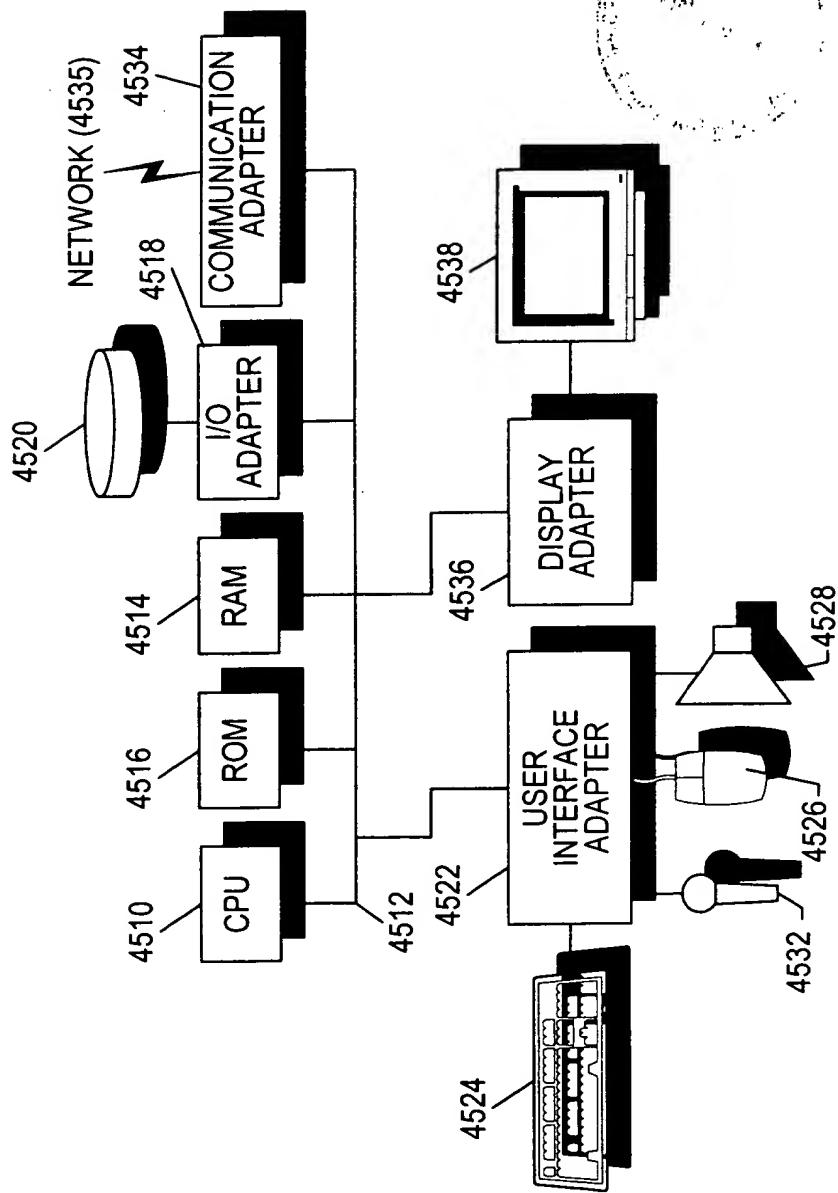


FIG. 45

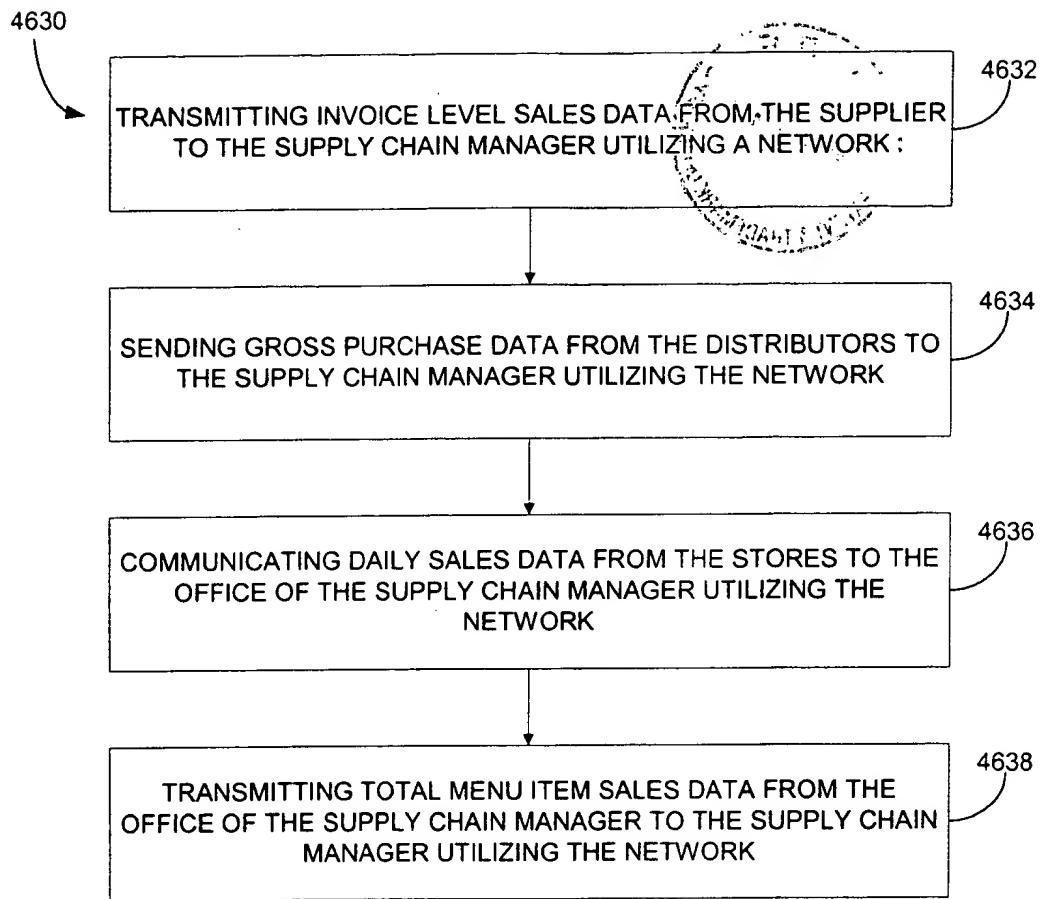


FIG. 46

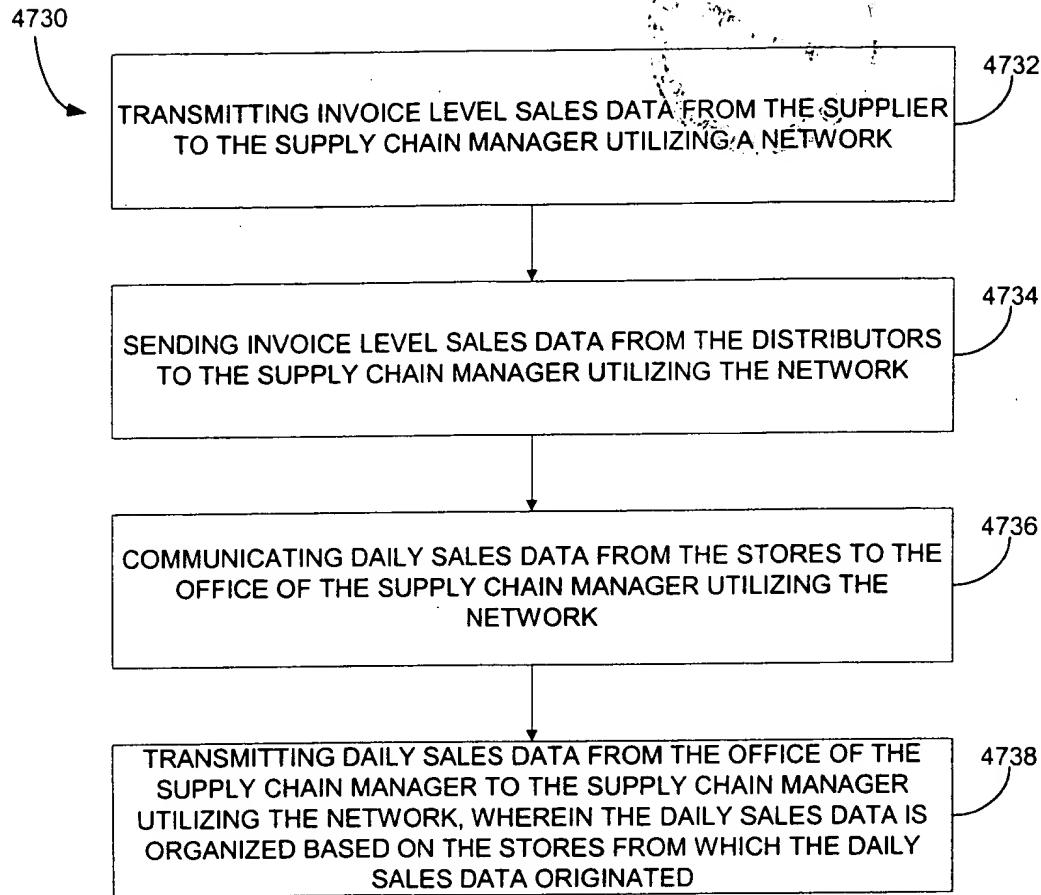


FIG. 47

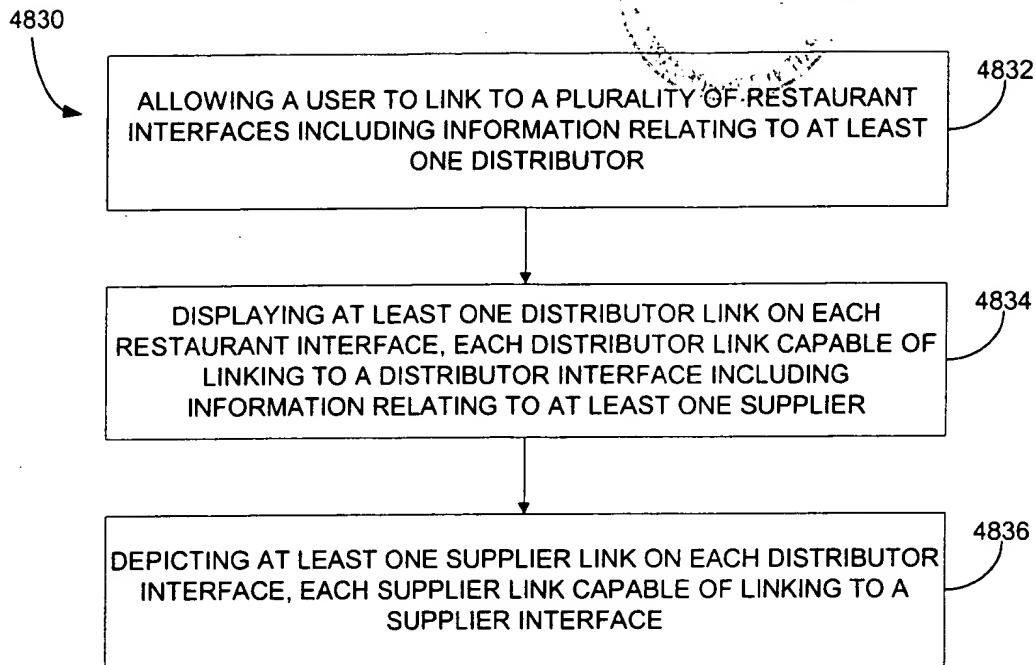


FIG. 48

Restaurat Services, Inc. - Microsoft Internet Explorer

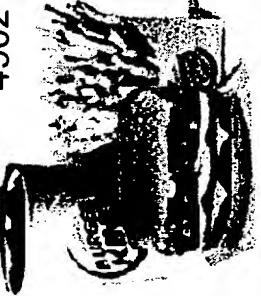
File Edit View Insert Tools Help

Address Links

RSI BURGER KING® System Independent Purchasing & Distribution Service Co-op

User Name Password Click For Help

Franchisee Enter Site

4902  4904

4900

4904

Restaurant Services, Inc. (RSI) is an independent member-owned purchasing cooperative serving BURGER KING® restaurant owners in the United States.

RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, distribution and related services on behalf of more than 8,300 restaurants.

Contract Information 

Map/Directions 

General Information 

Legal Information 

More About RSI 

Help 

BKC Link 

NFA link 





Click For Help

Links

Internet

FIG. 49

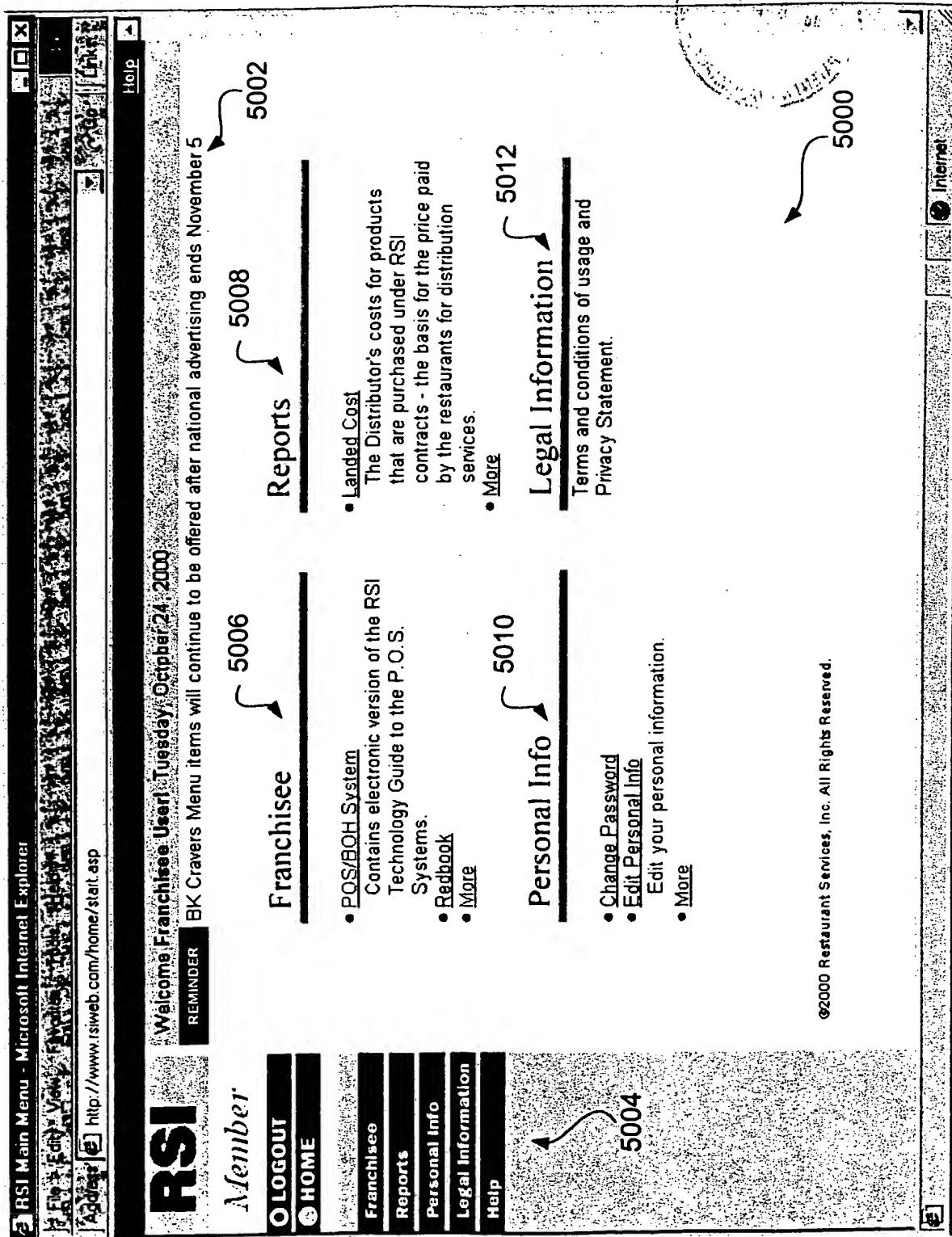


FIG. 50

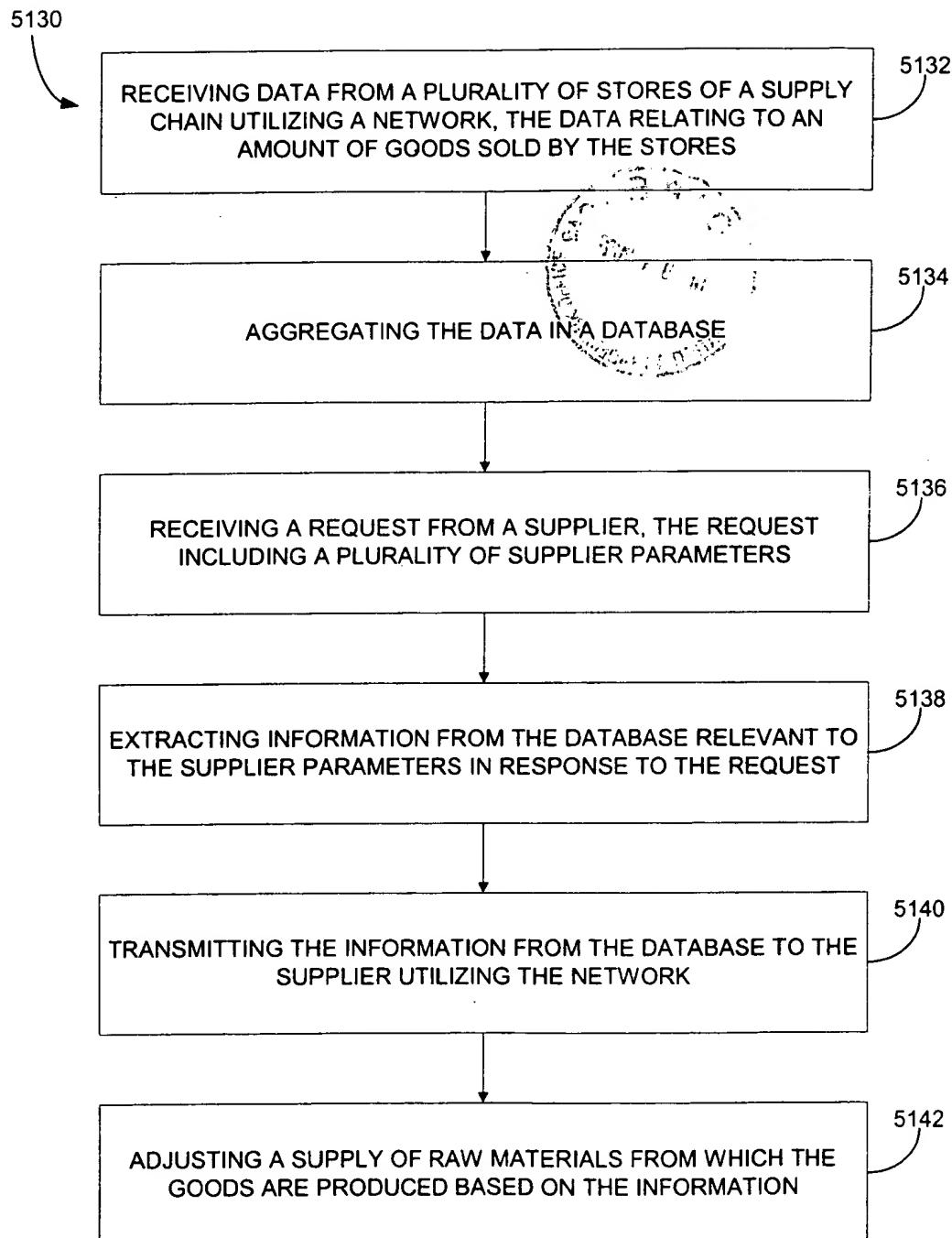


FIG. 51

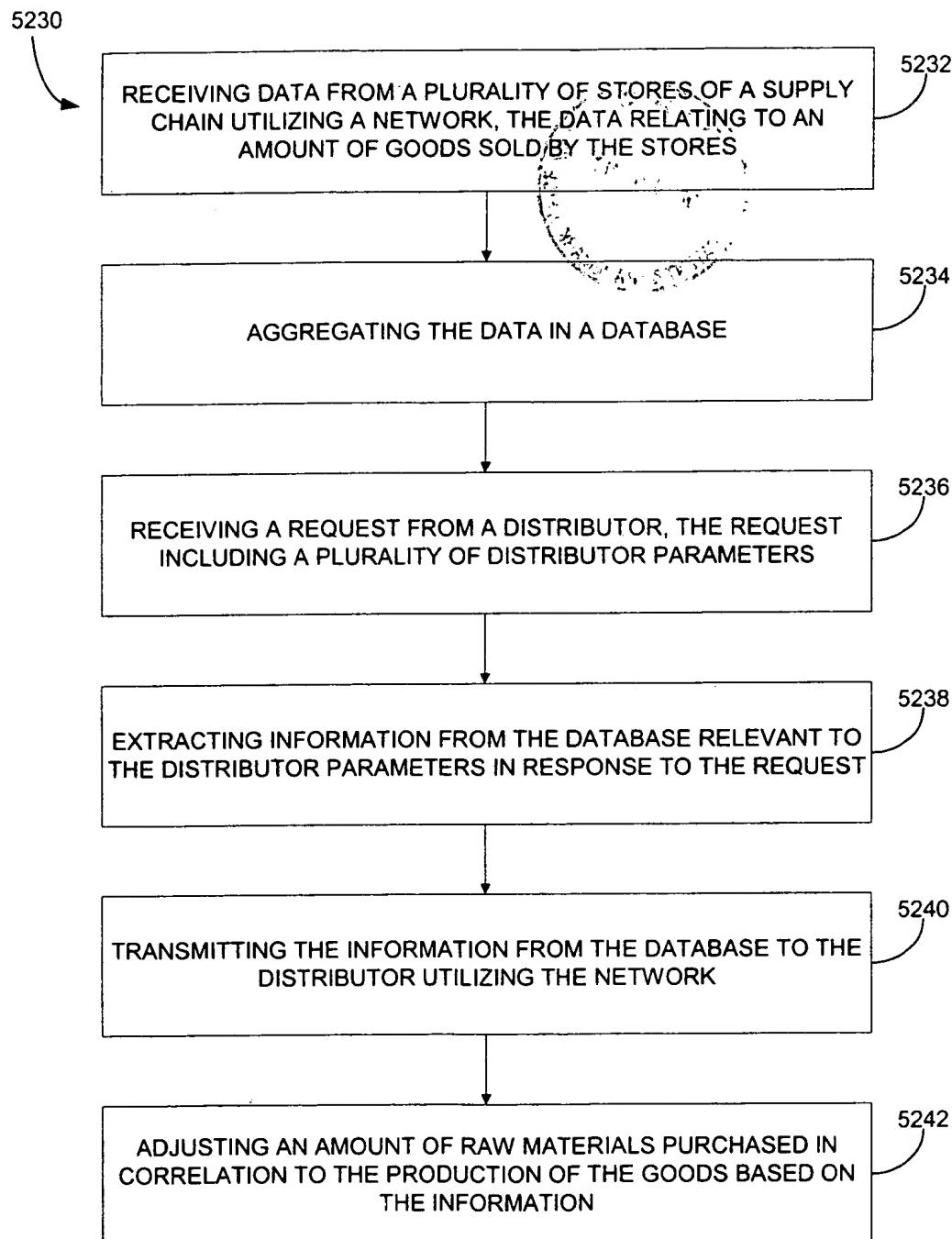


FIG. 52

POS Implied Daily Usage - Distributor - Microsoft Internet Explorer

http://www.tsiweb.com/dcl/d_iposodally.asp

Printer Friendly Version

5300

Help

RSI

Distributor

LOGOUT

HOME

Reports

Personal Info

Legal Information

Help

POS Implied Daily Usage - Distributor
Tuesday, October 24, 2000

Distribution Company: REINHART FOODSERVICE
Distribution Center: REINHART - CEDAR RAPIDS, IA

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14 Day Rolling Total Cases										Units Ending Total								
DC Item No	Item Description	14 Day Avg																
18880 BULLSEYE	0.00%	13	21	23	18	19	16	16	14	21	16	13	13	100	90	80	72	
20788 MUSTARD: BULK BK	0.00%	12	10	20	16	14	13	14	19	19	16	15	14	110	104	104	100	
24340 MAYONNAISE: BULK BK	0.00%	134	167	211	173	160	164	163	160	200	206	175	166	161	1184	1140	1142	1108
24960 STRAW: WRAPPED	0.00%	21	33	34	27	25	24	24	34	33	27	24	24	189	179	188	178	
24310 FORK: WRAPPED	0.00%	10	11	12	10	9	8	6	11	12	11	10	9	70	71	66	68	
24310 BULK BK	0.00%	10	11	12	10	9	8	6	11	12	11	10	9	70	71	66	68	
25402 KNIFE: WRAPPED	0.00%	3	3	3	2	2	2	3	3	3	3	2	2	18	15	8	9	
27082 KETCHUP: BULK BAG IN BOX	0.00%	89	134	142	116	104	102	101	100	130	130	118	108	102	700	771	776	743
27090 KETCHUP: PACKETS	0.00%	127	184	205	160	143	142	139	144	197	197	160	142	140	1112	1070	1078	1044

Done

FIG. 53

REINHART - CEDAR RAPIDS, IA
Local Promotion Summary by DC
Tuesday, October 24, 2000

Printer Friendly Version  5400

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Local Promotion Option	DCI	Start Date	Projected Daily Usage	Duration (In Weeks)	Participating Restaurants	Rest Count	Non-Participating Restaurants
32 oz. Motor Cup	Chicago, IL	5/1/00	85	98	32	17	8
	Davenport-R-Moline, IA	6/1/00	86	98	32	17	8
	Des Moines-Ames, IA	7/1/00	85	98	32	17	8
	Omaha, NE	7/4/00	86	98	32	17	8
	Peoria, IL	8/1/00	85	98	32	17	8
	Sioux City, IA	8/28/00	86	98	32	17	8
	Springfield-Decatur-Champaign, IL	8/1/00	85	98	32	17	8
	Cedar Rapids-Waterloo-Dubuque, IA	4/15/00	99	98	10	131	1
	Davenport-R-Moline, IA	4/15/00	99	98	10	131	1
	Ottumwa-Kilkenny, IA	4/16/00	99	98	10	131	1
	Big King Total					39	3
	Pancake Minis					39	3
	Peoria, IL	5/15/00	20	98	8	17	1
	Sioux City, IA	4/15/00	20	98	8	17	1
	Pancake Minis Total					35	3

Done  Internet

FIG. 54

RSI POS Implied Daily Usage - Supplier - Microsoft Internet Explorer

http://www.rsiweb.com/Supplier/s_rptposdaily.asp?report=true

RSI Supplier

Logout Home

Reports Personal Info Legal Information Help

Supplier: TYSON FOODS

Printer Friendly Version

POS Implied Daily Usage - Supplier

Tuesday, October 24, 2000

Supplier: TYSON FOODS

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14 Day Rolling Total [Reset]

F.O.B.	RSI Item No.	Description	14 Day Rolling Total [Reset]												Initial Ending Total		
			10/22	10/23	10/24	10/25	10/26	10/27	10/28	10/29	10/30	10/31	10/1/0				
TOTAL														10/9	10/12	9/25	9/18
														10/15	10/8	10/1	9/24

Total of DC Locations

CHICKEN PATTY	0.00%	0.00	137	144	111	100	68	66	100	134	137	126	100	100	730	774	786	781	
CHICKEN-BK	0.00%	0.00																	
7 BROILER	0.00%	0.00																	
CHICKEN-TENDER	0.00%	0.00	222	235	237	236	240	229	223	240	340	316	245	226	228	1,816	1,608	1,418	1,203
CHICKEN-CHICK	0.00%	0.00																	

Internet

Done

FIG. 55

Restaurant Landed Cost Verification Report - Microsoft Internet Explorer																																																																																												
<input type="button" value="Print"/> <input type="button" value="Exit"/> <input type="button" value="Help"/> http://www.rsiweb.com/lan/r1.asp?report=true																																																																																												
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FIG. 56

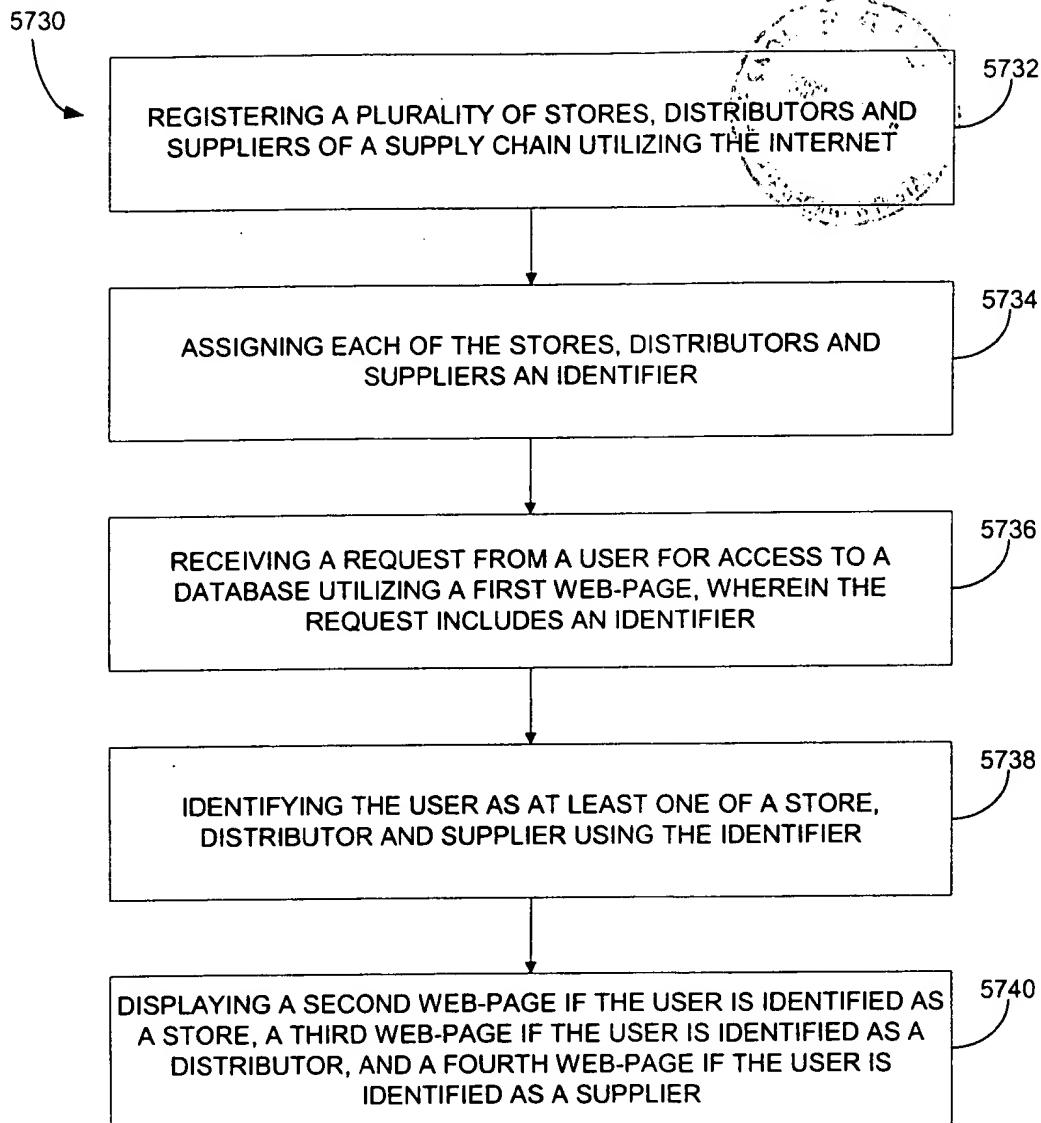


FIG. 57

5804

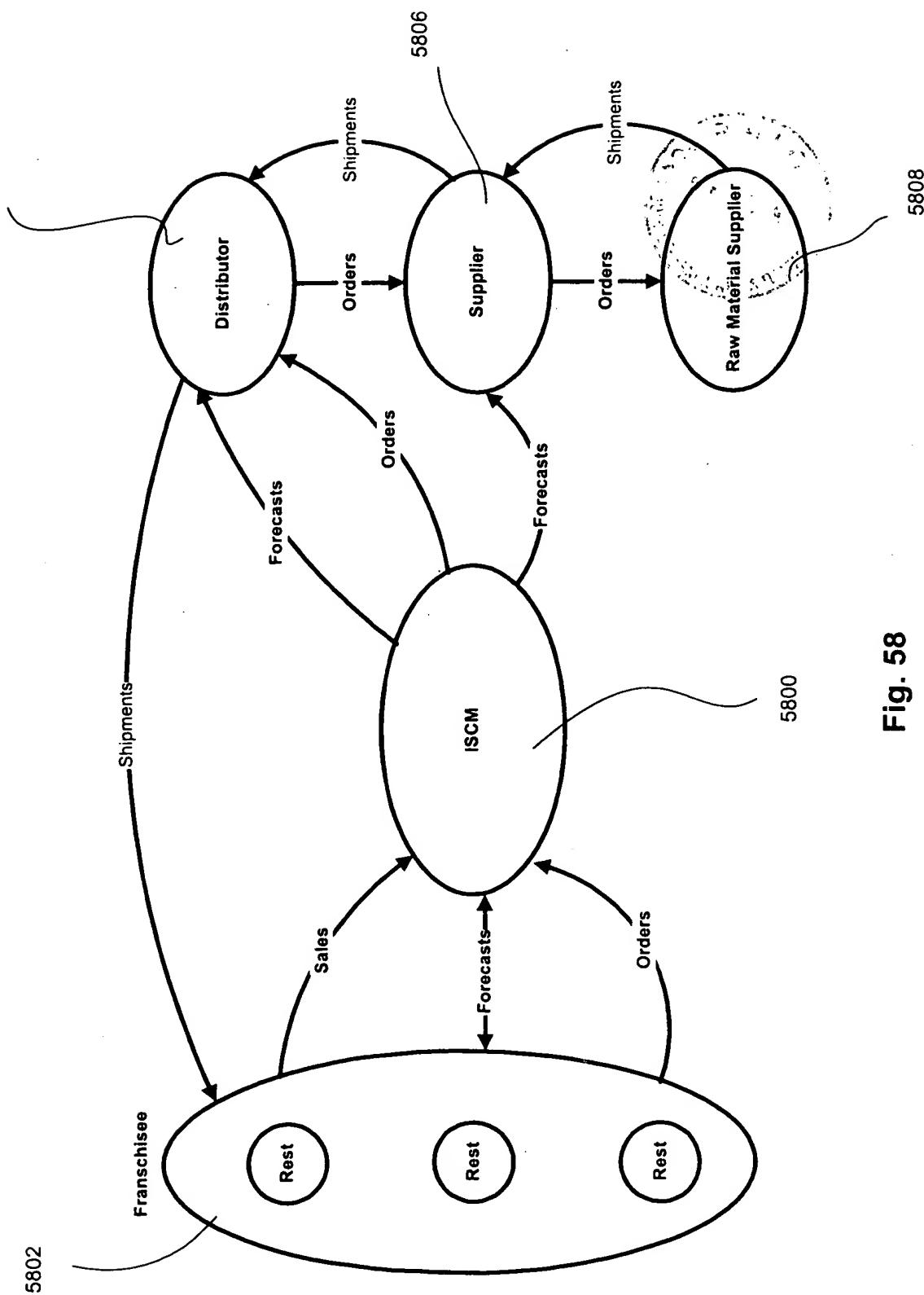


Fig. 58

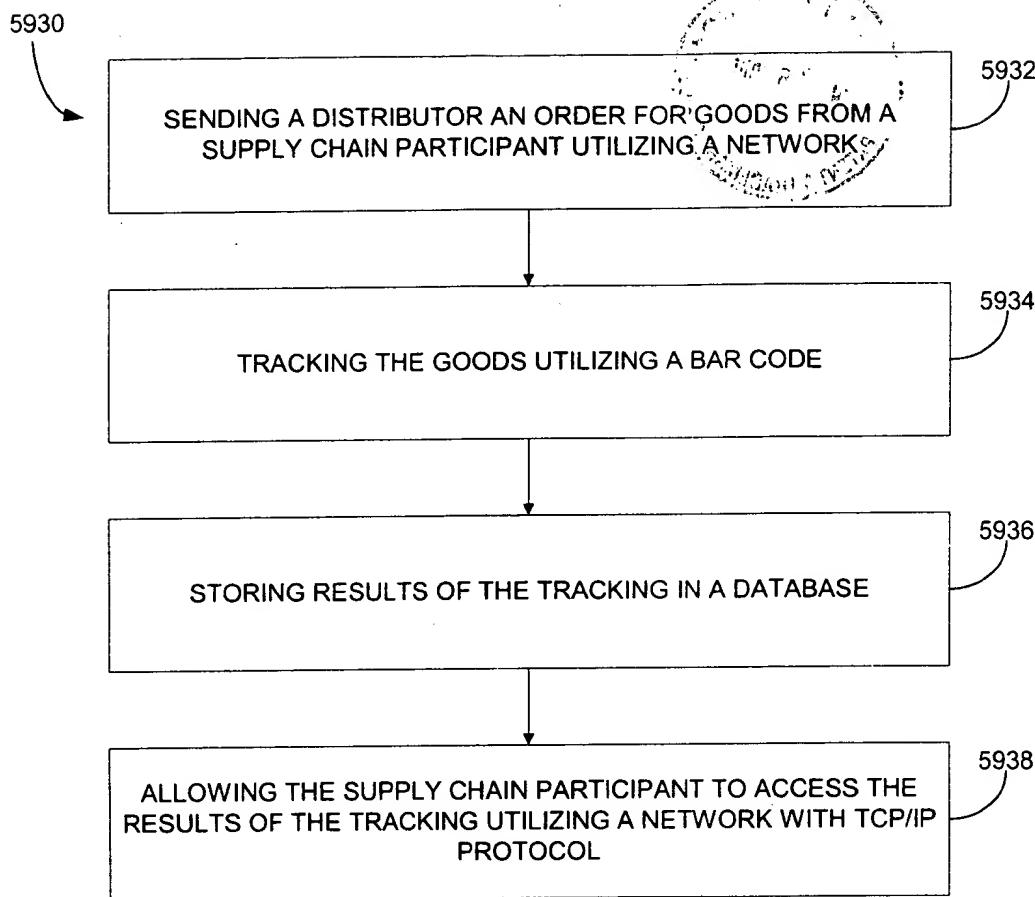


FIG. 59

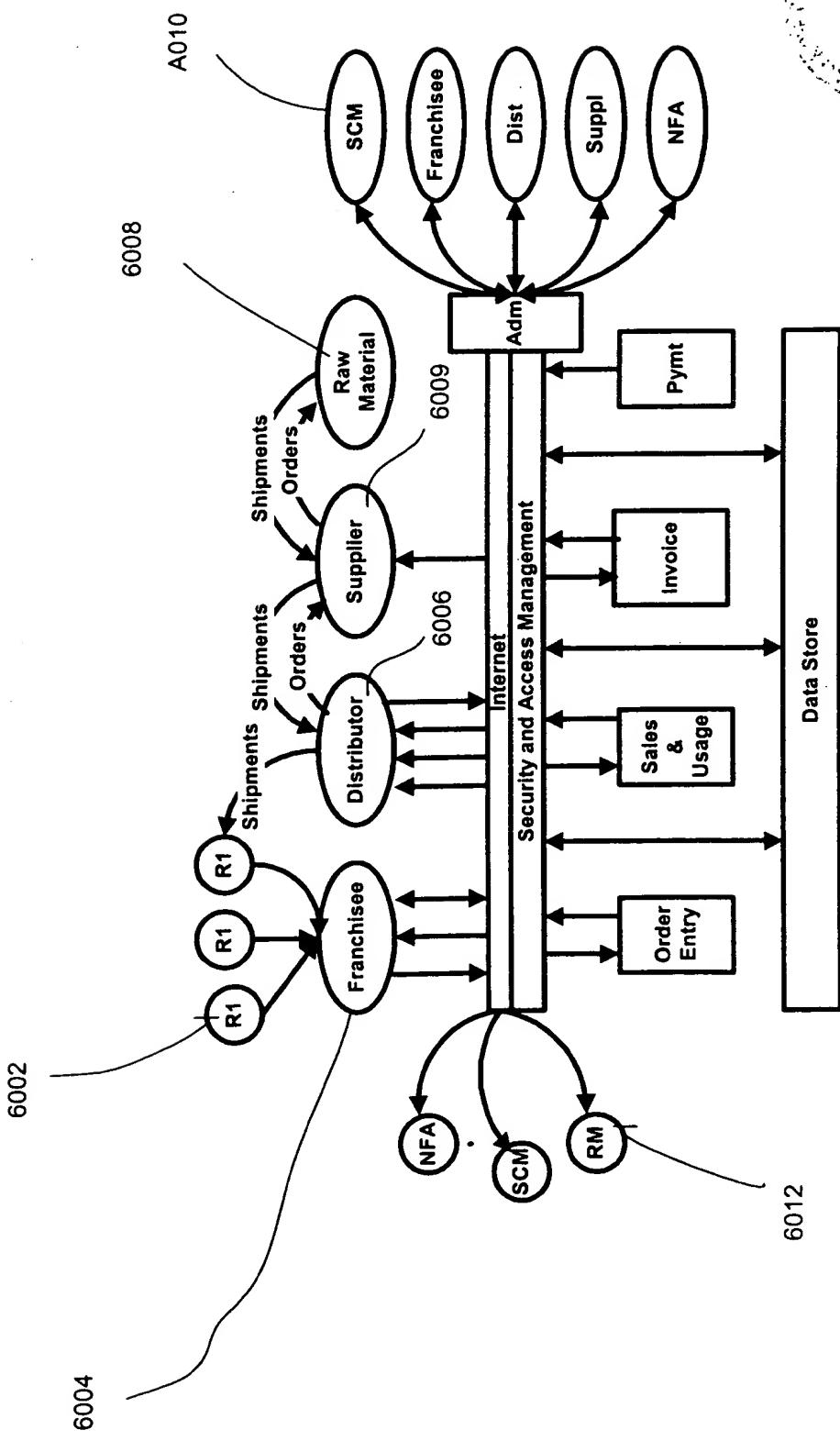


Fig. 60

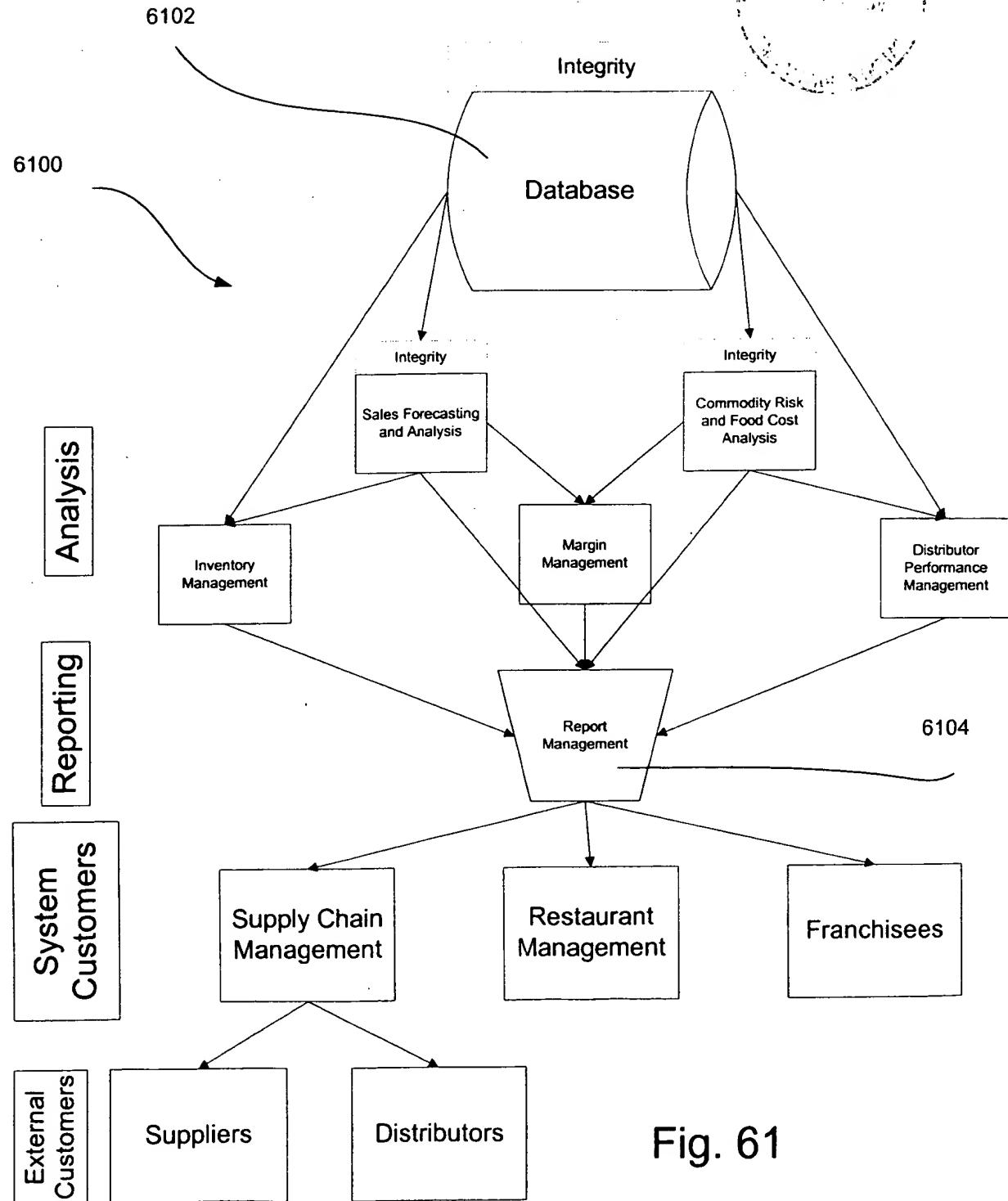


Fig. 61

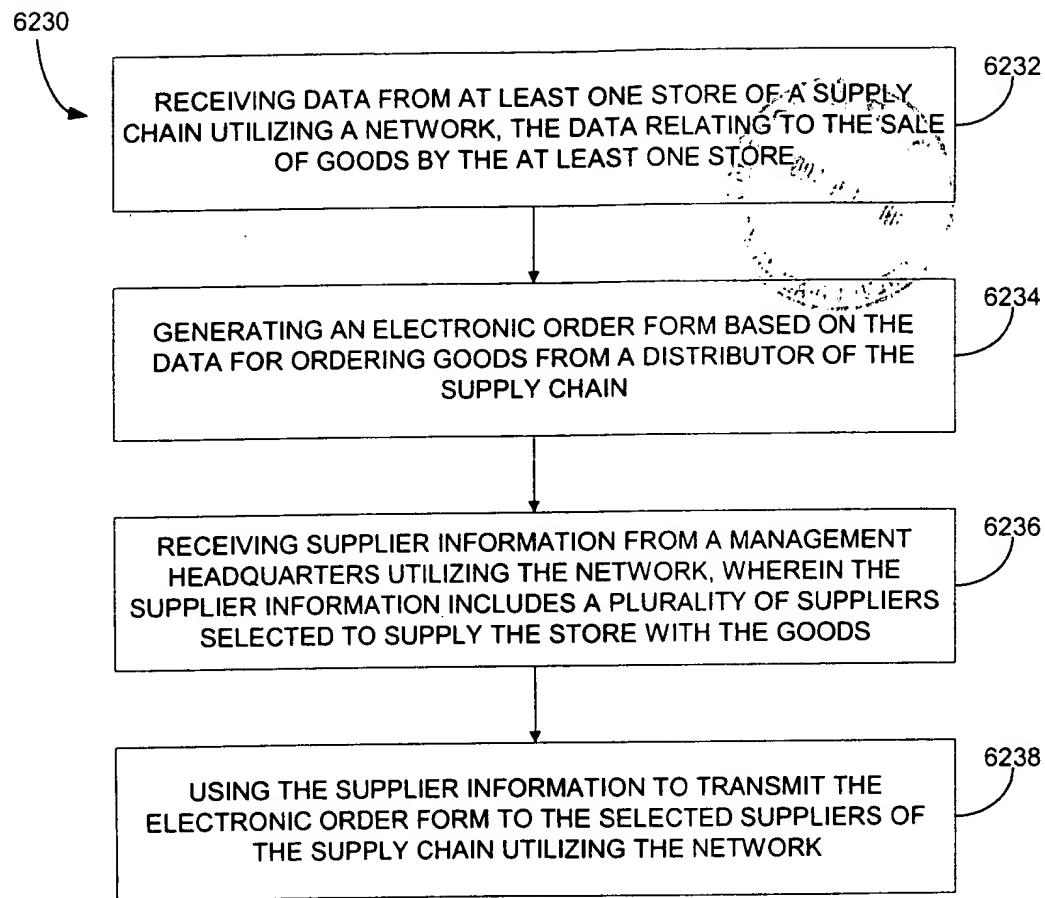


FIG. 62

6300

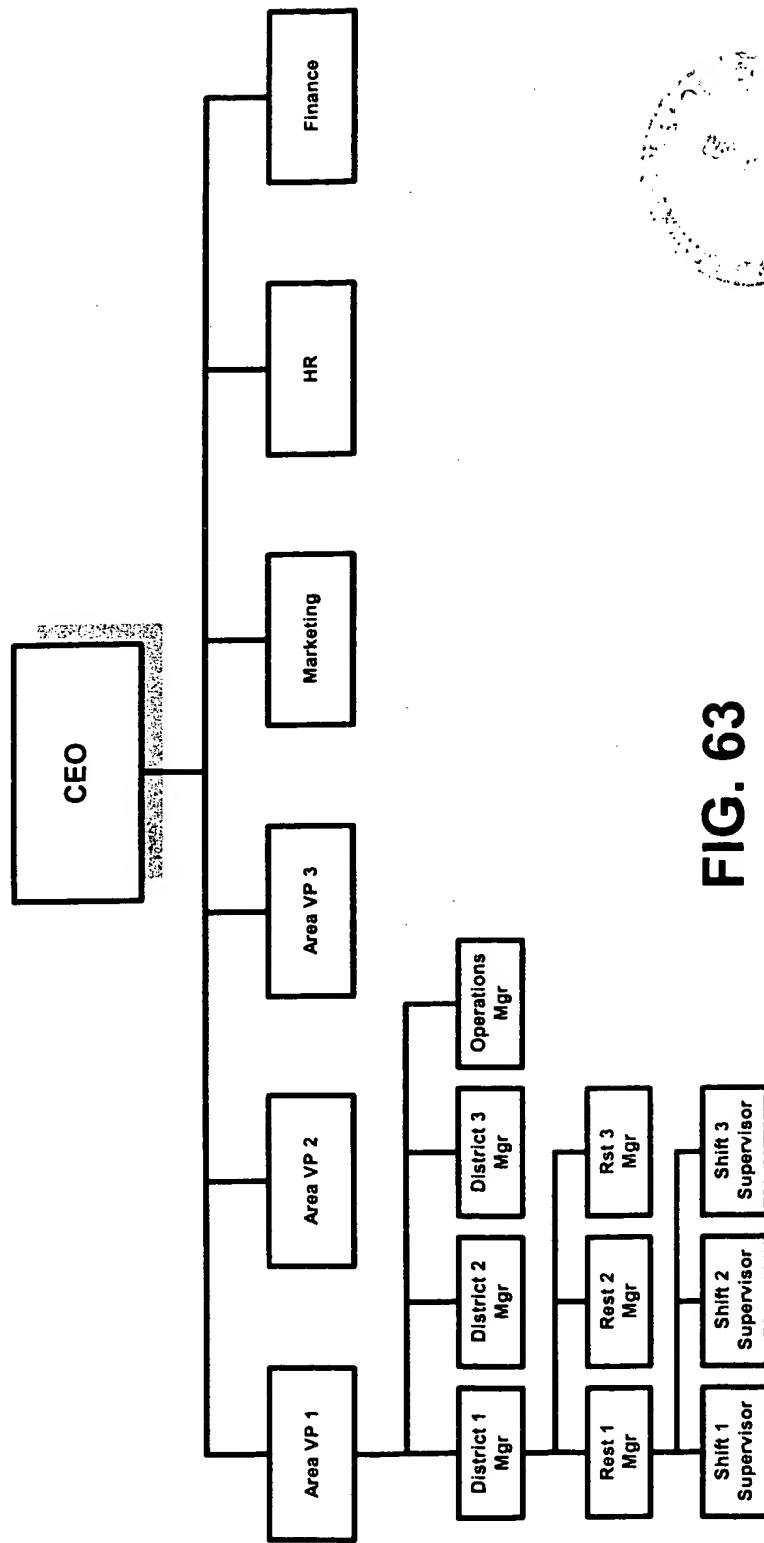


FIG. 63

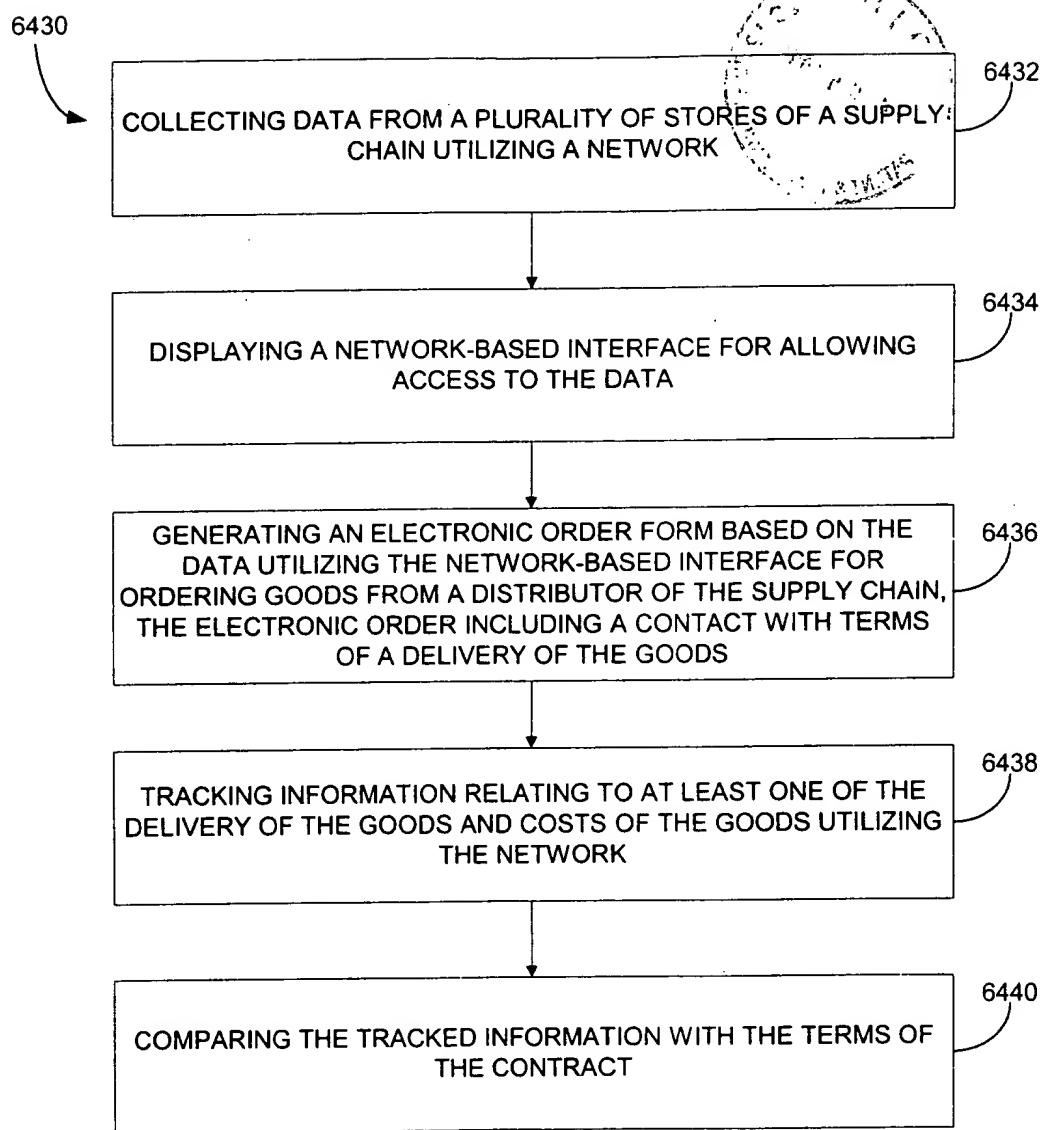


FIG. 64

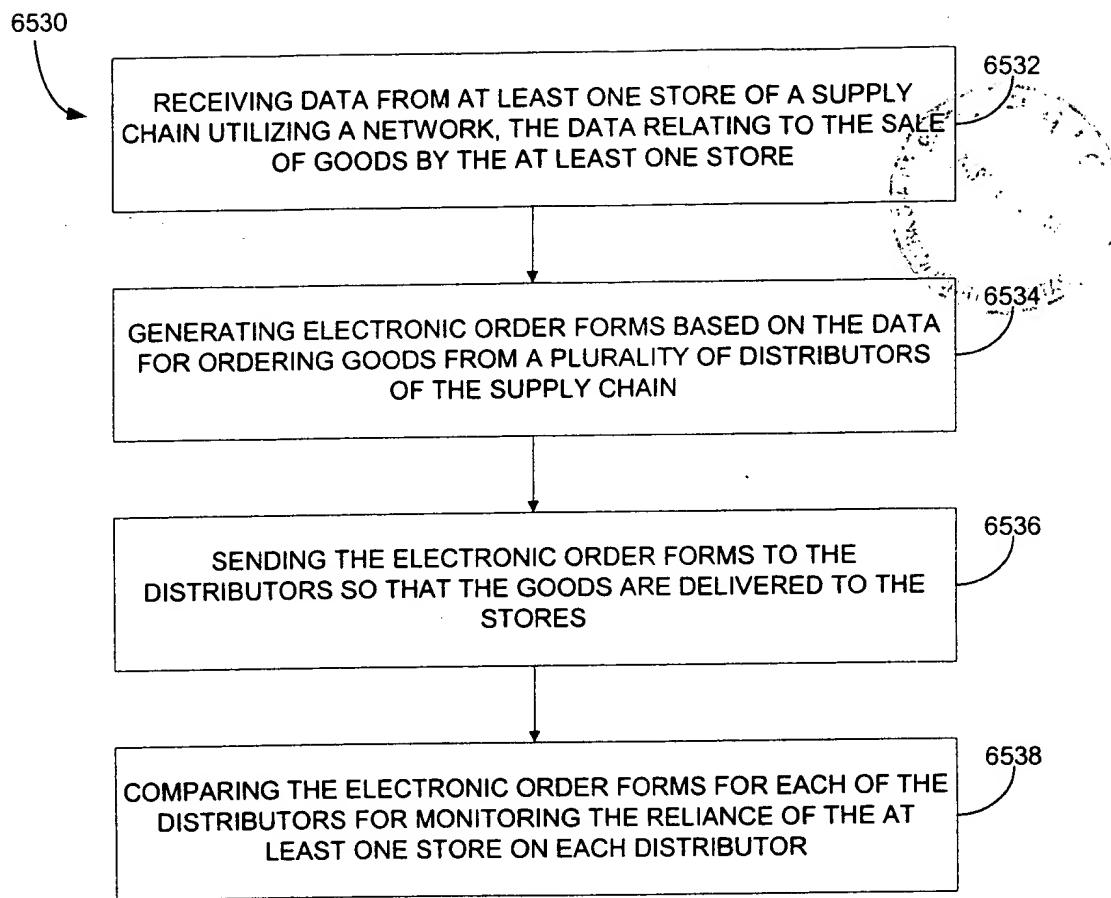


FIG. 65

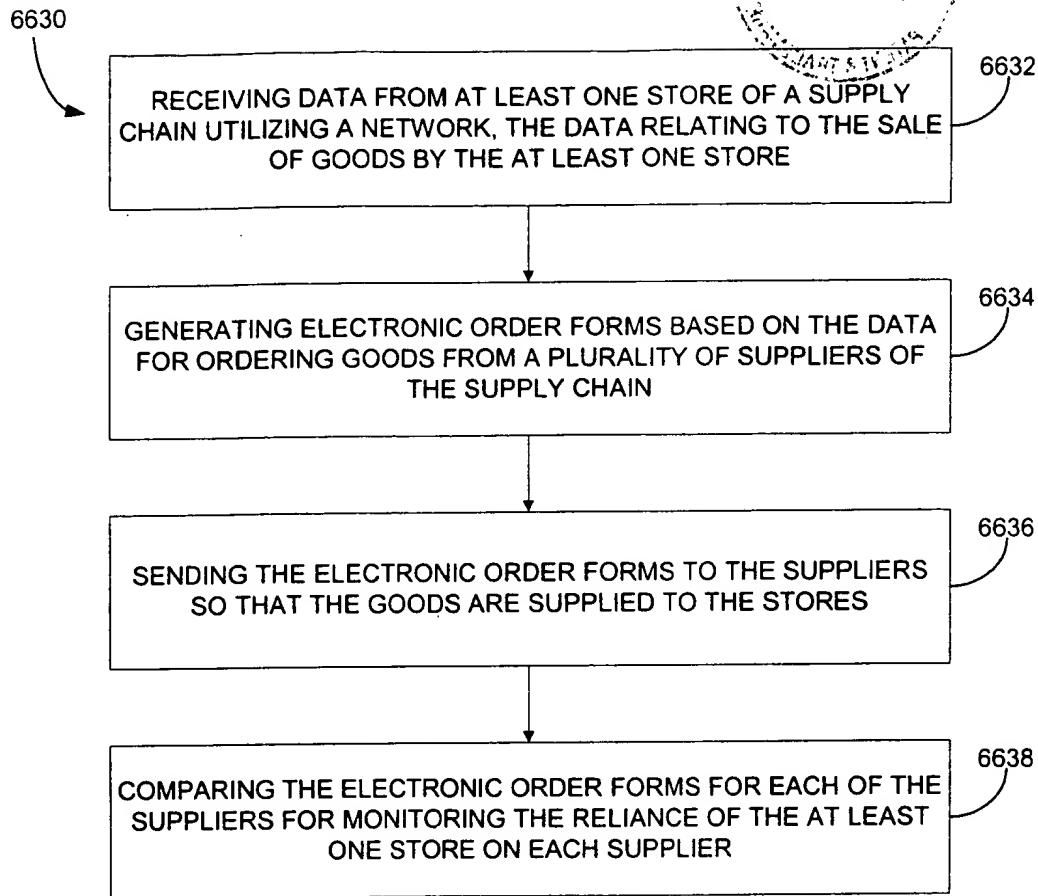


FIG. 66

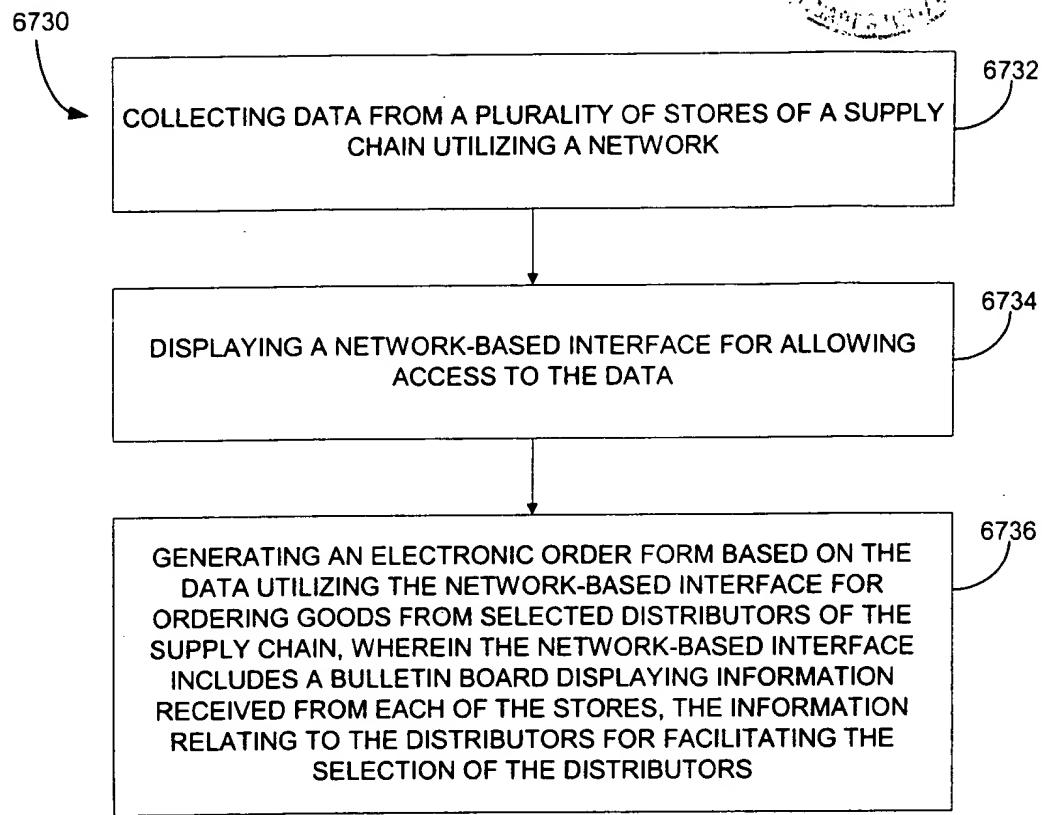


FIG. 67

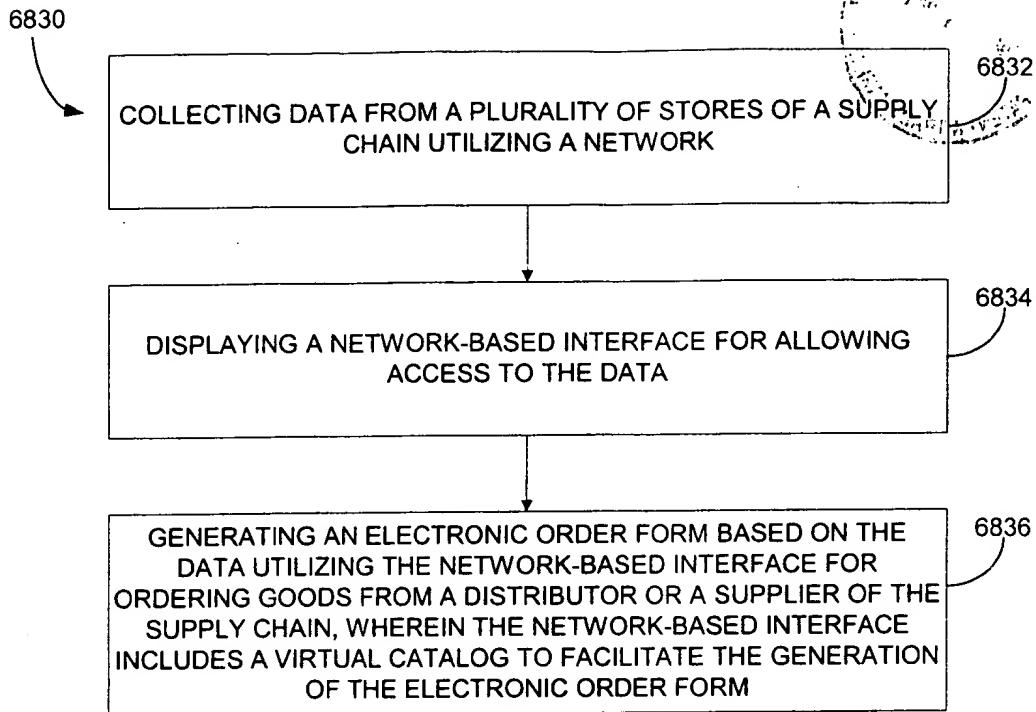


FIG. 68

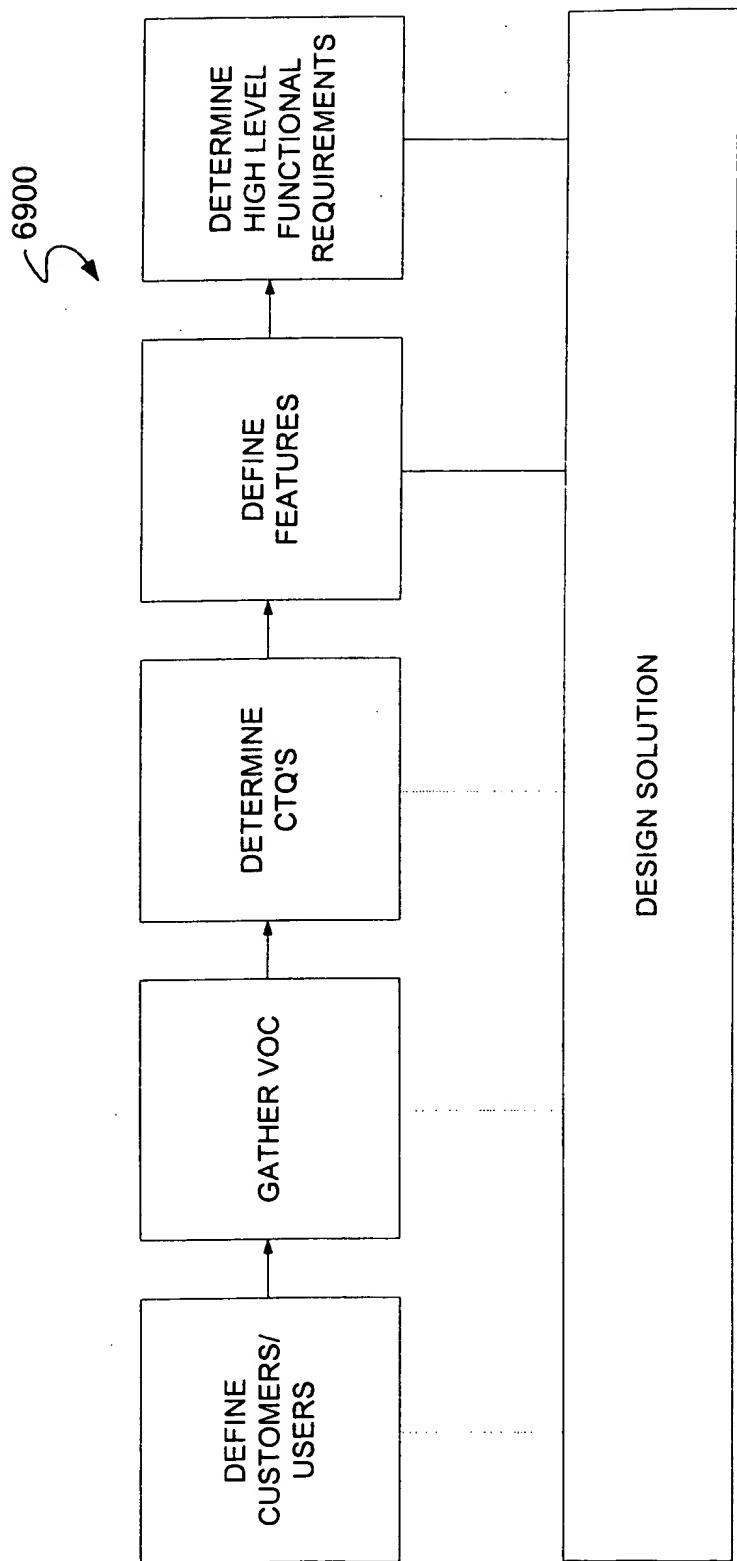


FIG. 69

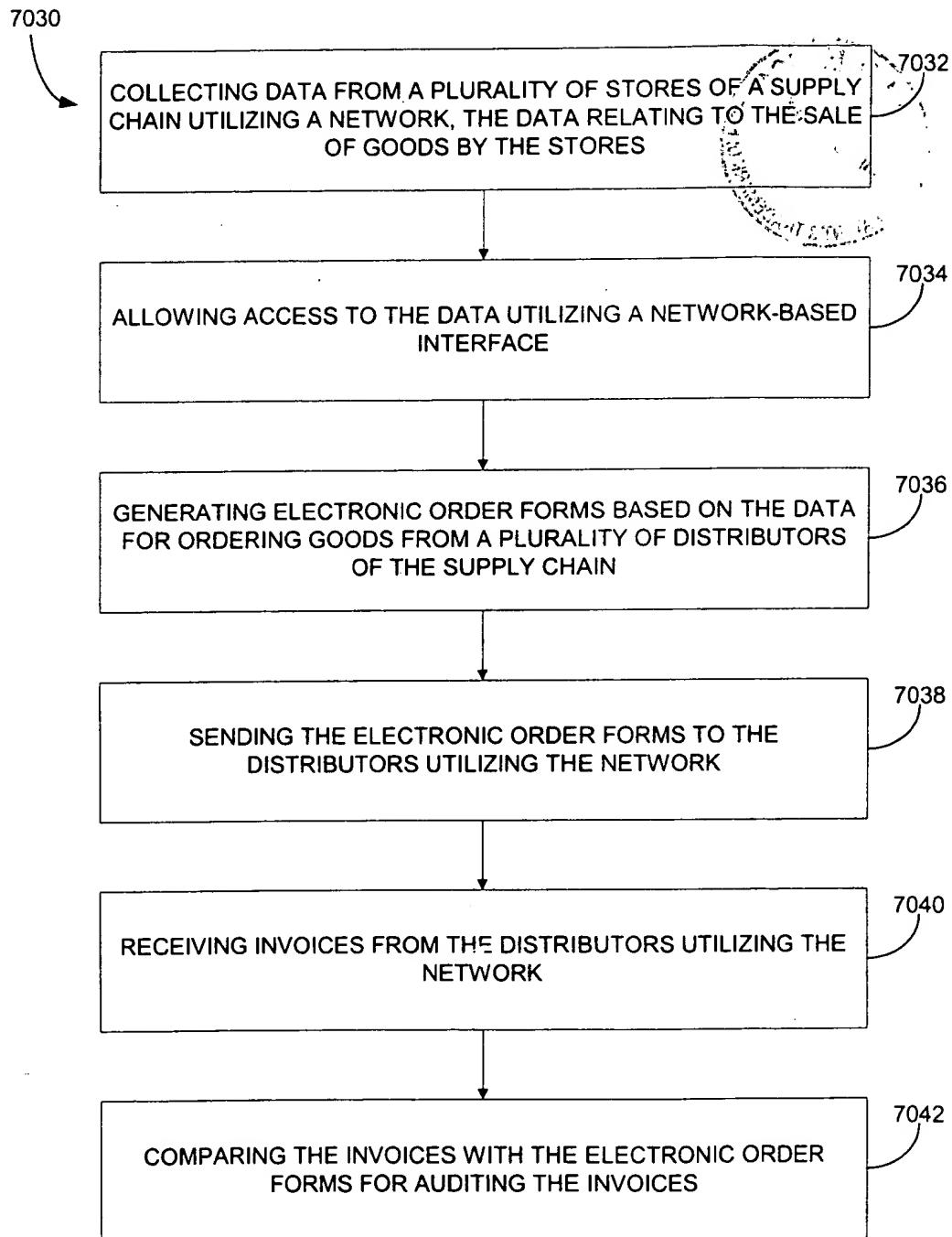


FIG. 70

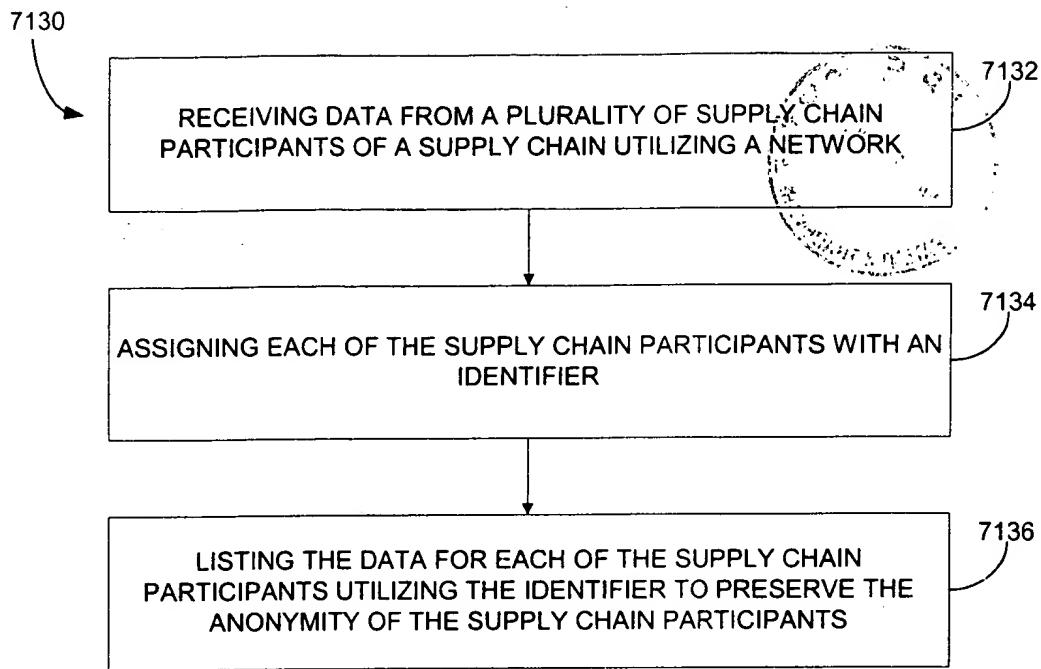


FIG. 71

20190414-A-020500

2003-16444-0205001

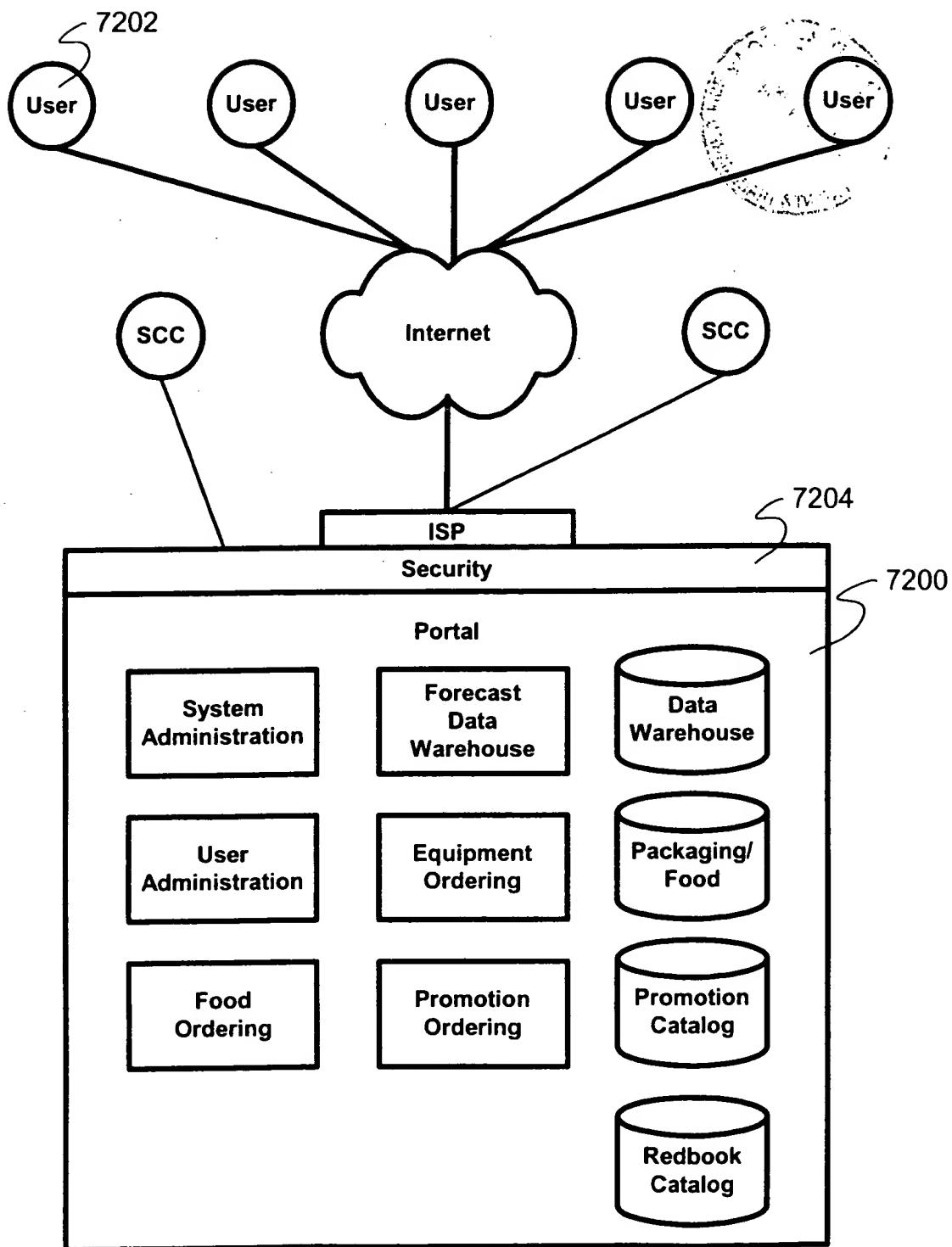


FIG. 72

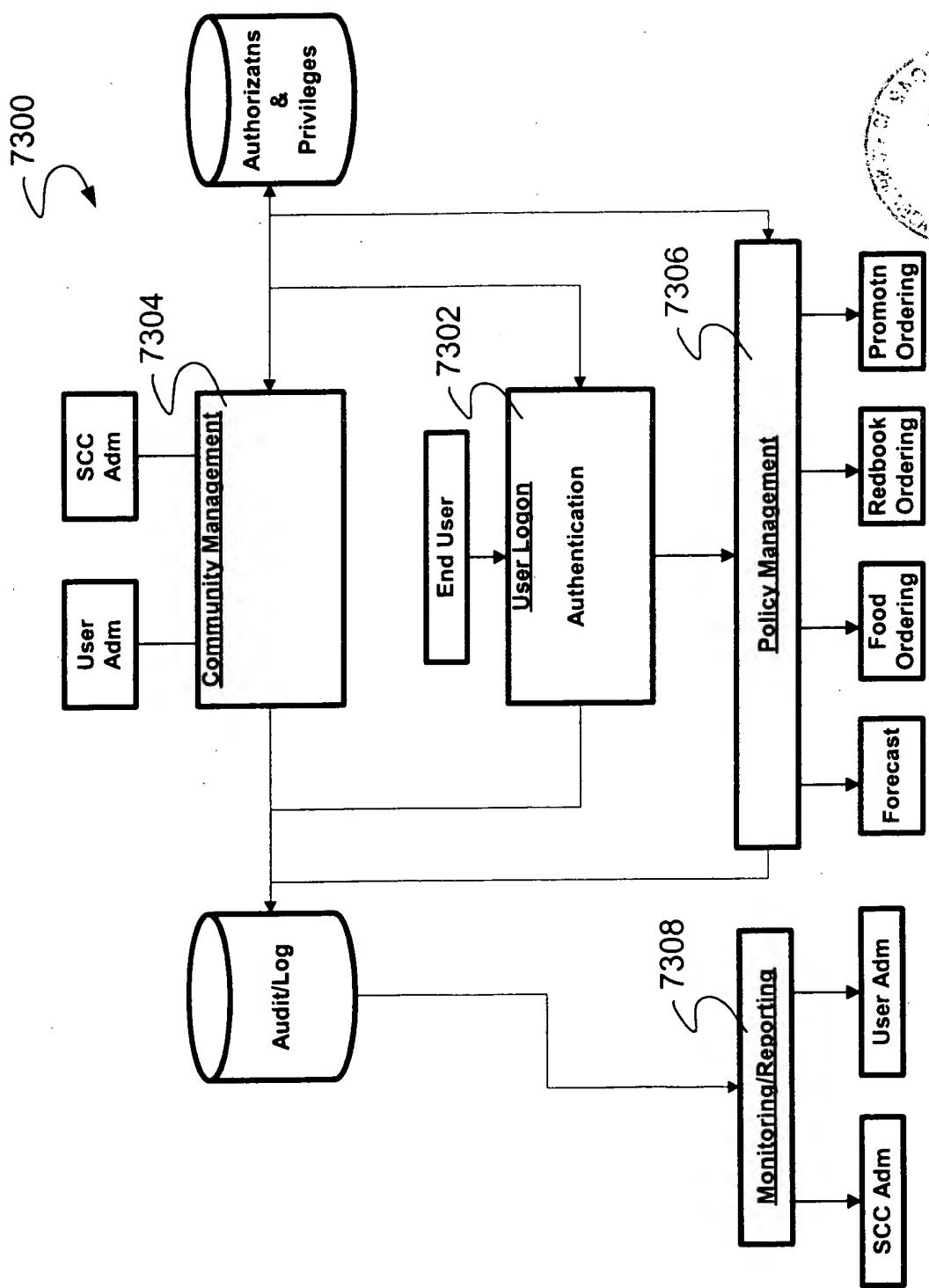
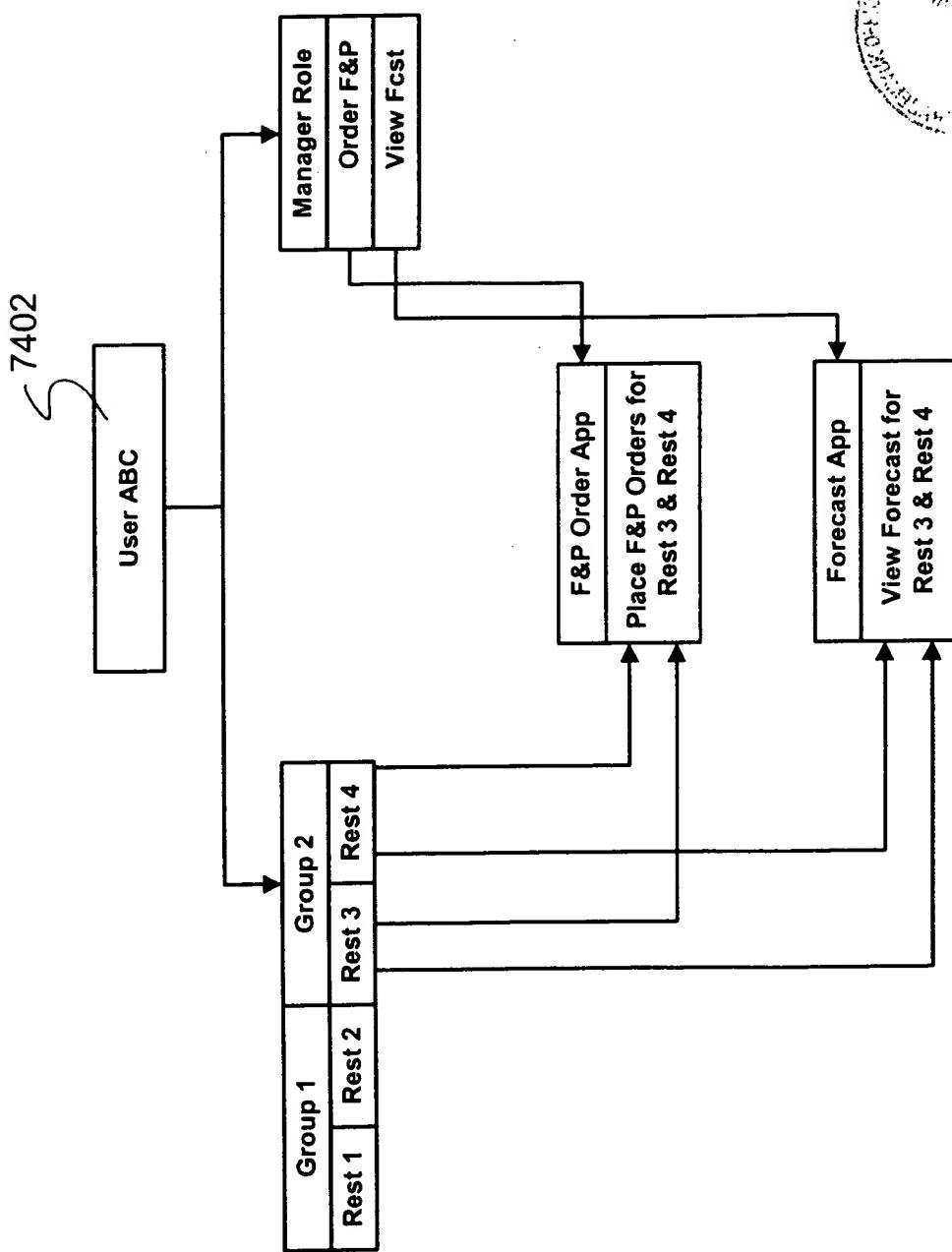


FIG. 73

FIG. 74



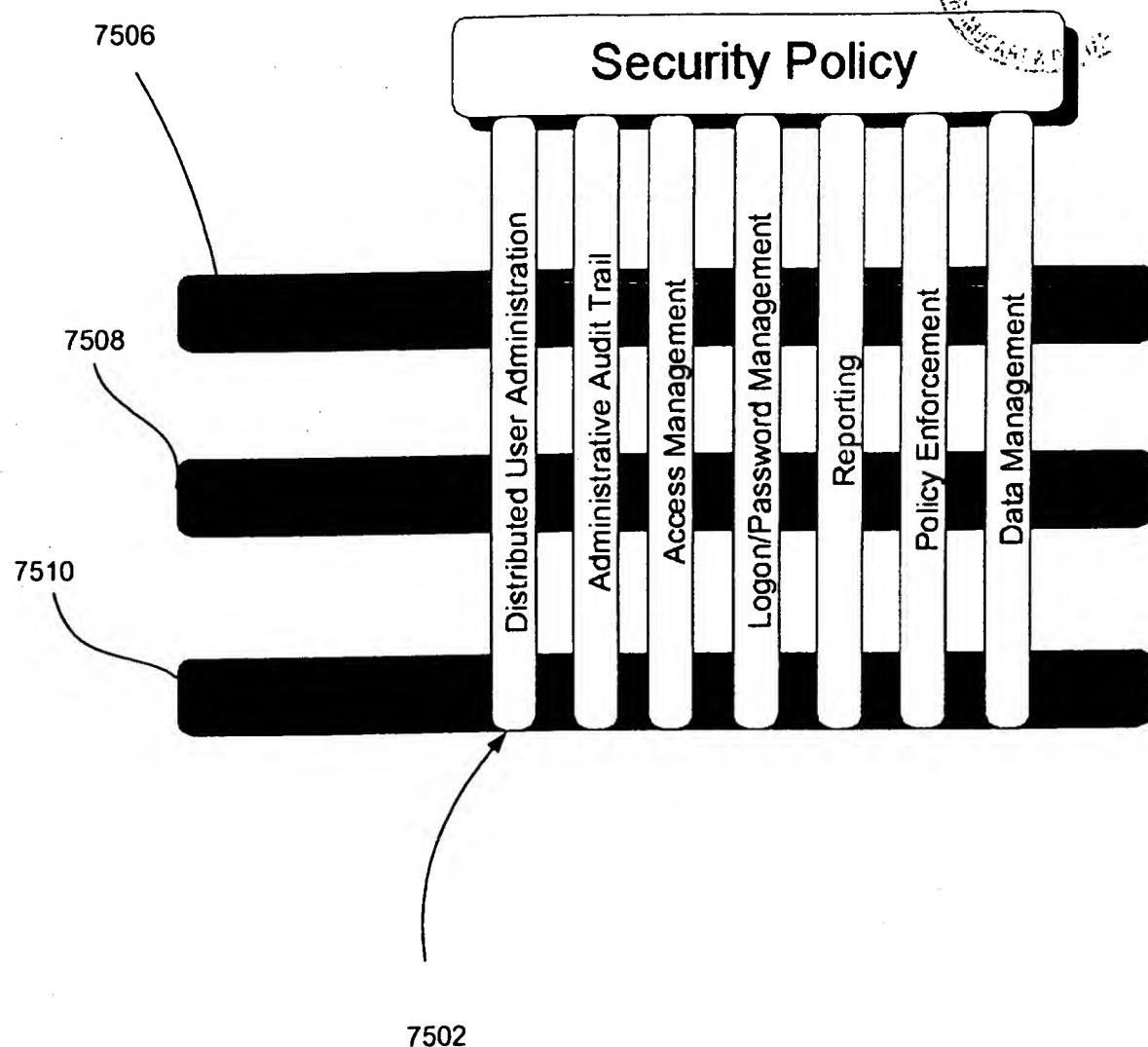


Fig. 75

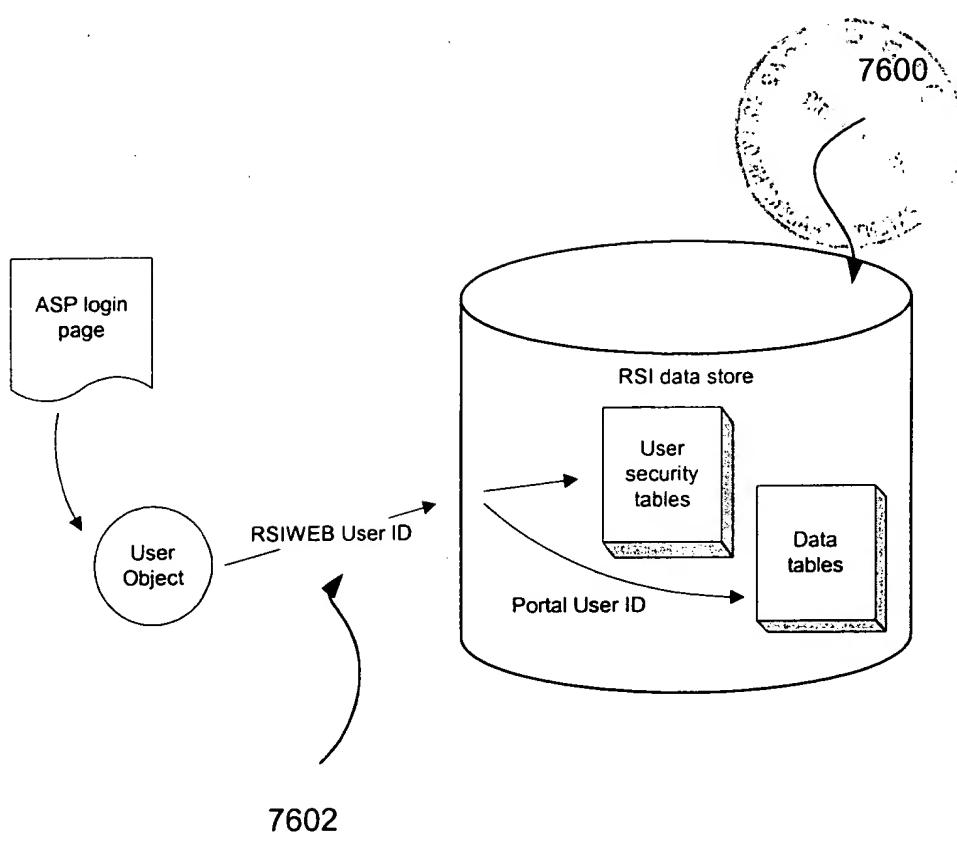


Fig. 76

7700 7704 7702

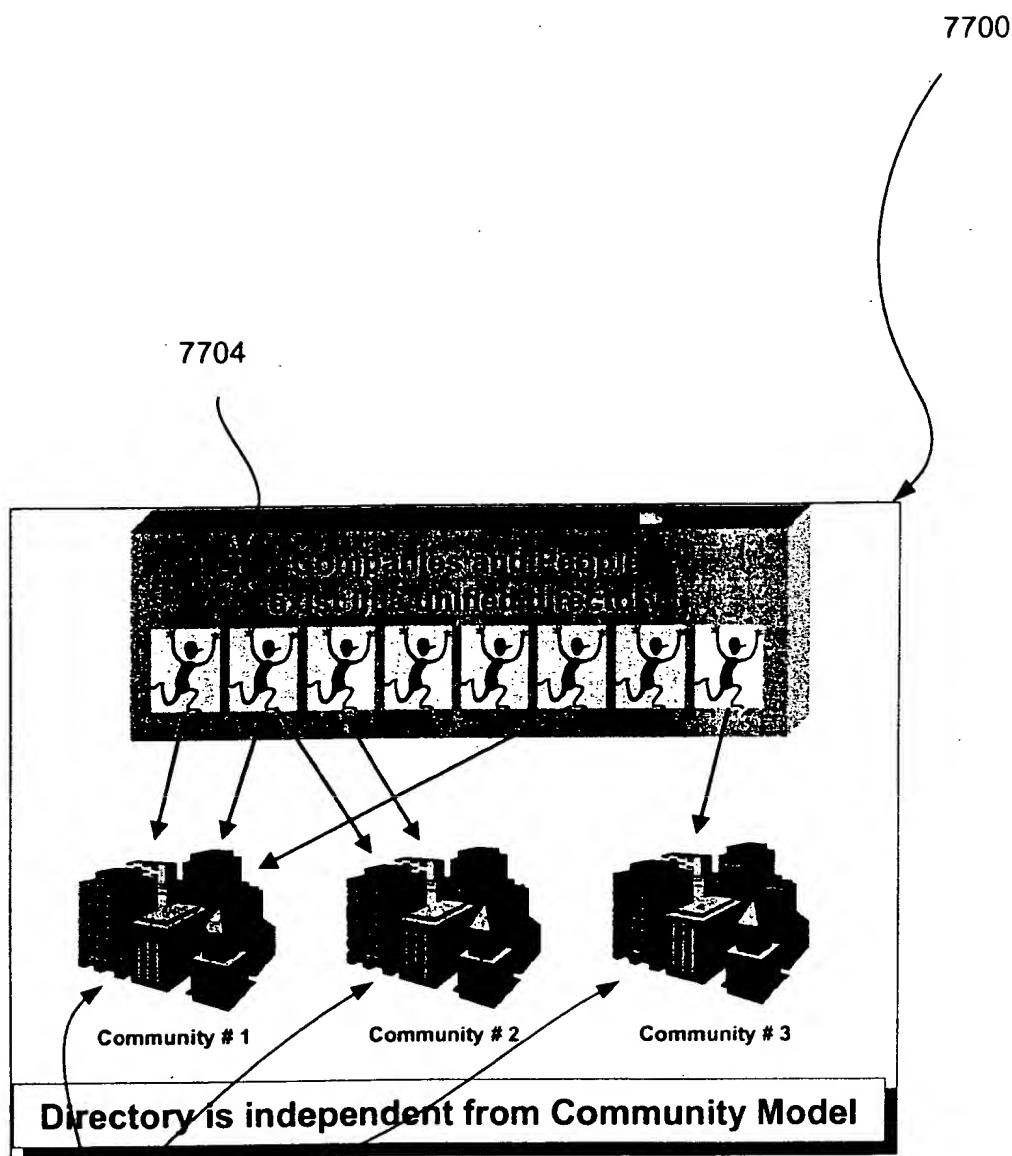


Fig. 77

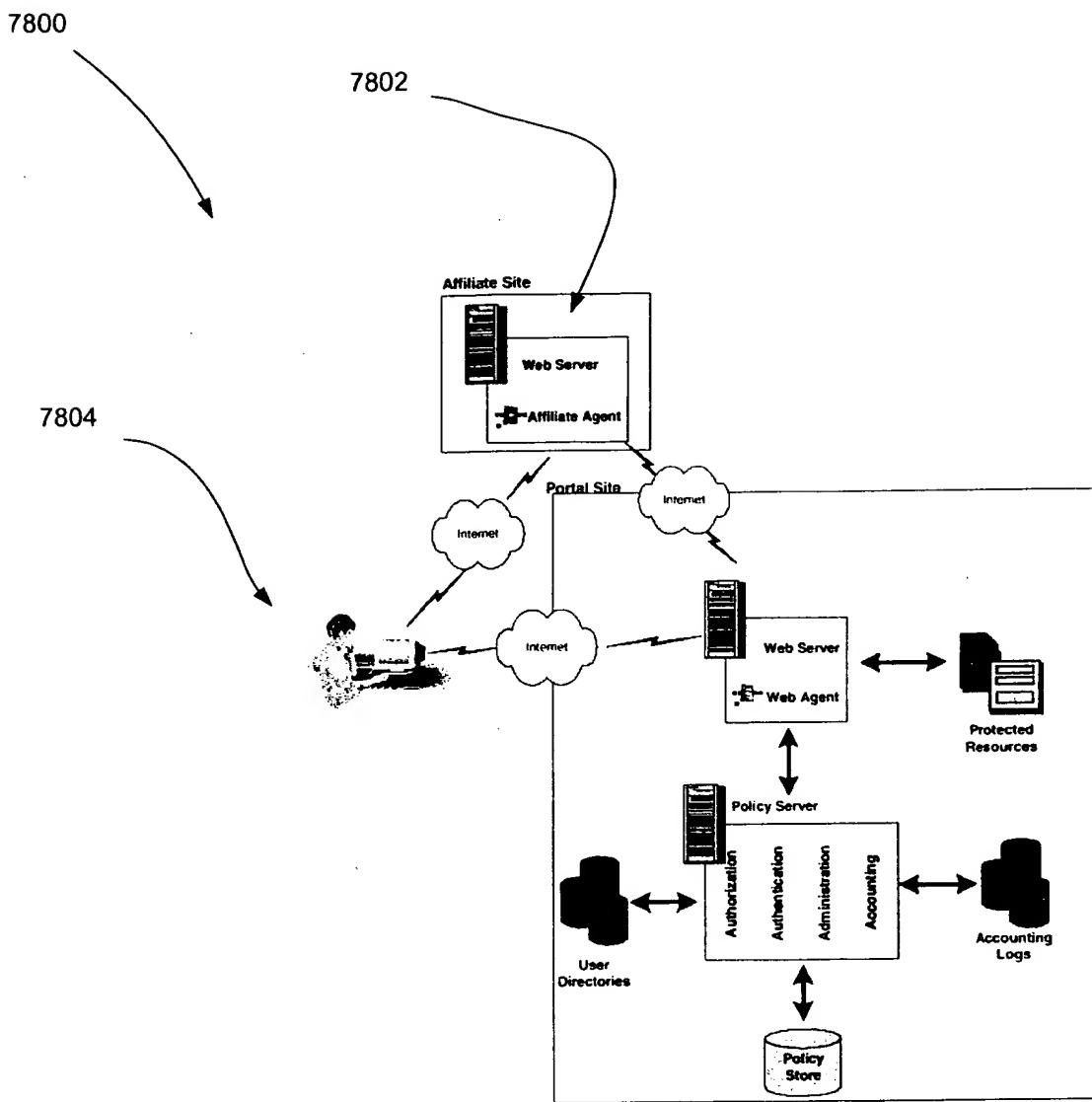


Fig. 78

7900

7902

Policy-Based Web Security Model

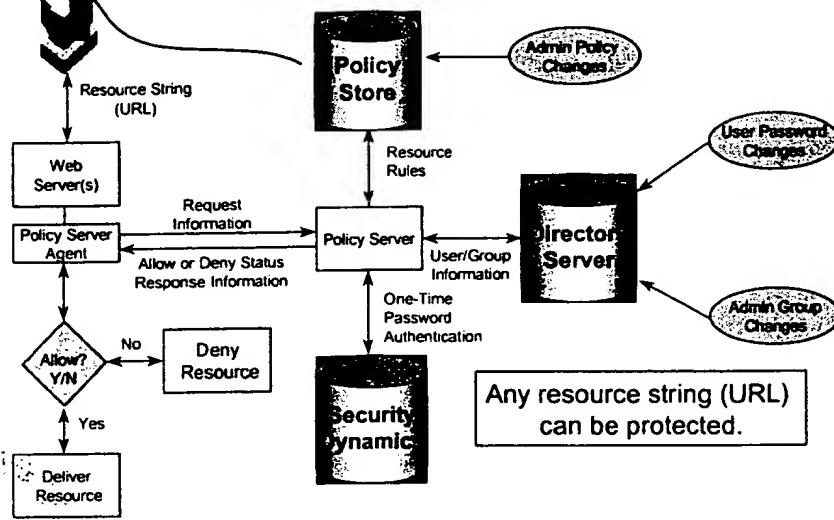


Fig. 79

0 9 8 9 4 4 4 6 2 0 5 0 1

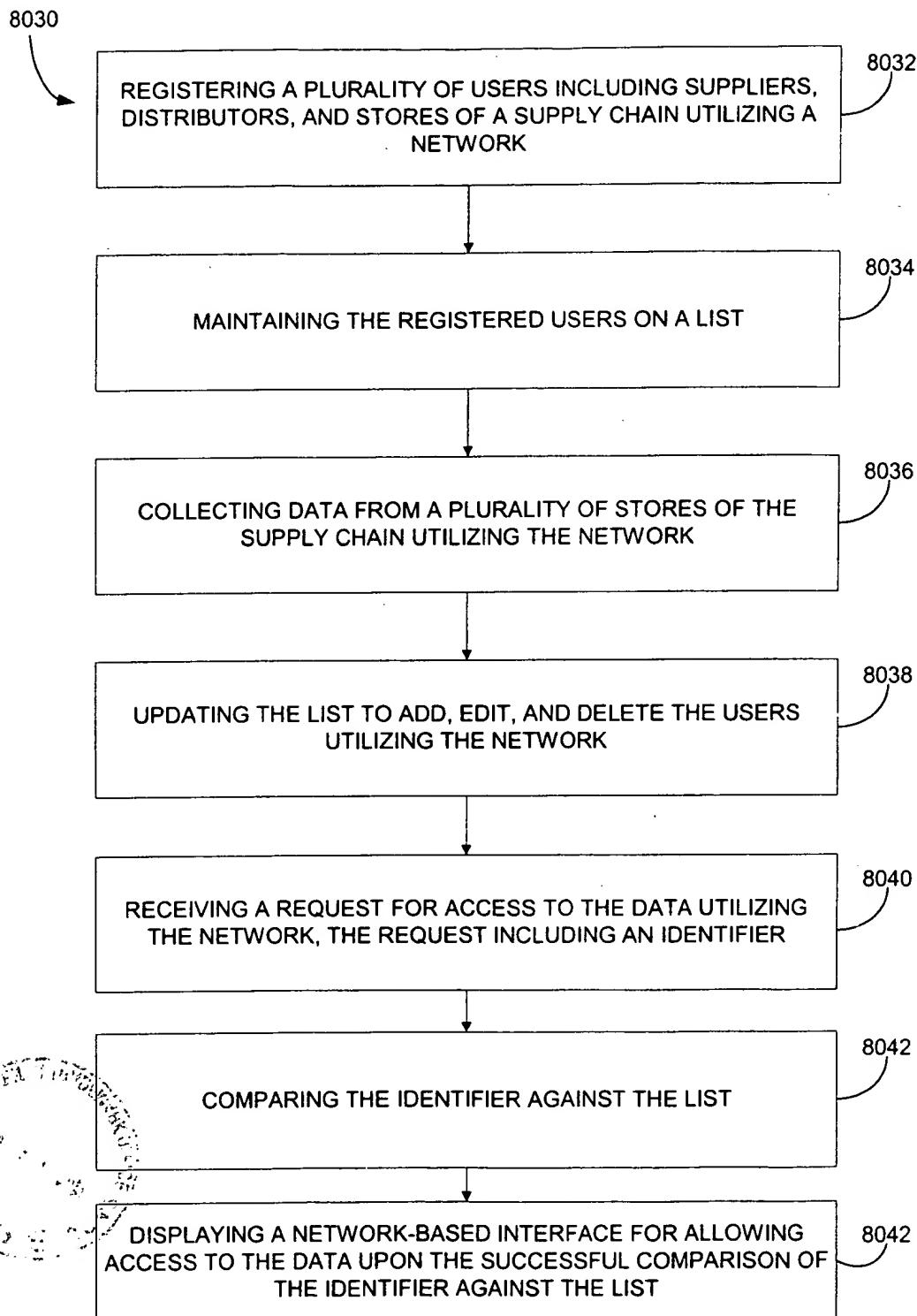


FIG. 80

8100 8102 8104

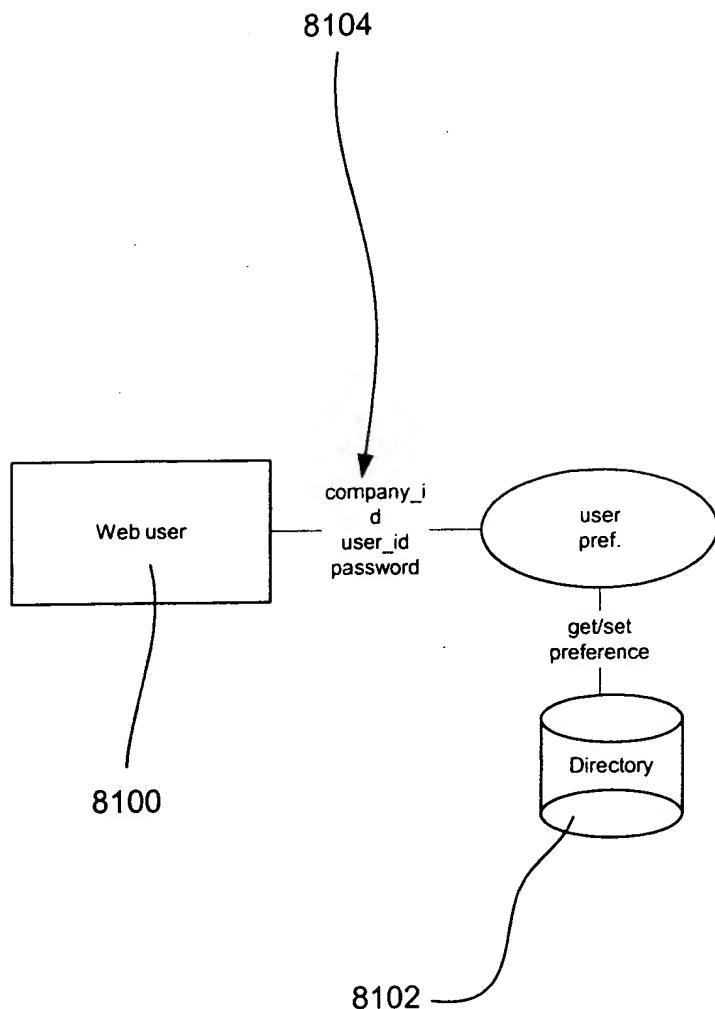


Fig. 81

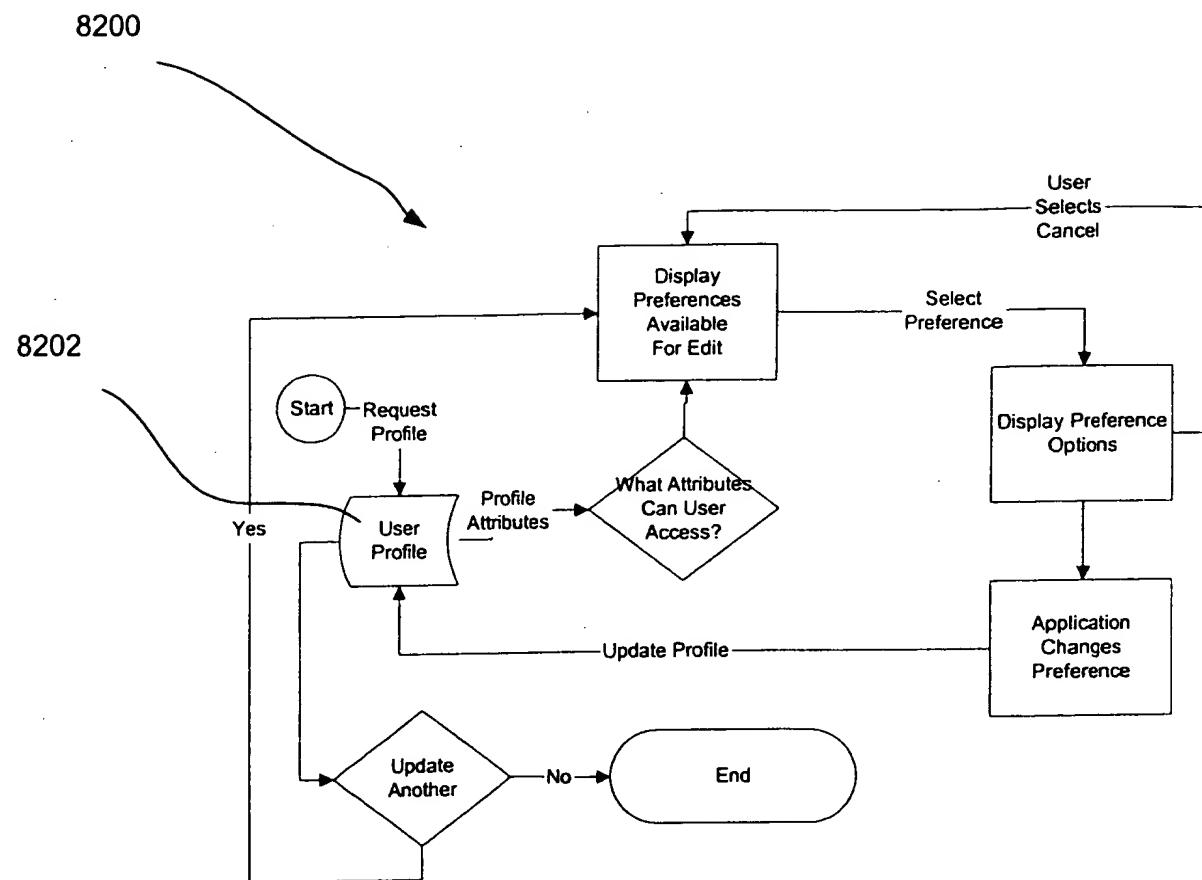


Fig. 82

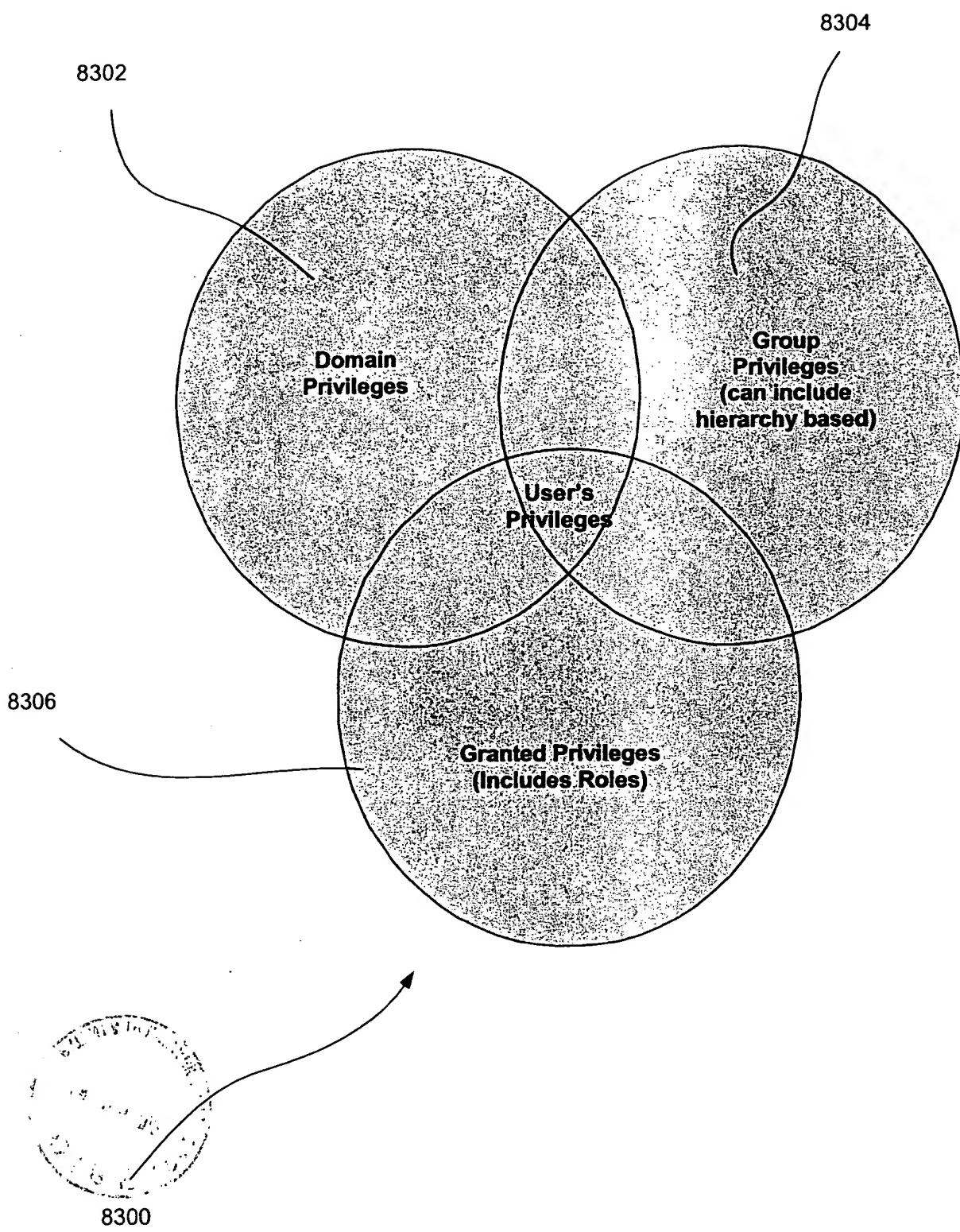


Fig. 83

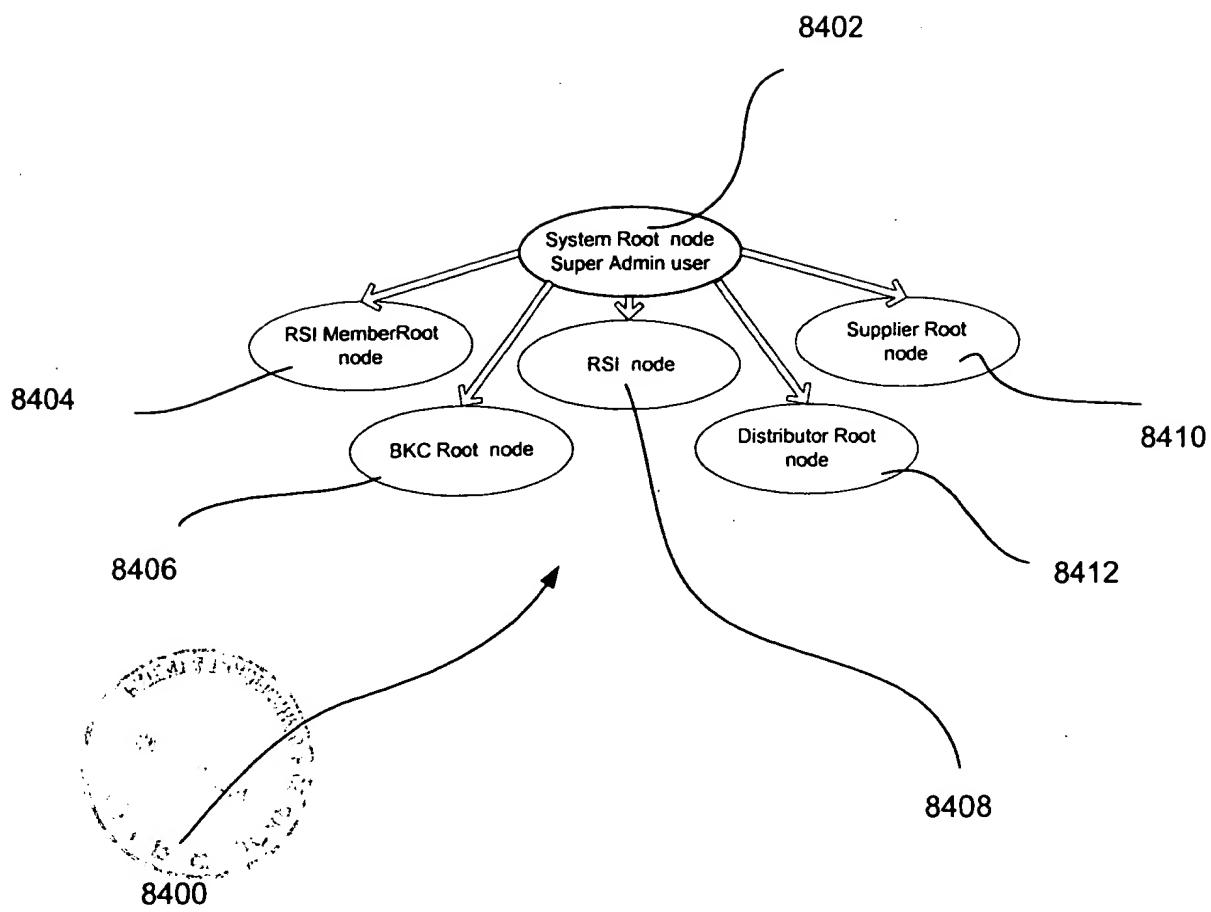


Fig. 84

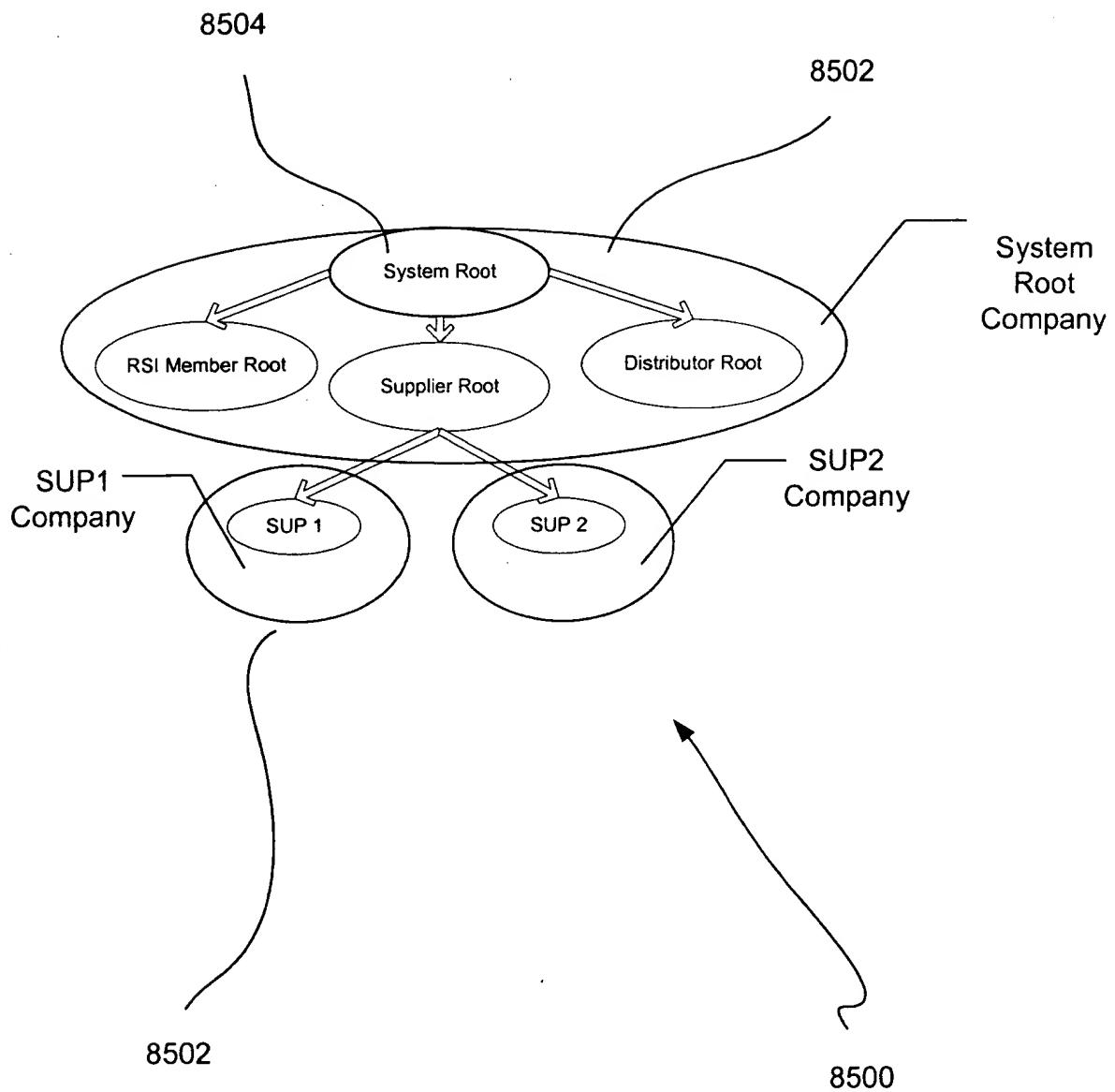


Fig. 85

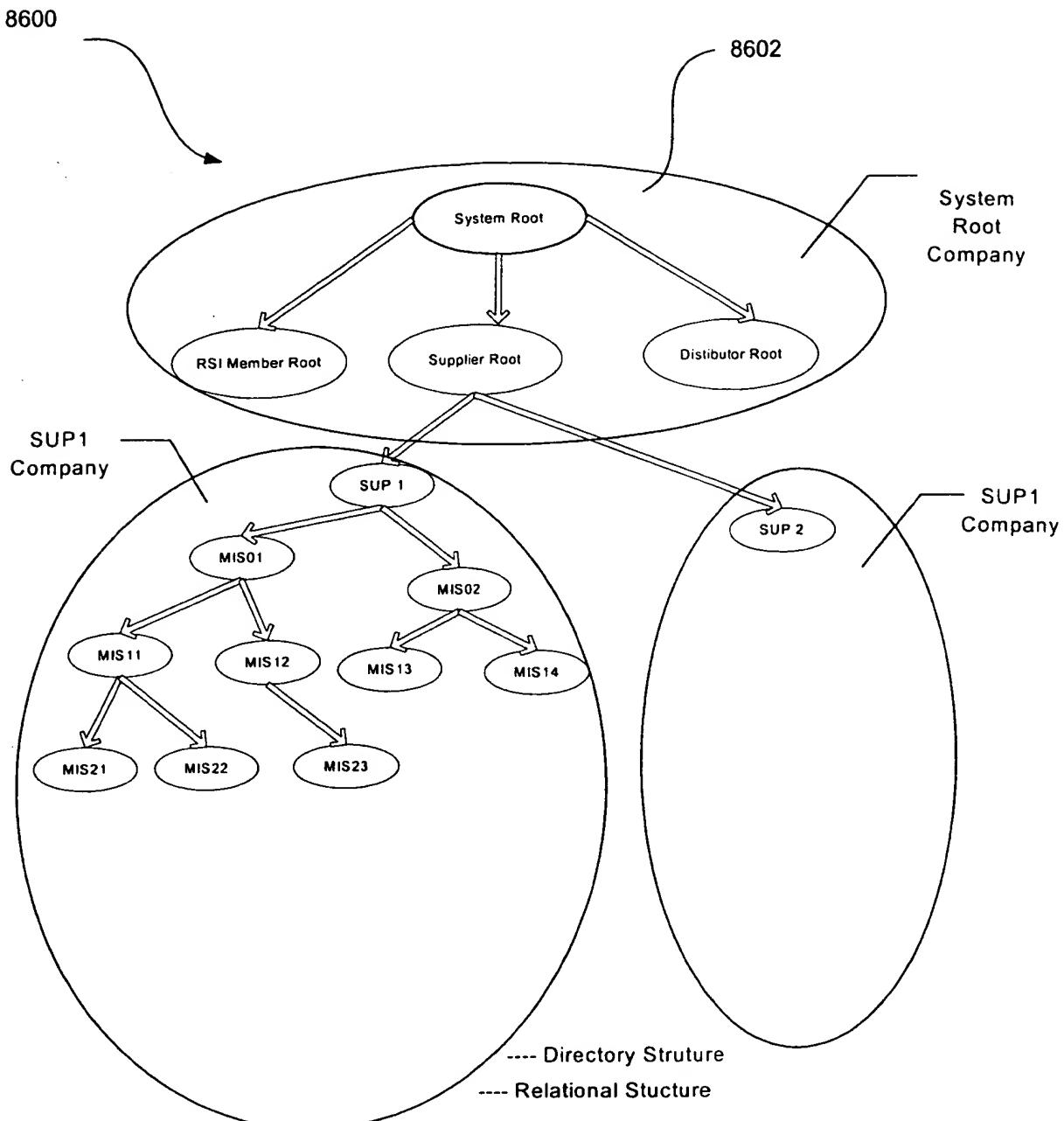


Fig. 86

8700

Group Hierarchy Management: Data Flow

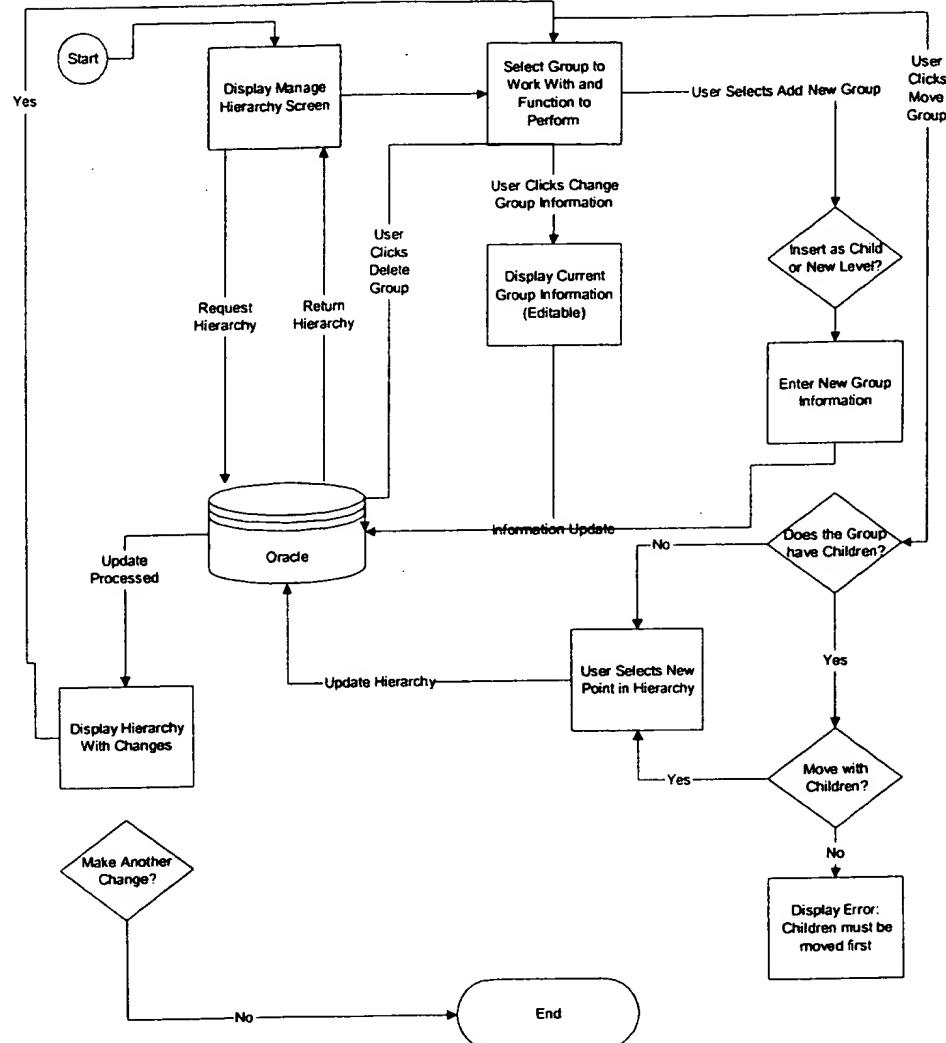


Fig. 87

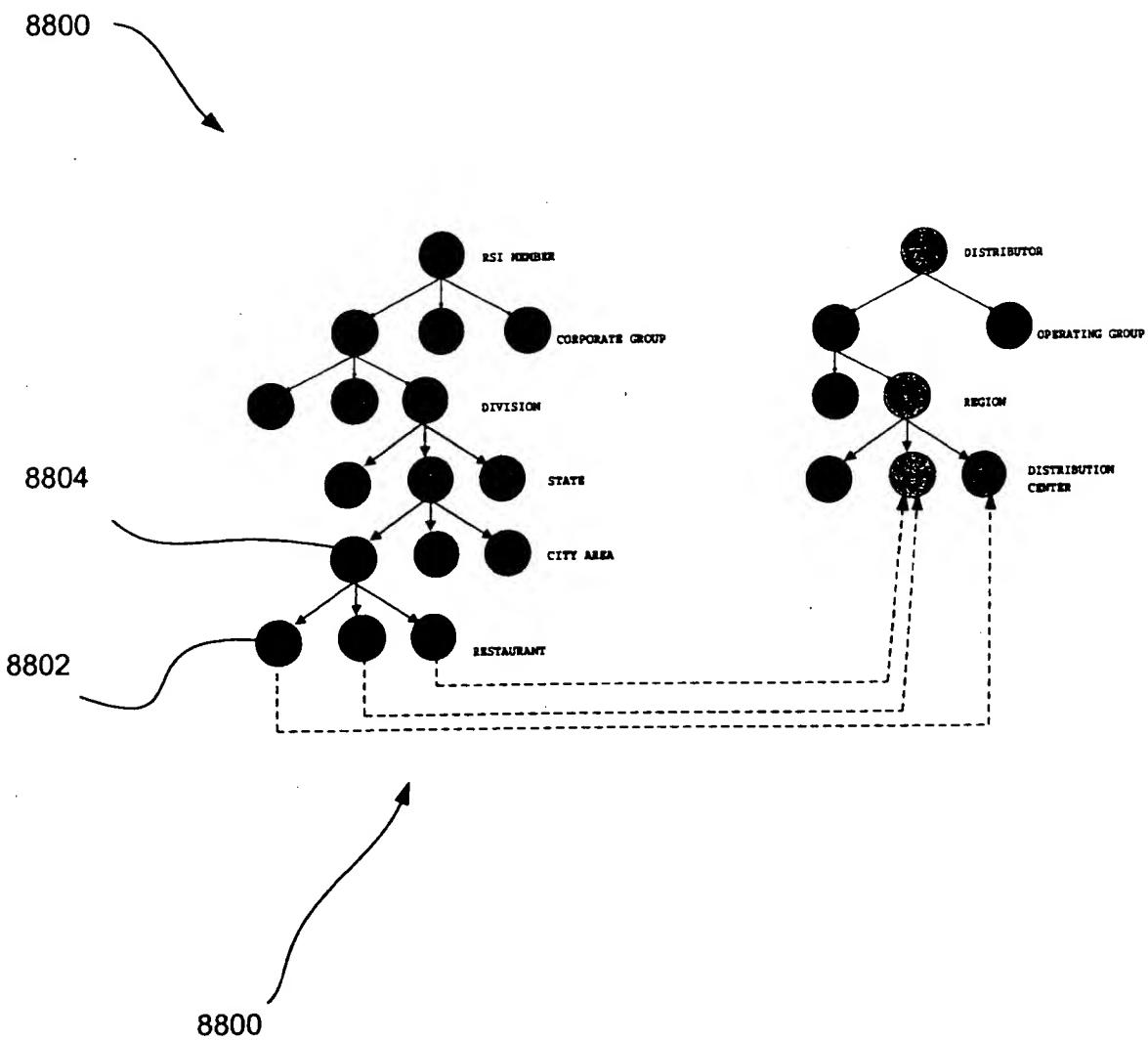


Fig. 88

8902

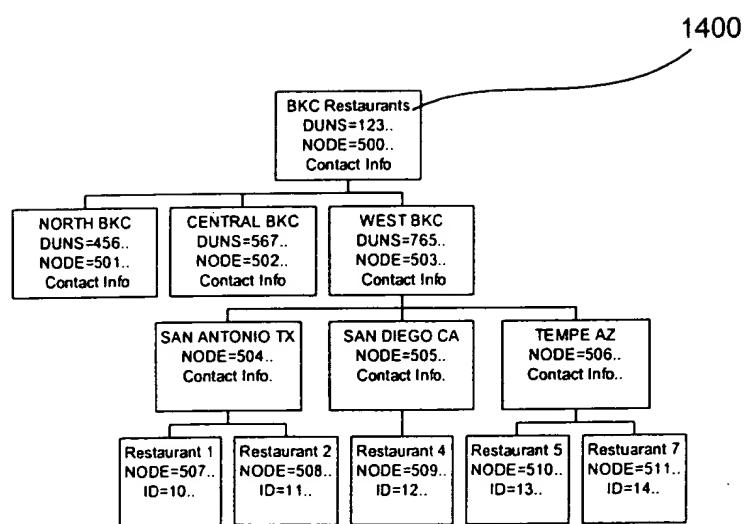


Fig. 89

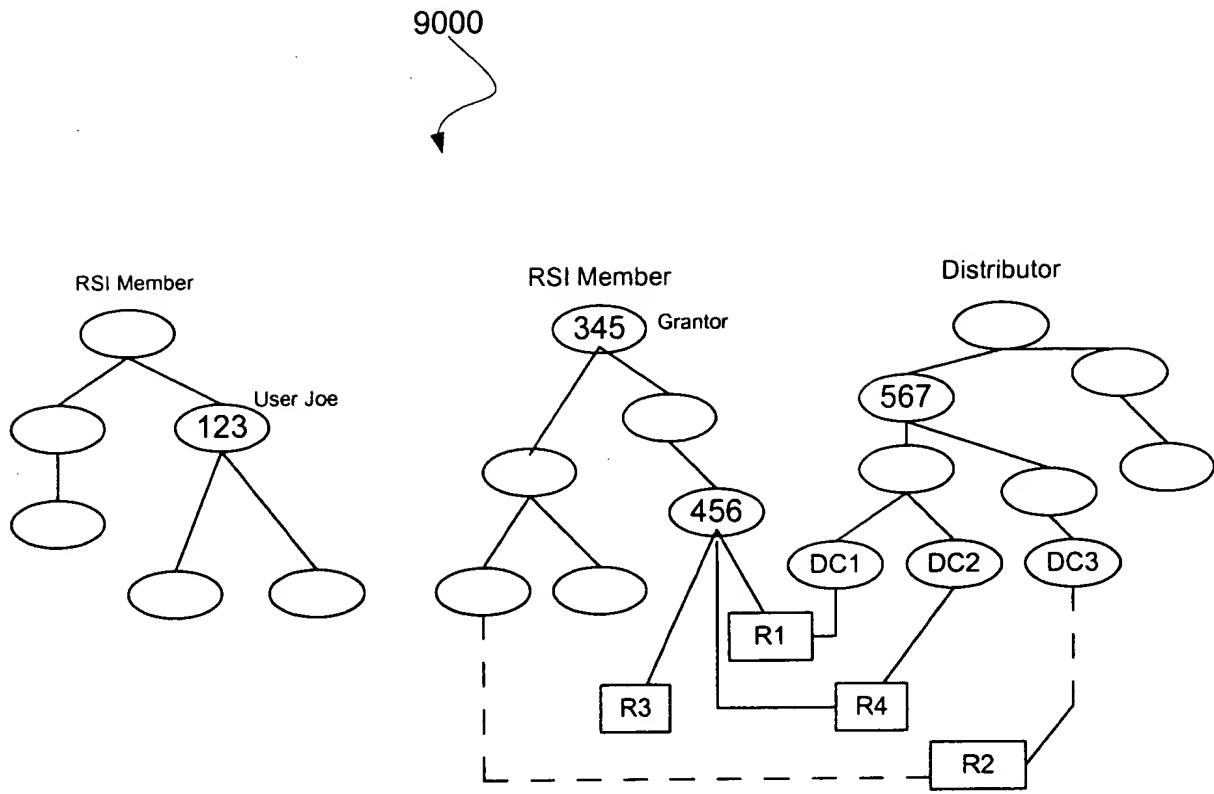


FIG. 90



9100

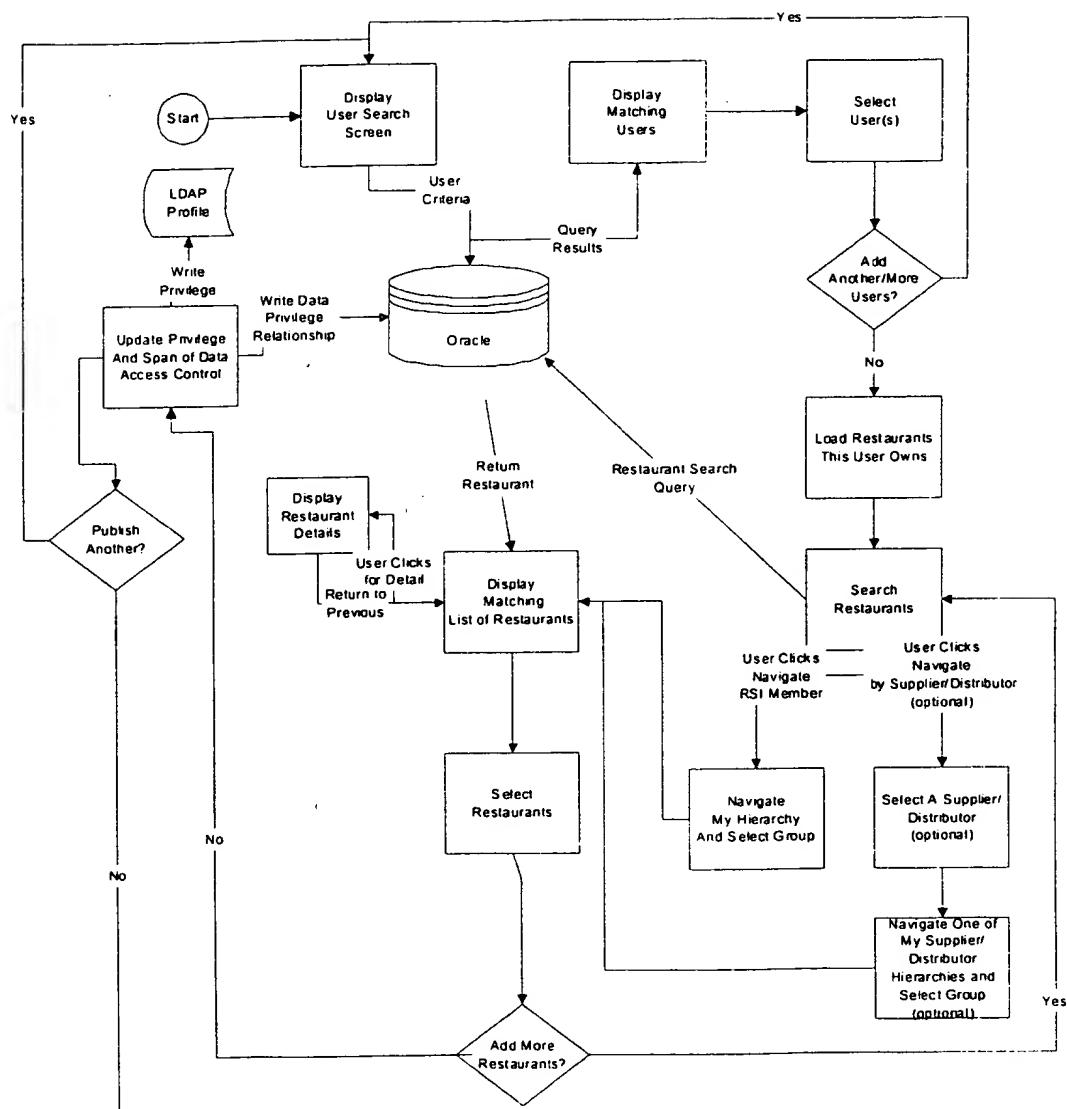


Fig. 91

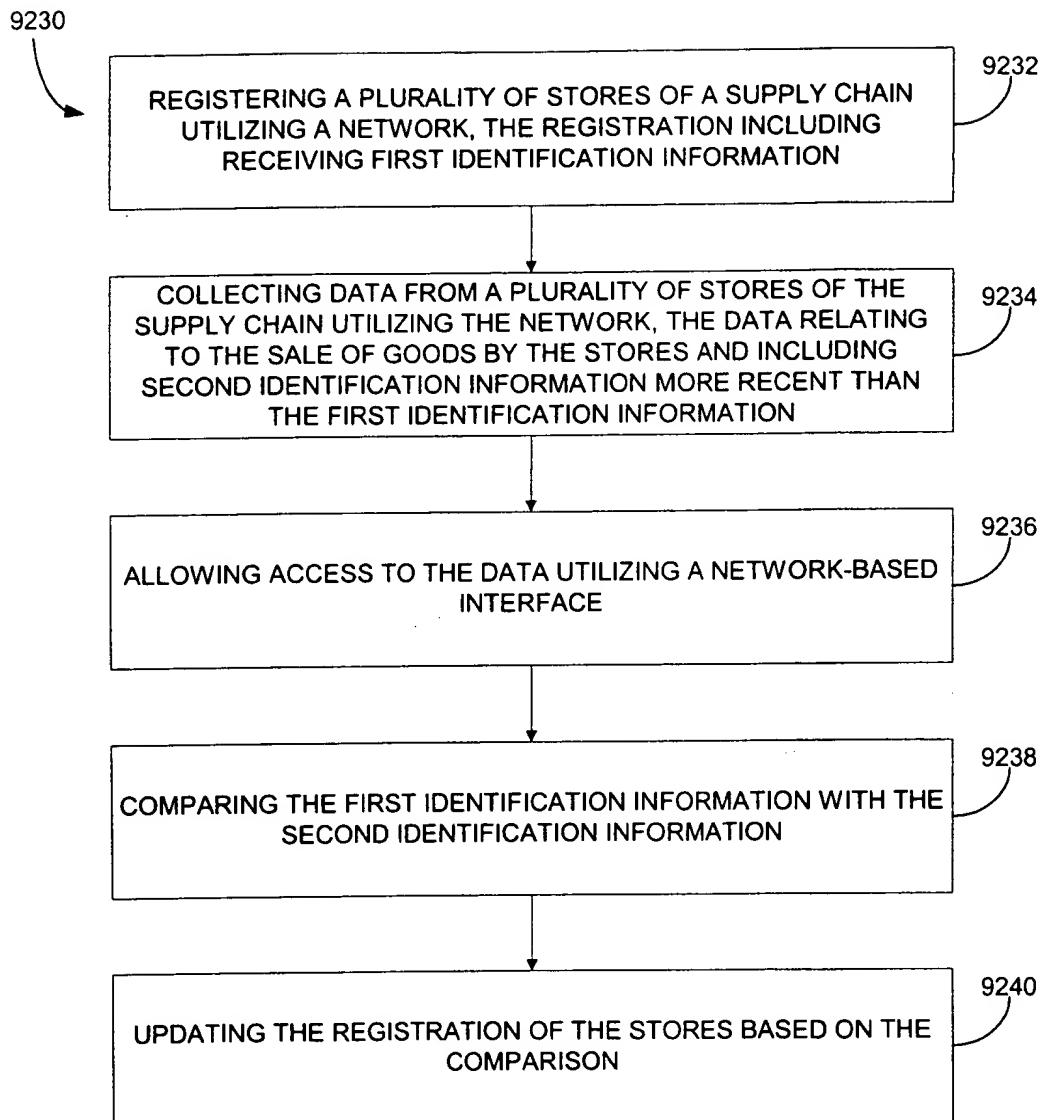


FIG. 92

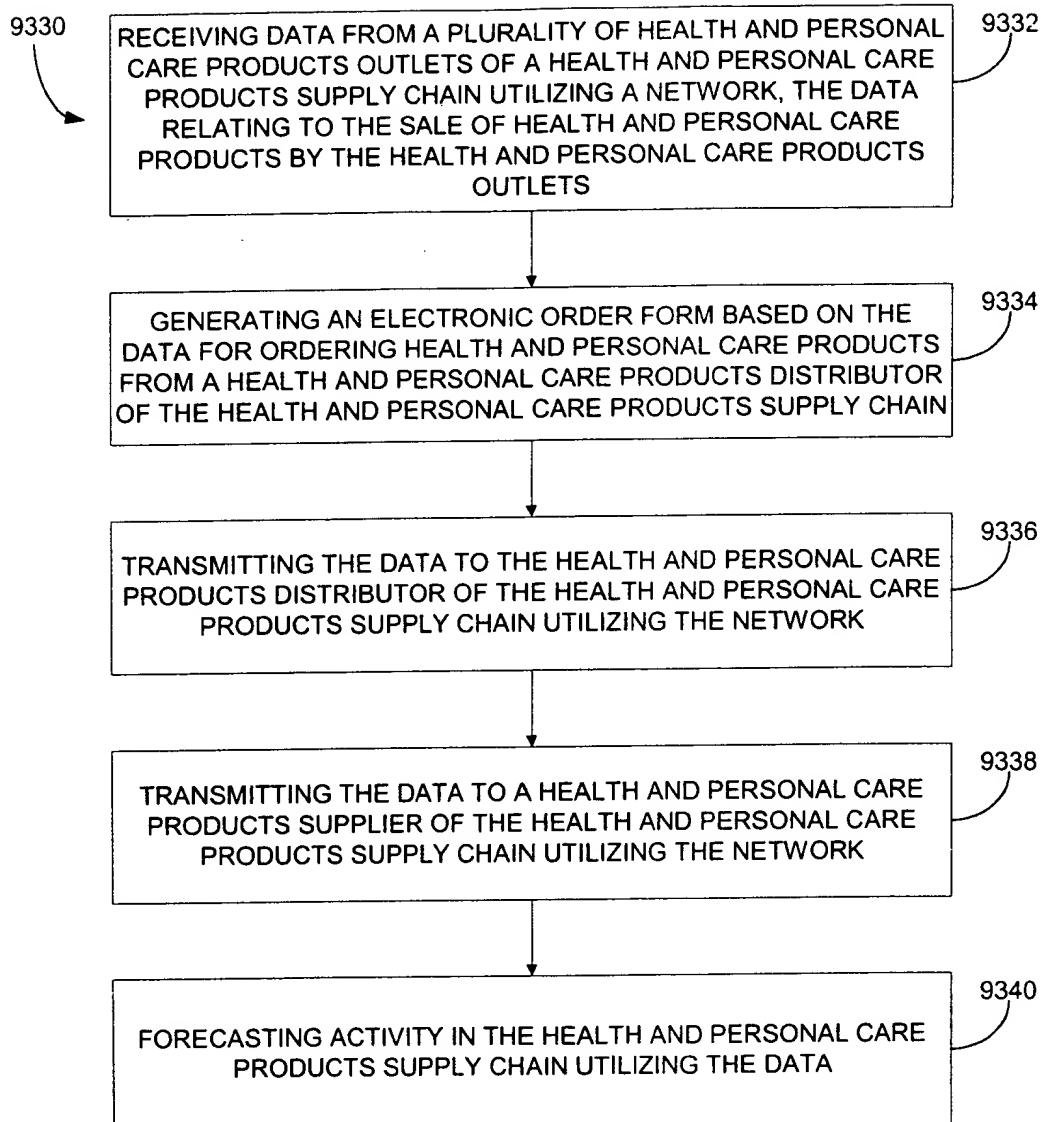


FIG. 93



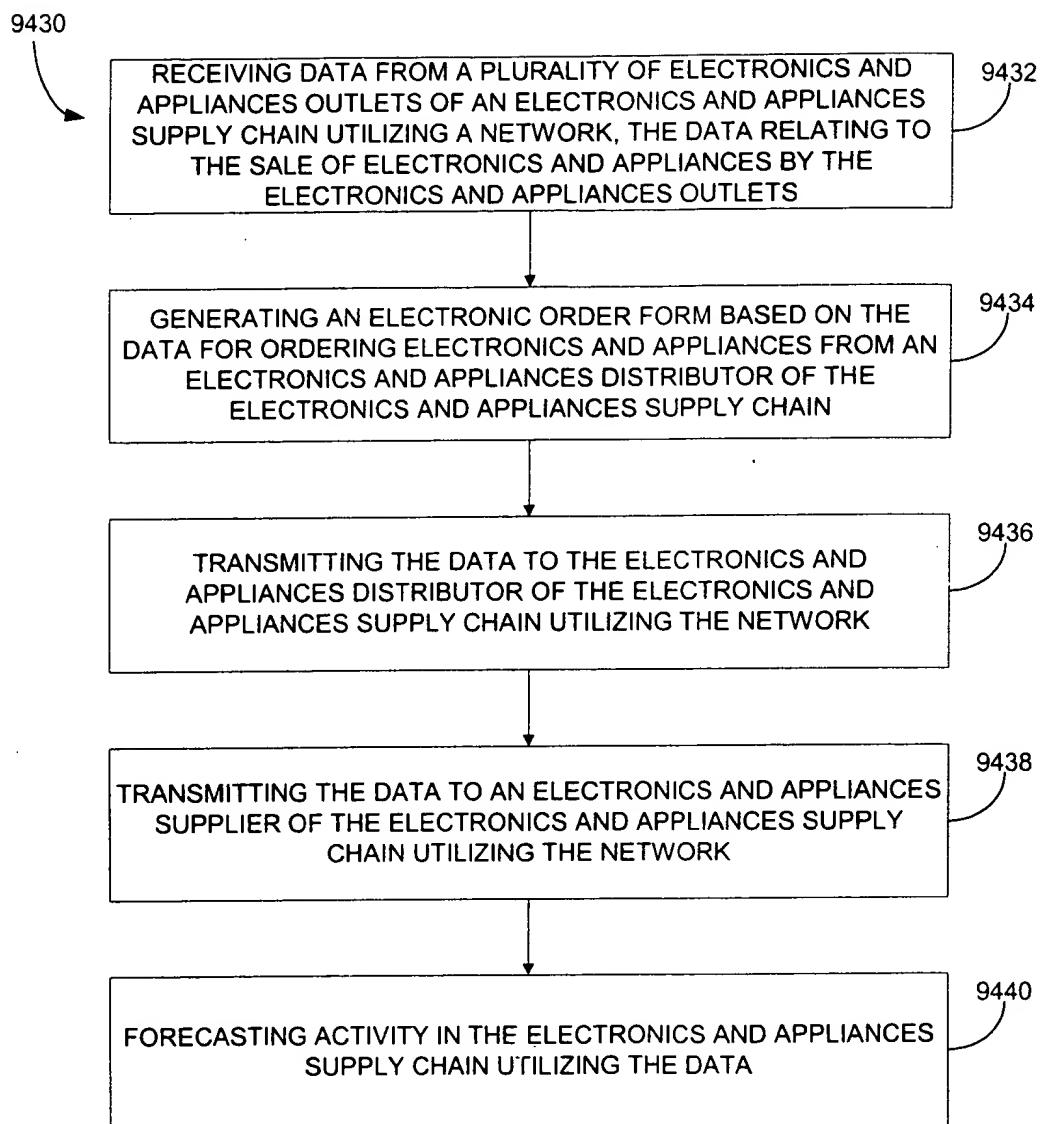


FIG. 94

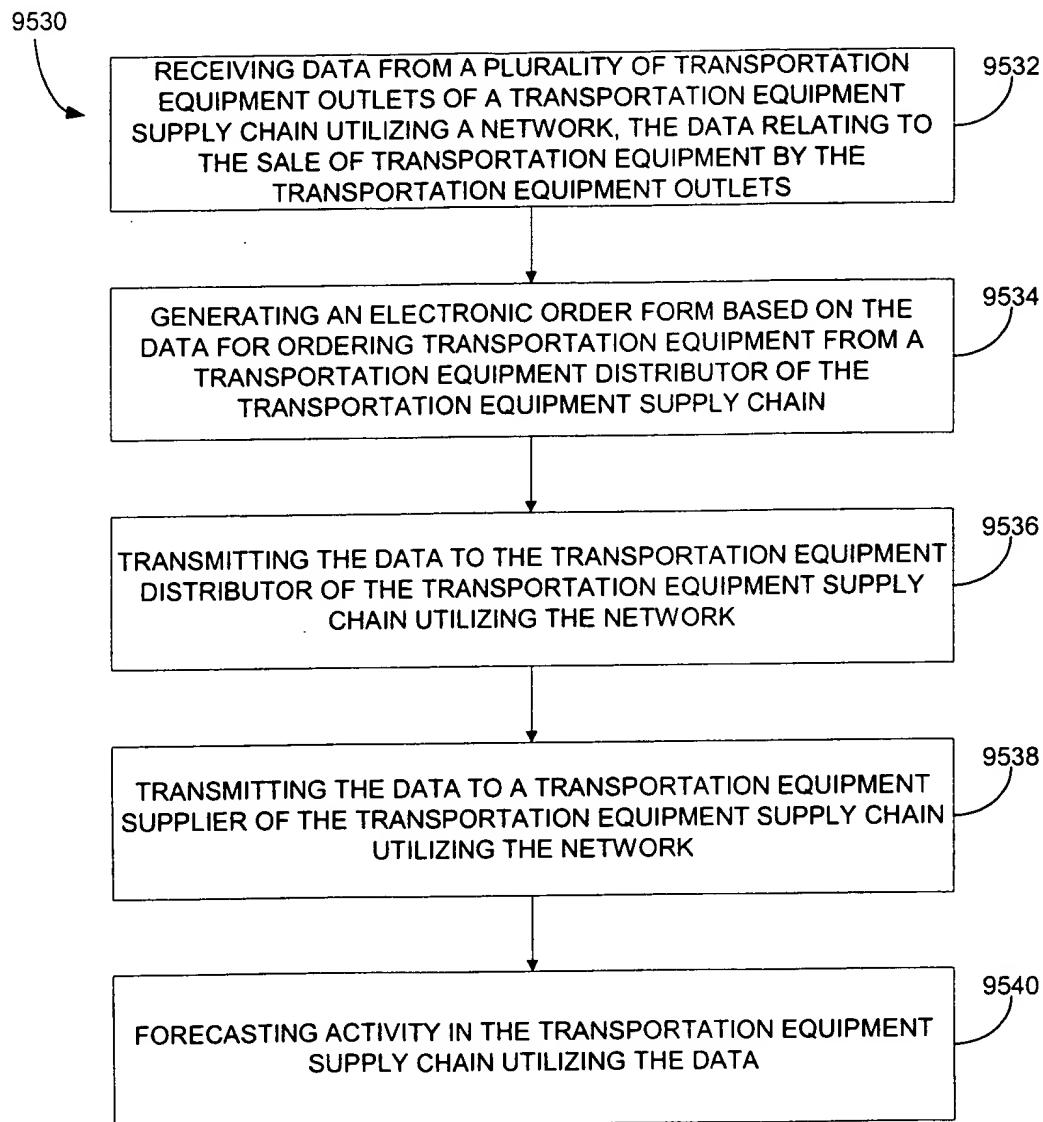


FIG. 95

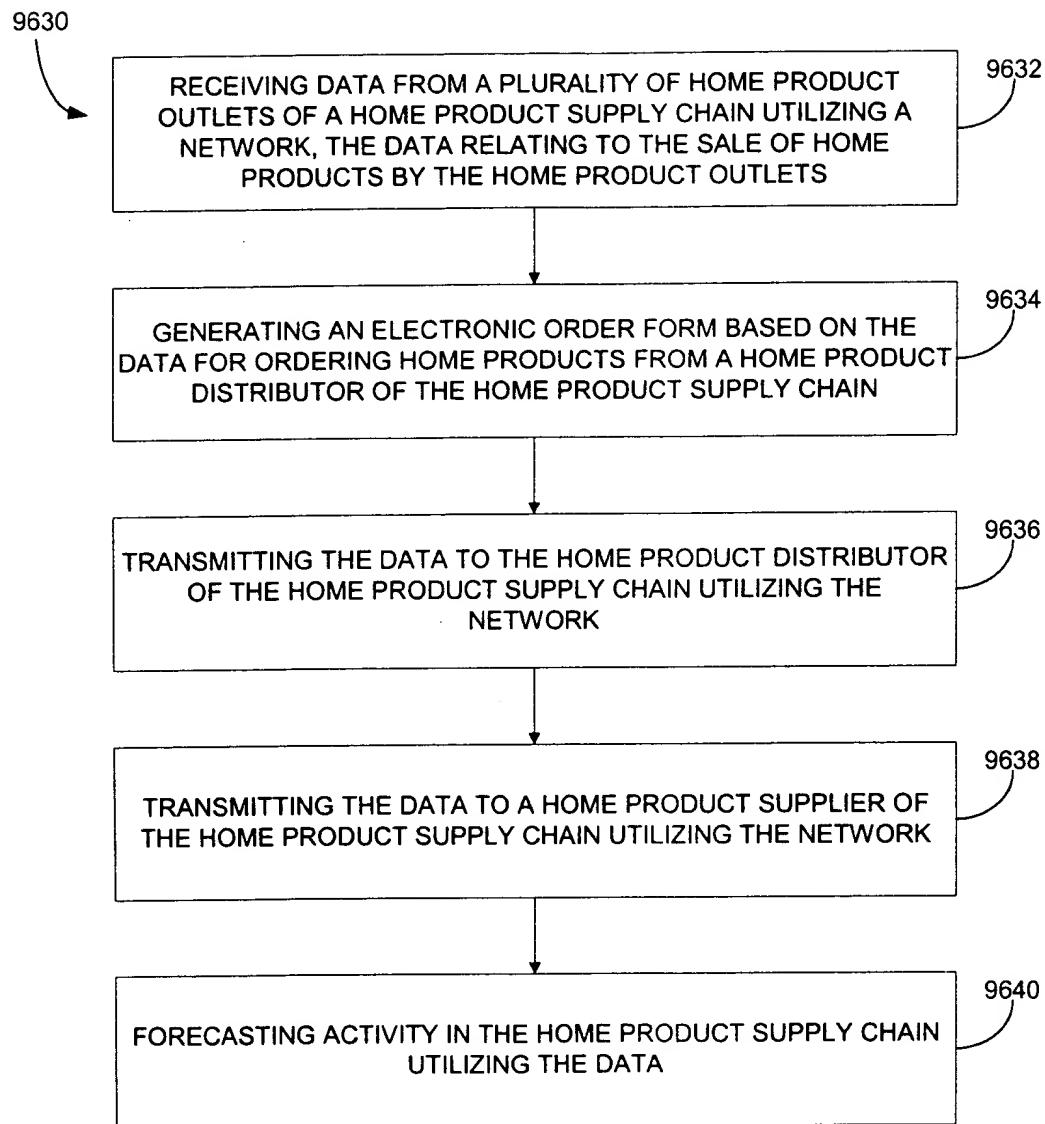


FIG. 96

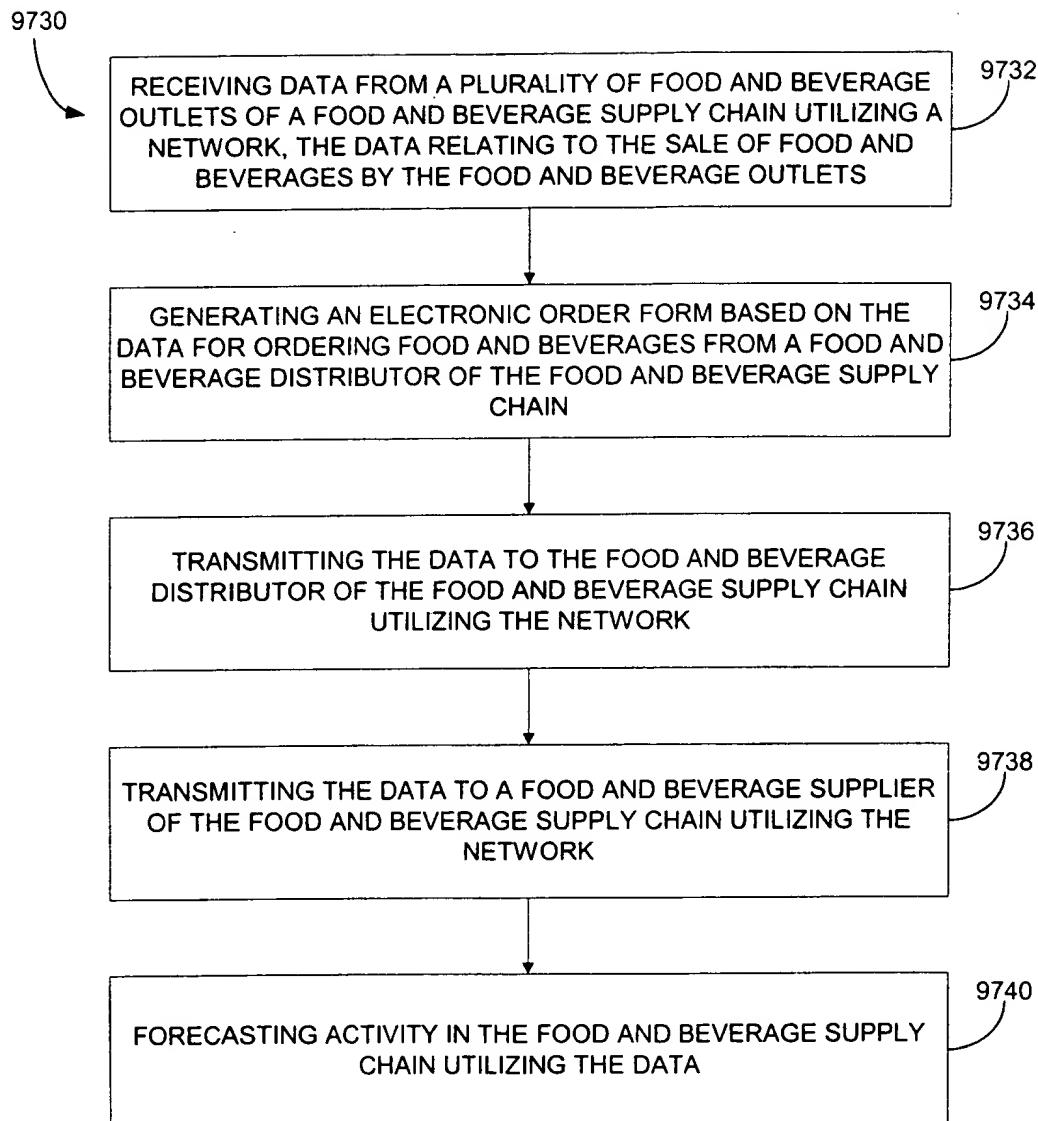


FIG. 97

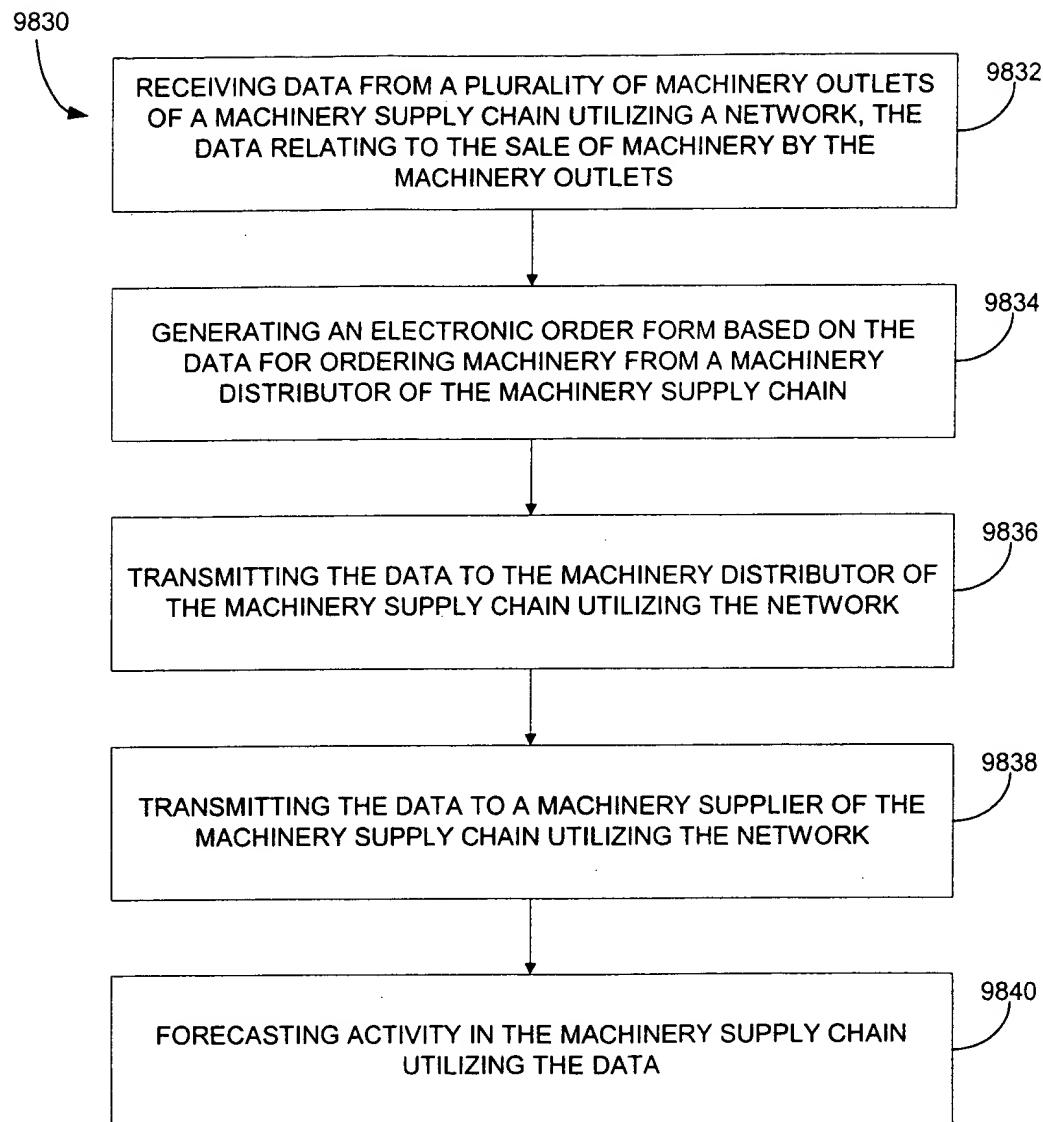


FIG. 98



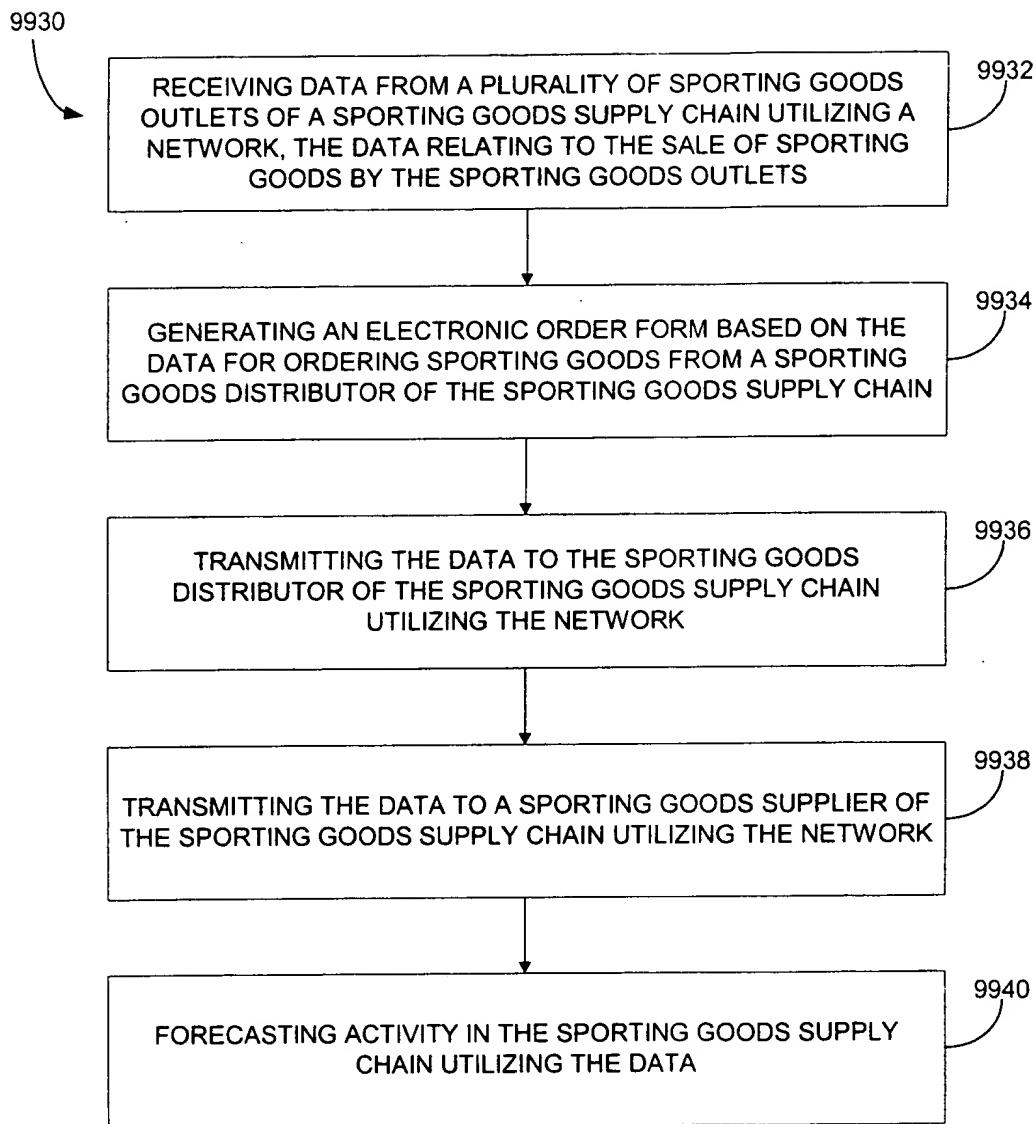


FIG. 99

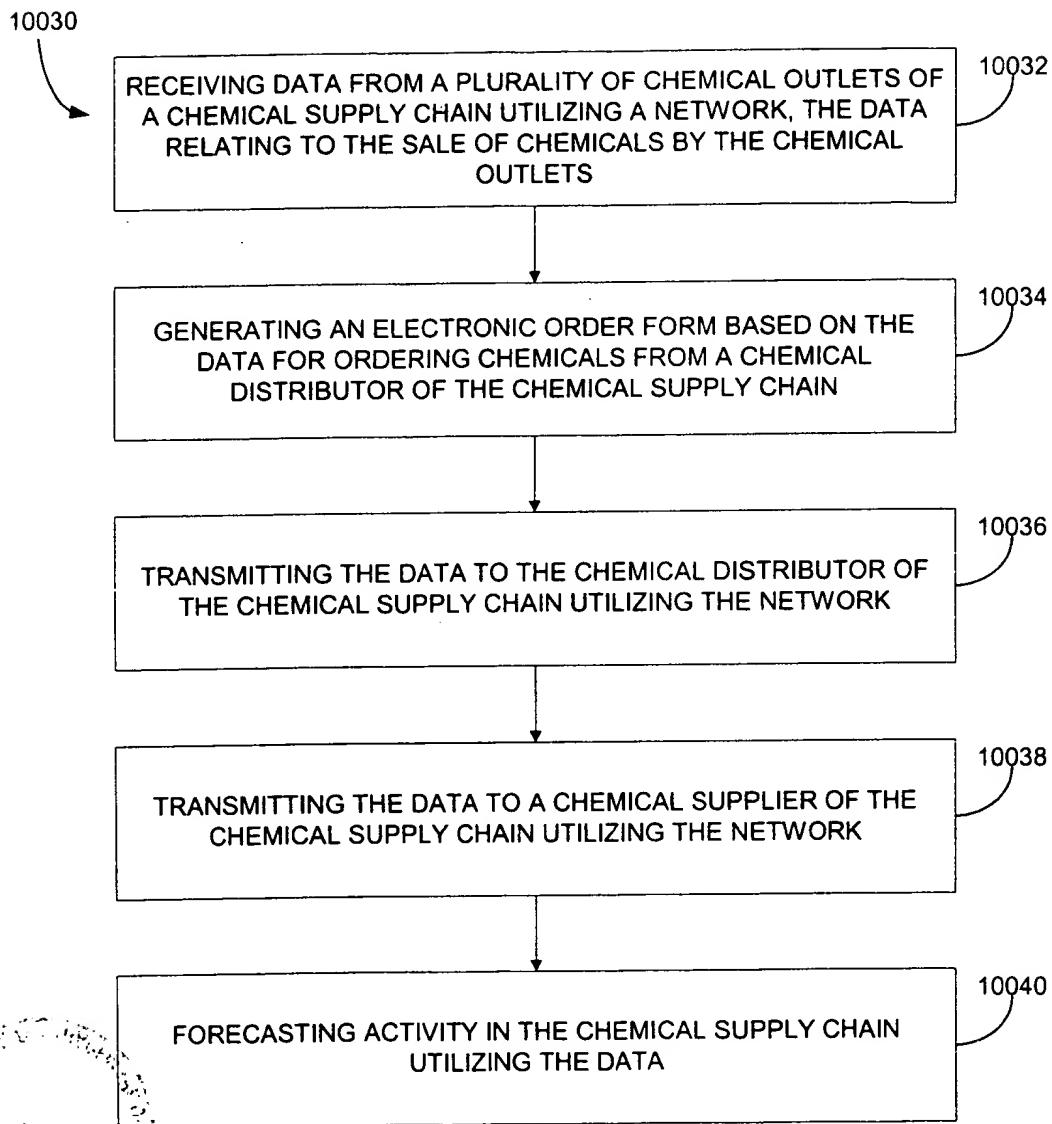


FIG. 100

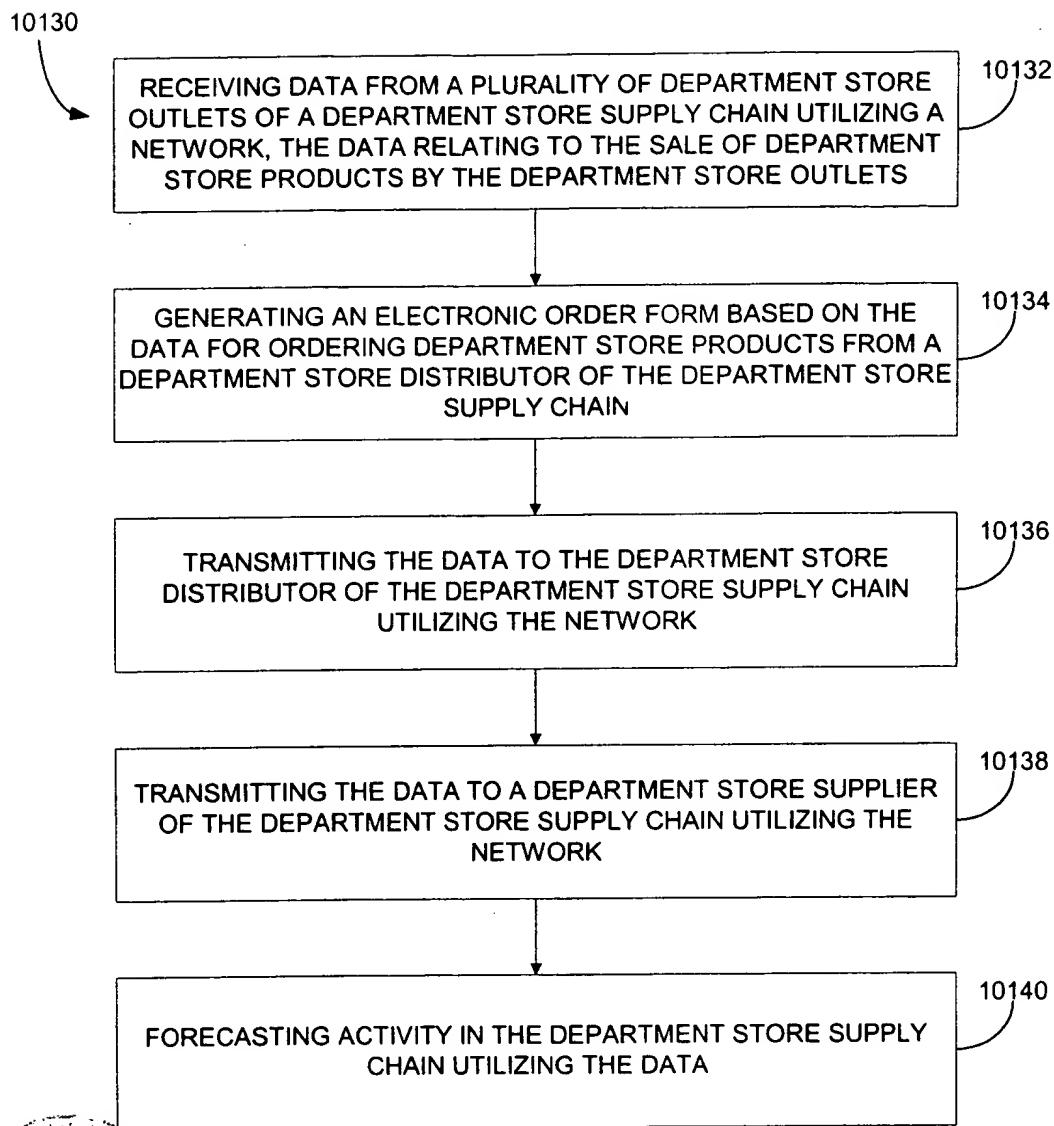


FIG. 101

00934544-07-201501

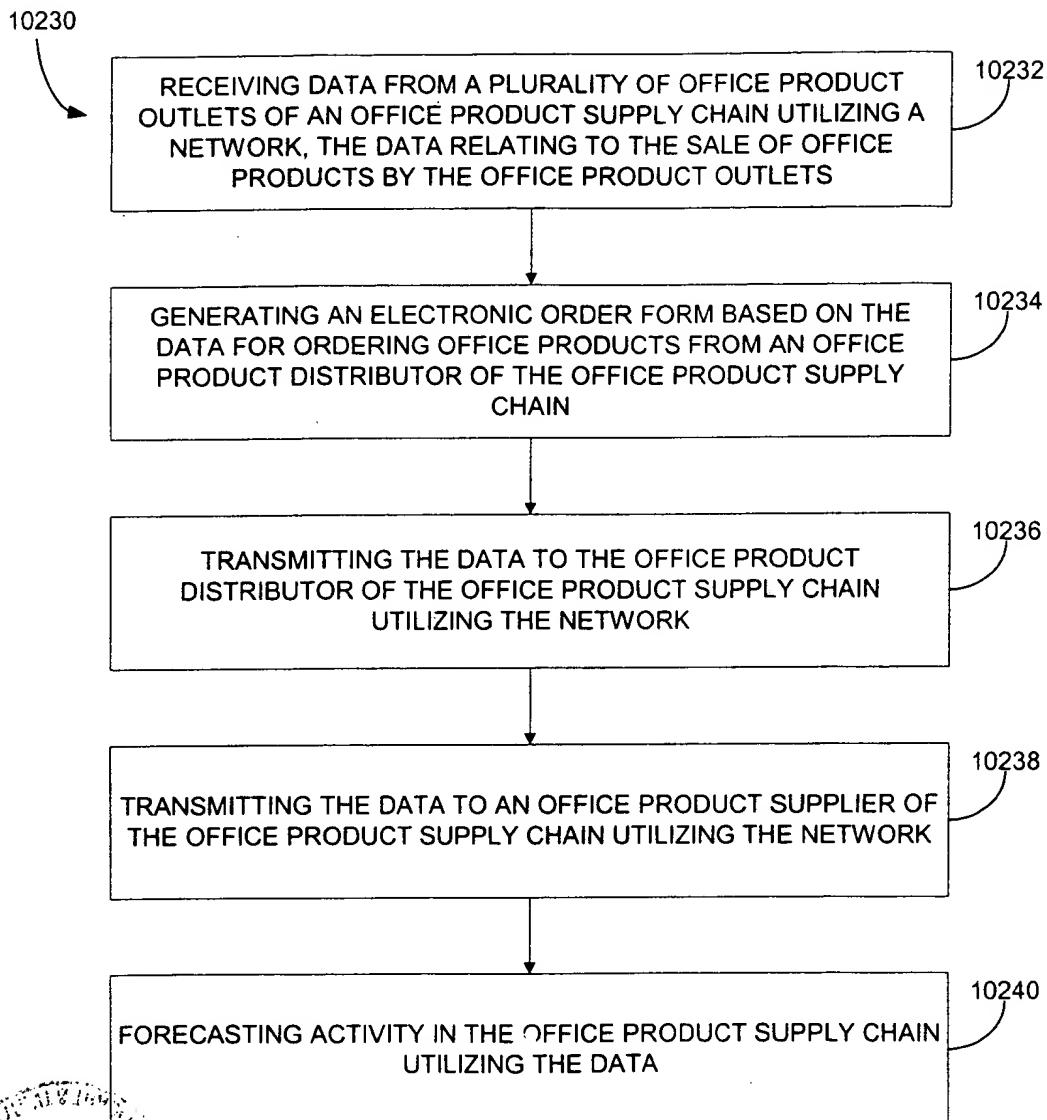


FIG. 102A

10260

RECEIVING DATA FROM A PLURALITY OF BOOK OUTLETS
OF A BOOK SUPPLY CHAIN UTILIZING A NETWORK, THE
DATA RELATING TO THE SALE OF BOOKS BY THE BOOK
OUTLETS

10262

GENERATING AN ELECTRONIC ORDER FORM BASED ON
THE DATA FOR ORDERING BOOKS FROM A BOOK
DISTRIBUTOR OF THE BOOK SUPPLY CHAIN

10264

TRANSMITTING THE DATA TO THE BOOK DISTRIBUTOR OF
THE BOOK SUPPLY CHAIN UTILIZING THE NETWORK

10266

TRANSMITTING THE DATA TO A BOOK SUPPLIER OF THE
BOOK SUPPLY CHAIN UTILIZING THE NETWORK

10268

FORECASTING ACTIVITY IN THE BOOK SUPPLY CHAIN
UTILIZING THE DATA

10270

FIG. 102B

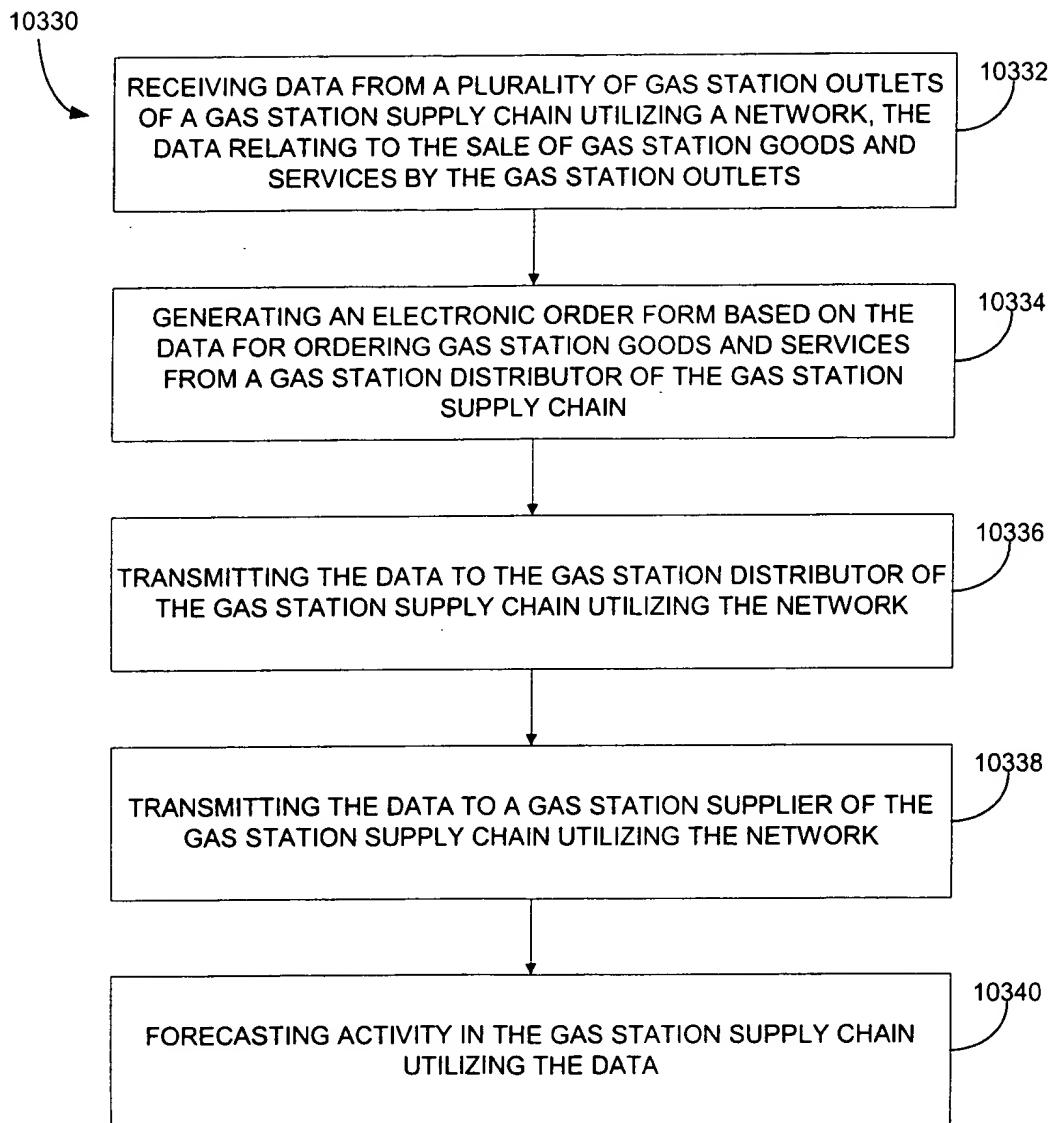


FIG. 103



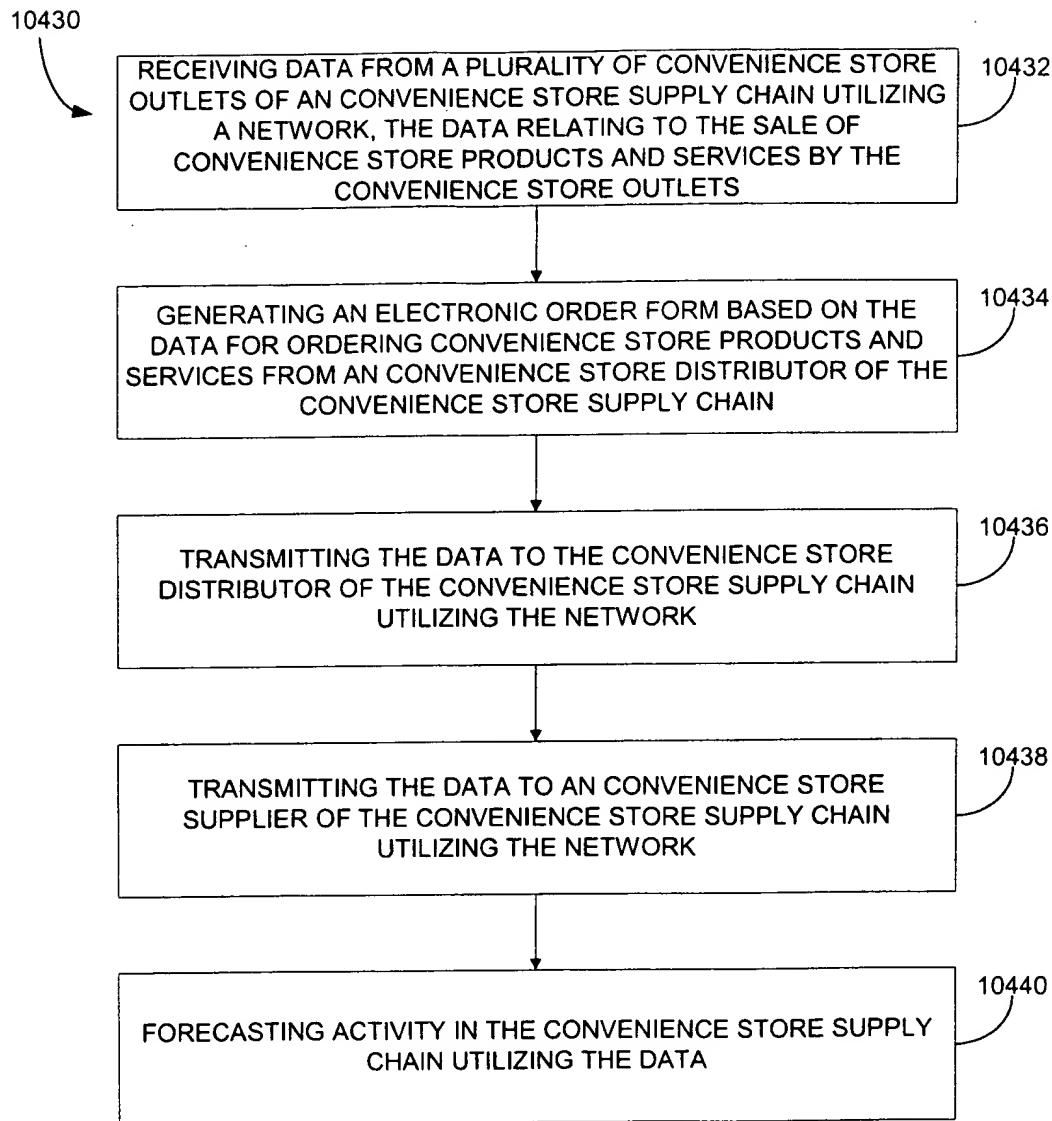


FIG. 104A

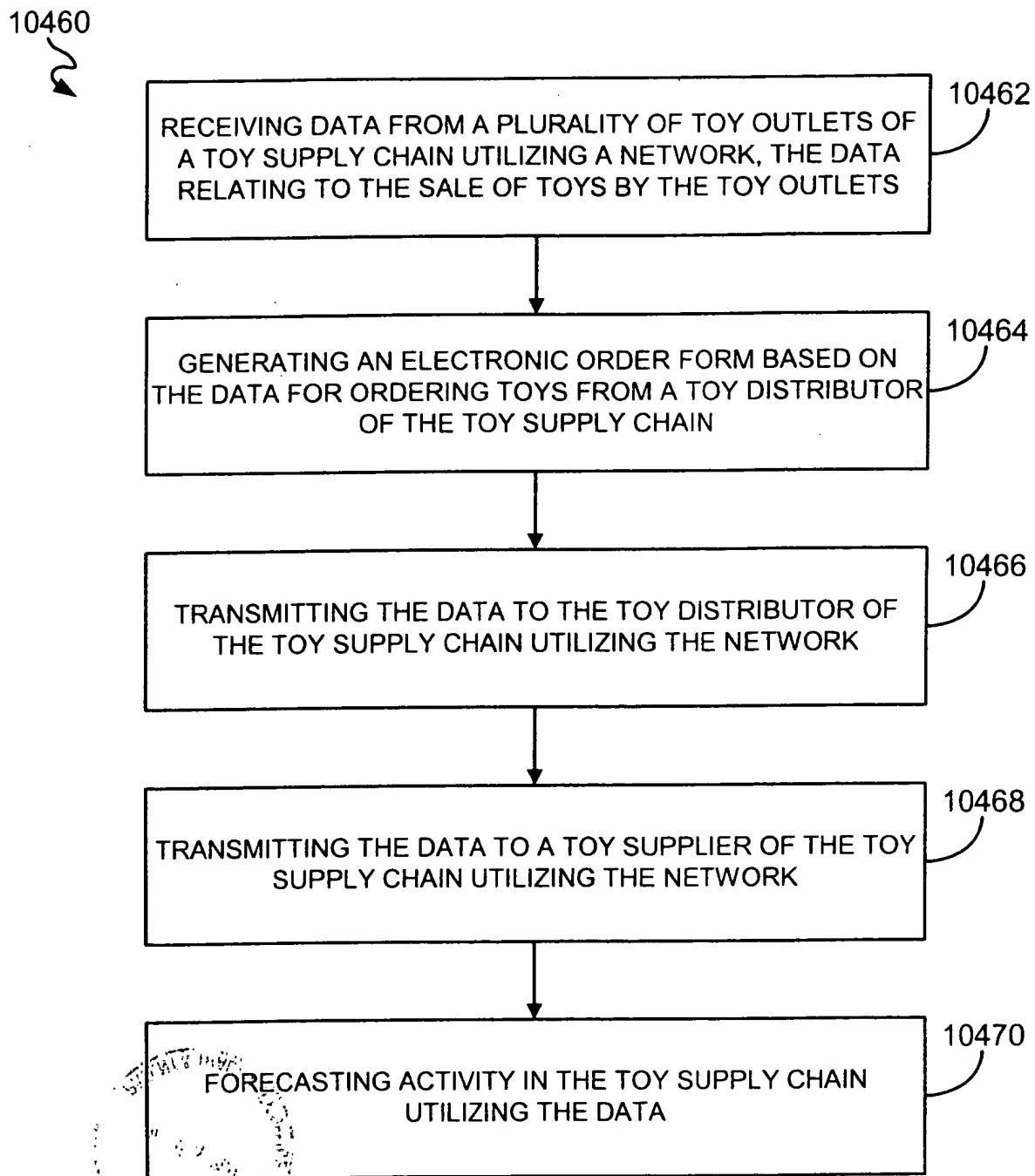


FIG. 104B

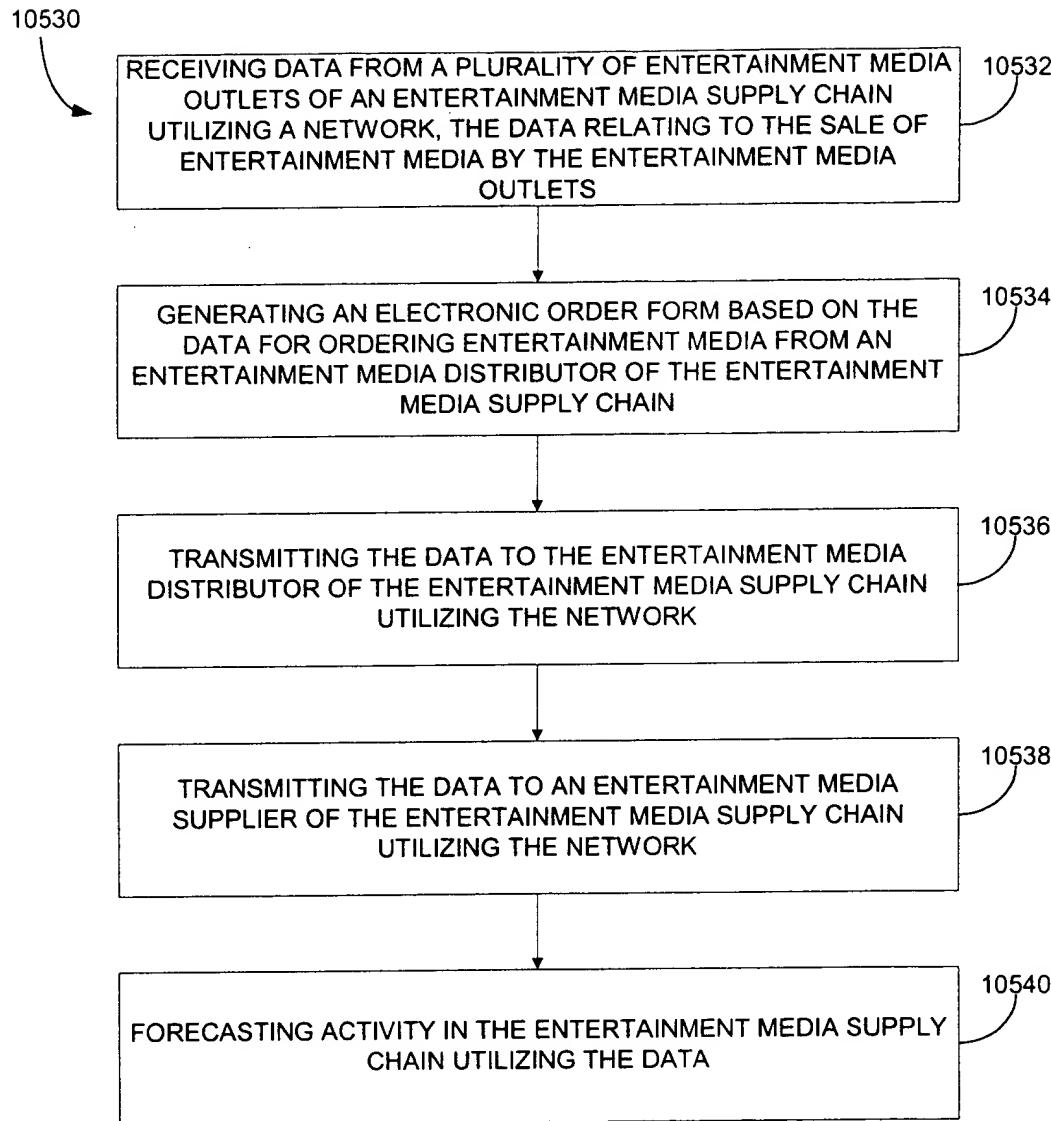


FIG. 105

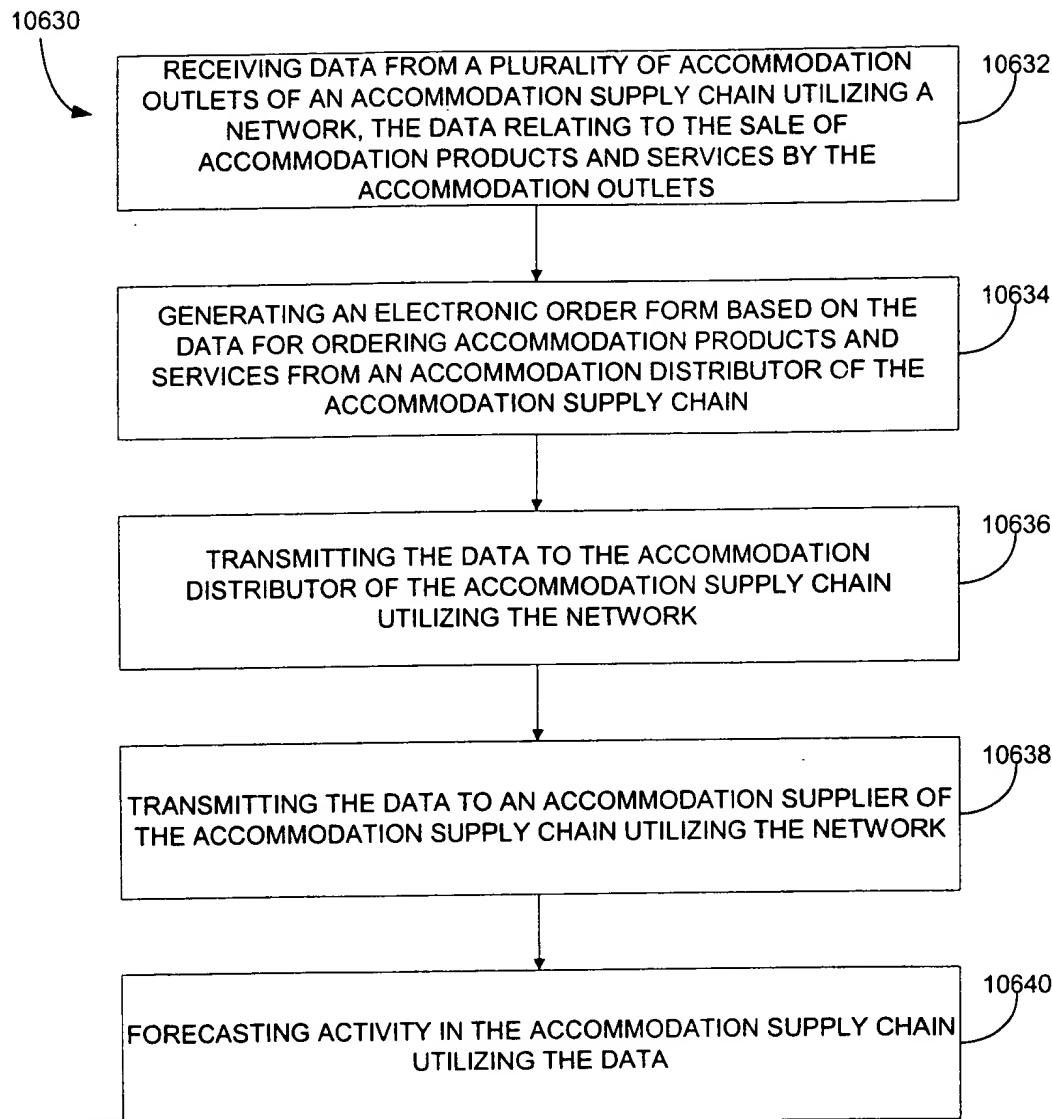


FIG. 106

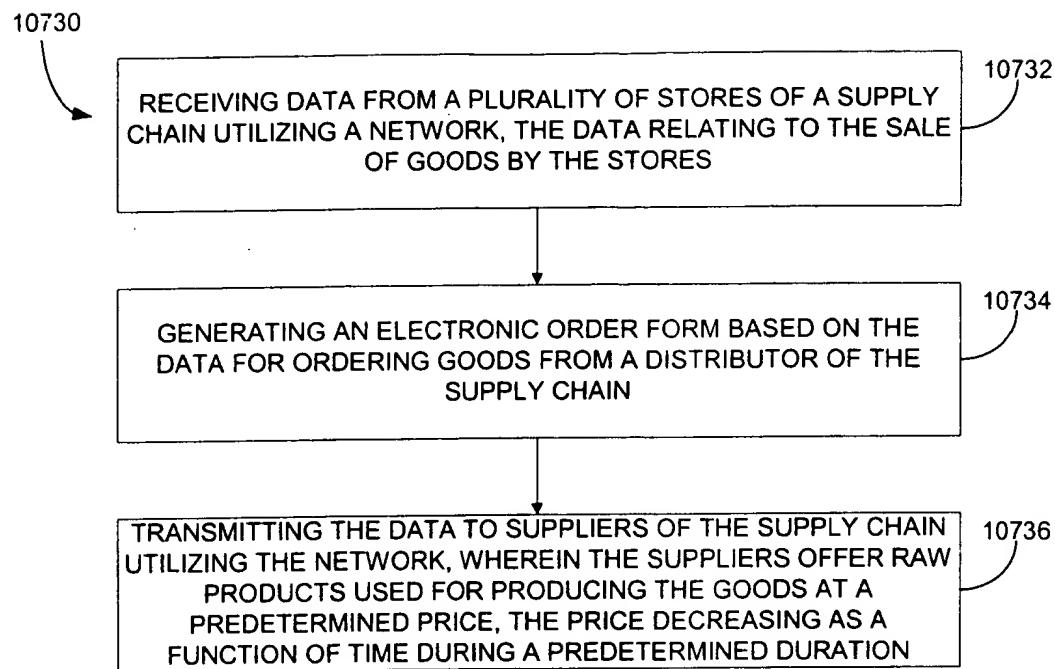


FIG. 107



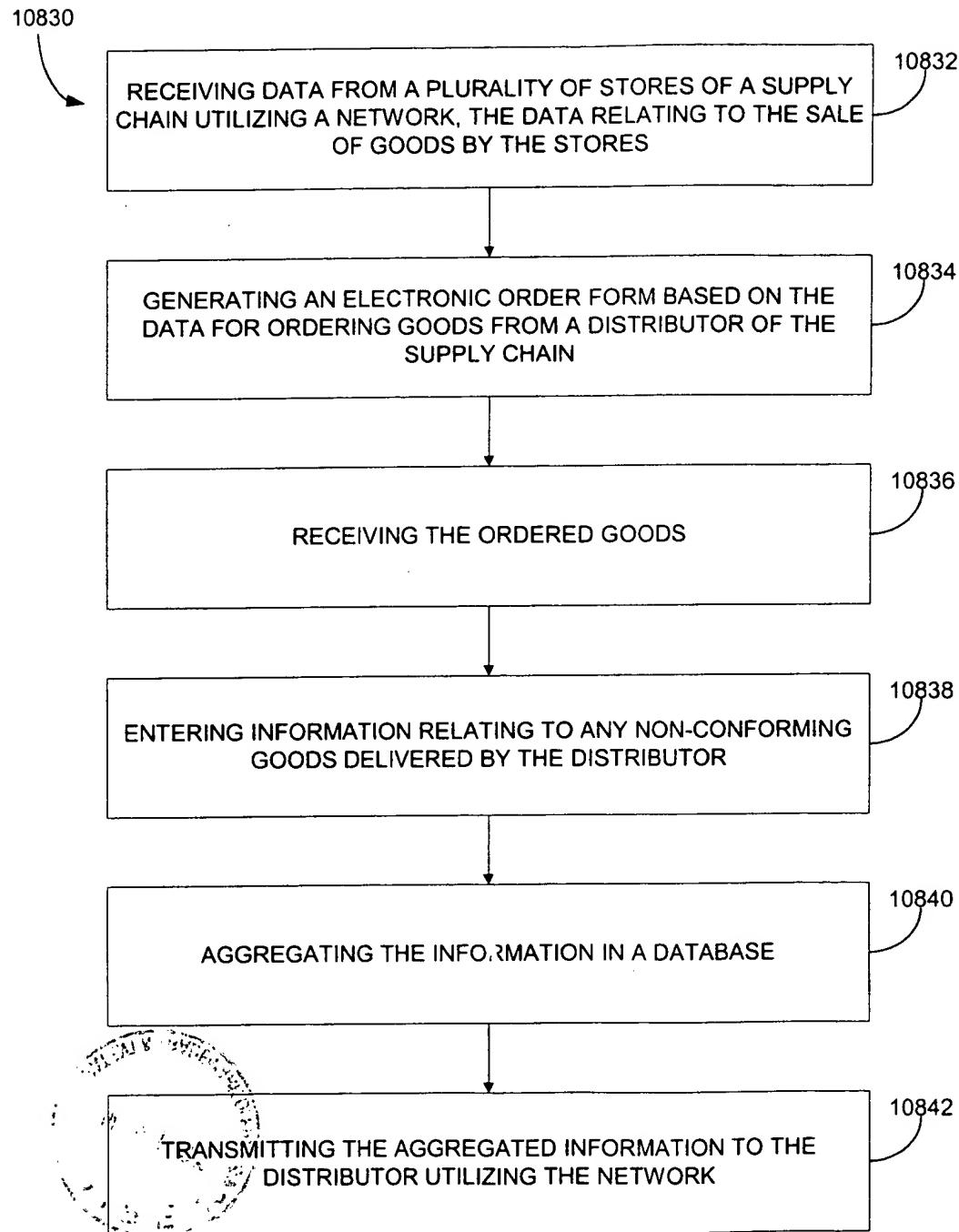


FIG. 108

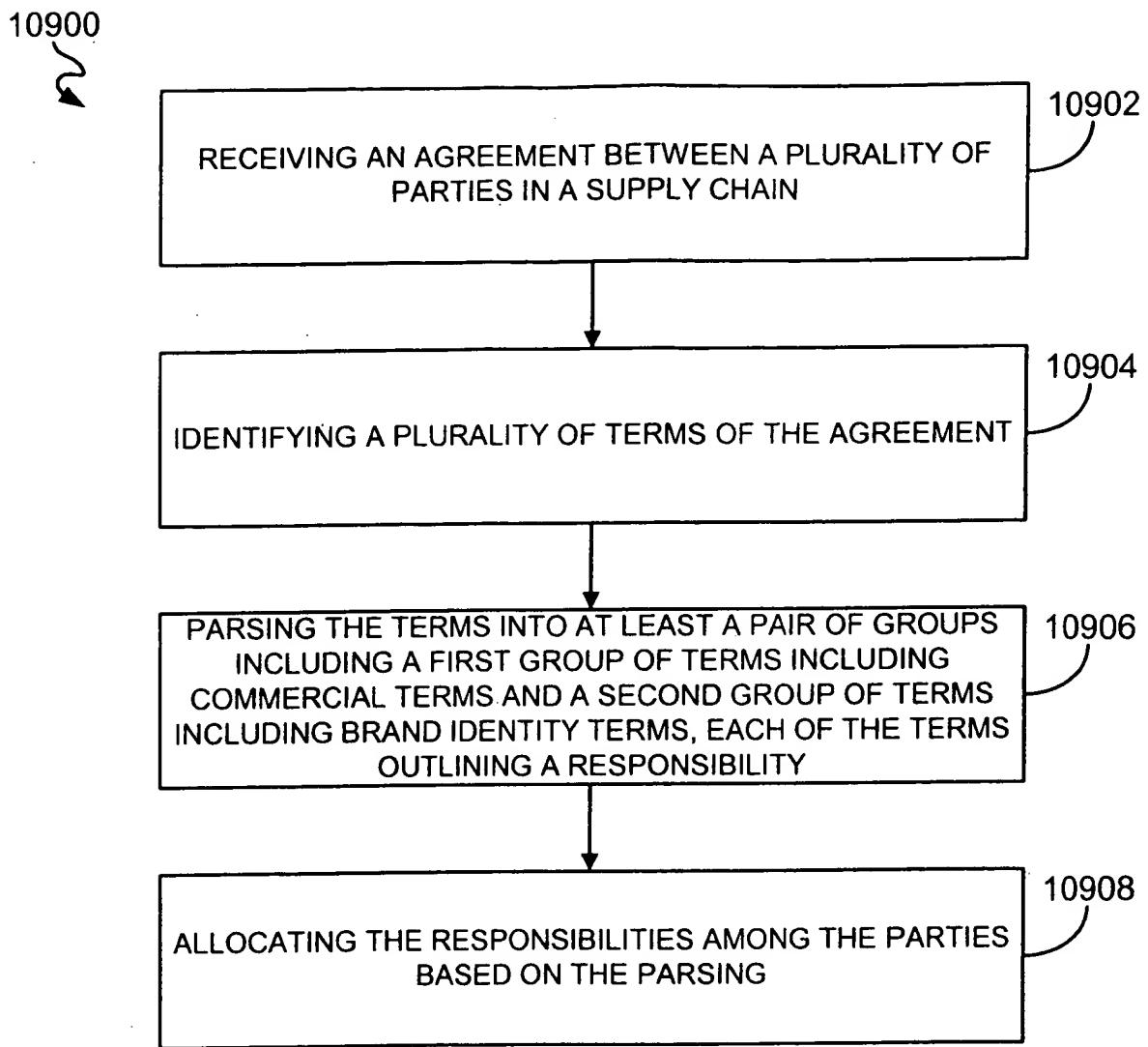


FIG. 109

11000

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11002

DETERMINING PRODUCT SUPPLY PARAMETERS CORRESPONDING TO EACH SUPPLY CHAIN PARTICIPANT BASED ON INFORMATION INCLUDING THE DATA

11004

COMMUNICATING CORRESPONDING PRODUCT SUPPLY PARAMETERS TO AT LEAST ONE SUPPLY CHAIN PARTICIPANT

11006

FIG. 110

11100

11102

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11104

DETERMINING RULES TO ENSURE THE INCURRENCE OF MINIMAL COSTS TO THE SUPPLY CHAIN PARTICIPANTS

11106

APPLYING THE RULES TO ENSURE SUPPLY TO THE SUPPLY CHAIN PARTICIPANTS AT MINIMAL COST WITHOUT REQUIRING THE SUPPLY CHAIN MANAGER TO TAKE TITLE TO ANY GOODS

FIG. 111

09346441-030604

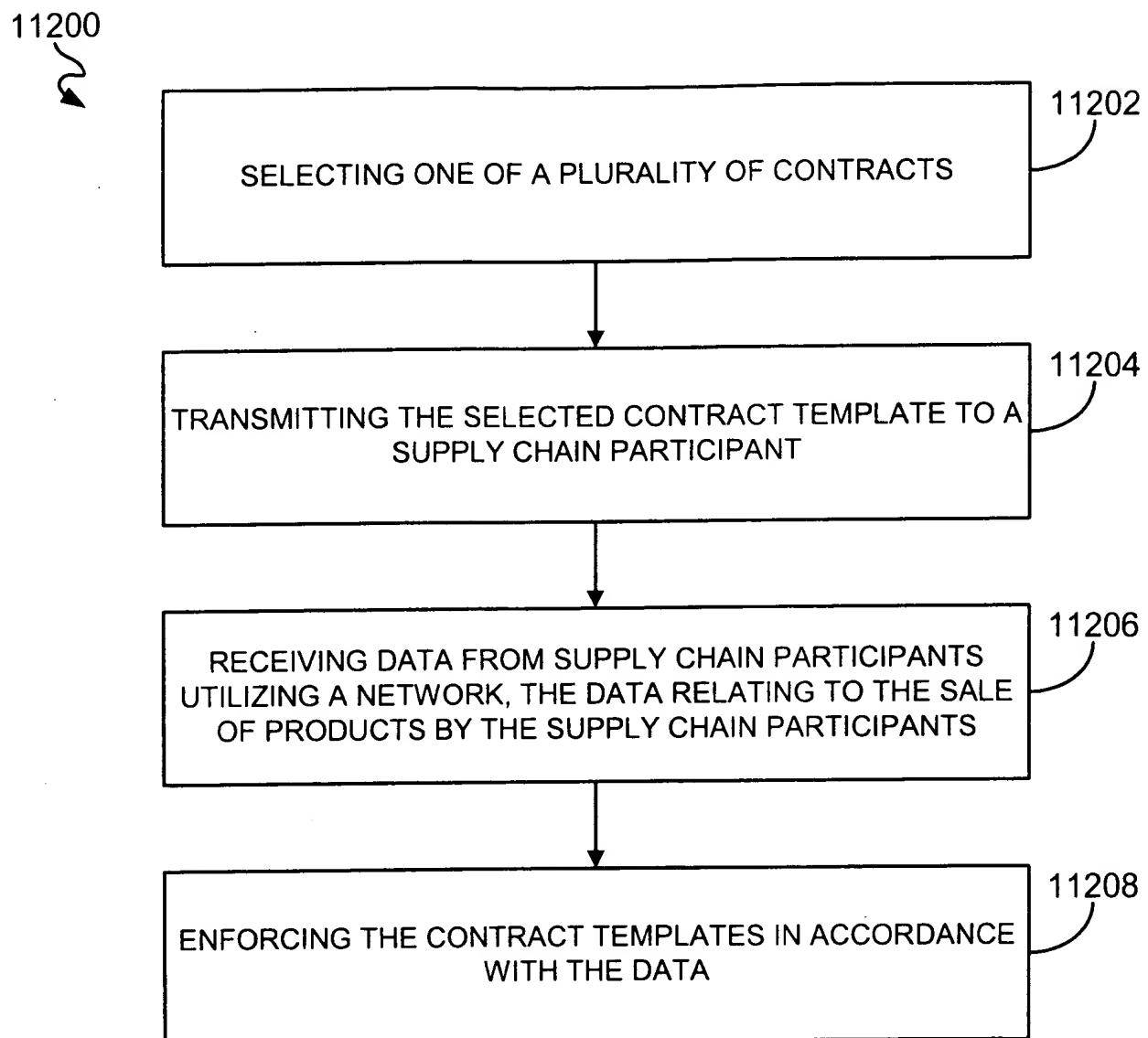


FIG. 112

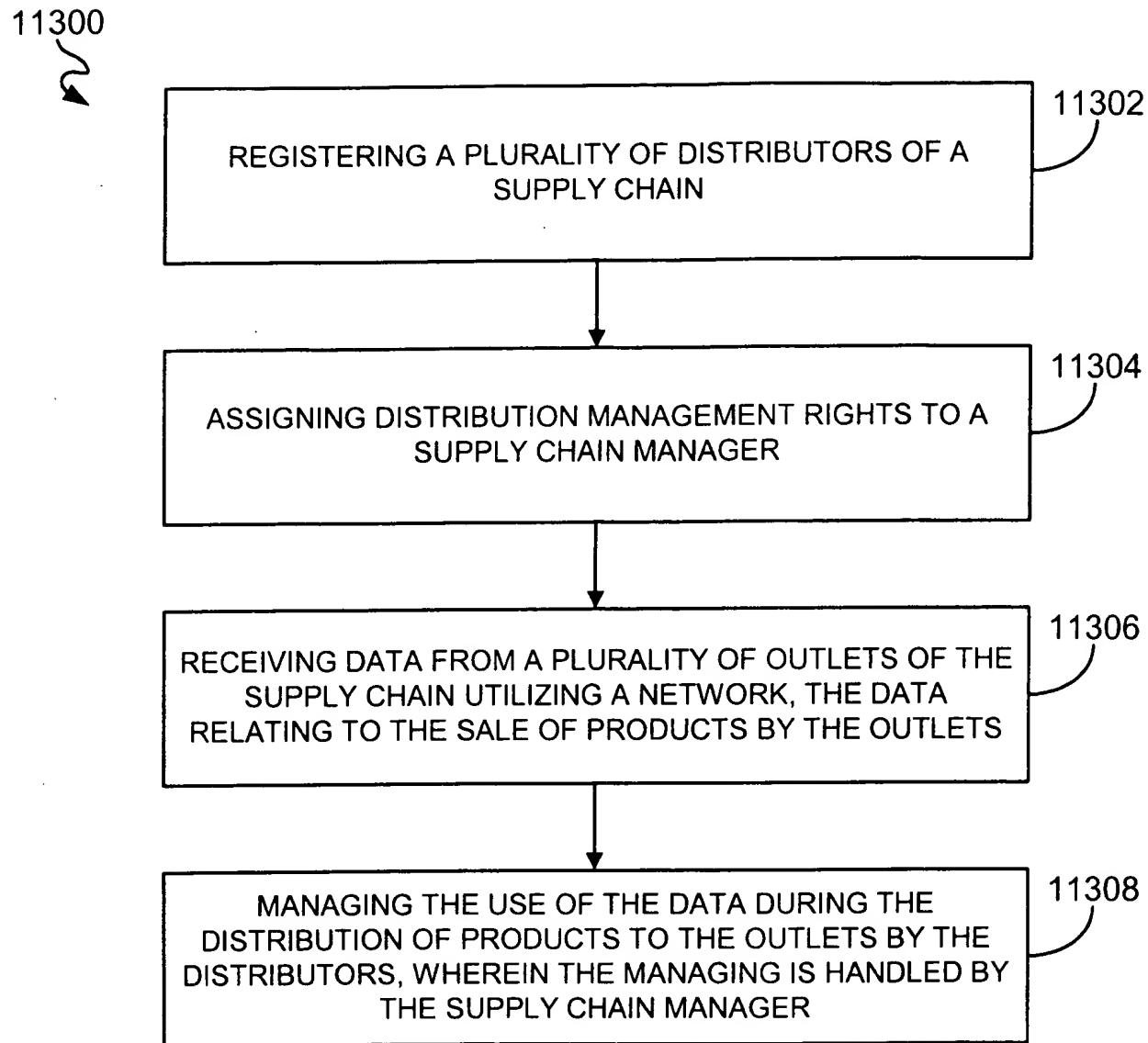


FIG. 113

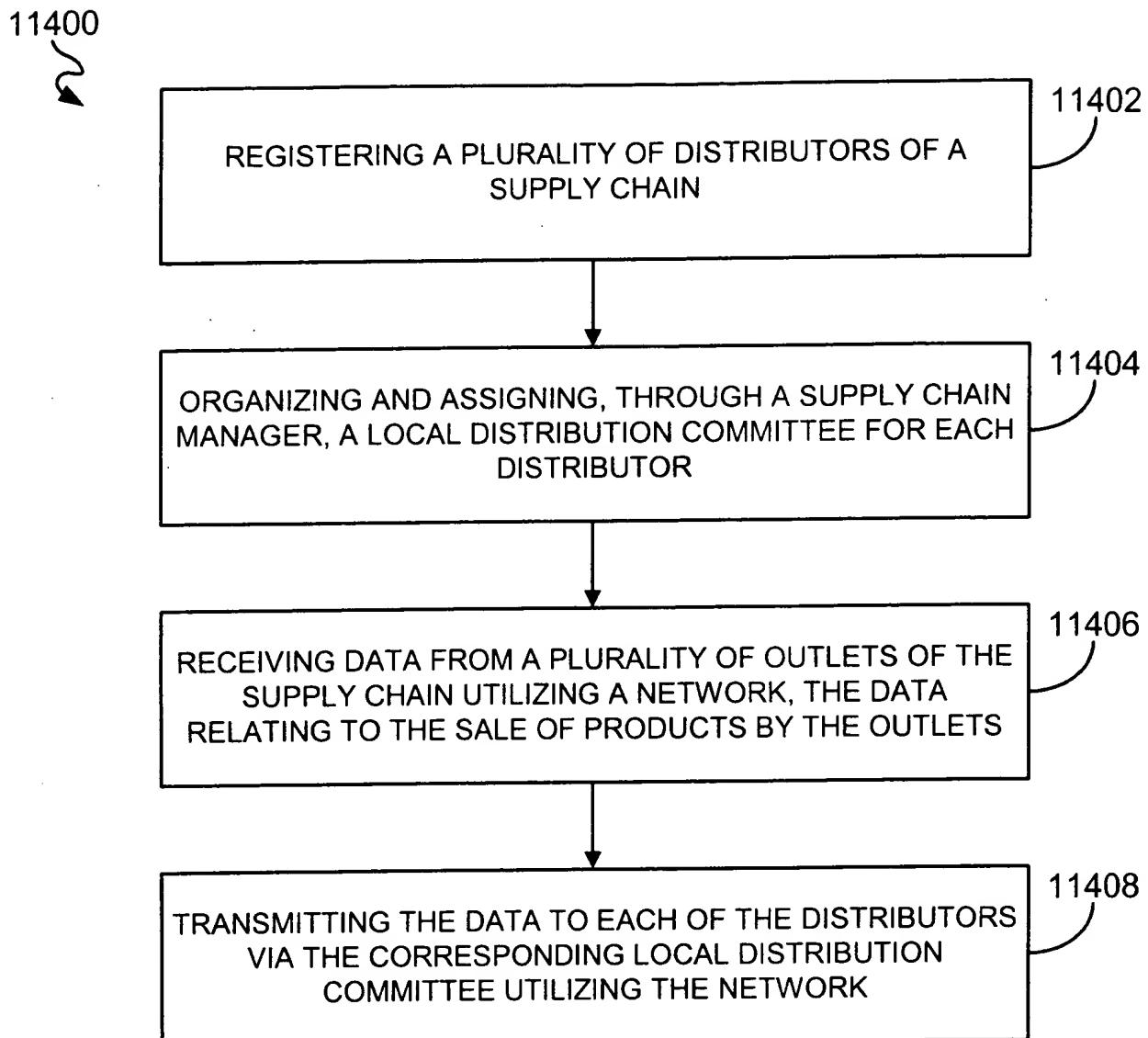


FIG. 114

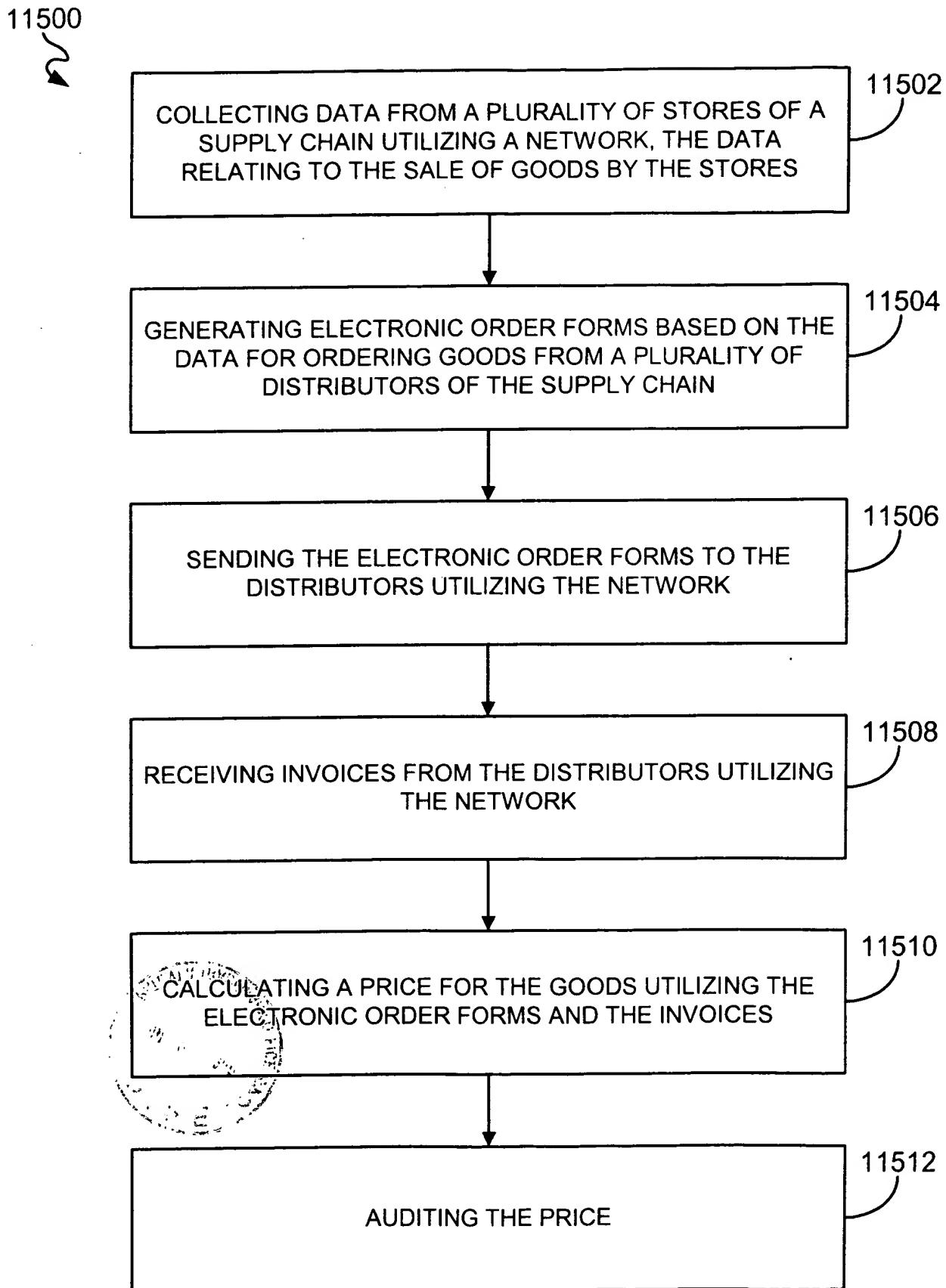


FIG. 115

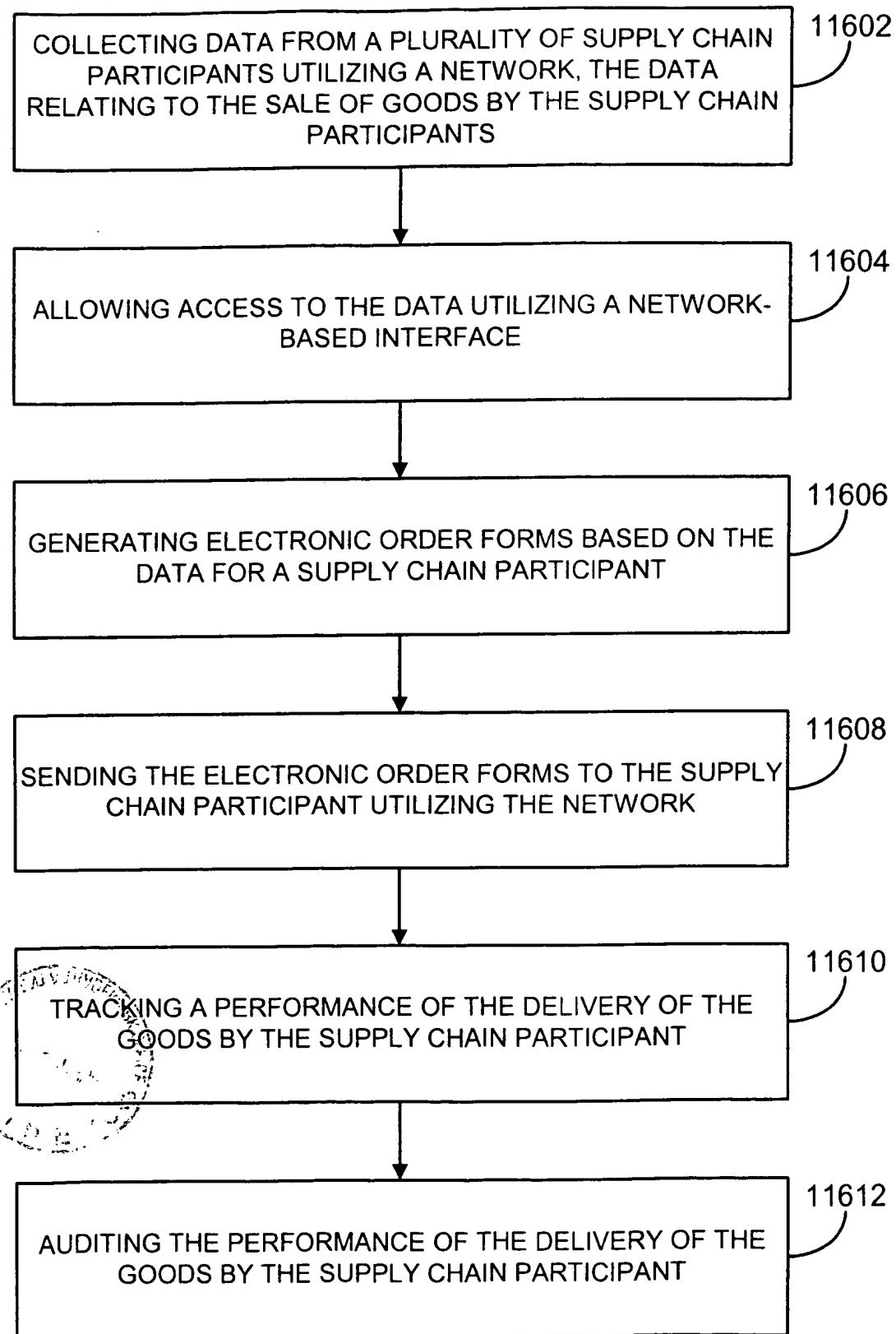


FIG. 116

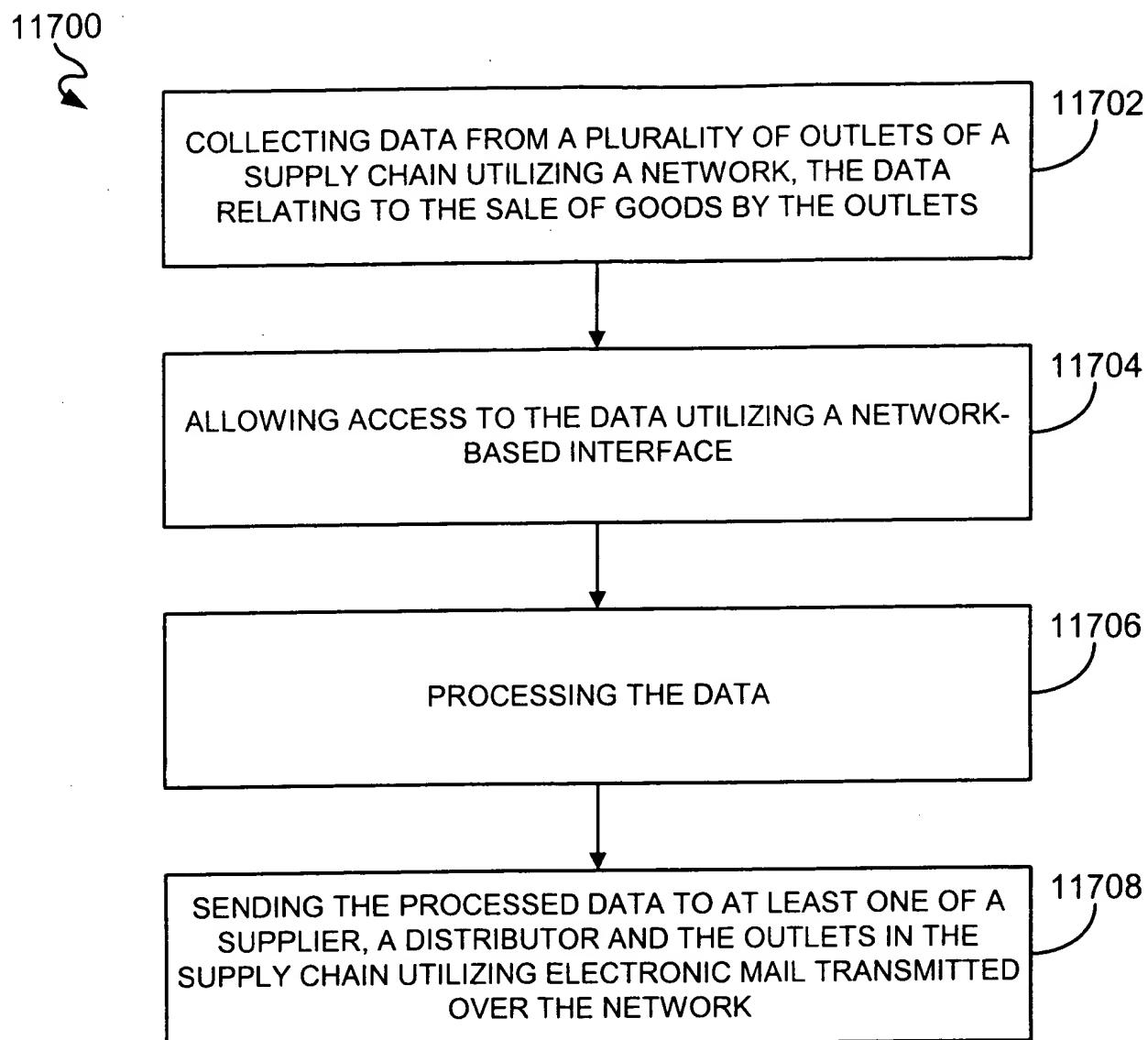


FIG. 117

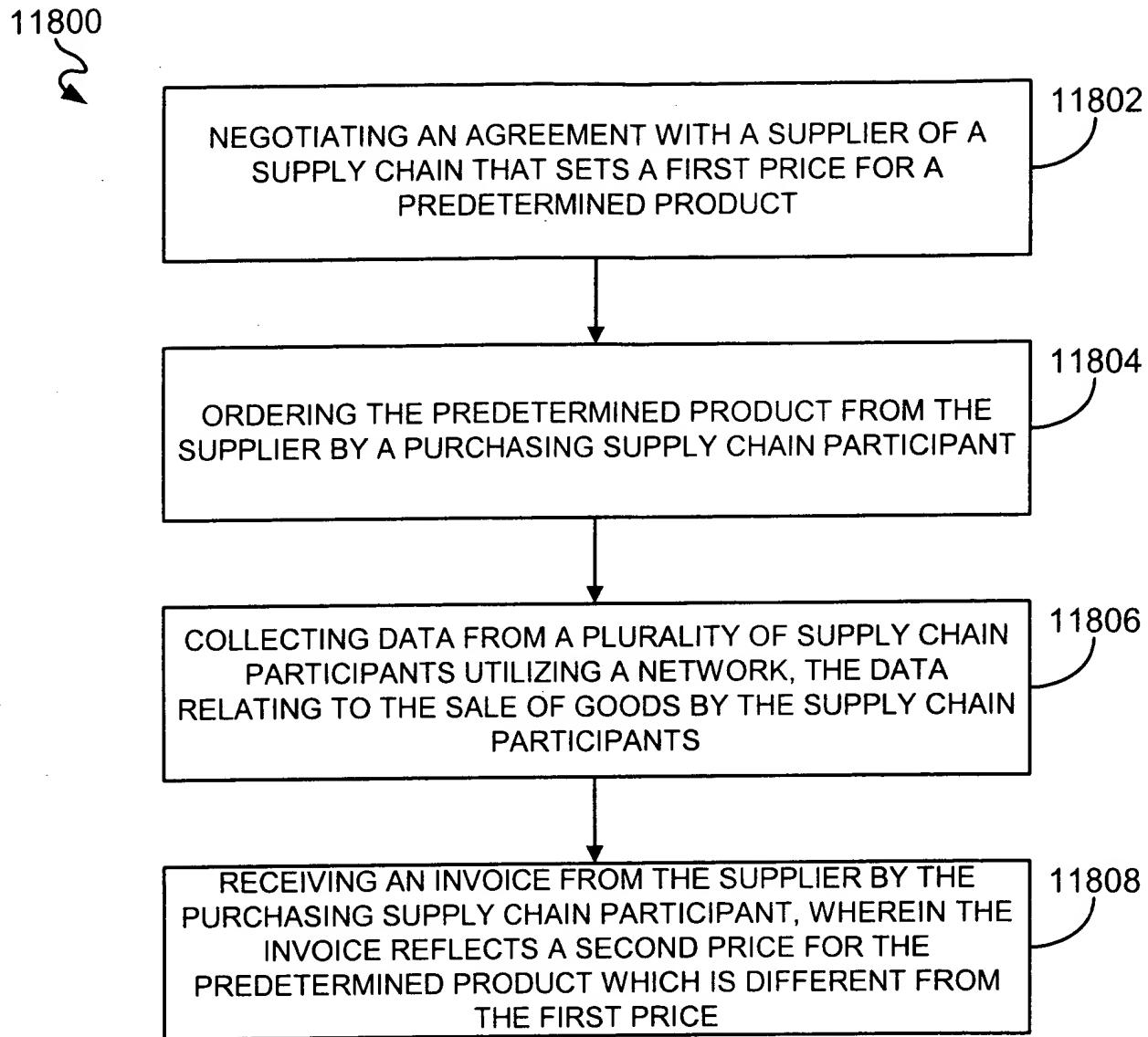


FIG. 118



11900

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE OUTLETS

11902

DETERMINING A MAXIMUM ACCEPTABLE AMOUNT OF LOSS

11904

TRANSLATING THE MAXIMUM ACCEPTABLE AMOUNT OF LOSS TO ACCEPTABLE ORDERING STANDARDS

11906

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA AND THE ACCEPTABLE ORDERING STANDARDS FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

11908

FIG. 119

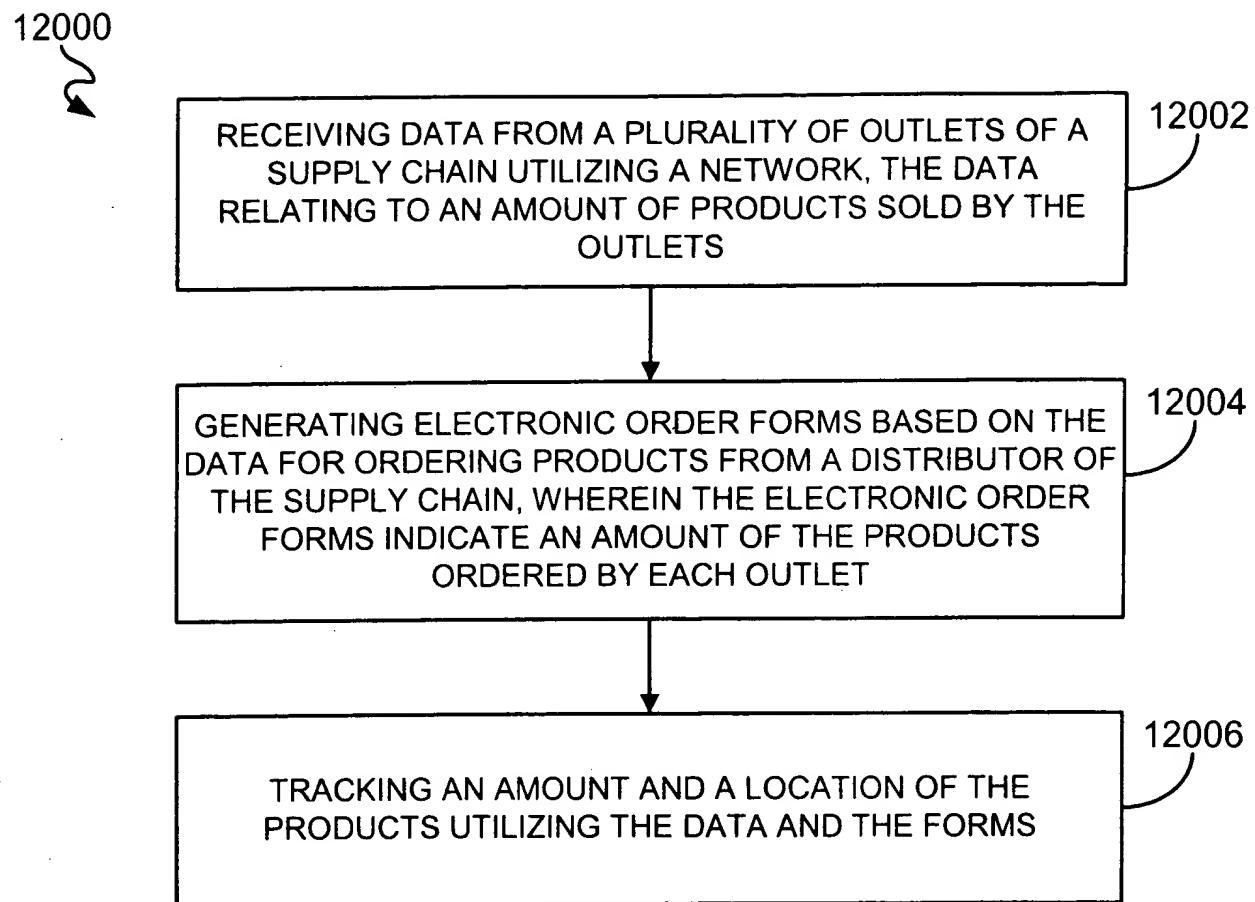


FIG. 120



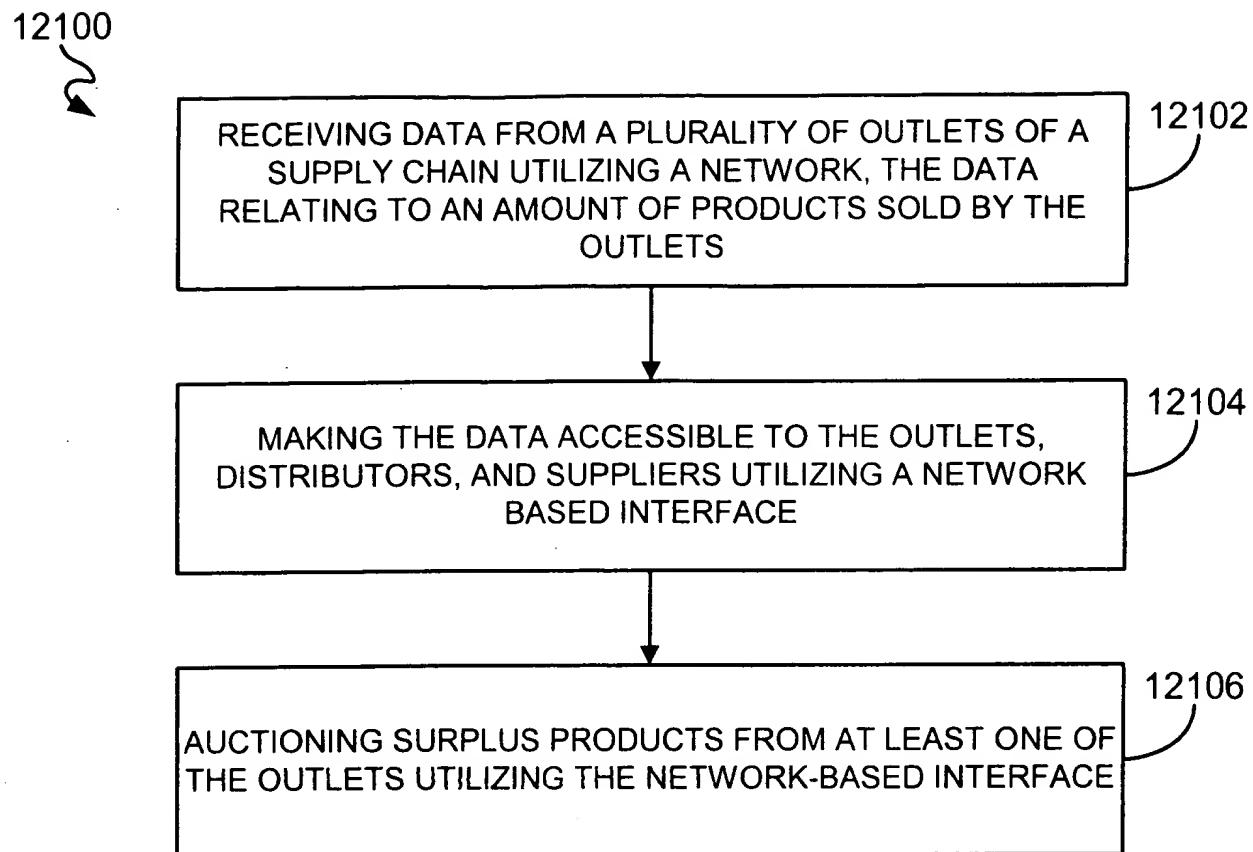


FIG. 121



12200

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

12202

GENERATING AN ELECTRONIC ORDER FORM BASED ON
THE DATA FOR ORDERING PRODUCTS FROM A
DISTRIBUTOR OF THE SUPPLY CHAIN

12204

PROVIDING ACCESS TO THE DATA UTILIZING A NETWORK-
BASED INTERFACE EQUIPPED TO HANDLE SECURE
SOCKETS LAYER (SSL) PROTOCOL

12206

FIG. 122

12300

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

12302

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

12304

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

12306

FIG. 123



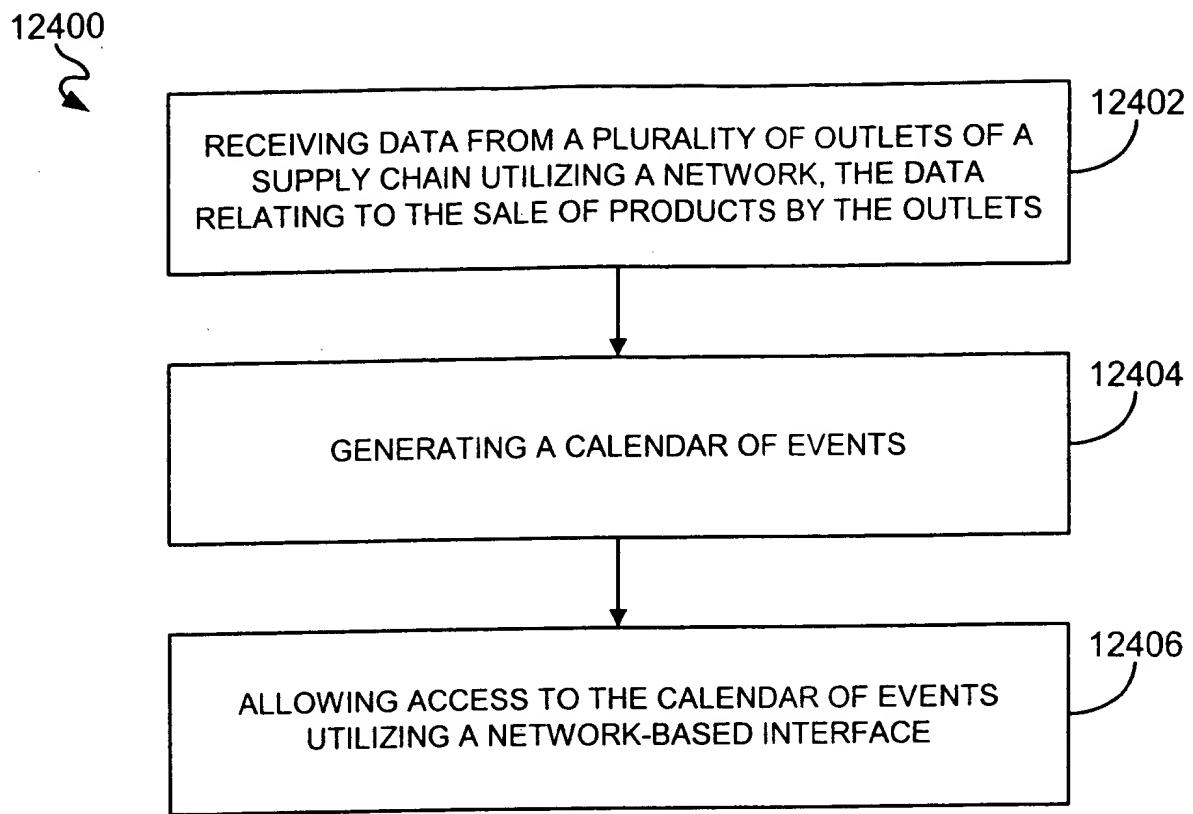


FIG. 124

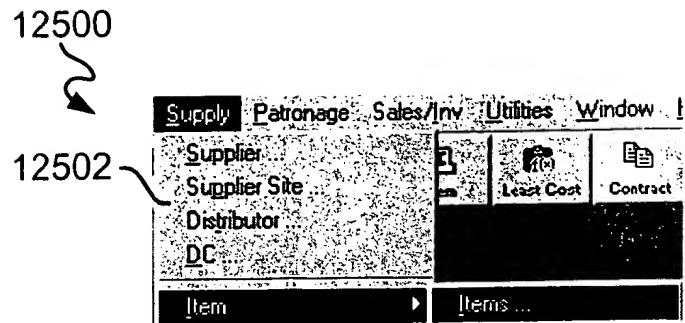


FIG. 125

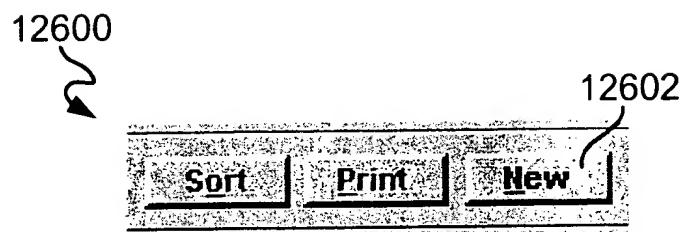


FIG. 126

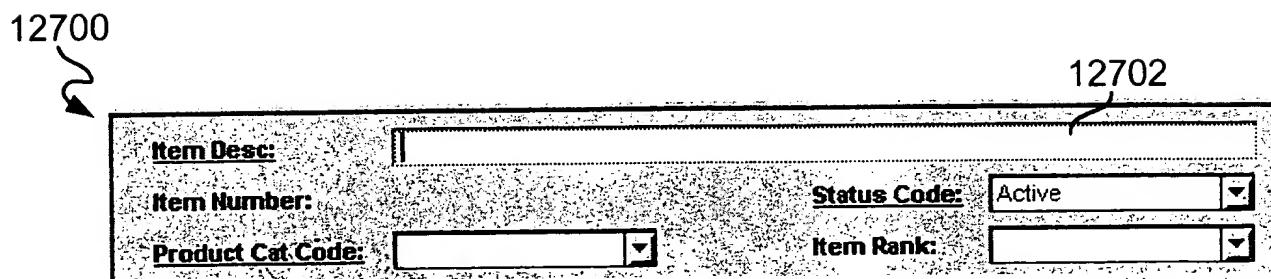


FIG. 127

12800



Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128

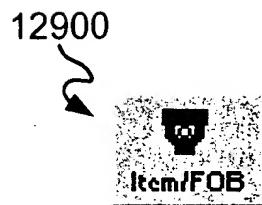


FIG. 129

13000

Supplier Item Desc: | Item No: |

Current: Yes No | Lie Qty: |

Items per Case: 5000 | High Qty: |

Innerpack Contents: 5/1000 | Cases Per Pallet: |

Item Size: | Stacking Allowed: |

Case Length: | Universal Product Code: |

Case Width: | Cases Per Truckload: 1350 |

Case Depth: | Net Weight: 39.00 |

Case Dimension U/M: INCHES | Gross Weight: 89.00 |

Item Cubes: 0.95 | Weight U/M: POUND(S): |

CUBIC FEET | BarCode: |

Item Shelf Life: |

White Boxes Are Copied Across Suppliers. / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

13100

Site Information	Site Id: 17355	Site Role: <i>FOB Shipping Point</i>
Site Name: TYSON FOODS - NEW HOLLAND, PA		

13102

FIG. 131

09081644444 = 090809

13200

Site Information	Site Id: 16	FOB Shipping Point
Name:	AMERISERVE-FARMINGDALE, NY	Railroad Name: <input type="text"/>
Status:	Active <input checked="" type="checkbox"/>	Rail Sidings: <input type="text"/>

FIG. 132



13300

13302

DEFINING A PLURALITY OF ITEMS UTILIZING A GRAPHICAL
USER INTERFACE

13304

SELECTING A SUPPLIER SITE FROM A SET UTILIZING THE
GRAPHICAL USER INTERFACE, THE SET OF SUPPLIER
SITES BEING DETERMINED BASED ON THE DEFINITION OF
THE ITEMS

13306

DETERMINING A DISTRIBUTION CENTER UTILIZING THE
GRAPHICAL USER INTERFACE, THE DISTRIBUTION CENTER
BEING DESIGNATED TO INTERFACE WITH THE SUPPLIER
SITE FOR DISTRIBUTION OF THE ITEMS

FIG. 133

00205014-00205014

13400

Item: WRAP-BACON DOUBLE CHEESEBURGER DELUXE Begin: 7/1/96 End: 9/1/96 Final:

Override Rules: Yes No Apply By: Cell

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE,	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137



FIG. 138

Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S)	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

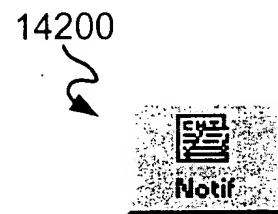


FIG. 142

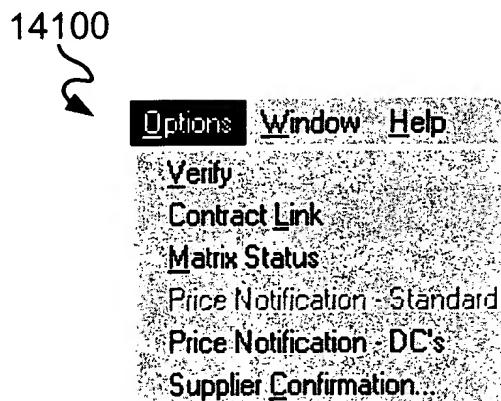


FIG. 141

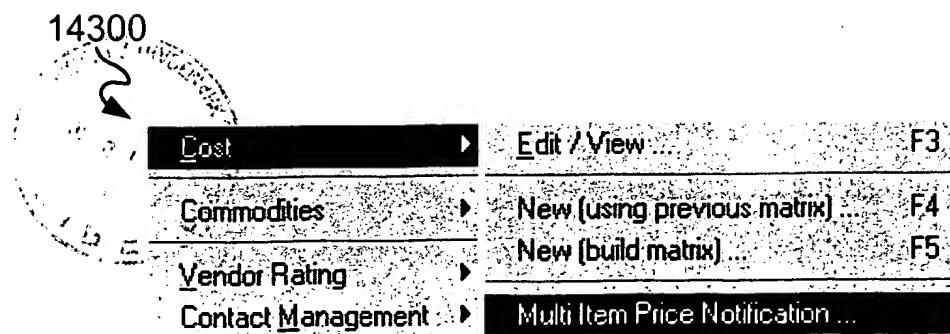


FIG. 143

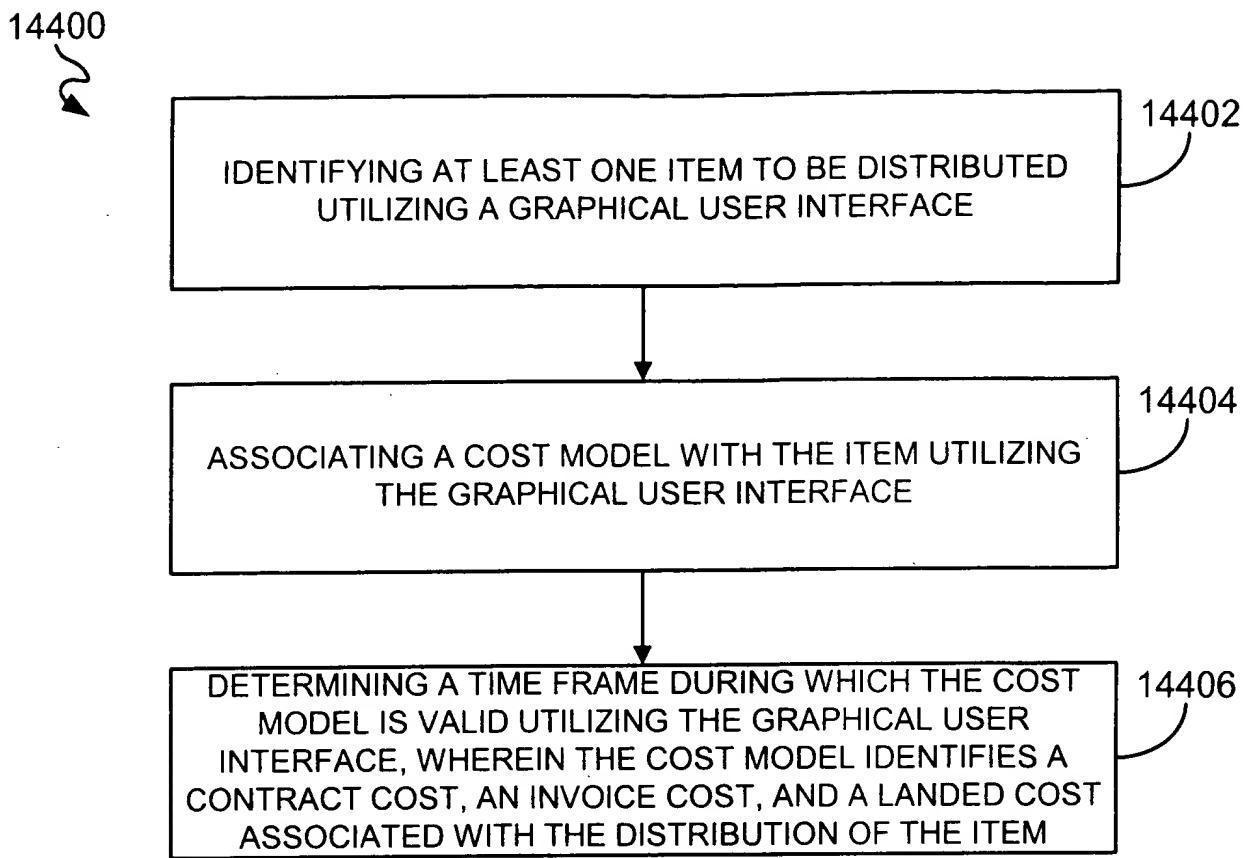


FIG. 144



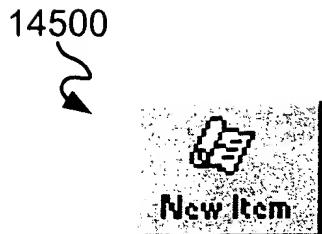


FIG. 145

14600

Contract ID: 673 - TYSON FOODS

Initial Buyer Name: Jamie Hersh Current Buyer Name: Chris Stanton

FIG. 146

14700

Contract Start Date: 05/15/98

Contract End Date: 12/31/02

Execution Date: 5/15/98

Effective: Shipment Date

Payment Terms: Net 10

FIG. 147

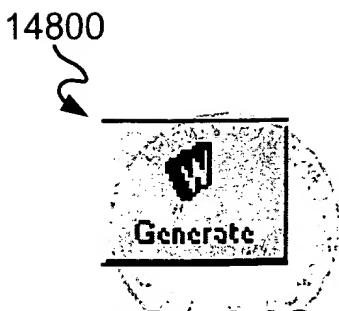


FIG. 148

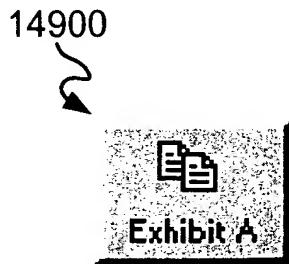


FIG. 149

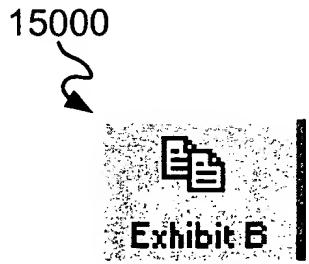


FIG. 150

15100

Select the End Dates to Use on the Exhibit

Item	Cost Matrix	Contract	No End
Description	End Date	End Date	Date
BEEF - 77%	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER JR. 2.8 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200

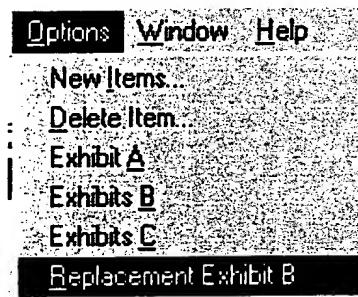


FIG. 152

15300



FIG. 153

15400

IDENTIFYING A CONTRACT UTILIZING A GRAPHICAL USER INTERFACE

15402

ASSOCIATING THE CONTRACT WITH AN ITEM TO BE DISTRIBUTED UTILIZING THE GRAPHICAL USER INTERFACE

15404

PREVENTING THE ITEM FROM BEING ASSOCIATED WITH MORE THAN ONE CONTRACT

15406

FIG. 154



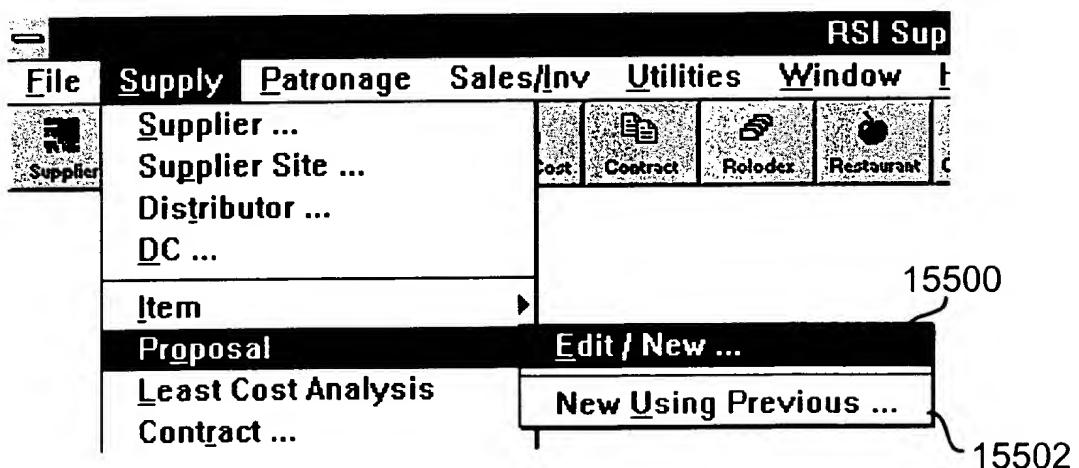


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Proposal Information

Proposal ID: 1021	Proposal Due Date: 06/12/97
Proposal Name: Foam Hot Cups & Polystyrene Lids	Contract Begin Date: 07/01/97
Buyer Name: Dennis Clabby	Contract End Date: 06/30/98

Actions

#	Date:	Action Description:
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.

FIG. 156

15700



FIG. 157

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info	Items	Suppliers	DCs	FOB Price	DC/Rest	Usage	Templates	View Bid							
	<input type="button" value="Search"/> <input type="button" value="Query"/> <input type="button" value="Reset"/>														
Query Values															
<table border="1"><thead><tr><th>Item Description</th></tr></thead><tbody><tr><td>CUP-HOT</td></tr><tr><td> </td></tr><tr><td> </td></tr><tr><td> </td></tr><tr><td> </td></tr><tr><td> </td></tr></tbody></table>									Item Description	CUP-HOT					
Item Description															
CUP-HOT															
<table border="1"><thead><tr><th>Item Description</th></tr></thead><tbody><tr><td>LID-HOT 12/16 OZ (DRY)</td></tr><tr><td>LID-HOT 8 OZ (DRY)</td></tr></tbody></table>									Item Description	LID-HOT 12/16 OZ (DRY)	LID-HOT 8 OZ (DRY)				
Item Description															
LID-HOT 12/16 OZ (DRY)															
LID-HOT 8 OZ (DRY)															
2 Rows Selected															
<table border="1"><thead><tr><th> </th></tr></thead><tbody><tr><td><input type="button" value=">"/></td></tr><tr><td><input type="button" value=">>"/></td></tr><tr><td><input type="button" value="<<"/></td></tr><tr><td><input type="button" value="<"/></td></tr></tbody></table>										<input type="button" value=">"/>	<input type="button" value=">>"/>	<input type="button" value="<<"/>	<input type="button" value="<"/>		
<input type="button" value=">"/>															
<input type="button" value=">>"/>															
<input type="button" value="<<"/>															
<input type="button" value="<"/>															

FIG. 158

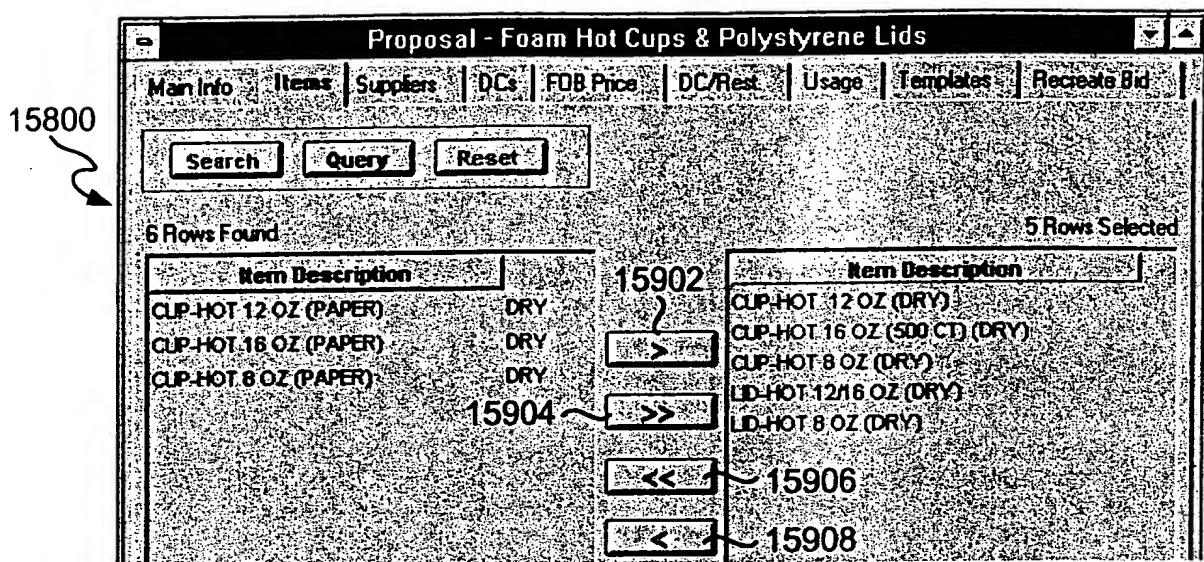


FIG. 159

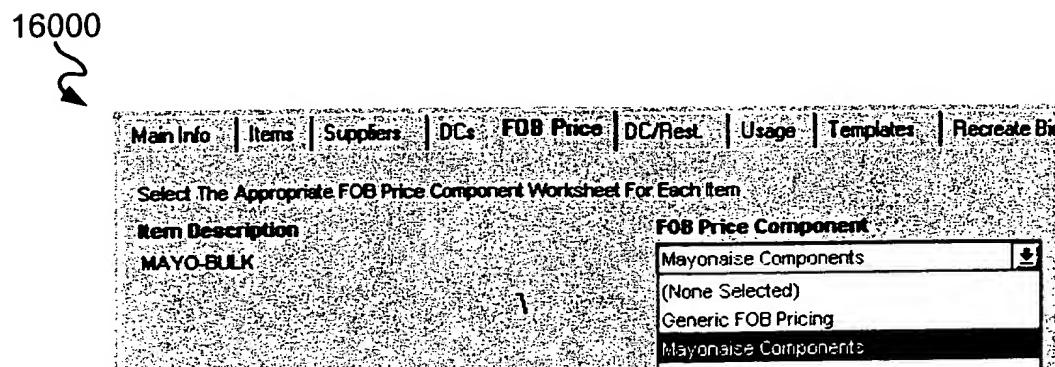


FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period		
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97		
CHICKEN-PATTY	7.00%	37.00	1.09			
CHICKEN-TENDERS	0.00%	25.00	1.06			
Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC Item Growth	Projected Unit Usage
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755
POST-DENVER	833	39	99.05%	6.68	5.00%	1,083
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37

FIG. 161

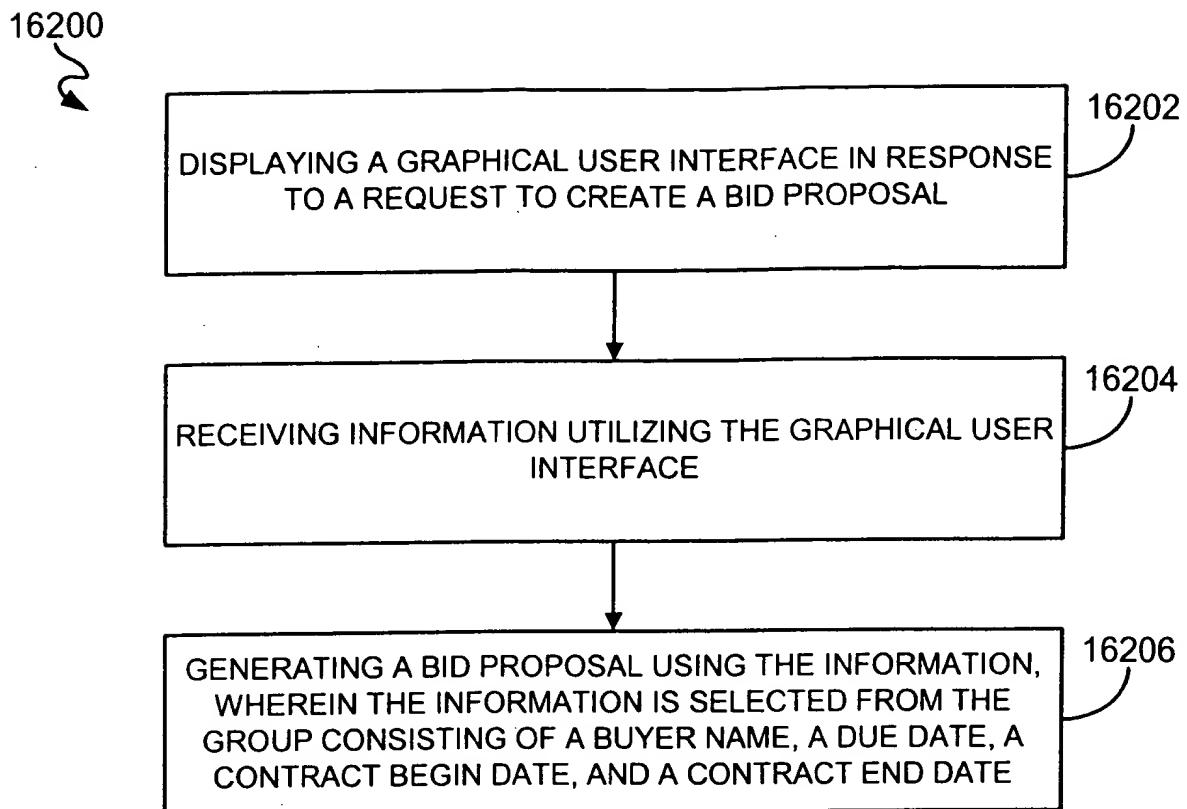


FIG. 162

16300



FIG. 163

16400

	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
	<i>Word</i>	<i>Y/N</i>	
Bid Proposal Cover Letter	?	Y	
General Terms and Conditions	?	N	
Usage Estimates	?	N	
Supplier Facility Worksheets	?	N	
Item Information Worksheets	?	N	
Sample Supply Agreement	?	N	
BK Specification Request	?	N	
FOB Price Component	?	Y	
Truckload Freight Worksheet	?	N	
LTL Freight Worksheet	?	N	

FIG. 164

16500

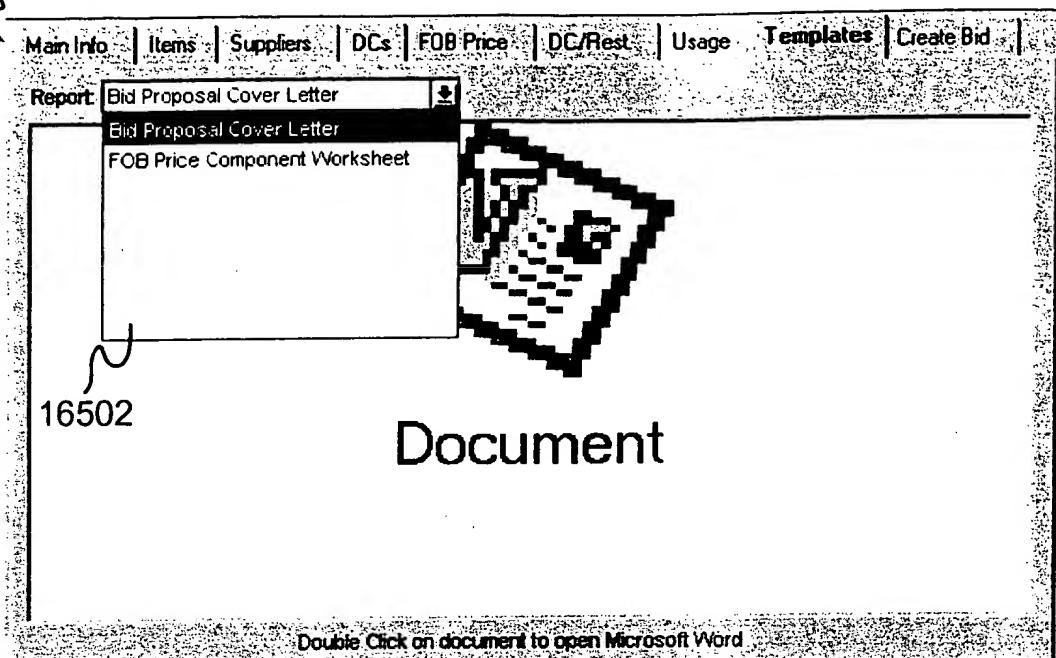


FIG. 165

16600

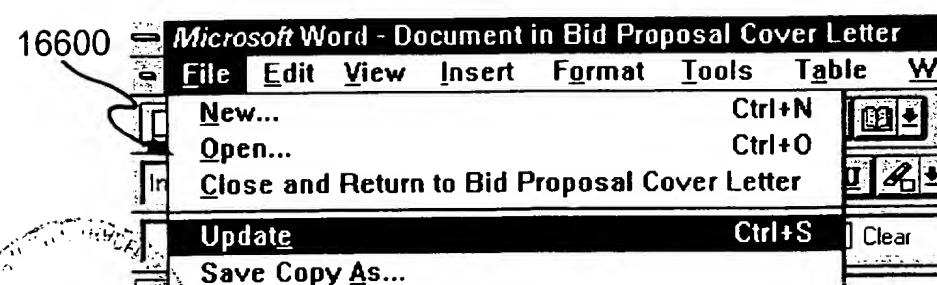


FIG. 166

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest. | Usage | Templates | **Create Bid** | **Bid Proposal Sent** |

Bid Proposal Will Include Checked Documents

General		Cost
<input checked="" type="checkbox"/> Bid Proposal Cover Letter	<input checked="" type="checkbox"/> FOB Price Component Worksheet	
<input checked="" type="checkbox"/> General Terms & Conditions	<input checked="" type="checkbox"/> Truckload Freight Worksheet	
<input checked="" type="checkbox"/> Usage Estimates	<input checked="" type="checkbox"/> LTL Freight Worksheet	
<input checked="" type="checkbox"/> Supplier Facility Worksheet	Blank Sheets	
<input checked="" type="checkbox"/> Item Information Worksheet	<input checked="" type="checkbox"/> Supplier Facility Worksheet	
<input checked="" type="checkbox"/> Sample Supply Agreement	<input checked="" type="checkbox"/> Item Information Worksheet	
<input checked="" type="checkbox"/> BK Specification Request	<input checked="" type="checkbox"/> FOB Price Component Worksheet	
LTL Freight Worksheet will be printed by system if necessary		
LTL Freight Worksheet		

FIG. 167

16800
FIG. 168

Create Bid

16900
FIG. 169

Report Item Information Worksheet
7/2/97

Supplier: (all)

Restaurant Services, Inc.
Item Information Worksheet

ATTY
DS

FIG. 169

17000

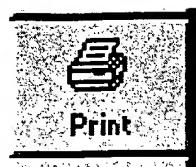


FIG. 170

17100



FIG. 171

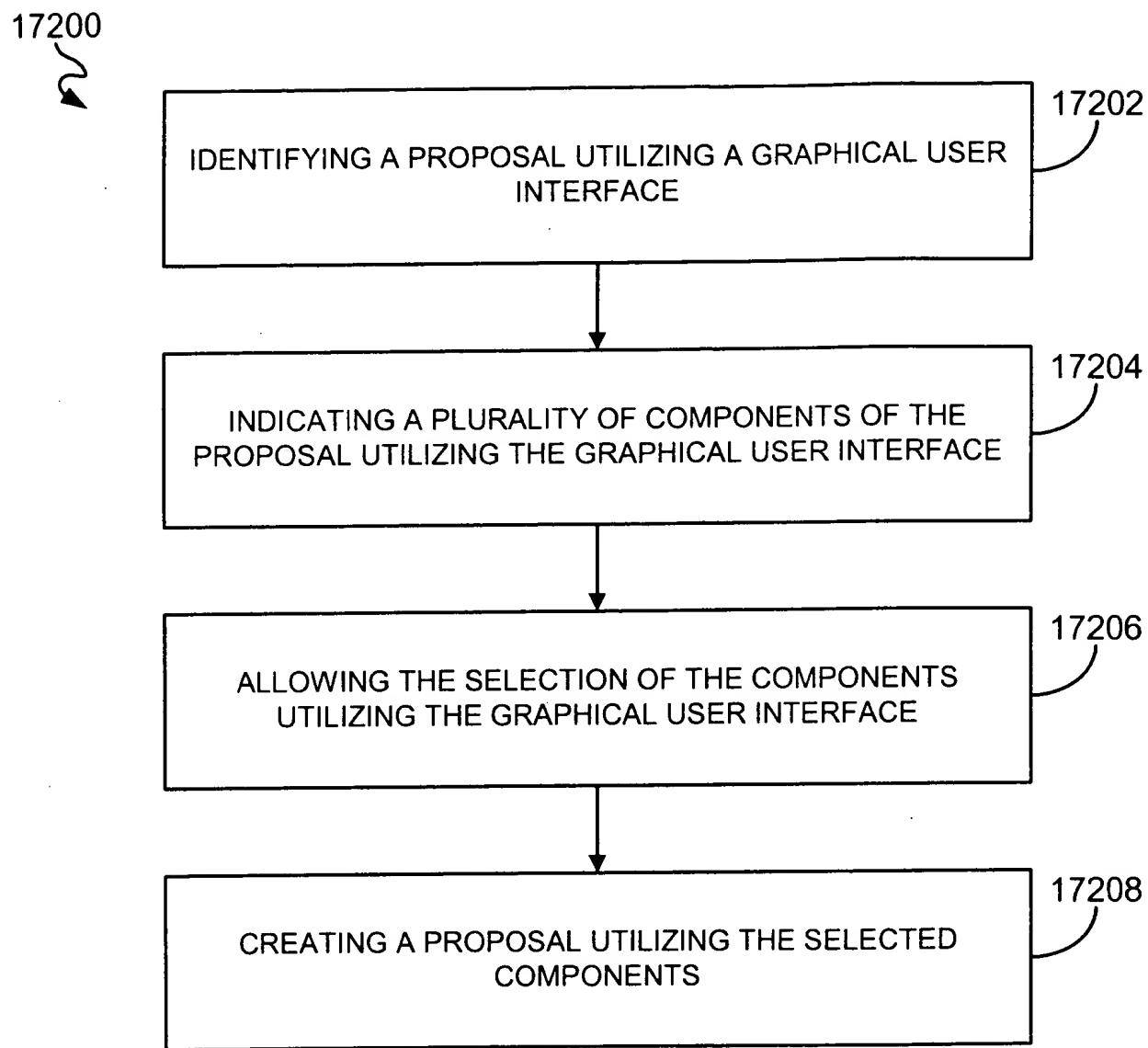


FIG. 172

17300



FIG. 173

17400

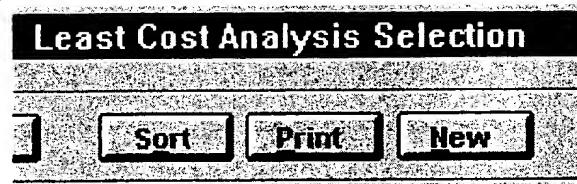


FIG. 174

17500

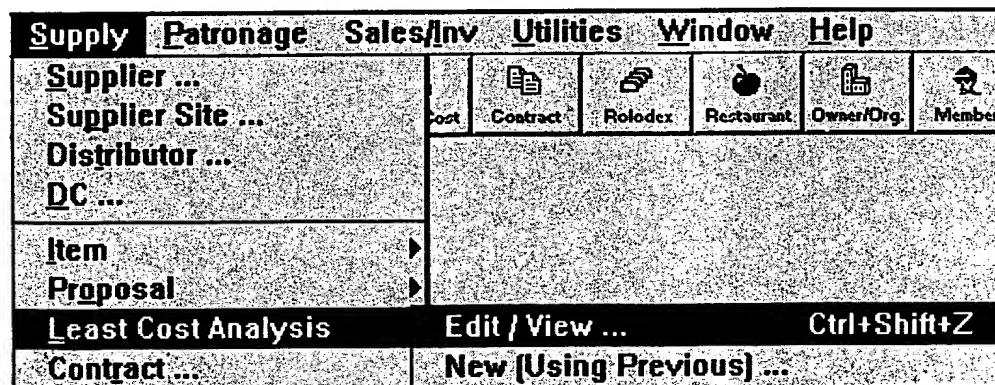


FIG. 175

Bid Proposal Name:	(None)	<input style="width: 20px; height: 20px;" type="button" value="..."/>
Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)		
Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)		

17600

FIG. 176

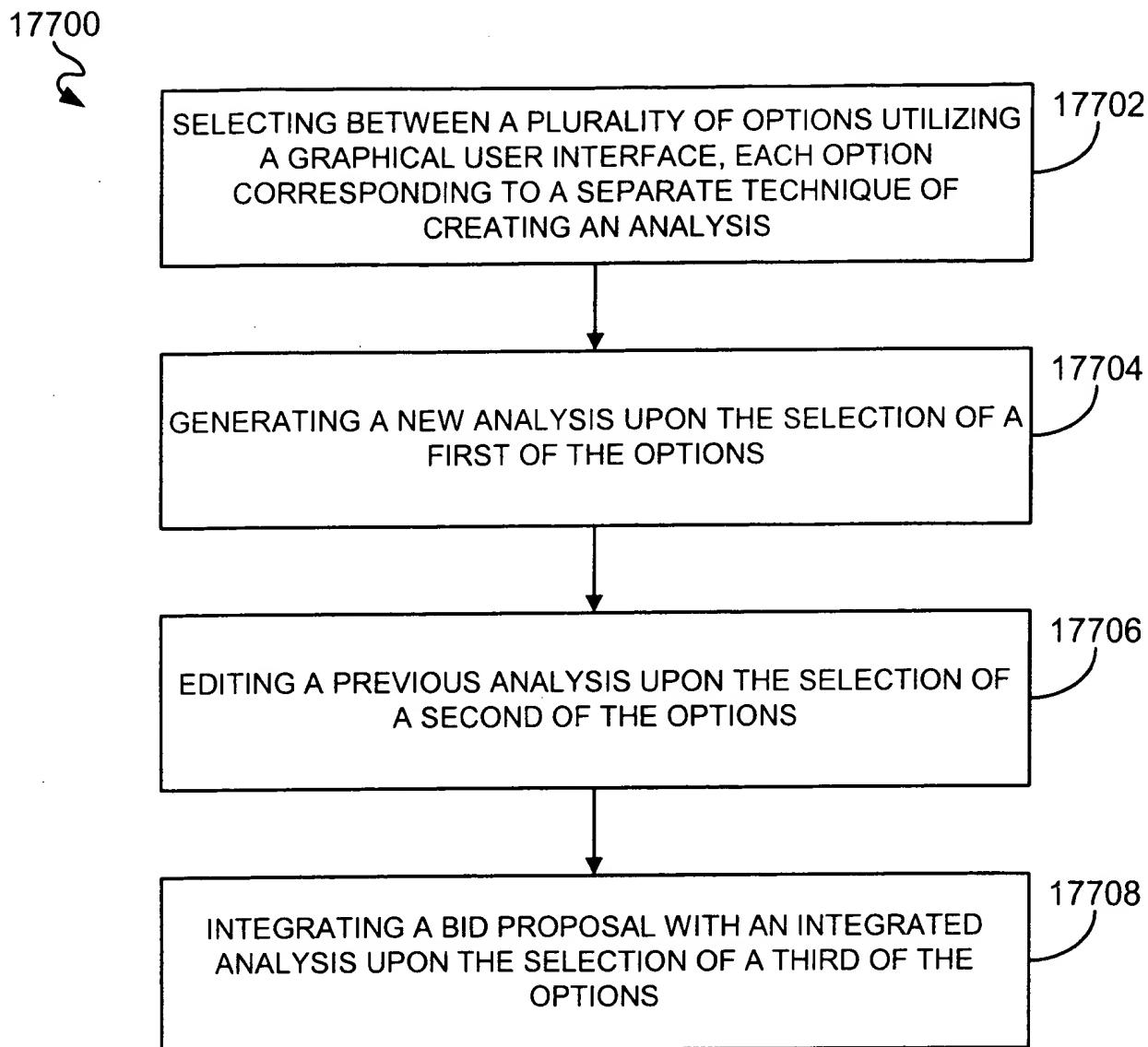


FIG. 177



17800

Analysis Name:	Hash Brown:Actual		
Analysis ID:	1036		
Buyer:	Dennis Clabby		
Period of Agreement:	10/1/97	THRU	9/30/98
Unit Of Measure:	CASE(S)		

FIG. 178

17900

Version (1) of (9)	Base version
What is the max # of FOB points to allocate to each DC ?	One FOB
What is pricing method for this version ?	FOB + Freight
What is the RSI Invoice FOB Upcharge (Downcharge) ?	0.0000
Override RDC Truckload Validation?	No
Solution Strategy:	Standard
Last Revision:	9/15/97 1:04 PM

FIG. 179

18000



FIG. 180

18100

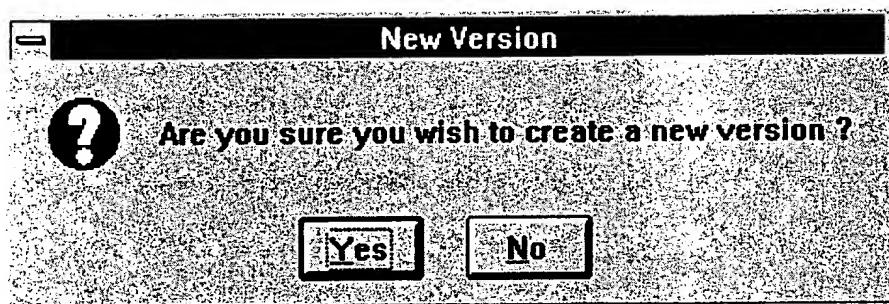


FIG. 181



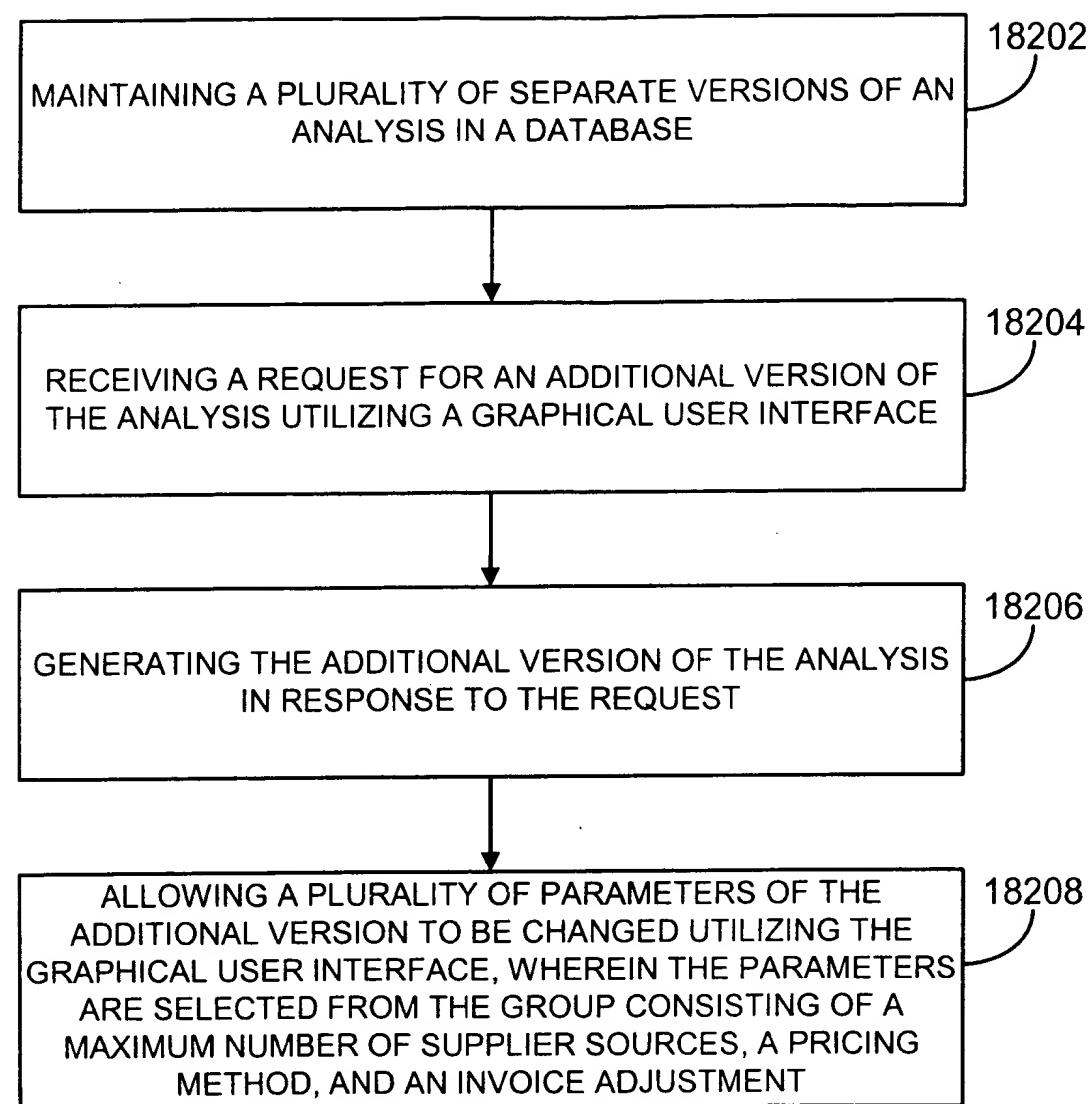


FIG. 182

00000000000000000000000000000000

18300

18300

18302

Supplier FOB
DOP

Query Values

Search Query Reset

7 Rows Selected

Supplier FOB
DOPACO-DOWNTOWN, PA
DOPACO-KINSTON, NC
DOPACO-ST. CHARLES, IL
DOPACO-STOCKTON, CA
IMPERIAL BONDWARE-SHELBYVILLE

>>>

FIG. 183



18400

Item Description	Conv. Factor
FRIES COATED (FRZN)	36

18402

FIG. 184

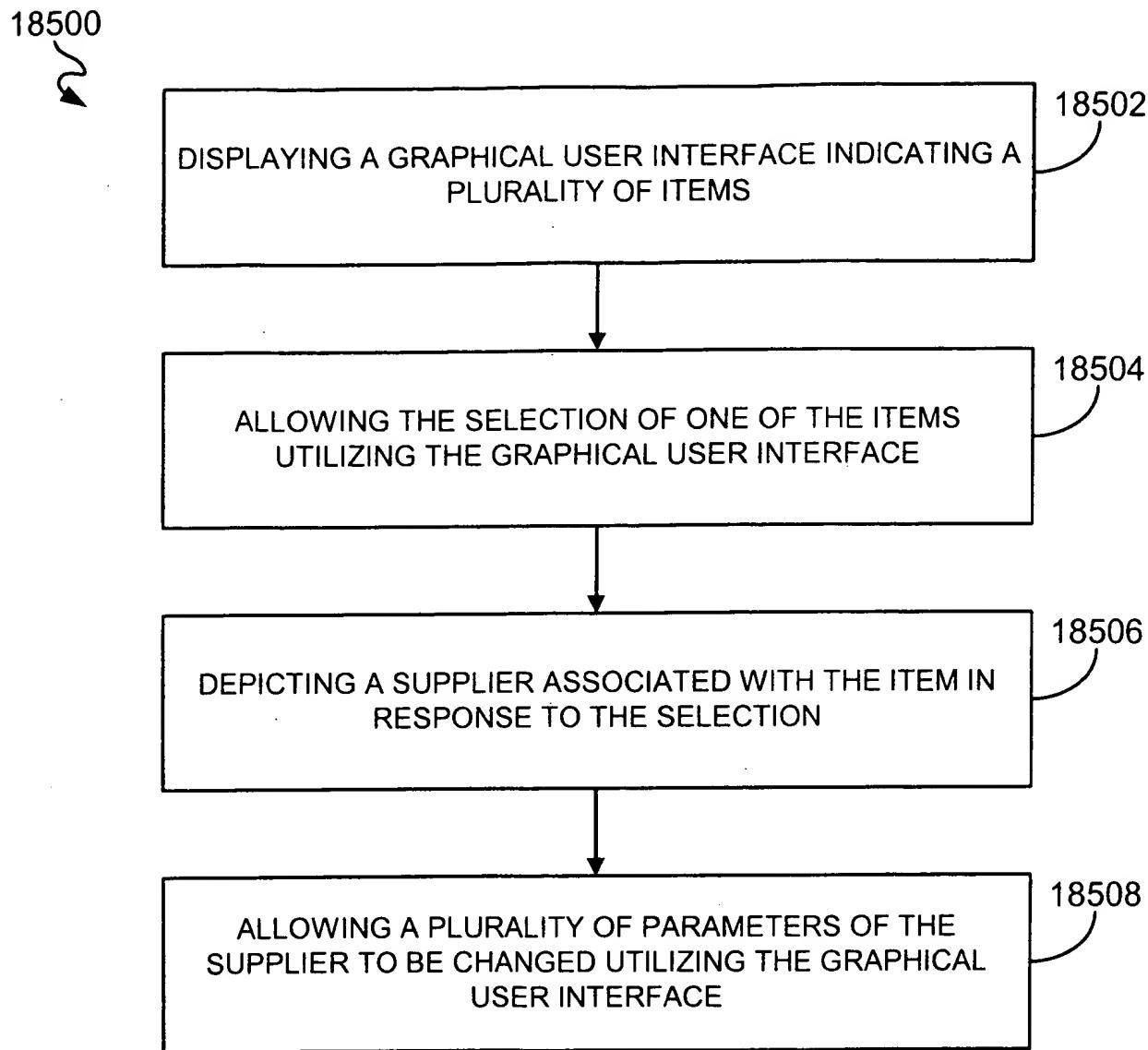


FIG. 185

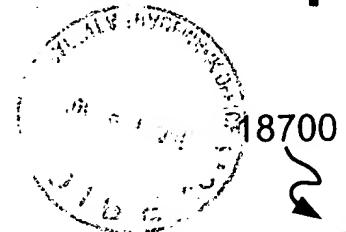


18600

Item Description	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 22 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 32 OZ	DOPACO-DOWNTOWN, PA

Supplier Item Desc.	16 OZ COLD CUP	Item No:	CP2942
Items per Case:		Line Qty:	6
Innerpack Content:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory	Case Cube: 3.43 CUBIC FEET
Case Width:	15.125	Cases Per Truckload:	769
Case Depth:	17.75	Gross Weight:	29.28 POUNDS(S)
Case U/M INCHES		Net Weight:	27.28 POUNDS(S)

FIG. 186



18700



FIG. 187

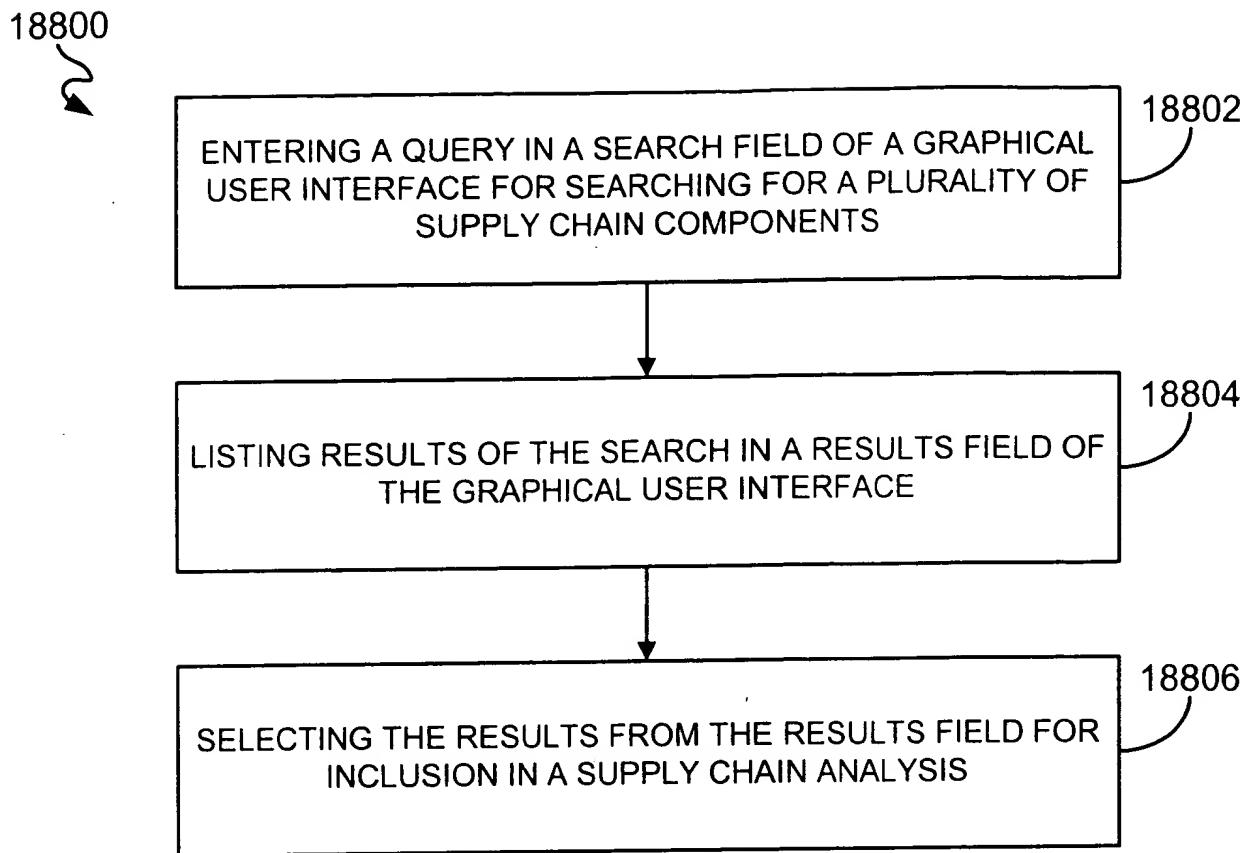


FIG. 188

18900



Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY		Pallet			<input type="radio"/> Yes <input checked="" type="radio"/> No
LAMB-WESTON, INC.		Pallet	200,000,000		<input type="radio"/> Yes <input checked="" type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
LAMB-WESTON, INC.-PASCO, WA			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.-RICHLAND, WA			0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.-AMERICAN FALLS, ID			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 189

19000



Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		Pallet			<input type="radio"/> Yes <input checked="" type="radio"/> No
NESTLE FOOD COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS		Pallet	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
MCCAIN FOODS, LTD.-PRINCE EDWARD ISLAND			18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS LTD.-PORTAGE LE PRAIRIE			45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, INC.-OTHELLO, WA			27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190

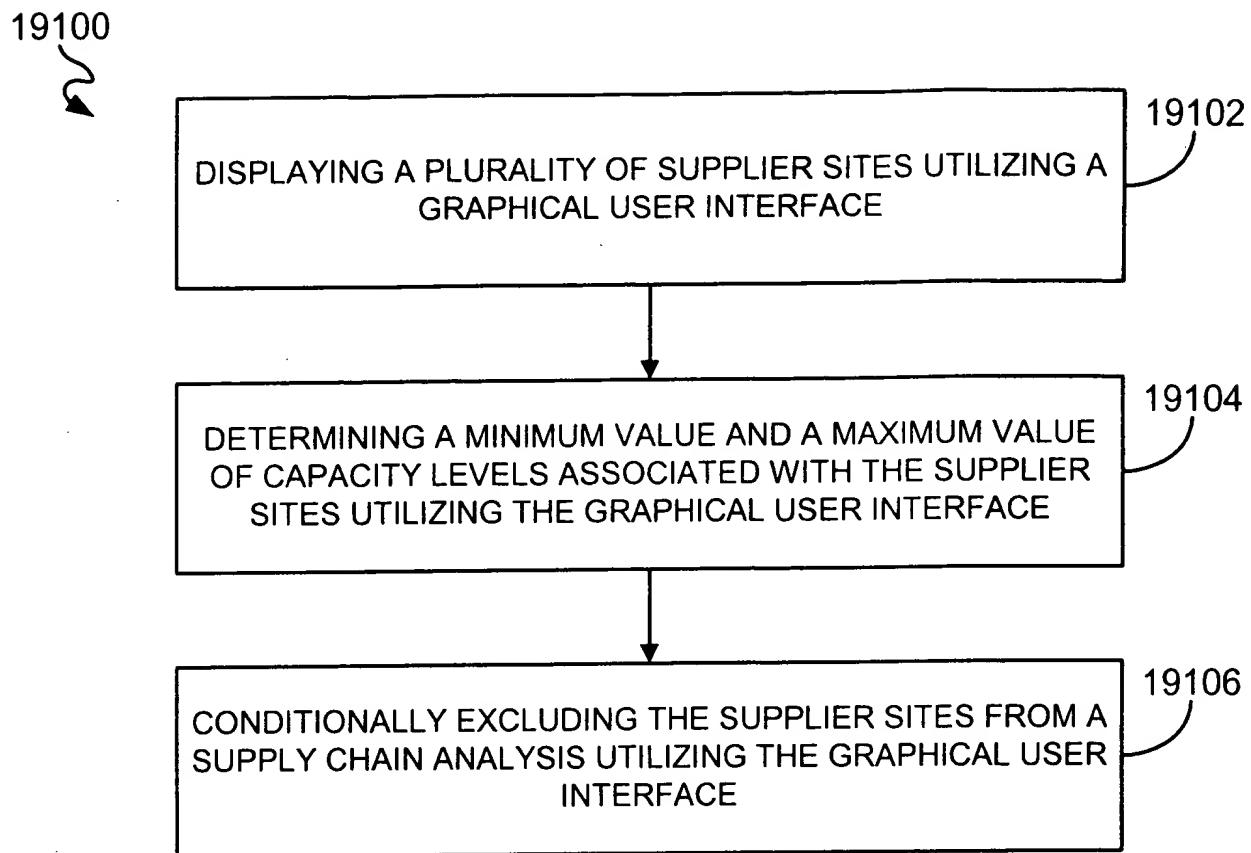


FIG. 191



19200



Supplier	#	Volume
HUDSON INDUSTRIES	0	
INTERNATIONAL DIVERSE FOODS	0	
SUPERIOR COFFEE & FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300

Supplier	#	Volume
SSI FOOD SERVICES	0	
TEXAS AMERICAN FOOD SERVICE	0	
WHITEFORD FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume
VENTURA FOODS	0	
VENTURA FOODS	1	100,000

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

FIG. 194

19500

Item Description	Supplier FOB
FRIES-COATED	CAVENDISH-PRINCE EDWARD
FRIES-COATED	J.R. SIMPLOT COMPANY-HERMISTON
FRIES-COATED	LAMB-WESTON, INC-PASCO, WA

FIG. 195



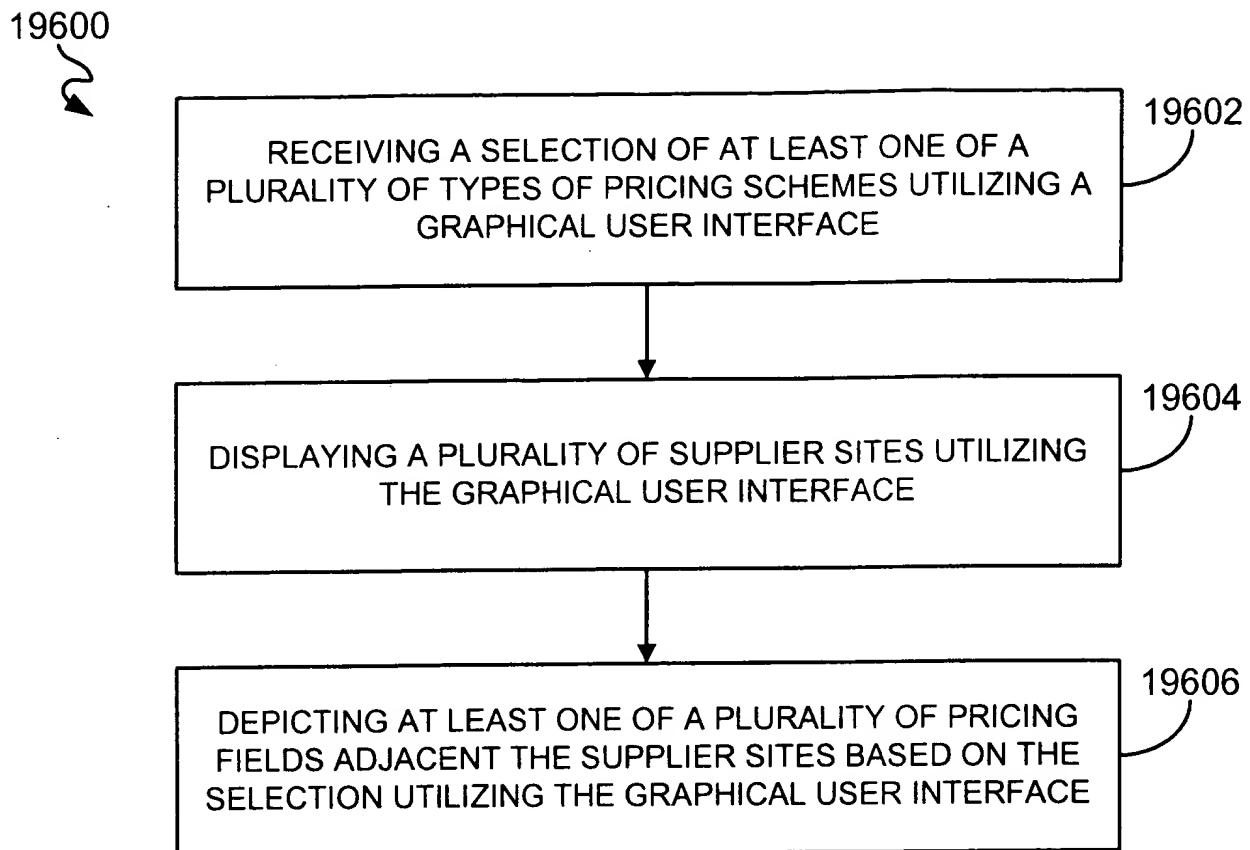


FIG. 196

19700

Total Rest. Growth Amount		Usage Period	
5.00% ~ 19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVEPOST-ALBUQUERQUE	27	5.00%	28
AMERISERVEPOST-DENVER	35	5.00%	37
AMERISERVEPOST-SALT LAKE, UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800

Item	Item Growth %	Usage Period				
CHICKEN-PATTY	.00					
Distribution Center	Previous Usage	Projected Rest. Count	Coug. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

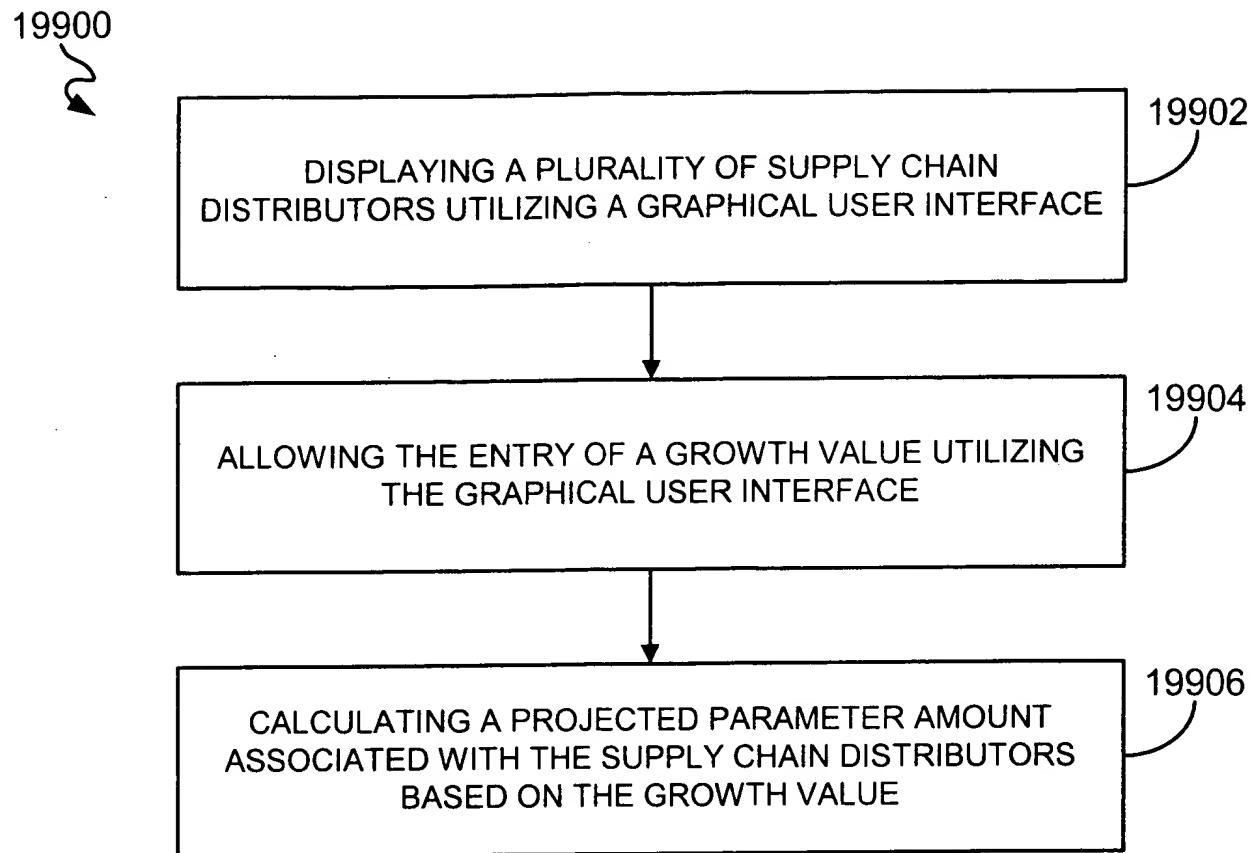


FIG. 199

20000

Supplier FOB	Address	
CAVENDISH FARMS	Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR 99999
LAMB WESTON, INC -AMERICAN FALLS ID	American Falls	ID 83211
Distribution Center		Lane Restriction
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE/POST-SALT LAKE UT	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded

20002

20100

Supplier FOB	Address	
CAVENDISH FARMS	Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR 99999
LAMB WESTON, INC -AMERICAN FALLS ID	American Falls	ID 83211
Distribution Center		Lane Restriction
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required <input type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required <input type="radio"/> Excluded

FIG. 201

20200

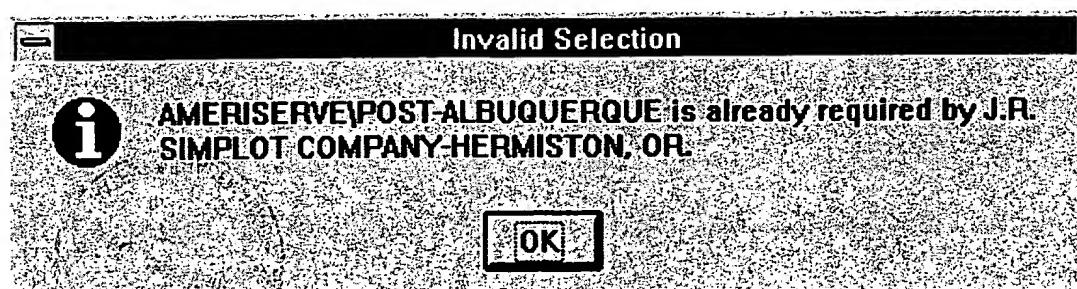


FIG. 202

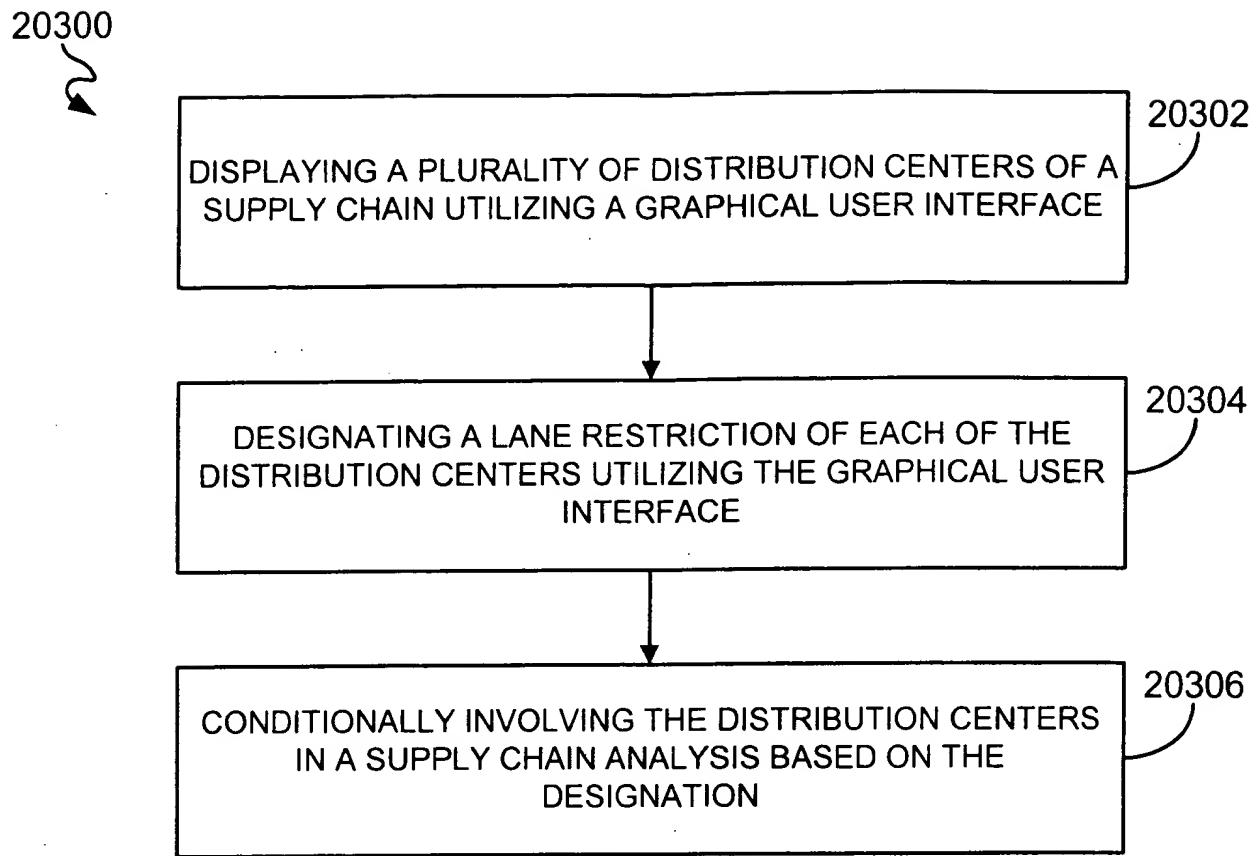


FIG. 203

20400

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC-AMERICAN FALLS ID	American Falls	ID	83211
Distribution Center	Truckload Freight	Lane Distance	
AMERISERVEPOST-ALBUQUERQUE	1,617		
AMERISERVEPOST-DENVER	1,277		
AMERISERVEPOST-SALT LAKE UT	691		

FIG. 204

20500

Supplier FOB		Address					
O.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904				
TYSON FOODS-GREEN FOREST AR	Green Forest	AR	72638				
TYSON FOODS-RUSSELLVILLE AR	Russellville	AR	72801				
Distribution Center	Weight	LTL Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS +
PS-ATLANTA	15,000					1.10	
PS-BURLINGTON	15,000	400.00				1.20	

FIG. 205

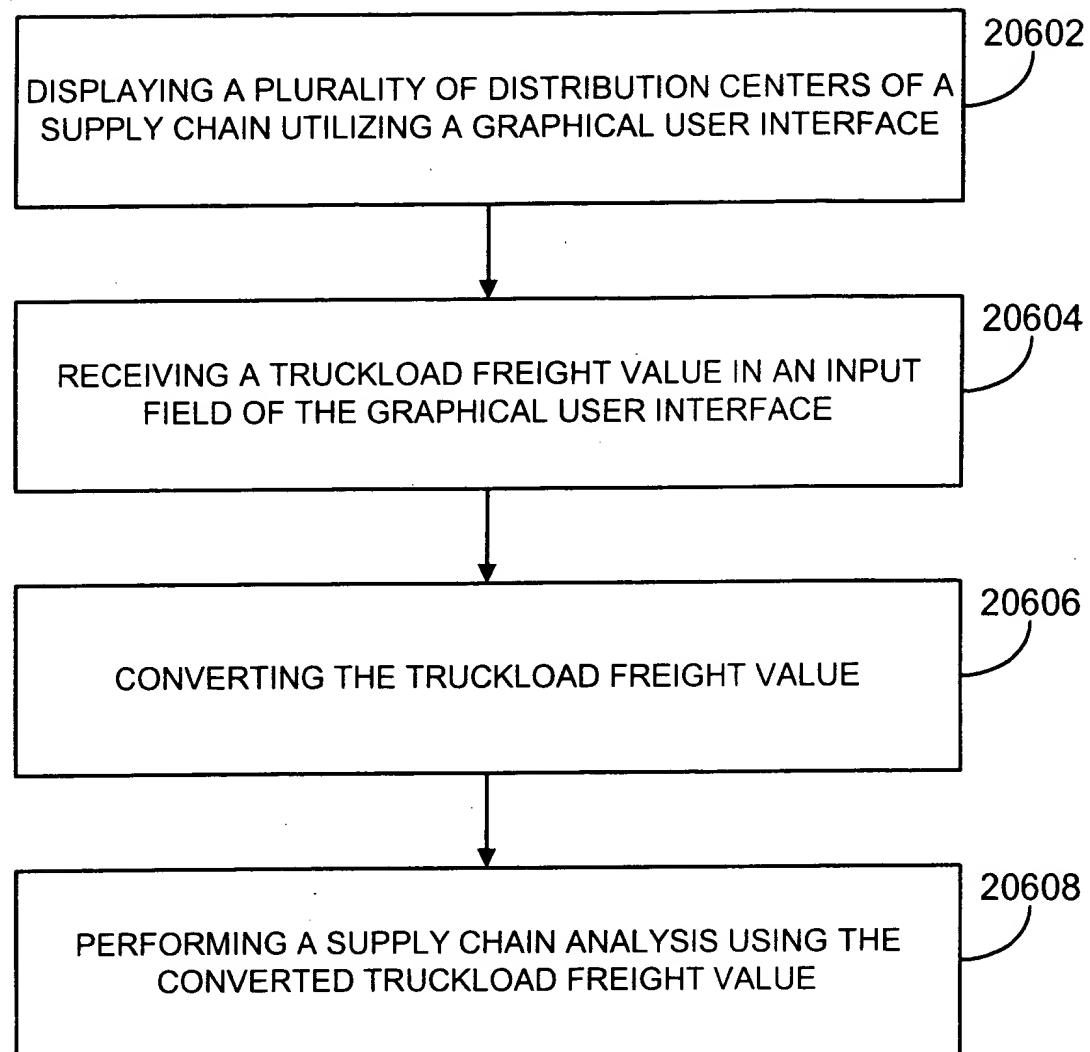


FIG. 206

20700



Analysis Region	Force FOB
MCCABE-PORTLAND/RNW-ANCHORAGE	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Distribution Center Name	Site Role
MCCABE QUALITY FOODS-PORTLAND RESTAURANTS NW-ANCHORAGE	Corporate & FOB Point Corporate & FOB Point

FIG. 207

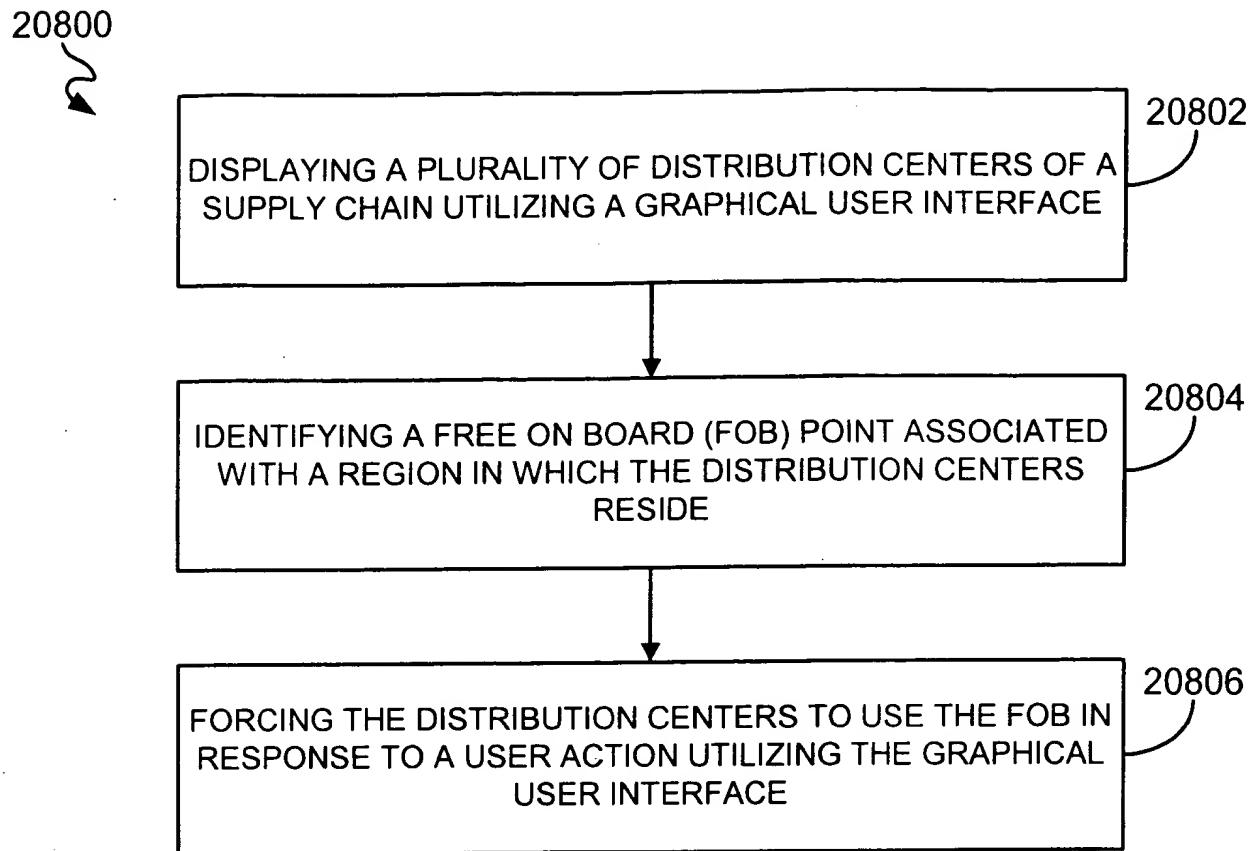


FIG. 208

20900



FIG. 209

21000

Report Selection

Report Type: Optimal Product Routing

Report Parameters:

Supplier: (All)

Supplier FOB: (All)

Distribution Center: (All)

Version: Base Version

Report Name:

- Freight Information Provided
- Freight Information Provided
- LTL Routing Grid By Lane
- Routing Results By Lane
- Routing Results By Lane, Item
- Routing Results w/ RDC Breakout By Lane
- Routing Results w/ RDC Breakout By Lane, Item
- TL Freight Variance Analysis

FIG. 210

21100

21102

IDENTIFYING A PLURALITY OF LANES OF A SUPPLY CHAIN



21104

DETERMINING A LOWEST COST ROUTING SCHEME FOR
EACH OF THE LANES



21106

PERFORMING A SUPPLY CHAIN ANALYSIS USING THE
LOWEST COST ROUTING SCHEME

FIG. 211



21200

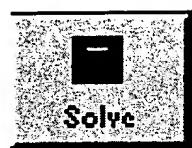


FIG. 212

21300

21302

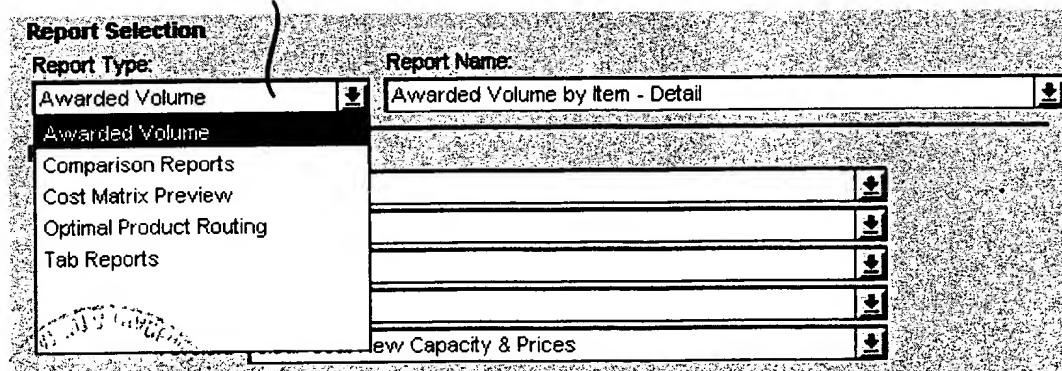


FIG. 213

21400

- Awarded Volume by Item - Detail
- Awarded Volume by Item - Detail
- Awarded Volume by Item - Freight
- Awarded Volume by Item - Summary
- Competing DC Freight Analysis by Item
- Lane Assignment Matrix
- Lane Weighted Average Delivered Cost

FIG. 214

21500

- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)
- Invoice FOB Detail Comparison (with conversion)
- Invoice FOB Savings Comparison (no conversion)
- Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:	Comparison Reports	Report Name:
		Assigned Volume Percentages (no conversion)

FIG. 216

21700

- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)

FIG. 217

21800

Item: HASH BROWNS(ROUND)

Comparison Versions:

- Base version
- With LTL riding with CCF, forced TL
- LTL moving with CCF, no Cavendish

Include Cost Matrices: Yes No

FIG. 218

FIGURE 218 - FIGURE 219

21900



FIG. 219

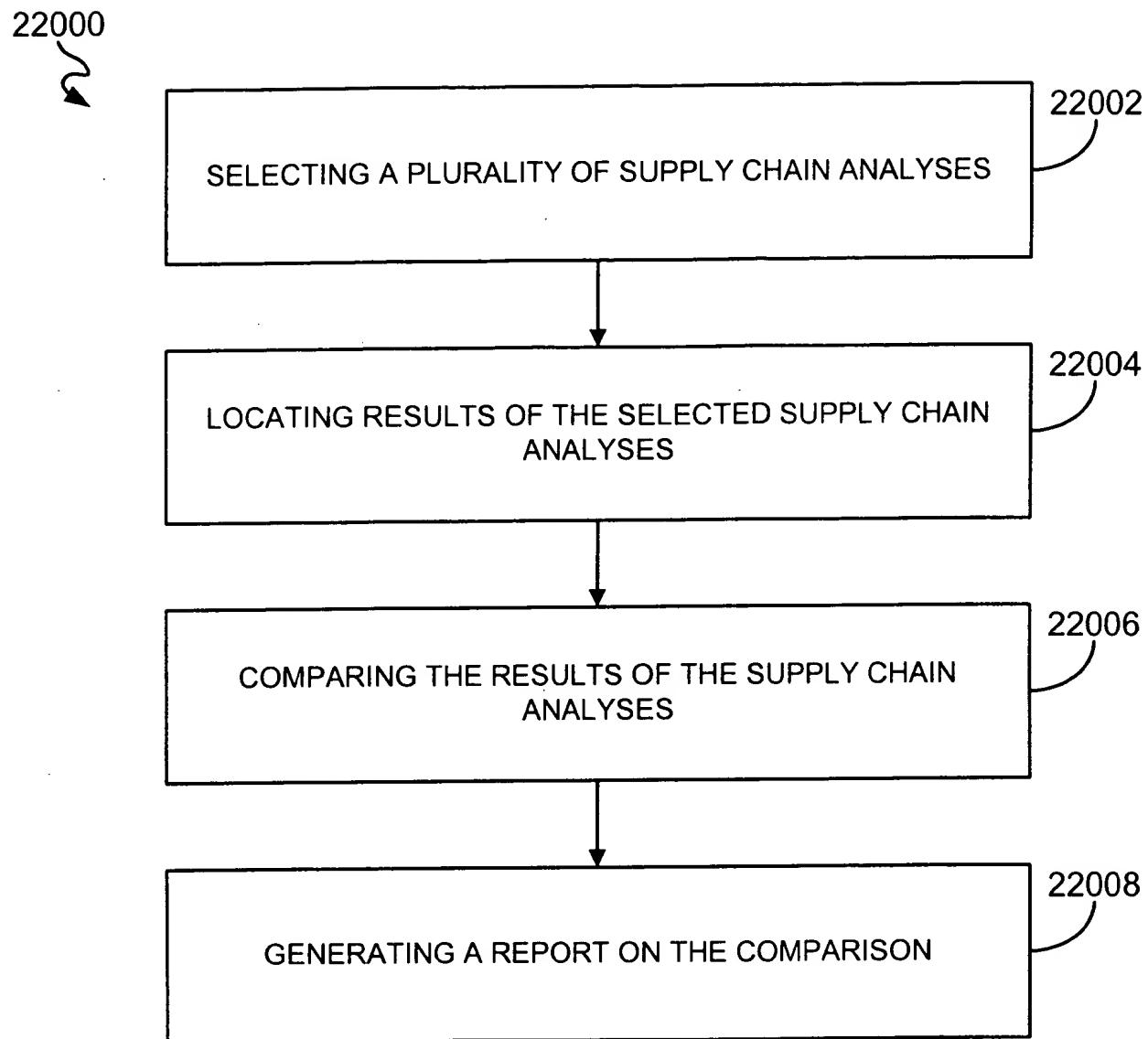


FIG. 220

22100

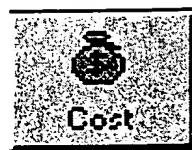


FIG. 221

22200

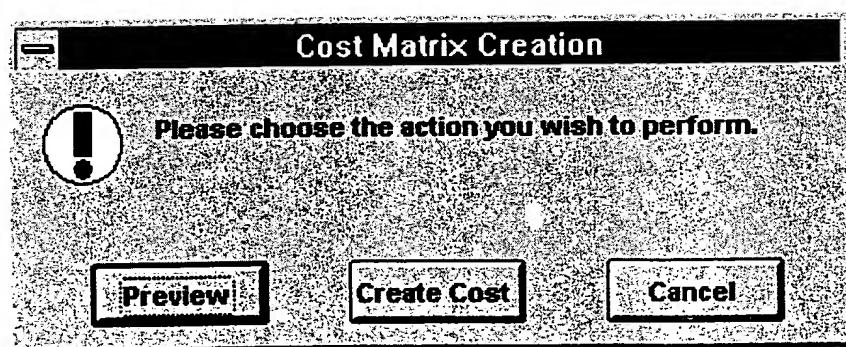


FIG. 222

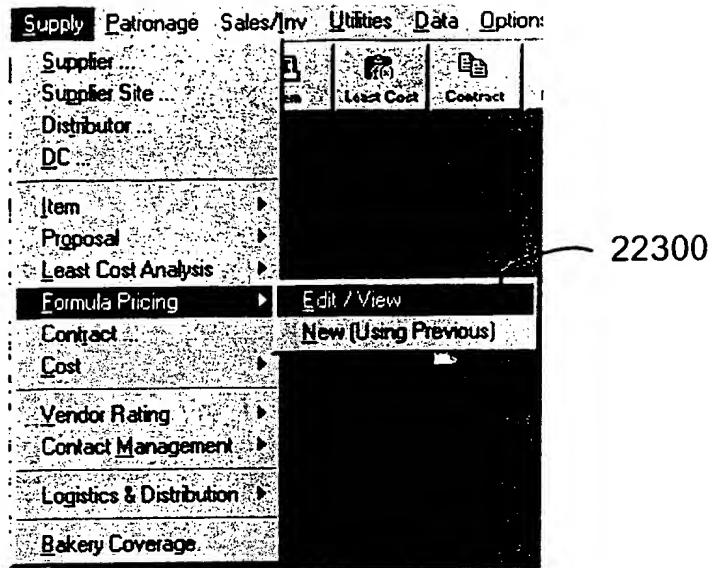


FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info | Pricing | Freight | Formulas | Block Cost | Adjustments

Pricing ID: 12

Description: Beef Pricing 04/06/01

Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224

22500

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments								
Date	FRSH DOM 50% TRIM	FRSH DOM 65% TRIM	FRSH DOM 73% TRIM	FRSH DOM 75% LEAN	FRSH DOM 85% LEAN	FRSH DOM 90% LEAN BL	FRSH DOM 90% LEAN	FRSH DOM 90% LEAN YW	FRSH DOM 90% LEAN BL	FRZN DOM 50% LEAN	IMP AUS 50% LEAN	Lean Fine Trd Beef	
03/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	0.7960	
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.8400	
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300	0.9200	
03/26/98	0.8650	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	1.0000	
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.8400	
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650	0.7998	
03/31/98	0.8660	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9000	
04/01/98	0.9700	0.9200	0.9393	0.9650	0.9224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	0.9840	
04/02/98	0.8500	0.9400	0.9490	0.9750	0.8318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.8200	
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	0.8600	
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0690	1.0550	1.1210	0.9572	0.9659	0.8760	

FIG. 225

22600

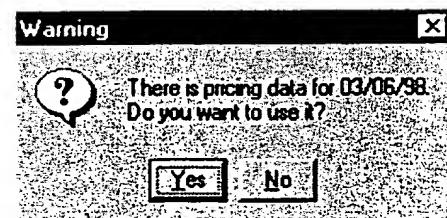


FIG. 226

22700

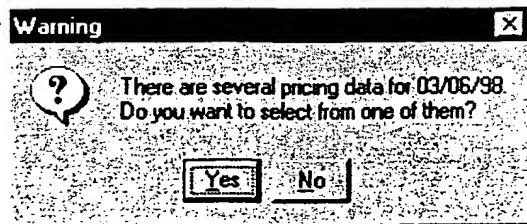


FIG. 227

22800

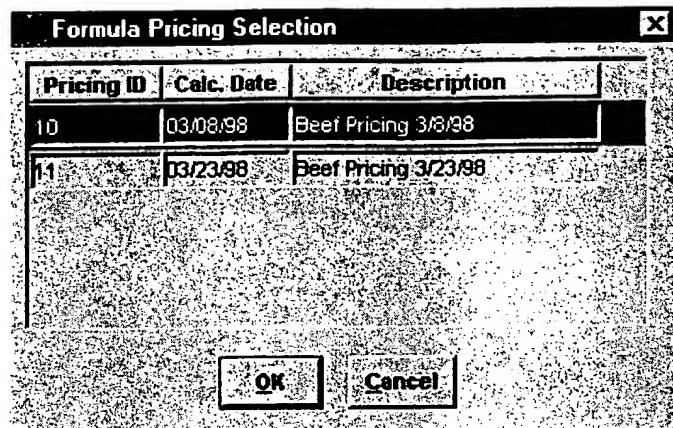


FIG. 228

22900

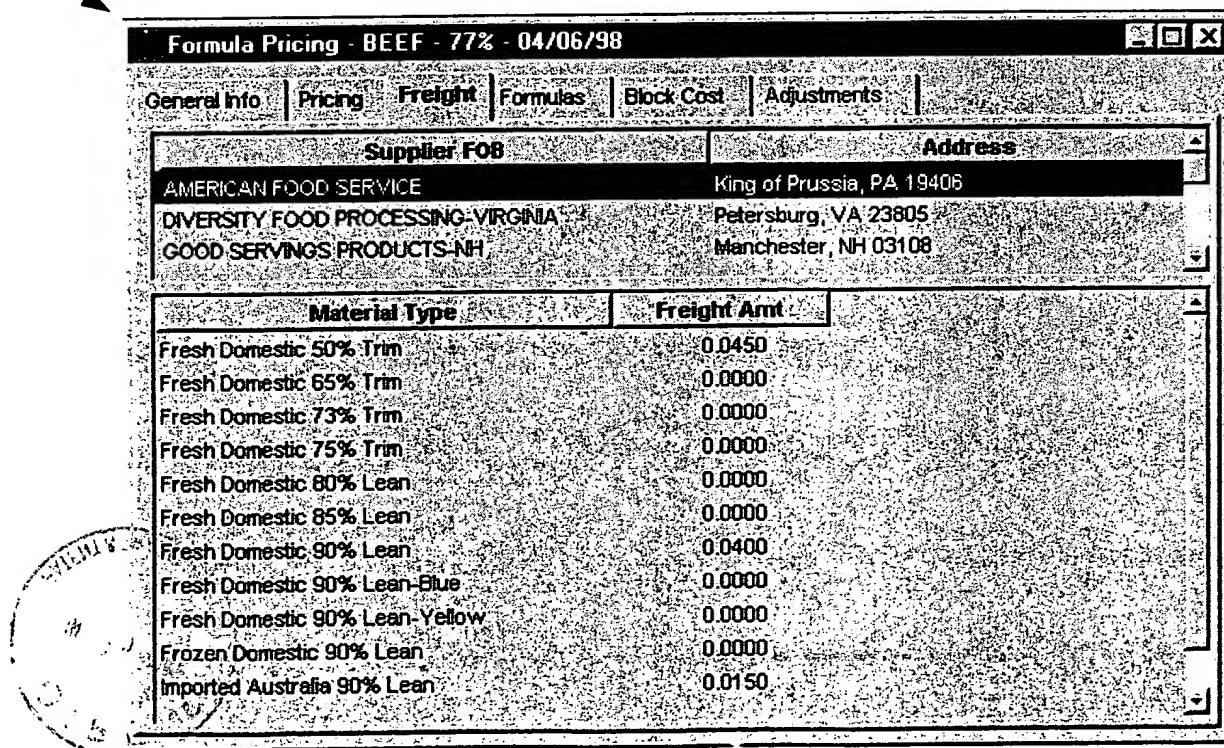


FIG. 229

23000

Formula Pricing - BEEF - 77% - 04/06/98																									
General Info		Pricing		Freight		Formulas		Block Cost		Adjustments															
Formula		FOBSTR	Pct.	Cost	FOBSTR	Pct.	Cost	FOBSTR	Pct.	Cost	FOBSTR	Pct.	Cost	FOBSTR	Pct.	Cost	FOBSTR	Pct.	Cost	FOBSTR	Pct.	Cost	Total		
AFS-1		0.3120	0.2871		0.2000	0.1949		0.1400	0.1368		0.1680	0.2134		0.4000	0.3924		0.1000	0.0911		0.5840					
DIV-1		0.1400	0.1295		0.2000	0.1949		0.1400	0.1368		0.2000	0.2190		0.3200	0.3139		0.1400	0.1303		0.5941					
GS-1		0.3270	0.3042		0.2000	0.1949		0.2179	0.2026		0.2179	0.2153		0.2179	0.2386		0.1750	0.1951		0.3650	0.3571		0.1050	0.0956	0.5721
S&C-1		0.2414	0.2200		0.2000	0.1949		0.2179	0.2026		0.2179	0.2153		0.2179	0.2386		0.1750	0.1951		0.3571	0.1350		0.1235	0.3844	
SER-1		0.3250	0.2926		0.2000	0.1949		0.2179	0.2026		0.2179	0.2153		0.2179	0.2386		0.3410	0.3802		0.2500	0.2452		0.1000	0.0896	0.5916
TEX-1		0.3090	0.2766		0.2000	0.1949		0.2179	0.2026		0.2179	0.2153		0.2179	0.2386		0.1750	0.1985		0.3650	0.3608		0.1350	0.1230	0.5765
WH-1		0.3250	0.2958		0.2000	0.1949		0.2179	0.2026		0.2179	0.2153		0.2179	0.2386		0.4675	0.5165		0.1000	0.0966		0.1000	0.0990	1.0618
WS-1		0.3325	0.2977		0.2000	0.1949		0.2179	0.2026		0.2179	0.2153		0.2179	0.2386		0.4675	0.5165		0.1000	0.0966		0.1000	0.0990	

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98												
General Info		Pricing		Freight		Formulas		Block Cost		Adjustments		
Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?						
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>						
DIV-1	0.9841	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>						
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>						
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>						
SER-1	0.9884	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>						
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>						
WH-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>						
WS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>						

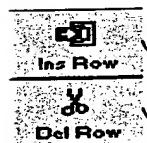
FIG. 231

23200

Formula Pricing - BEEF - 77% - 04/06/98						
General Info	Pricing	Freight	Formulas	Block Cost	Adjustments	
Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9980	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292
CS-1	0.9666	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299
Amount		Adjustment Desc				
0.1500	Upcharge					

FIG. 232

23400



23300

Joe Bow

66

FIG. 233



RM Letter

FIG. 234

23500

: Formula Maintenance

Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGINIA	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1

Number of Rows: 14

Material Type	Begin Date	Percentage
Fresh Domestic 50% Trim	10/03/1997	31.2000%
Fresh Domestic 73% Trim	10/01/1996	20.0000%
Fresh Domestic 85% Lean	10/01/1997	5.0000%
Fresh Domestic 90% Lean	10/01/1997	18.8000%
		100.0000%

Number of Rows: 6

FIG. 235

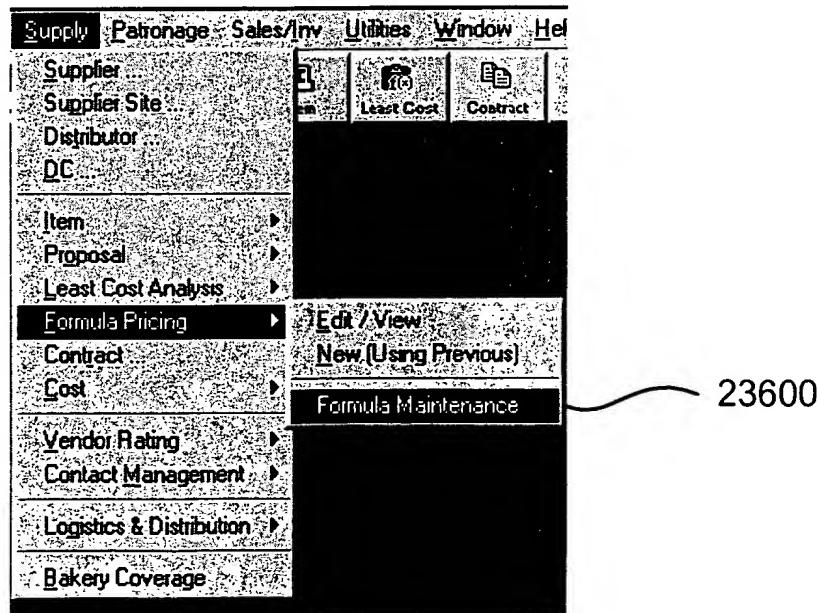


FIG. 236